

BUYERS FOR U. S. FIND GERMANY VERY POOR PLACE

Exhibitors Display Wares But Will Not Guarantee Price or Delivery of Any Commodity.

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Berlin, March 14.—Many Americans and other foreigners visiting the big exposition at Leipzig get an erroneous impression of German business conditions, according to M. J. Stern of New York, who for several weeks has been studying the situation.

"Apparently the exposition is a big success," Stern said. "There is an increase in the number of exhibitors, but mostly they are middlemen. There is a tremendous hustling and busting in the foreign buying, but in reality the buying is nothing because of conditions. This is the story: The exhibitor first demands the inquirer's nationality. Then he fixes a price according to the rate of exchange of that country in conformity with the government plan for world prices on everything allowed to be exported.

"On this basis, the prices are high, but if the buyer still wants to order the exhibitor discloses the complete ridiculousness of the situation. He says he will accept the order, but will not fix a delivery price or date of delivery, and finally will not even bind himself to deliver at all. This is the case with most goods, because all costs, such as labor, materials, transportation and taxes, are uncertain even for a month ahead, but you can't expect a buyer to sign a contract entirely

one-sided. There is little opportunity for American buyers in Germany today."

Burglars' Attempt to Rob Safe Is Unsuccessful

Burglars attempted to open a safe in the office of the Gilinsky Fruit company, 1015 Howard street, Saturday night. The attempt was unsuccessful. Nothing in the office is missing.

Both bolts on the hinges of the safe door had been removed, but the combination lock, however, held the door in place. No evidence of an explosive was found. Entrance to the office was gained through a rear window.

Another safe holding ledgers and stamps that had been left open was untouched by the burglars.

Shipping Board Steamer Is Abandoned by Crew

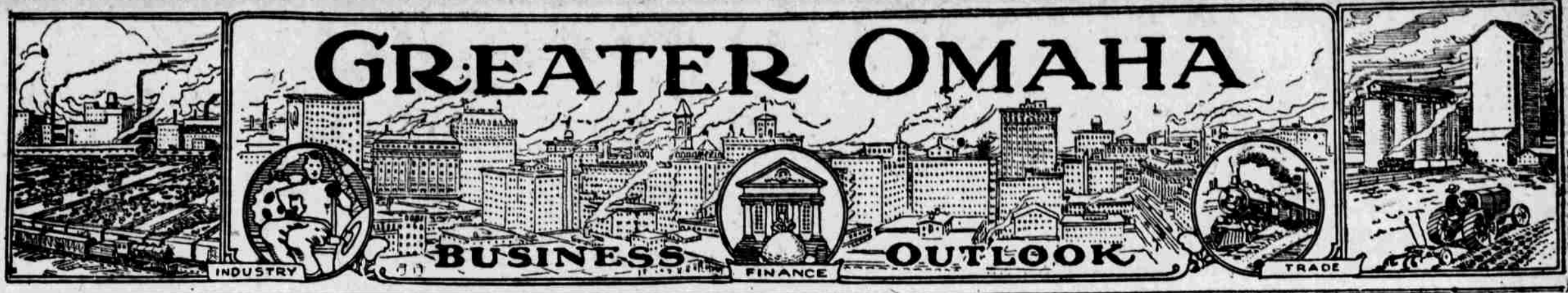
Southampton, N. Y., March 14.—The Shipping Board steamship Lake Deval, aground on the Long Island coast near here, was abandoned Saturday night by the captain and crew of 31 men, who were brought ashore in a breeches buoy. The rough sea made launching of lifeboats impossible.

The steamship had been washed in by a heavy surf over the outer bar and was hard and fast in the sands close to shore. After the men had landed, the wind shifted and calmed the sea. It was hoped to save the ship.

Newsboy Missing From Home Since Last Tuesday

Harry Silver, 15-year-old newsboy, 2318 Charles street, has been missing from his home since last Tuesday. His parents have asked the aid of police in attempting to locate the boy.

He left his home in the morning to go to school, but failed to report. Young Silver is of slender build, dark complexioned and was dressed in a dark suit.



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Efficient Foundation Stones

By CARL E. ROSENBERG, Chairman International Association of Rotary Clubs Committee on Education.

Once upon a time there was a Merchant—a Merchant of the usual kind. This Merchant had a Son. The Son, however, was of the unusual kind. One day the Son went to his father, and said:

"Dad, I'm getting tired of this town, and I'm about disgusted with this business. I've been working for you for some time, in fact, ever since I left high school, and I've come to the conclusion that this little old town and your moth-eaten business are just a little bit too small for me, and much too slow, so I'm going to move.

"Oh, I've thought about this for a long time, and pretty carefully, too, and I've decided to leave town. No, I don't know just where I'm going, or when I'm coming back, but some day, Dad, I hope to come back.

"In the meantime, Dad, I want you to promise me something—you'll promise me, won't you? I'm going to be very busy—trying to make good—and if it's just the same to you, I'm not going to write to you unless I need you very much. And don't you write to me either, Dad, unless, of course, something goes wrong at Home, or you need me in the Business. You understand, don't you, Dad?"

It is needless to go into details. The Son left the Father in a very much surprised and thoughtful state of mind.

It didn't take long for 10 years to go by, and in the meantime the Son had gone to the Big City, engaged in all kinds of work, from swamper on a wagon to a high executive position, and finally became an active member of Civic Organizations and Club Work in general.

After he felt that he had accomplished something Real and Worth While, he decided to go Home and show Dad the success he had won for Himself; and the first thing you know he was on a Train speeding West, and arrived at his Former Home.

The train hadn't stopped before he was off the platform, and on a dead run to his Father's store. But in place of running into the old, musty, unkempt-looking sort of a building front, he was amazed to find in its place a six-story, white-tile, modern Class-A building. When he tried to open the door, he was surprised to find a boy at the other side to pull it open for him.

He was dazed. He couldn't understand it all. After a fond embrace, congratulations, and a lot of wild and loose talk, both by the Father and Son, the Father said, "Well, now let's not talk any more about this; I won't tell you a thing about it, but let's go Home. I'll have my car brought around, and tonight, after dinner, you and I are going to talk things over." And they did.

The Father said: "You know, my boy, that was an awful 'kick in the shins' you gave me about 10 years ago, when you said that you were tired of my old ramshackle, moth-eaten, hole-in-the-wall that I called a Business.

"I worked hard to build up my business, but you got me to thinking, and I did some real hard—and, I think, yes, I know, I did some real Constructive Thinking. I got to chasing myself around, mentally, trying to find myself, and one day I did.

"Do you know what it was I had to find out first of all, Boy? I had to learn that I was engaged in a worthy vocation. In other words, I had to know that my business was a Community Benefit. I also began to appreciate that this community looked upon me to supply it with the goods that the World had to offer for the Everyday Needs of the People.

"You see, I got to thinking along those lines, and I came to the conclusion that if Mine was a Worthy Vocation, I really ought to love my work. After I found that my Vocation was Worthy, I really did love my work, and did appreciate that my business was an Opportunity to serve Society, and to be a Benefit to the Community.

"I never really noticed that I was a 'Celluloid-Collar Dub' that my clothes were a bit mussed up; in fact, I noticed a little bit of egg on the lapel of my coat. I felt that I wasn't taking quite as good care of myself as I should. Possibly a few more Baths a week wouldn't have done any harm. I noticed that my shoes weren't shined.

"Another thing I found in my Inventory of Self-Improvement—you know what a great fellow I was for talking politics and finding fault with anybody and everybody who tried to do anything—well, I jacked myself up one day and found that I wasn't voting as often as I should. Fine American citizen I was, wasn't I?

"Remember how I used to find fault with things around town because they weren't progressive, and we weren't doing things? Well, I really never did bring the Message Home to Myself, until one day I woke up and found out that I wasn't a member of the Chamber of Commerce. But I am now, you bet!

"My boy, after I got to sprucing up, and looking really like somebody, a sudden desire came to me in the way of ambition. There came to me the ambition to succeed. No, not only for the profit—in fact, the matter of profit didn't enter into the feeling at all. I felt the responsibility that My Business was a Community Representative, therefore it was my duty to make it successful."

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The Lion Bonding & Surety Company is an Omaha institution and a Nebraska product. It is desirous of "The Lion's Share" of your business, and this claim is based not alone on the idea suggested as to our being a Home Company, but because we are genuinely GOOD, SOUND, CLEAN and HIGH-GRADE. We are in the Kennedy Bldg., 19th and Douglas. Come Up and See Us.

ABOLISH THE TRUSS FOREVER

Do Away With Steel and Rubber Bands That Chafe and Pinch

You know by your own experience the truss is a mere makeshift—a false prop against a collapsing wall—and that it is undermining your health. Why then continue to wear it? The binding and pressure prevent proper blood circulation, thus robbing the weakened muscles of the nourishment which they must have if you expect them to regain their normal strength and elasticity.



The Plapao-Pads are Different

STUART'S PLAPAO-PADS are entirely different from the device called the truss in the following respects:

First—The primary and most important object of the PLAPAO-PAD is to keep constant pressure applied to the relaxed muscles the medication called Plapao, which is contractive in nature, and taken together with the ingredients in the medicated mass, is intended to increase the circulation of the blood, thus revivifying the muscles and restoring them to their normal strength and elasticity. Then, and not until then, can you expect the rupture to disappear.

Second—Being made self-adhesive, purposely to prevent the pad from shifting, they have therefore proven to be an important adjunct in retaining rupture that cannot be held by a truss. There is no metal about the PLAPAO-PADS—no straps, buckles or springs attached. No "digging in" or grinding pressure. They are soft as velvet—flexible—easy to apply—continuous day and night treatment at home. No delay from work.

The Plapao-Pad Explained

The principle upon which the PLAPAO-PAD works can be easily figured out by noting the accompanying illustration, and reading the following explanation:

Upon Their Oath

Hundreds of people, old and young, have gone before an officer qualified to acknowledge oaths, and sworn that the PLAPAO-PADS cured their rupture—some of them most aggravated cases—and of long standing.

Following are only a few of the hundreds of enthusiastic letters we have received from those cured. It is the PLAPAO-PADS should do the same for you if you will but give them a chance.

MABLE EISEL, R. F. D. 1, EDSON, KAN., DE CLARES, UNDER OATH: "It has been some time ago that I was cured by your Plapao-Pads. I am now 41 years old, and was afflicted with hernia since I was a child 5 years old—practically all my life, and you can imagine the freedom I feel since I have Stuart's Plapao-Pads a fair trial."

MR. CASPER HOELSCHER, RIVERIA, TEX., STATES UNDER OATH: "The Plapao-Pads which I ordered from you some time ago have done all in my case you claimed they would do. I find myself cured of a rupture of long standing at the age of sixty."

MR. IRIS CLAUD, WING, ARK., DECLARES UNDER OATH: "I am nineteen years of age, and had been ruptured for several years. I wore many different trusses, and only got temporary aid from any of them. Now I am well and sound and do sincerely express my gratitude for the relief given me by Plapao-Pads."

MR. L. C. JONES, MERRILL, WIS., DECLARES UNDER OATH: "I was cured while engaged in the hardest kind of work, and now my doctor says

Bring About These Results

When the PLAPAO-PAD is successfully applied these wonderful benefits quickly follow:

—The ruptured parts are sustained and held together.

—The weak muscles recover their elasticity and strength.

—The unsightly, painful and dangerous protrusion disappears.

—That horrible "dragging down" sensation is banished, never to return.

—You recover the vigor, vitality, energy and strength you have lost.

—You look better, you feel better, and you are better in every way. Every-one remarks upon your improved appearance and relieved from the pain and discomfort of the rupture, and your dread of your health improves, you once more are able to enjoy life without fear of trouble.

FREE To The RUPTURED FREE

We want you to make a personal test of this remarkable scientific treatment at our expense, and the more severe the test the better we will like it. No matter if you have worn truss after truss and tried many "so-called cures" without benefit, don't give up hope.

We want to prove to you that you can conquer your rupture, right at your home while going about your daily duties, and at the same time rid your home of the disagreeable, torturous truss forever. This trial costs you nothing—now or ever. Nothing to be returned. Don't put this off—WRITE TODAY—RIGHT NOW—USE COUPON BELOW.

Send No Money Just This Coupon Plapao Laboratories, Inc. Block 4020 St. Louis, Mo. Gentlemen: Without any charge for it, now or ever, please send by return mail, trial of PLAPAO and illustrated book on rupture. Name Address