



 Manufacturing Head, Inspiration and Result

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## Sound Methods Make A Sound Market

One thing has been made clearer than ever this year.

The people who buy this car do so for sound business reasons.

We know this by what they say, and by the way they approach the purchase.

They represent the substantial class in their own community, and hold fixed ideals of value.
Buying Dodge Brothers car is, with them, a matter of business-because they seem sure.they will get more out of it .

It has come to be known as a substantial car, and naturally that
attracted to it substantial people.

When a man comes in to buy, he is thinking of the freedom from annoyance he will enjoy in its ownership.

He is thinking of the low gasoline consumption, and the high tire mileage.
He is thinking of the satisfaction of having a car that will never be out of service if he gives it ordinary attention.

He is thinking how much such a car will contribute to his business fitness and activity

He is thinking how much he can expand his business effort, and how slight the return.

If he were not 80 sure of the car, he might not be so sure of the wisdom o the investment.'
But he knows that he can depend implicitly upon the service it will deliver.
So, there has grown up all over America different sort ot an attitude toward the purchase of Dodge Brothers car.

It is a serious-minded attitude-one which reckons on results, and feels sure in advence.
This is as it should be, and as Dodge Brothers would have it.

Building motor cars is, with them, a serious business-each and every Dodge Brothers car is worthy of the very best they can give it.
They look upon every sale as a binding business agreement to deliver certain definite results to the buyer.
That this policy has attracted to this car, the substantial and serious-minded buyers of America, is one more great source of satisfaction to them.

It is further assurance, too, if any were needed, that the quality of the car will steadily grow higher.

## MURPHY-O'BRIEN AUTO CO. <br> 1814-18 Farnam St. Omaha, Neb. Phone Tyler 123.



