



# UNION FUEL COMPANY

Miners and Distributors of Bituminous Coal

A COMPANY WITH DEFINITE IDEALS

**UNITING:**

Mines of Established Reputation  
 Compactness of Location  
 Unexcelled Transportation  
 Experienced Supervision  
 Efficient Service to Customers

**Q**UALITY, cost and availability are the three elements which are considered in the purchase of any commodity.

In the case of coal, availability frequently comes first, for there has not always been a sufficient supply to meet all the demands.

Quality must necessarily always be considered.

Cost, important as it is, has often, of necessity, had to be overlooked, for the emergency has many times compelled the purchasing of available coal of the right quality for a given need regardless of the price.

The Union Fuel Company, because of the strategic location of its mines, its superior transportation facilities and its low operating costs, has been able, to a surprising degree, to supply its customers and friends with coal of the best quality and at the lowest prices during the most severe emergencies.



Map Showing Location of Union Fuel Company Mines and Outlets to Principal Markets

**T**HE conservative policy of the company has safeguarded the interests of its customers.

The company has made a fair average profit upon the coal produced and has persistently declined to participate from time to time in tremendous possible profits which might have been obtained at the expense of its customers.

Owning and operating six well-known mines of established reputation, with a potential capacity of 7,000 tons a day, the Union Fuel Company is quite satisfied with a fair profit per ton and proposes to continue to merit and hold the confidence and respect of those with whom it is dealing.

The company invites interviews and correspondence with those desiring to know more of the coal and of the facilities of the company.

**EXECUTIVE OFFICES**

LYTTON BUILDING, CHICAGO  
 Telephones: Wabash 3837 and 3838  
 L. J. PULLIAM, President  
 ANDREW STEVENSON, Vice President  
 B. F. BLISS, Auditor

**OPERATING and SALE OFFICES**

REISCH BLDG., SPRINGFIELD, ILL.  
 Telephones: Main 4000, 4001, 4002 and 4003  
 G. W. HATCH, Sales Manager  
 H. E. SMITH, General Superintendent  
 L. S. SHORT, Purchasing Agent

No. 1—NILWOOD, ILL.  
 No. 2—KEYS, ILL. (TUXHORN).  
 No. 3—AUBURN, ILL. } MINES LOCATED AT  
 No. 4—ATHENS, ILL.  
 No. 5—SELBYTOWN, ILL.  
 No. 6—GIRARD, ILL. (RIDGE).