# **POTASH MEN OF** NEBRASKA AND UTAH TO UNITE

To Effect Combination to Strengthen the Industry the Two in States.

The potash industry in America, citally interesting to thousands of Nebraskans, will automatically hold its own in the commercial world. netwithstanding the threat of European countries that foreign mined potash will be shipped into the United States, according to Theo-dore Rodman, half-owner of one of the largest potash mines in the United States. Mr. Rodman is in Omaha in the interest of effecting combination of Nebraska and Utah potash manufacturers for the purpose of strengthening the inlustry.

"The public has the wrong idea of the potash industry. It has been misinformed of the conditions met by the western producers of the product," Mr. Rodman said. "Home Three Men Who Make Up industry in manufacturing and mining as well as in retail commerce is essential to the United States. The mines in Utah and the potash lakes in Nebraska can produce and have been producing untold quantities of potassium chloride and potassium sulphate. A product 97 per cent pure is mined in Utah, in comparison with the inferior sulphate which foreign countries are trying to import tuto this country. Thousands of tous of the product from the westera mines have been shipped to the have recently taken over the dis-The United States can supply the world with potash and the by-prodants of alumina, sulphuric acid, chloring and sodium without relying upon foreign mines." he continued.

Can Compete With Europe. can compete favorably f. o. b. Atlantic ports with the foreign market that received \$85 a ton as a minimum price for potassium sulphate that holds less percentage than the American product.

than the American product. "Thousands of Nebraskans who have moncy invested in potash be-sieged congress at the last session to place such a heavy duty on the the last session to place such a heavy duty on the the last session to place such a heavy duty on the the last session to place such a heavy duty on the the last session to place such a heavy duty on the the last session the last sessi to place such a heavy duty on the checking service work has been perproducts that it would not interfere deal of time to this particular branch with the American market. Repre- of the work. He was manager of sentatives of 21 potash mines met in Denver Wednesday night for the purpose of organizing the National L E Hoyt has been connected with Association of Potash Producers, which movement Mr. Rodman is in Omaha to launch. Willis E. Reed, National to launch. Willis C. Reed, National State S former attorney general of Ne-braska, is an exponent of the idea, combination. Later Mr. Hoyt braska, is an exponent of the idea. Dr. G. E. Condra, state geologist and government inspector of potash been gonnected with the Detroit ormines, has recommended these ef-

forts in stabilizing the industry. "In my personal opinion, the fu-"In my personal opinion, the fu-ture potash industry of the United second best salesman in the United States will depend upon the methods States. adopted by the government in keep-ing out of this country the inferior William A. Hurst, who is the sen-ior member of the firm has been

grades of potash that are mined by connected with the Detroit activities foreign nations," Mr. Condra said, for a number of years. Mr. Hurst "It is true that foreign countries can has been actively engaged in the



New Firm to Make Packard

Frank J. Bury.

the Firm Plan to Have Most Complete Organization.

Omaha is soon to have a Packard organization equal in every extent to the organizations which have been built up in cities as New York, Detroit and Chicago The firm of Hurst-Bury & Hoyt, who uln and east for farming purposes tributors' contract for Packard automobiles and trucks in this territory, have for some time been in very close touch with the Packard organization. In fact Mr. Bury and Mr. Hoyt have been actually connected with the Packard organization for a considerable length of time.

Frank J. Bury is the man who is largely responsible for the universal service plan which the Packard

The new Packard organization plan upon a Packard service which will equal in every way the service

points where branches are established. It will, of course, take some little time to work out all of the J. E. Hoyt has been connected with plans which are now under way but the members of the new organization assure us that within a very short time Omaha will be equipped to compete with any point in the United States in the matter of Pack-

ard service. ganization for a number of years. During the Packard sales contest

produce high-grade potash, but an furniture business during the past 20 exorbitant price far above that for years and through this connection every state in the union. Omaha, according to Mr. Hurst, has been W. H. Osterberg, vice-president of the Western Alkali Refiring com-pany, Omaha, and W. P. Sharp. Among Detroit activities which known as the "Potash King" of Mr. Hurst had been interested in is the building of the Detroit Golf club. This club has been commented on by club enthusiasts all over the country, and it was largely through the efforts of Mr. Hurst and a few other Detroit golf en-

Farewell Given Doughboys in Plant Here Equal of Any France Quiet and Dreary

> France, Which Turned Out to Greet Yankees as Liberators from Hun Yoke Year Ago, Is Now Sick of Soldiers and Uniforms and Seeks Peace's Quietness.

By JAY JEROME WILLIAMS. to hold whatever scotor the high Universal Service Staff Correspondent, command happened to order him to Who Has Just Returned From France.) hold.

months spent in a strange land, "come out of-the west. among strange people, who some-how don't seem able to understand him, increase the sentiment that

#### Back a Year Ago.

To obtain a correct perspective of the average doughboy's feelings one must go back to those stirring days of last spring and summer when the German horde was sweeping over France and when France-chilled by the dread of horrible invasionwaned numbly for assistance. Then the khaki-clad columns of

American youths who stepped from transports in practically every French port, were hailed as de-liverers. Nothing was too good for them. The populace greeted them with cheers. Pretty girls tossed flow-

Washington, April 5.—If the people of the Atlantic sea coast towns, words "finit la guerre" were heard, which every day now see the return times began to change. The thouof American soldiers, could picture sands of marching men who, their the cheerless, gloomy departure of work done, have begun to retrace those soldiers from France, they would keep the flags flying, bands to look for long-awaited orders to embark for America. These past playing and all reception commit-tees going full blast until every last tossed to our soldiers, neither have Yank had stepped from overseas they seen the plaudits of the crowds,

Seeks Gratitude Tokens

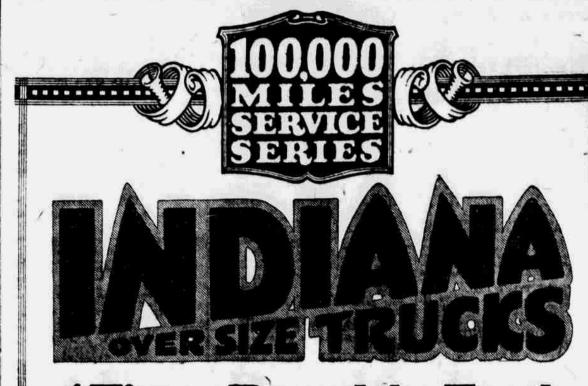
him, increase the sentiments the it. To be sure, he does not exercise overwhelms him when he sees the shores of his homeland peering over the horizon es, but he would like some little token of gratitude and wonders why

written in condemnation of the French, for the ignorance that a strange language engenders prevents many a quiet word of thanks to the Yank soldier from the average Frenchman or woman. And then, too, France is weary of war and weary of men in uniform-for the latter have constituted its chief spectacle for the past four and one-

Underpaid Paris a Worry.

Paris, April 5 .- While cosmopoliers and kisses at them. Inland towns | tan and war profiteering Paris is rolturned out en masse to hail them licking in the relief of the armisas they marched forward to that particular bit of hades once known as the western front. Those were the days when the memory of Lafayette were awakened and those were the days when th Yankee the real peace will begin, greatly doughboy struggled laboriously to master the new language and strag-gled a good deal more laboriously Clemenceau in these days.





# **4** Times Round the Earth

"IGHT years-over 100,000 miles-still in service every day. That, in brief, is the experience of the Interstate Grocery Company, Jop-lin, Mo., with its first Indiana Truck, one of the fleet pictured below.

Other Indiana trucks also have 100,000 miles service records. The first Indiana built is in use every day. Into each Indiana is built 112 per cent overstrength - this is the reason Indiana models carry more than competitors' trucks of same rated capacity.

Products today are bought on the confidence in the company that stand sponsor for them. Now judge the confidence you can place in this company; it is financially sound, with the high-est credit rating given any company.

Indiana trucks are the product of an organization that spans America and it is the policy of the company to sell this product at a small margin of profit. Successful truck construction and passenger car construction, are as widely dif-ferent as the locomotive is from the street car: we are heavy merchandise transportation specialists —we have never manufactured passenger cars. For eight years the Indiana Truck Corporation has concentrated on truck transportation -nothing else. It has built up a field service organization providing facilities for quick and complete service. It has a corps of transportation engineers that covers the country inspecting Indiana trucks at frequent intervals throughout the year. Executives of this corporation visit different sections of the United States to see the different Indiana models in service in the hands of the user; all with the ultimate idea of giving the highest quality truck it is possible to build.

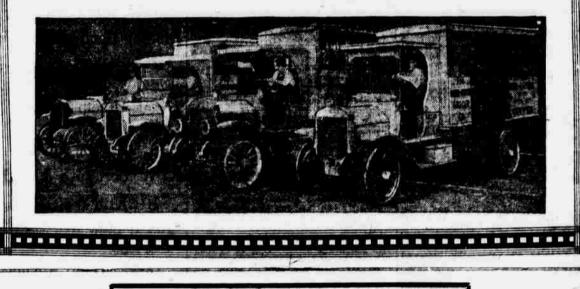
Indiana Truck prices f. o. b. Marion, Indiana, are -1-ton, \$2150; 1 1/- ton, \$2600; 2-ton, \$2800; 3 1/- ton, \$3450; 5-ton, \$4600

Send to the Factory for "Haulage Cost Book." See the Truck at

### Standard Motor Car Co., Distributors Omaha, Nebraska.

2020 Farnam Street.

INDIANA TRUCK CORPORATION, Dept. K.K., Marion, Indiana



transports. The American doughboy, despite his wonderful fighting ability, is sentimental and all the weary

The doughboy cannot understand

none is forthcoming. This is not

half years.

which American mines can produce has traveled extensively in almost it will be asked.'

Interest in Move. America, are interested in the organization of potash investors. A chief advantage of the American mined potash over the product mined in foreign countries is the purity of the potash, Mr. Sharp said. In some western mines, notably the Aluminum Potash Mines of Utah, 740 pounds of aluminum, a raw product 97 per cent pure, are obtained

out of each ton of potash mined. Sulphuric acid is also obtained in large quantities. Potassium suf-phate from the Utah mines is selling or as high as \$400 a ton, manufacturers say.

Australian Workers' Lot Is Better Than

That of Europeans Melbourne, Australia, April 5.—An interesting comparison between Australian and French labor and liv-

The latest activities of the trust, ing conditions was made by Com-missioner Thomsen, of the French according to the report, are in the mission to Australia, previous to his domain of music.

Sooner or later, the report states, departure for the United States. Commissioner Thomsen stated, the trustees will have to consider to begin with, that the condition of whether they can in any practical the Australian worker was prefer- way encourage the actual performable to that of the worker of any ance of the finest native music, or European country. The reason for whether the matter is one best left that, he said, was the universal ap- to private enterprise.

plication of the eight-hour day. Part A high tribute is paid to the "Old of the uncertainty of the conditions Vie," in London, its low prices and of European labor is the lack of a the high standard of its dramatie uniform international working day, and operatic performances. The In England certain factions are trust has co-operated in putting the clamoring for a six-hour day, while affairs of the "Old Vic" on a more in many countries on the continent satisfactory basis, and will co-operthe day of labor may mean anything ate in any scheme that may be drawn up with the object of insurfrom eight to twelve hours. The commissioner pointed out that ing that the place shall continue its

wages in Australia were generally great educational work. In the Scottish Education act the much higher than in France and the rest of Europe, with the exception new county authorities can institute that the highly skilled laborer re- rural liberty schemes and the trusceived more in France than in Aus- tees offer to co-operate. They are disappointed, however, that there is tralia

It appeared to M. Thomsen that no such provision in the English the Australian worker was better act; hence "they feel considerable housed and better dressed than the hesitation in actively promoting fur-French worker, and that was due to ther developments south of the the fact that taxation, does not fall Tweed. so heavily upon the Australian work-

ing class as it does upon the French. **Council's Attention Called** Regarding food, the commissioner thought the Frenchman had his ally of the Southern Cross at a disadvan-Broken glass strewn on Omaha pavements called forth a protest from the municipal affairs commit-

tage, despite the high prices current in France. This was due, in his opinion, to the greater thriftiness of the French housekeeper. M. Thomsen admired very much

ministration to keep the stree's free the wide legislative power for labor of broken glass was sent to the laws possessed by Australian states, of bro as compared with France.

### CHICAGO NOW CLAIMS

3,000,000 POPULATION Chicago, April 5.—Postoffice au-thorities and the Reuben H. Don-nelley corporation, publishers of the New York, April 5 .- The James Everard's breweries, sued by a mi-nority stockholder in an injunction suit brought to test the constitutioncity directory, estimate that Chi-cago has passed the 3,000,000 mark, and the validity of governmen' and the validity of governmen' almost a million more than the cenings that beer of one-half of I per sus of 1910. If this is true, Chicago cent or more alcoholic content is inmay be larger today than Paris, and toxicating, filed an answer in the federal court today, asking for a juthe fourth city of the world instead of the fifth. dicial determination of intoxicants.

## After Library, Music Is Plan of Carnegie Trust for Education

Edinburgh, April 5.-After 1 braries, music. Nearly £2,130,000 (\$10,600,000) has been devoted by Andrew Carnegic and the Carnegie United Kingdom Trust in the building of town libraries, and the trust has now re-

to Broken Glass in Streets

tee of the Chamber of Commerce.

A recommendation to the city ad-

Beer Test Suit Begun.

production involves the investment of millions of dollars in special machinery, plants, laboratories, etc., before a single car is produced.

Therefore, the basic design must be right-right beyond any question-before this special equipment is installed.

Maxwell-

A Car of Assured Reliability

HE reliability of every Maxwell is assured by

the volume produced. One model quantity

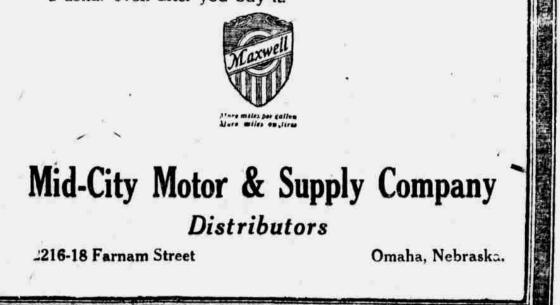
And after production starts absolute accuracy in every part must be assured to prevent delays, wastage, hand-labor-things we can't afford.

No tools are too expensive-no precautions too elaborate---to assure this result.

This was our original plan and it has been consistently followed in producing the 300,000 Maxwells now on the roads of the world.

It is the reason why of Maxwell reliabilityeconomy-uniformity

A car made right to begin with saves you many a dollar even after you buy it.



# "Old Hickory" All That the Name Implies Light Model 3/4 Ton Delivery 7/4 Trucks

Retailer or Wholesaler, Manufacturer or Distributor-80% to 100% of your deliveries can be made more profitable and in less time with an Old Hickory Light Delivery Truck. This is the agreed opinion of everyone who has investigated delivery problems, and is amply backed up by actual experience.

The Old Hickory Light Delivery Truck is especially recommended for Wholesale and Retail Grocers, Druggists, Packers, Fruit Dealers, to say nothing of many other lines; Department stores and Specialty shops will find its service efficient and economical in city and suburban trade.

Besides, it has a large special use, particularly among Farmers and Dairymen, Contractors, Implement Dealers and others. Let us send you facts about an Old Hickory Truck for your business.

#### SPECIFICATIONS:

MOTOR-Lycoming, Four Cylinder, cast ebloc. Fly-wheel transmission and clutch mechanism entirely enclosed. Bore 314inch, stroke 5 inches. "L" head type, valves enclosed and noiseless. Removable head and inspection plate. Valves and pistons are readily accessible, valves may be ground with greater ease and in onethird the time required on other types.

CLUTCH-Cone type, pressed steel, leather-faced, 12 inches in diameter, 23/2inch face, with six compensating plungers under leather to insure easy engagement when starting, thus relieving the car of sudden jerk and strain.

TRANSMISSION-Grant-Lees selective sliding gear, with standard hand control. Three speeds forward and reverse. All gears and shafts of 312 % nickel steel, heat treated. The main shaft is mounted on S. K. F. self-aligning ball bearings. The transmission case is bolted to the rear of the motor, forming a unit power plant.

STARTER-Dyneto Single Unit Generator and Starter, ball bearing. STORAGE BATTERY-Willard 12-volt.

REAR AXLE - Semi-floating. Axle afts are of the finest nickel steel and

operate in Hyatt roller bearings. The spring perches are swiveled on the axle housing and close to the brake drums, thus placing the weight and driving stresses directly on the wheel bearings. The axle housing is reinforced by a heavy truss rod under the center. HYATT QUIET BEARINGS.

DRIVE-Is through a single universal of Thermoid-Hardy flexible fabric and nickel steel propeller shaft, straight line when under capacity load. The torque and drive is taken through large propeller tube connected to torque bracket at rear of transmission. The drive is taken through this propeller, tube and bracket through thrust bars connected to main frame at raer of motor.

SPRINGS-Front, semi-elliptic. Rear, 2-inch double scroll full elliptic with shackles to allow end motion. Heavy rebound straps are provided to limit the action of the rear springs. inches.

WHEELBASE-112 inches. Tread 56 TIRE EQUIPMENT-33x4-inch, straight side, wide base. Non-skid on rear. LOADING SPACE-7 feet 6 inches by 42 inches with drop endgate.

\$1200 f. o. b. Omaha.

### W. R. Nichols Motor Co. Tyler 4316.

2520 Farnam St., Omaha.

**Frost-Bemis** Motor Co.

14th and P Streets, Lincoln.

## Bee Want Ads Produce Results