

STUDEBAKER WILL MAKE NO CHANGES

Models Will Remain Same, But Advance in Price May Come at Any Time Now.

R. T. Hodgkins, sales manager of the Studebaker Corporation, is au-thority for the statement that Studethority for the statement that Stude-baker does not contemplate a change in models this year. In making pub-lic this information Mr. Hodgkins says: "In our opinion Studebaker en-gineers have reached a point of near perfection in the Series 18 cars. Our engineers have been concentrating on the one basic design now for the past four years and have, naturally enough, been able to constantly improve and refine our product. They have taken advantage of the splendid opportunity to observe the performances of 300, 000 Studebaker cars in the hands of owners in every part of the world, owners in every part of the world, and through this experience of actual service the Series 18 Studebaker cars have been evolved. Personally, I be-

have been evolved. Personally, I be-lieve that our engineers have given us one of the best cars in the world, regardless of price. There's really no good reason why we should announce new models at this time; in fact, I can say definitely there will be no change in models this year.

J. R. JAMISON.

## Farmers Make Buys.

Farmers Make Buys. "Upon my recent trip throughout the middle west I interviewed many dealers and found every one of them enthusiastic about the prospects for sales to farmers this year. I have never been so impressed with the prosperity of the farmer as I was on this last tour through 'the bread bas-ket of the world." They have not had too mixer rain out there and appar-ently weather conditions are ideal. I have never seen such a wonderful stand of corn as there is in Iowa to-day, and as a former Iowan I took more than passing interest in the country through which I traveled. "I remember when an Iowa farmer was highly satisfied if he received \$40 for three hogs, so you can imagine my surprise when I actually witnessed a farmer out there now sell three hogs for \$240. From all of my expe-rience and knowledge of Iowa I have never seen such prosperity. The banks out there have so much money that it is literally sticking out of the windows." teen adjacant counties. Mr. Jamison asserts that the Nor-folk interests have grown to such an extent as to require his entire attenextent as to require his entire atten-tion. In the three years that Mr. Jamison has been in Omaha the sales handled through Omaha have jumped from 500 cars to 1,800 cars. The year prev-ious to Jamison's activities Omaha put 220 cars into territory handled under the distributors contract. J. P. Freeman, who has been Jam-ison's assistant at the Omaha branch, will go with Jamison to Norfolk to

will go with Jamison to Norfolk to assume a similar position. Freeman has been connected with Overland sales since 1909 and according to Jamison is a marked sunccess.

### Marmon Design Attracts All the Military Men

All the Military Men "The Marmon design," asserts H. Felton, "is attracting attention among military men who, in preparing for active war service, are interested in the performance of automobiles un-der adverse conditions, such as often confront them in the field. The Mar-mon's lightness and its ability to maintain unusual speeds over very rough roads, two of the outstanding features of this scientifically con-structed car, are factors of the first importance in the army's requirements of an automobile. "War service also calls for an excep-tional stamina in the motor and for

# OVERLAND MAN GOES TO HAYNES MOTOR CAR NORFOLK TERRITORY.

for the Haynes, has been using in his , fighting for leadership, and averaging | Hutchinson Made Sales for the Haynes, has been using in his pleasure car the past winter. Mr. Doty never expected his engine to win such signal fame. It has the regular stock valves and stock dis-placement. He had driven it over 3,000 miles for personal pleasure. Not having time, prior to the race. to lim-ber up the engine sent from the fac-tior, it was at the last moment de-cided to use Mr. Doty's stock engine

 Intervention of the sales and service of the sales and service of the sales and service of the sales and service.
 The Haynes "Light Twelve" which set the new amateur record for 100 miles at the Chicago auto derby June 16 and made a new non-stop recording to make sales manager.
 Mark Won Victory.
 Percy Ford, jr., an amateur driver and salesman at the Chicago branch manager.
 Mark Won Victory.
 Percy Ford, jr., an amateur driver and salesman at the Chicago branch manager.
 I and won victory.
 Mark Won Victory.
and service

have charge of the sales, advertising

Again Hudson Proves **Greatest Endurance** 



Ralph Mulfor ver of the 24 h 1819

at in 10 days 21

Announcement has just been made by J. R. Jamison to the effect that he has resigned his position as man-ager of the Omaha branch of the Willys-Overland company, Inc., to devote his entire time to the Norfolk territory which he has had since last July the distributors contract for fif-teen adjugant commiss



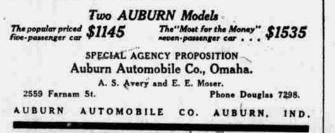
## A Car It's a Pleasure To Own

WHEN you exchange your money for an Auburn Six you can be sure of this: Three months, six months or a year later you will still be convinced that you not only got your money's worth, but more.

The used-car market is the best proof of this. Though you can buy slightly used cars of dozens of makes, cars that have been traded-in after three or four months use, by disappointed own-ers, you will have a hard time to buy a slightly used Auburn Six.

Auburn Six buyers keep their cars. They always have the feeling that they have bought wisely and they obtain full enjoyment out of their cars.

Your Auburn Six will prove a good looking, roomy, comfortable car, with plenty of power at all times. It is economical and dependable.



# This Time Hudson Super-Six Special Makes New American Speedway Record for 200 Miles, Averaging 104 Miles an Hour

With the start of the start of

Ralph Mulford has again demonstrated the endurance of the Hudson Super-Six.

At the Chicago Speedway June 16th 50,000 people saw him establish new speed records for 150 miles and for 200 miles.

A special racing car was used. It embodies all the details of design and construction that has accounted for the records of endurance held by Hudson Super-Six stock and racing cars.

The motor is exactly the same size as the stock motors. The design is no different.

The principal changes are such as could be made at nominal cost to any Hudson Super-Six.

## **Endurance All Important**

Vibration is the foe to long motor life. It ac-counts for breakdowns and for high maintenance

Vibration is usually responsible for the car's fre-quent trips to the repair shop.

It is vibration more than anything else which forces cars out of speedway contests. Vibration accounts for diminishing power of motors.

If vibration and friction could be entirely eliminated there would be no such thing as a motor car ever wearing out. By reducing vibration the life of the car is prolonged.

Vibration also reduces the usable power of the motor. Much of the power generated is consumed within the motor by its own vibration.

20. 00

Phaeton, 7-passenger...\$1650 Speedster, 4-passenger... 1750 Cabriolet, 3-passenger.... 1950 GUY

The Hudson Super-Six motor, more than any other type, has minimized vibration. That is why the Hudson Super-Six is more powerful and capable of greater endurance than other cars.

## These Tests Prove It

Hudson Super-Six speed tests are in reality endurance tests

It is possible to build faster cars than the Hudson Super-Six Special, but the speedway record of 104 miles an hour for 200 miles, now held by a Hudson Super-Six Special, proves that endurance is more important.

Faster cars have never been able to meet the strain of such long distances.

Endurance is just as vital to you as it is to the driver on the speedway. Even though you may not care for great speed, you do want endurance. Your car must be able to meet every service strain.

Our interest in racing is not so much to see how fast we can make the Hudson Super-Six. It is to demonstrate motor endurance. It would take too long, at ordinary driving speed, to demonstrate the endurance life of a Super-Six. The speedway in a few hours calls for all the stamina required in years of ordinary use. These racing tests are of interest because they show the endurance of a Hudson Super-Six.

Race drivers are the most exacting critics of car performance. More Hudson Super-Six cars are used in racing than of any other make. Most of them are entered by professional drivers whose

only interest is to win prizes. They were stock cars made suitable for racing, chosen because of proved endurance. No other racing car of prominence so nearly resembles stock production as does the Hudson Super-Siz. Practically all of the notable racing cars, and particularly those against which the Hudson Super-Siz Special has shown its superiority, were built especially for racing. They bear slight resemblance to the stock production of any factory. Their cost is usually so great that not more than two or three cars are ever built. The Hudson Super-Six is essentially a production car.

## This Calls for Endurance

The principle by which it has minimized vibration and thus increased power and lengthened motor endurance, makes it easily suitable for racing. Experts who know the true quality of all cars select Hudson Super-Sixes because they can rely upon them to win their races.

The very qualities of endurance that are necessary in racing are the qualities you should demand in the car you buy. It guarantees safety, low main-tenance cost and long service.

You can get a Hudson Super-Six in any body type you may desire. There are eight designs to choose from. The carriage detail matches the high quality of the chassis construction. Because there are now 36,000 Hudson Super-Six owners, a Hudson Super-Six costs considerable less than any car with which it is comparable.

2563-65-67 Farnam St.

L. SMITH "SERVICE FIRST" **Open Evenings Until Nine.** 

Phone Doug. 1970.