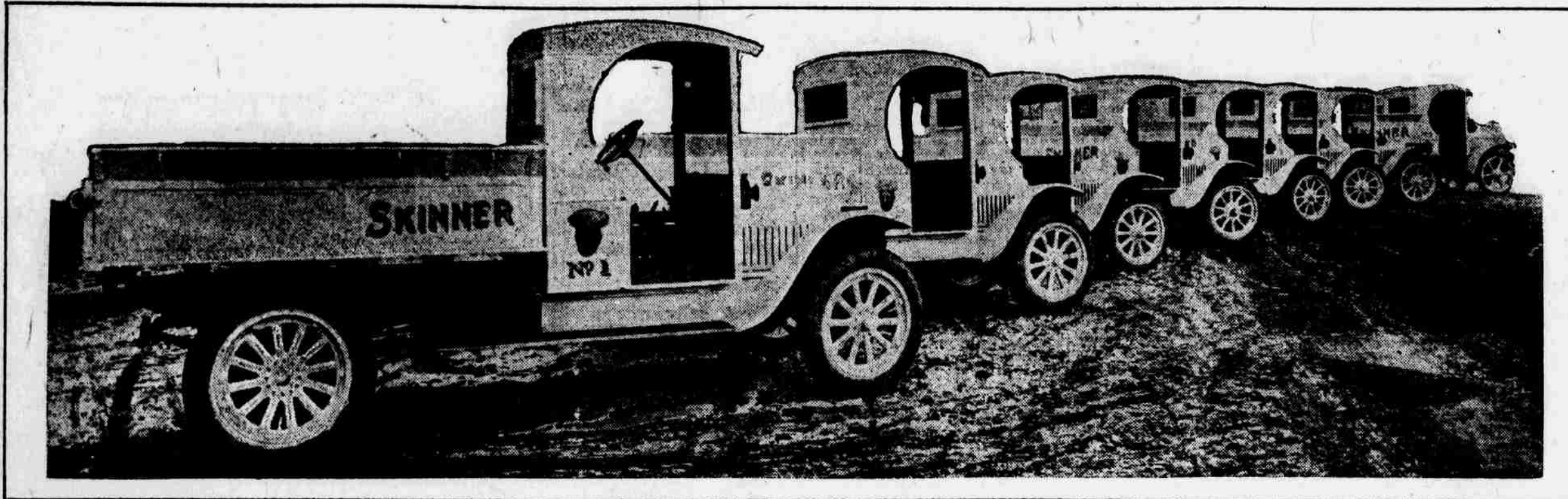


# TRUCKS



**T**HE SKINNER Company, Omaha packers, operate a fleet of ten White Trucks. The letter reproduced below tells why Whites are purchased in preference to other makes.

## for the Least Money

**W**HAT safer example could be afforded the truck buyer who does not have a broad, comparative experience of his own to guide him? Investment value in the case of a single truck depends upon earning power quite as much as in a large fleet.

The White Company has covered the country with facilities for quick and complete service. Here in Omaha we maintain an extensive service station with an experienced shop organization and a large stock of spare parts.

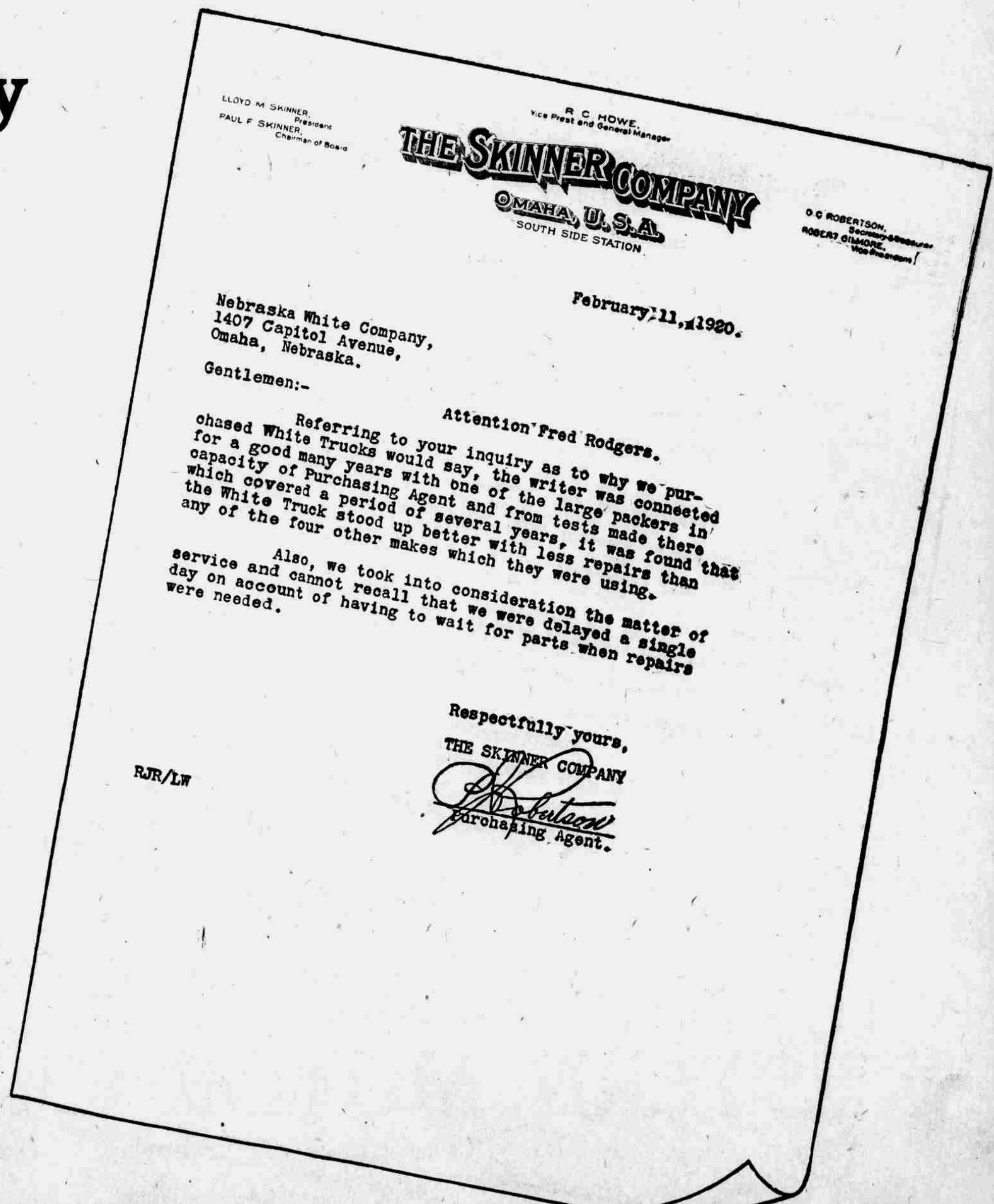
The purchaser of White Trucks secures motor transportation at the lowest cost, expertly installed and permanently protected.

### Dealers of White Omaha Territory

	Number.	Total.
.....	5	12
.....	1	11
.....	17	17
.....	2	10
.....	5	14
.....	1	2
.....	1	1
.....	1	1
.....	1	1
.....	1	1
.....	1	1
.....	1	18
.....	4	9
.....	9	13
.....	1	3
.....	1	1
.....	9	13
.....	1	1
.....	1	1
.....	1	1
.....	3	3
.....	2	3
.....	1	1
.....	1	1
.....	1	1
.....	1	1
.....	1	7
.....	1	1
.....	1	1
.....	1	1
.....	1	1

## WHITE COMPANY

Omaha, Neb. Phone Tyler 1767  
 Automobile Show, March 1 to 6



LLOYD M. SKINNER, President  
 PAUL F. SKINNER, Chairman of Board  
 R. C. HOWE, Vice President and General Manager  
**THE SKINNER COMPANY**  
 OMAHA, U.S.A.  
 SOUTH SIDE STATION  
 O. C. ROBERTSON, Secretary-Treasurer  
 ROBERT GIMMERE, Vice President

February 11, 1920.

Nebraska White Company,  
 1407 Capitol Avenue,  
 Omaha, Nebraska.

Gentlemen:-

Attention Fred Rodgers.

Referring to your inquiry as to why we purchased White Trucks would say, the writer was connected for a good many years with one of the large packers in capacity of Purchasing Agent and from tests made there which covered a period of several years, it was found that the White Truck stood up better with less repairs than any of the four other makes which they were using.

Also, we took into consideration the matter of service and cannot recall that we were delayed a single day on account of having to wait for parts when repairs were needed.

Respectfully yours,  
 THE SKINNER COMPANY  
*O. C. Robertson*  
 Purchasing Agent.

RJR/LW