HE OMAHA BEE DAILY (MORNING) - EVENING - SUNDAY

FOUNDED BY EDWARD ROSEWATER

VICTOR ROSEWATER, EDITOR

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THE BEE'S SERVICE FLAG

And we have only just begun to fight!

"Irreducible defense" means the Yankees are on the job.

The Hun will probably now resume his safer course of dropping bombs on hospitals.

Yes, that is the same William Bayard Hale who went to Mexico as a special envoy.

The Prussian eagle has heard the American bird of liberty scream, and does not like the

That political pool reflects the shadows of several who are hesitating on the brink. Saturday the bars go up.

to keep in touch with the boys over there, and at the cantonments. If the State Railway commission has nothing

to do with the ralroads under federal control and

One way to "keep the home fires burning" is

operation, why try to butt in? Apparently Edward Aloysius Rumely did not appreciate the advantages of being a citizen of

Indiana. The title of Hoosier ought to be esteemed above any on the kaiser's list. Jeremiah O'Leary has been on trial in New

York answering charges of sedition for writing and distributing stuff that reads just like those we used to see printed in Senator Hitchcock's hyphenated paper.

Sugar cards have no terrors for Omaha housewives, who have played the game square from the start, and will continue so doing till the war is won. If the battle on the front goes as well as that in the kitchen, the Hun is already licked.

Once more we rise to remark that there is no good reason why the school board should have a laried attorney when the city law department is, or should be, able to furnish all the legal advice required without extra cost to the taxpayers.

For the millions of dollars spent on Douglas county roads there are only two or three short stretches of really satisfactory roads to be shown. Most of the money might have as well been dumped into the Missouri for all the lasting good produced by it.

Another thing Governor Neville must be held to answer for is the rotten gerrymander perpetrated by the democratic county board upon Douglas county voters. This outrageous job commissioners by districts instead of at large, and thus offer a premium to carve out districts with a preponderance of one-party voters.

American Railroad Men in Italy.

Disclosure of the presence of Americans engaged in building railroads in Italy suggests another of the anomalies of war. In days not so very far gone, we have been accustomed to watch "Tony the Wop" tamp the ties and maul the spikes on American railroads. He has constructed the roadbed and laid the rails, and afterwards has manned the handcar and attended to the manifold duties of the humble section hand. Now, he is a soldier, fighting the kaiser for the preservation of his home land, and the young American is doing for Italy the service that Tony and his kind did for America. Incidentally, this reconstruction work behind the lines is one of the leading factors in Uncle Sam's overseas war work of the fighting men, but in good season the world will pay its tribute to the builders, who have done so much to make recent events in France and Italy possible. Victory finally will kept up, and that is the job for the railroad men. | rather than to dictate.

WHY WASTE ALL THIS MONEY?

Since the federal government took over the operation of the railroads, and by that action took them out from under jurisdiction of the railway commissions of the different states, all excuse has been removed for these commissions maintaining expensive staffs or continuing activities for physical valuation or hearing complaints which can have no practical value. Taking our Nebraska State Railway commission as an example, investigation shows that for the six months' period of this year the average payroll of employes with duties, supposedly in connection with railroad

	dunes, supposedly in connection with ran	100
	regulation, is as follows:	
	Rate Clerk\$	250
i.	Assistant rate clerk	150
	Assistant accountant	М,
	Clerk	90
	Filing clerk	9
	Assistant reporter	90
	Recording clerk	90
	Chief engineer	250
	Assistant engineer	131
	Stenographer	7:
	Total\$1,3	145
	10131	14.

During the same period the Nebraska State Railway commission drew out of the state treasury \$11,375 for "extra help" in investigations, and \$1,938 for "checking valuations of railways and hearings," being at the rate of a little more than \$2,000 a month. This makes the total monthly draft on the taxpayers of Nebraska for railway rate regulation (excluding the salaries of the commissioners themselves) of \$3,345 or nearly \$40,000

We have no doubt it is advisable to maintain certain official records and compile the reports that are required by law, but two or three clerks at moderate salaries could surely take care of this work. Why then keep rate clerks and assistants on the state payroll when rates are fixed by the federal government? Why keep paying money to engineers when no valuation fixed now can be of the slightest use? Why spend money to hold hearings and make investigations in matters of which orders of the commission will be unenforcing? Why should not our state railway commissions set a war time example of saving public money?

Our Boys Are Making Good.

No taint of vainglory will be found in the elation that fills every American breast on reading accounts of how our boys received their full share of the great German lunge in the battle of Rheims. The Yankees did just what had been expected of them, what had been promised for them, and upheld the traditions of their race in glorious form. "Irreducible defense" is the military euphemism employed to describe what the Hun hordes encountered in one American sector. Explained for the uses of the man in the street, this means a massing of machine guns, backed up by determined infantry, alert for the charge, and the whole supported by artillerymen who know their business and are keen about doing it. Against this the German wave dashed and broke, and fell back in spray, defeated and routed. Here the boys in khaki were not content with merely turning an advance into a retreat, but struck such a counter blow as fairly shattered the nerve of the foe. Prisoners, inshattered the nerve of the foe. Prisoners, in-cluding a brigade staff of officers, testify to the prowess of the American youngsters and admit their efficiency. From elsewhere along the sixtyfive miles of battle front come reports of the steadfastness with which the Americans met the onslaught. No need to worry about these young men of ours in France-they are making good.

Austria's Attitude Towards Peace.

Baron Burian, Austrian foreign minister, contributes a belated and not especially important chapter to the annals of the peace agitation. He has the distinction, however, of being the first of the responsible ministers of the Central powers to give assent to the four points laid down by could never have been pulled off without the gov- | President Wilson in his Fourth of July message ernor's approval of the law insidiously smuggled to the world. It is noteworthy, too, that Baron through the last legislature to elect our county | Burian graciously assents to the approach of any nation seeking peace; they need not be reduced to the state into which Russia or Roumania are plunged in order to receive consideration at Vienna. Simply come with open hands, and a hearing will be given. Just as Chancellor von Hertling has attached a strong string to Germany's offer with regard to Belgium, so Baron Burian puts up a hurdle none of the Allies will care to take. This is his expression:

If our enemies continuously demand atonement for wrong done and restitution, there is a claim we could urge with more justification against them, because we have been attacked, and the wrong done to us must be re-

Undoubtedly he refers to events following the Sarajevo incident of June, 1914, conveniently overlooking the immediately preceding history, as well as the ultimatum to Serbia. If the chancellereries of Berlin and Vienna can find comfort in fiction of their own invention, who will for the problem. For the time it is overshadowed by the time deprive of them of that source of content? However, the bill now contains many items that did not appear in 1914, and for which full settlement will be exacted. Austrian statesmen may affect surprise at the accounting they will be rest with us because communications have been asked to make, but it will be for them to accept

With Schwab on the Job Glimpse of the Personal Methods of the Magician William A. McGarry in Boston Transcript.

pleaded for action needed but one quality to yards all over the country, but so far he spring into life, so far as ships are con- mand of the workmen. cerned-that was "pep," the great American get-it-done. Mr. Schwab has injected this into the shipbuilding program in such copious quantities that estimates once looked upon as foolishly optimistic have already Hurley and a few others and commandeered been surpassed, in some vital instances, by actual production, while the new estimates When he had the workmen using up the steel are far larger than the old ones. In consid- faster than the railroads could bring it in, he eration of which it becomes interesting to got after Washington hammer and tongs uninquire into "pep" of the Schwab brand-to til the railroads were dumping steel in the analyze it as far as possible and to see how it works. It isn't in the dictionary, but every could produce it. Then he looked over the American knows what it means, and, better han any other word, it describes what Schwab has done.

The basis of it may be personal magnetism, or born leadership, or drive. It is the at Pottstown, where the present plant is loquality that leaders of men and those who ught to be have courted since the world began. Lord Reading, the British ambassador, has his own name for it. After spending some hours in a tour of inspection of Hog Island with Mr. Schwab and other offiper men into his confidence recently and smarter than all the others. But the emergency arises, and the man in the thousands with vision will rise with it head and should-M. Schwab.

On the surface Schwab's method is simrally he told 15,000 workmen and their families, "I am one of those who think that better work and plenty of it can only be done the rest of the stuff that goes to make men fore. And whatever he gives them stays plates that it is impossible to hold the ungloved hand against them.

Yet there is nothing of the exhorter about the master shipbuilder, nothing of the elaborate and sustained Billy Sunday appeal to There are prizes for workmen and execumake a speech; he talked to them.

are obeying literally. So also at Hog Island. Every week a new sign with letters a foot high springs up Schwab's direction have been phenomenal. tons bolted to the ship frame in three and a half hours. The world's record for a day is 200 tons. These may be broken again any

The Salesman's Thrift

That's the power behind every success. fort into every call and every sale.

sell in two. That is thrift.

Thrift of time-the salesman's thrift. ning we have. We have abundant time, ut only if we conserve it. Spend it carefully. Make each hour, each minute count, Make or our country.

If we conserve time, we shall be helping ourselves and our families; we shall be helpwar, and preserve humanity.

noves mountains. Work makes the imposible possible.

Work with your customers. This is team work. Help them breathe your spirit of seeing their comrades falling around themwork into their organizations. Help them and waiting. make their workers time-thrifty. Show them by example the benefits of constructive, not

Therefore, don't knock anybody. And don't let others knock. Don't criticize until you have a tried-out remedy. A knocker is a time spendthrift. He squanders the time of himself and his listener. Knocking has no part in a salesman's

Scatter optimism broadcast. You can't

Be time-thrifty for your employer, for

being thrifty for yourself. Then you will lift yourself by your own

and vision to reach whatever you work to To be thrifty you must be creative. To be creative you must work-to do in one

Advertising Agents.

A few weeks of the leadership of Charles minute. The workmen of way number five M. Schwab has demonstrated conclusively that the glowing plans and schedules of pro- Schwab has been devoting quite a lot of his duction turned out last year in Washington time to the speeding up of production in while the press and people of the country fabricated steel plates and their delivery to

hasn't been able to keep pace with the de-The first thing Schwab did after his appointment was to order the removal of the emergency fleet offices to Philadelphia. came here with Charles Piez, Edward N. a new 10-story building as headquarters. shipyards faster than the fabricating plants plants and came to the conclusion they were too small. In one day he arranged to triple the capacity of the McClintock-Marshall plant by putting up two new buildings, one

cated, and the other at Pittsburgh In the meantime, actual ship construction at Hog Island has been proceeding so rapidly that Admiral Francis T. Bowles, government director of the yard, learned that the hulls would be ready before the power plants cials of the shipping board, he took newspa- and went after Secretary of the Navy Daniels for turbines now building in the Westcalled it vision. "Thousands of men may be inghouse plant down the Delaware for deon a par mentally," said he, "and no test that stroyers. A lively little row developed when man could devise would show one to be a bit Daniels refused to give up the turbines. Incidentally this served to throw considerable light on the canniness of the southern editor who runs the navy. It was strongly intiers above the others. And that is Charles mated by Bowles that Daniels got on the job with orders for everything the navy wants long before the shipping board was awake plicity itself. He is the arch patter of backs, and before the aircraft people and the army and he admits it. In a speech at a patriotic and the ordnance department knew what they wanted. As a result Daniels and the navy have first call on nearly everything.

when there is approval, back-patting and all reach the stage where it might have delayed Just when this rumpus was beginning to production, like the regrettable fight in the stir and perk up and do things." Schwab, shipping board, last year Schwab got into it. to use a slang phrase understandable to all He has never told anybody what he did, but Americans, has "laid it on thick." He says presumably he patted the secretary of the almost as much to the workmen when he navy on the back. And he has been seen to talks to them, but he sends them back to their apply that treatment liberally to Bowles, riveting and caulking and bolting to with the result that an amicable agreement stand up and work as they never worked be- has been reached and everybody's happy. The first ships launched will get the turbines. there, though the sun be so hot on the steel And to prevent another scramble for power plants in the future, Schwab arranged for a little matter of a 40 per cent increase in production at the Westinghouse plant.

His system is to make things interesting. the emotions and none of the effort to shock. tives. He couldn't offer Bowles a bonus, so Schwab never orates, at least when he is he laughed at the admiral's estimates of what talking to workmen. Merely to be standing Hog Island will do and then offered to bet upon a platform away from the crowd inter- him the finest cow in the country that he was eres with his work. At his first talk with all wrong. Now the admiral is a fancier of shipworkers in the Philadelphia district-it cows. He snapped up the bet and announced was at the yards of the New York Shipbuild- that he had his eye on a blue ribbon winner ing corporation in Camden-he walked up that would cost the master shipbuilder about and down the platform for a few minutes and \$75,000. It is reported also that Schwab has then jumped down with the men. He didn't already lost some kind of a bet with Hurley -a bet he made to lose. The details have The line that went home in that talk was not been made public, but by way of pay-'Damn the Kaiser." Schwab told the work- ment, presumably, Schwab commissioned ers to say it every time they drive a rivet or Joseph E. Widener a few days ago to buy swing a hammer, and no doubt most of them the best saddle horse he could find for the head of the shipping board.

Accomplishments in the east under somewhere, advertising to the world that But his associates are expecting even greater another record has been kicked into the dis- things from the west. The argument is card by the new energy of American work- made that there is less of the foreign ele-

Serving and Saving

Honor to all to whom honor is due. We cannot think too much, in times of war, in terms of gun and bayonet, but we unques-Let's make more calls a day. Let's write tionably do think too little of the work done more sales a day. Let's put more honest ef- by men whose work is no less dangerous and arduous than that of men on the firing line, Then we'll sell in one day what we used and which demands for its proper performance an even greater degree of composure and resolution. Veteran soldiers are of one opinion, to the effect that the most trying Time is all valuable, the most precious experience in a battle is that of remaining inactive under enemy fire. Whether it come from a battery posted in plain view or from an enemy concealed behind a commanding it count for ourselves, for our employers and ridge, it is, for so long as troops may not respond, more nearly destructive of that thing described in the now overworked word "morale" than anything else could possibly ing business; we shall be helping win the be. That is a consensus of opinion among men who have been under fire. The fighting So work! And keep on working. Work impulse to "get back" at an enemy is the controlling one at such moments. The best troops are those who can do their duty, which is that of keeping cool, standing still,

The ambulance carrier cannot stand still. Neither is he merged into a mass into which the enemy fires collectively and not at individual targets. He takes all the chances of the fusillades and, in addition, he is made the aim of sharpshooters and snipers of all degrees. Moving wounded men from the lines where they have fallen to points of comparaive safety, and moving, of necessity slowly, the men of the ambulance corps, become thining marks for more of an enemy's attack than is made in broadsides. We have failed in giving them the right degree of credt for courageous and meritorious performance. business and your country, and you can't help But they are, we hope, in a fair way of coming into their own. Arnaldo Fraccalori, war correspondent in the Austro-Italian bootstraps; you will lengthen your height paign for the Correre della Sera of Milan, writes of the work being done by the ambulance corps: "One of the most admirable opisodes I witnessed was the courage of these young Americans doing their duty amid hour the work we formerly did in two.—
William H. Rankin, American Association of thentic living poetry."—St. Lous Globe Dem-

Twice Told Tales

Gentlemen All. Mrs. Orler, a large, powerful woman, entered an overcrowded train. and, as she was too tired to stand, she clined to complain because Charley rate at which Admiral von Capelle went into the smoking car and took a Schwab does not lay down a few says the German U-boats are operatseemed to be absorbed in his tobacto and newspaper. The man seated next to her was perhaps unconscious of the vast quantities of smoke he

The offender straightened from his

lounging pature.
"Pardon me, madam," he answered, politely offering her a cigar.-Harper's Magazine.

Overlooked the Hint. Harriet has been to Sunday school many times, but recently she made her first visit to church during regular services. The opening prayer, it happened,

was offered by a man who put his whole soul into his plea. The prayer was so earnest, in fact, that again and again from the con-

Amen. Harriet nudged her mother. "What is it, dear?" the mother

asked. "Everybody is saying 'Amen,' replied Harriet, "and I just wonder why the man doesn't quit."—Youngs-



Harvest Hand's Working Hours. Curtis, Neb., July 16.-To the Ed-itor of The Bee: For the interests

I would like to have these questions answered in The Bee; 1. When does the harvest hand start in the morning to draw pay?
2. By what time, fast or old time? 3. In case of breakdown, should the harvest hand be docked?

4. If so, to what extent? 5. And what wage should be pa for overtime? HARVEST HAND. Answer-Some weeks ago an announcement was made by the State Council of Defense that an arrangement had been made whereby a basic 16-hour day had been adopted for harvest hands in Nebraska, with a wage rate of 45 cents per hour. Nothing was said as to when the day should begin, or what rate of pay day should be given for overtime. The presumption under such an arrangement would be that the day could begin at any time, and when 10 working hours and elapsed overtime would begin to accumulate. In absence of a specific agreement, overtime should be paid for at the rate of straight This is the practice adopted under the eight-hour day principle laid down by the president, with the difference that after one or two hours Where the wage is fixed by the hour, payment is usually for the number of hours worked. This ought

Give Us Maple Sugar.

Omaha, July 15 .- To the Editor of The Bee: Dietists tell us that the surtailment of sugar, its rationing, will be felt more by the people than that of meat or wheat. It isn't so essential to health or strengththough it cuts quite an important figure there, too-but will be missed more and people will go to greater lengths to get it, for in most of us it constitutes a veritable craving.

So much sugar is needed for neces sary export that, presumably, corn syrups and such sweetening substi-tutes will be largely used for domestic consumption. But why let so much excellent sweetening matter go to waste every year as we do? In Nebraska-in every state of the unionwe have endless numbers of sugar maple trees. In Vermont and a few of those states some little commerce is done in making sugar. The product is wonderfully tasty, it's a splendid sweetening medium, better than "straight" sugar, a veritable delicacy. It's available to men who could make a business of it and just as available to thousands of us who can tap the trees in our yards in the springtime just as we raise a few potatoes and garden stuff to help out.

But it needs someone to start it. Why doesn't The Bee take a hand?

F. W. FITZPATRICK. Rankin on Price of Wheat.

Oxford, Neb., July 15 .- To the Ed-

itor of The Bee: Mr. Cox in his let-ter to The Bee throws the hooks into 'Norris, Gore and others" because they favored a raise in wheat prices. I agree with Mr. Cox that farmers do not want to appear as slackers or profiteers, and believe they will do their best to supply armies with food regardless of wheat prices. When Mr. Cox says we are getting nearly three times as much for our wheat as prior to the war, he comes far from stating all the facts, for with \$6 to \$8 for harvest labor and the heavy inetc., coupled with the light yields, the wheat farmers are not coining money, and some of them are going behind. We are not eating our wheat, but saving it for our soldier boys, and while we are selling it for a trifle over ; cents per pound, we have to pay cents per pound for cornmeal, 12 cents per pound for oatmeal, and some other substitutes 16 and 18 cents. Considering these prices, wheat would be dirt cheap at \$3 per cents. bushel. Farmers have been charged by high-ups with being unwilling to pay taxes, buy bonds, work or fight, and one writer in Ladies' Home Journal pictured how Mr. Hoover had performed the miracle of getting thousands of commercial and industrial enterprises to sacrifice their own interests and give their time, money and talent to help the government while on the other hand the disloyal grasping farmers were holding the country up for exhorbitant prices for meat and bread. Now we have a report of the federal commission, after a painstaking investigation, to the effect that the packers, and not the farmers, have been profiteering in the people's meat, and that the

millers, not the farmers, were rob-bing them blind for their daily bread. The president has vetoed increasing the price of wheat and the farm-

ers will accept it just as quietly as they did the reduction of \$1 per bushel one year ago, but in all fairness, coal, which does not depend on the ele-ments to make a crop, should be re-duced in price; also cotton and cornmeal and other necessities, should be brought into the bounds of reason. Men who have held the farmers up for \$6 and \$8 per day, with board and lodging, should be prosecuted as of the farmers and the harvest hands, profiteers, and when found guilty should face the firing squad or be in-terned at hard labor and not allowed to breed any more of their kind. They are just as bad as the wealthy corporations that would take unjust advantage of the war situation, and just so long as we have one law for the capitalist and another for the laborer, just so long those evils will exist.
A. C. RANKIN.

LAUGHING GAS.

"I'll give you my opinion for what it is worth," said the young lawyer to his first client.

Don't talk that way, boy," counselled his wise father. "He II think your opinion ain't worth much."-Washington Star.

Ted-She divorced him because he was se sarcastic.

Ned-He's still inclined to be so. When he sends her alimony he makes the payments in Liberty Bonds-Life.

Creditor-You couldn't ride around in your fine automobile if you paid your honest

debts. Debter-That's so. I'm glad you look at it in the same light that I do.—Boston Transcript.

"I ask you, air, would you take your of overtime have been worked, then daughter to see a play like that?"
pay starts at the rate of time and a half. Where the wage is fixed by chances are ten to one she has already seen it."-Harper's Marazine,



in the face of mounting of quality was unthinke able - therefore the makers of the highest priced plano in the world -

Magon & Hamin

have been compelled to raise the price of this supreme planofonte still highers

1513-15 Douglas St.



Missouri attendance percentage sixty-two; Iwo, twenty; Nebraska, seven; Colorado, five; Kansas, two; one per cent each or less, five other states.

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BEE BUILDING, OMAHA, NEBRASKA

Day in History.

sent out first party of settlers ansas territory. 14—General Sherman began his from the Chattahoochee to -The French declaration

One Year Ago Today in the War.

Austro-Germans started counter of-

British cabinet was organized, Win-

Edward F. Leary, attorney-at-law,

on Darnell, coal operator, born

mes Thornwell Newton, United

t. Rev. John McKim. Episcopal

sionary bishop of Tokio, born at

1812—The United States frigate

States commissioner of patents, born in Morgan county, Georgia, 57 years

fensive against the Russians in Ga-

ston Churchill becoming minister of munitions and Sir Eric Geddes first lord of the admiralty.

The Day We Celebrate.

lust 30 Years Ago Today

The cornerstone of the new county



nam was sold to the Commercial National bank for \$92,000.

ng a scheme to allow all Chicago roads to use their bridge The local board of civil service ex- of the high place in journalism the aminers, which consists of J. E. Wa- Bee and Editor Rosewater have atters and F. M. Pickens, is in sesison at tained. While Victor Rosewater has the government building examining not the personality of his illustrious

The Lombard Investment company responsibility taken up by him some has located in the First National Bank 12 years ago following the death of building and will make headquarters his father.

here in the future.

The American Mortgage and Trust r against Prussia was signed.

\$30—Stephen Trigg Logan, Abram Lincoln's law partner, died at inglieid, Ill. Born at Franklin.
February 24, 1809

Company of Council Bluffs has leased quarters on the ground floor of the Ramge building and will make its headquarters here in Omaha in the future

Aimed at Omaha

York News-Times: Omaha is hav-

until after the war. Minneapolis Journal: Omaha is in-

souri. Franklin News: Omaha is now talking of closing up all the pool halls Two years ago Omaha could not think of giving up its saloons, but now that it has done so with good results, they are ready to make a fur-ther house-cleaning. Let the good

work go on. Wood River Interests: The quarter centennial edition of the Omaha Bee in recognition of the public service of that paper and its editor, Victor Rosefor the past 25 years, was a splendid showing and a fitting tribute applications for positions in the post- father, yet he has proven a brilliant writer and fully equal to the heavy

He-It would be a mighty dull world for you girls if all the men should suddenly leave it. college boys left.—Chicage Marald.

Peppery Points

Minneapolis Journal: No, the Aviing a fight over the gas plant. Wait ators' Gazette is not printed on fly paper. Louisville Courier-Journal: At the

keels in its swimming hole in the Mis- ing, the waters of the world will be particular attention. swept of hospital ships in about two weeks more.

Baltimore American: An Ameriin the metropolis until the close of the war, thus releasing to useful work a large number of men who are now capturing a German gun and its crew "H'm!" she said, glowering at him, ed the Distinguished Service that crew capturing a German gun and its crew single-handed. The kaiser is rapidly "I was foolish enough to suppose that some of the men in here at least were some of the men in here at least were fight. New York World: That screen in front of the royal stand might have

> throwing the ball into the field, but thoroughbred fans will refuse to see an excuse in it for not reasting the Baltimore American: A new German book of hate has been issued, laying the blame for the war on the late King Edward. The German high command is going far back in its in-

volved efforts to find an alibi for the

prevented the king of England from

world war. New York Herald: Well deserved is Major General Crowder's tribute to gregation came fervent expressions the men who have done and are doing such faithful service in connection with the draft boards. His refusal to sanction a promotion for himself for you girls if all the men until some way is found to properly second suddenly leave it.

She—Oh, we should still have you National army" does credit to the provost marshal gener