

Implement Dealers Welcomed to Annual Convention in Omaha

IMPLEMENT DEALER FRIEND OF FARMER

Should Be More of a Spirit of Co-Operation Between Them Says S. R. McKelvie.

EXHIBIT AT AUDITORIUM

Urging that the dealer regard the farmer in the light of a prospect rather than a victim and that the farmer regard the dealer as one who is working for the farmer's benefit as well as his own and not as one who merely has something to sell, S. R. McKelvie of Lincoln addressed the Mid-West Implement Dealers' association convention at the Rome hotel in the morning session on "The Relationship Between the Farmer and the Dealer."

Mr. McKelvie pointed out the mutual benefits that would work out of a spirit of co-operation between dealer and farmer. The dealer who does not try to load up the farmer with machinery and implements he cannot afford is sure to prosper in the long run because he will have gained the confidence of his customers, Mr. McKelvie declared.

Get Together.

"Brotherhood in Business" was the topic dwelt upon by T. G. Wiles of Cherokee, Kan. Mr. Wiles is the father of the "local club" movement which has proved such a success in many communities. He pointed out the gains to be made, either by dealer or farmer, in working together. "Cut-throat competition is ruinous to everybody," he said. "Get together and boost for your community, work together. Your community will prosper and you will prosper with it."

N. H. Williams, sales manager of the Cushman Motor Works at Lincoln, spoke on "Increased Sales."

Yesterday was farmers' day at the convention and a large number of agriculturists, many attending the Farmers' congress here, attended the morning meeting and took a lively interest in the discussions.

Exhibits at Auditorium.

No session of the convention was held during the afternoon, this time being entirely devoted to inspection of the exhibits at the Auditorium. The exhibition of implements this year is the best display ever made in connection with an implement men's convention. Practically every kind of improved agricultural machinery on the market today is included in the various displays. Nearly all of the representative manufacturers and jobbers have their products on view. The entire main floor of the municipal building is taken up with the displays and the basement is completely filled with tractor exhibits.

The crowds which have been attending the show have been more than up to expectations. Even during the morning hours, when the convention at the Rome hotel was under full swing, the Auditorium was crowded.

The big "get together" meeting between the manufacturers, distributors, traveling salesmen and dealers will be held at the Rome tonight. The implement men will use this opportunity to lay over the situation among themselves.

The convention comes to a close Friday with the morning session. Officers will be elected at this session.

Heard at the Auditorium.

"Farmers in Nebraska," says Carl Changstrom of the Standard Motor Car company, "will, during the coming year, be the nucleus of the automobile trade, and more than ever, automobile dealers will pay strict attention to the rural districts. This year, using 1909 per cent as a basis for an average crop, Nebraska has exceeded the average by 12 per cent. The government crop statistics show Nebraska is having a 142 per cent crop. This, by the way, exceeds the increase above the average of any other state in the union. We have two lines, the Allen and the Jeffery, both cars of known quality and practical in every detail. We hope to add many more farmers to our list of friends this year."

F. L. Pierce, sales manager of the Regal Motor Car company, who has recently returned from a cruise around the western states, reports the greatest prosperity and consequent demand for motor cars that has ever visited the western states. "In the northwestern and central west states bumper crops and high prices have given the farmer more money than he knows what to do with. It is nothing unusual to find many families that will have two or more cars the coming year. The

PRESIDENT OF STATE IMPLEMENT MEN.



C. E. GALLAGHER.

tendency seems to be the purchase of light cars. "Good road movements are having a great impetus at present in nearly every state I visited," says Mr. Pierce, "and the farmer is becoming the leader in the demand for better roads. Motoring will be a part of the work which will be done on the roads before the farmers' busy season sets in next summer. And it will make the light car more popular than ever."

L. G. Hall of the Electric Wheel company, Quincy, Ill., is congratulating Omaha on the evident success of the implement dealers' convention this week. "Omaha always makes a success of these events," says Mr. Hall. "Last year we were more than pleased with the result of our work here and were glad of the opportunity to return. The implement dealers of this section are all familiar with the advantages of the tractor and we get great interest here. The Light All-Work tractor is built by Mr. Hall's company."

"The Nebraska corn crop this year totals \$125,000,000, according to statistics recently compiled," asserts J. L. Bailey of the Watts "Cylinder Type" corn sheller, who is attending the implement dealers' convention this week. "The entire grain crop of Nebraska for 1916 is \$141,000,000 and that computes itself into being 142 per cent of a normal crop. It isn't a wonder Nebraska is prosperous."

"With the immense corn production our product is meeting with a heavy demand," says Mr. Bailey. "We build corn shellers to be run by power and with a capacity of from fifty to 600 bushels per hour. We use a three to fifteen-horse power gasoline engine and claim that we can shell more corn per hour for less money than any sheller made. "Watts' corn shellers are the result of the experience and conscientious work of men who have devoted their entire time for twenty-seven years to the development of a line of shellers that meet the requirements of the average farmer. The popularity of these machines with extensive corn growers who shell their own crops and do custom work is fully established. Mr. Bailey is enthusiastic over the present implement dealers' convention."

Fed Western Lambs Bring Record Price

The record price on fed western lambs was again broken Thursday morning, when Jack Casey, Armour's buyer, paid \$13.10 for a car of seventy-five-pound westerns shipped in by Harvey Daggett, Rosalie, Neb.

Twenty-Six New Homes For Minne Lusa Addition

Minne Lusa is to have \$91,000 worth of new homes soon, according to C. W. Martin, owner, who has filed applications for twenty-six new building permits. The average value of each home is estimated at \$3,500.

When You Have a Cold.

It is when you have a severe cold that you appreciate the good qualities of Chamberlain's Cough Remedy. Mrs. Frank Crocker, Pana, Ill., writes: "Our five-year-old son Paul caught a severe cold last winter that settled on his lungs and he had terrible coughing spells. We were greatly worried about him, as the medicine we gave him did not help him in the least. A neighbor spoke so highly of Chamberlain's Cough Remedy that I got a bottle of it. The first dose benefited him so much that I continued giving it to him until he was cured."—Adv.

FARMERS DESIRE STRICT DRY LAWS

Congress of Tillers of the Soil Adopts Resolutions to This End.

RAISE A "LITTLE" MONEY

O. G. Smith of Kearney yesterday afternoon was elected president of the Nebraska Farmers' congress for the ensuing year.

Vice presidents were elected as follows: First vice president, Frank Tannehill, Norfolk; second, Charles Graff, Bancroft; third, A. L. Stoner, Inavale.

George Junkin of Smithfield was elected treasurer, and J. B. Grinnell of Papillion was re-elected secretary. Omaha was again chosen as the meeting place for 1917.

The finance committee reported that there are no finances and no money for any. It was suggested that some life memberships be taken and when 100 men were called on to pay \$10 apiece for life memberships there was a vast silence in the house. Finally O. R. Thompson of Wisner came forward and laid down \$10.

Cattleman Follows Suit.

"Well, I'll show that a sheepman is as good as a cattleman," remarked S. G. Porter of Haigler, and he waltzed up with another \$10. William Larned of Haigler followed with his life membership dues, and then another vast silence fell upon the house.

At last an old man with beard as white as the snowdrifts of his fields tottered to the desk and offered a \$5 bill in payment for half-life membership, remarking that he must have the other half for railway fare to get home. That was the end of the campaign for life memberships.

The convention favored the adoption of an amendment to the property tax provision of the constitution to make possible modern tax laws, declaring that the general property tax required by the Nebraska constitution distributes burdens unequally.

Oppose Corn Rate Raise.

It opposed the increase in the price of corn the stock yards are proposing to charge for corn fed to hogs. They propose to have the state legislature pass strict prohibition laws under the new amendment to have the spirit as well as the letter of the law enforced. Here Charley Wooster of Silver Creek proposed an amendment to make the ministers of the gospel all over the state deputies to enforce the prohibition laws, and he proposed to take away from them the right to marry couples if they failed to enforce the prohibition law. But he was snowed under.

They favor calling a constitutional convention in Nebraska. They favored the government ownership and control of railroads, and they will urge congress to take immediate steps toward this end. That each county in the state is able to take care of its own roads and, with proper supervision, build good dirt roads, instead of spending large sums for stone roads, was also the opinion of the congress.

In the resolution adopted in the morning, the exact language used by the Farmers' Co-Operative Grain and Live Stock State association was employed. "We are most emphatically opposed to embarking upon a policy of building stone or hard surface roads," the resolution reads, "at an expense of from \$10,000 to \$20,000 per mile, which would place a well-nigh crushing and ever-increasing burden upon us, and which from the nature of the case could never end."

They then decided to request the legislature to pass no law to meet the federal appropriation for Nebraska.

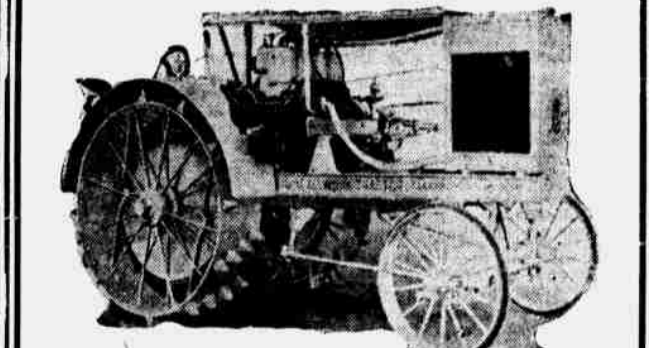
Missing Canadian Boat Reaches Port

Halifax, N. S., Dec. 14.—A telephone message to the Morning Chronicle from Shelburne, N. S., says that the missing Canadian torpedo boat *Crise* is entering the harbor at that place.

Dangerous Bronchial Cough. Dr. King's New Discovery will give quick relief in bronchial irritation and bronchial asthma, allays inflammation, loosens sore spots. All druggists.—Advertisement.

Successful at Hutchinson, Champaign, Fremont, Bloomington.

See It at the Dealers' Convention, Omaha



A TRACTOR THE DEALER CAN AFFORD TO HANDLE
Good Profit and Ample Protection
The Light "ALLWORK" Tractor

"An Honest Machine You Can Safely Recommend"

Tried out at all the tractor demonstrations above, with results that have proven satisfactory in every instance, and added many more names to our large list of satisfied customers. A simple, durable, powerful machine selling at a price farmers can easily afford. Equipped with four-cylinder vertical engine, 5x6, developing 25 H. P. at the belt, 12 H. P. at the draw-bar. Two-speed transmission working in oil, automobile type front axle, roller-bearing rear axle, steel gears thoroughly protected from dust and self-oiling, radiator and fan that cool absolutely, 12-inch face rear wheels, weight 4,800 pounds. Our ten years' actual experience in building gas tractors gives to the farm owner of the country the assurance that in buying the above machine he is getting a tractor that is not a freak, nor one that is in the experimental stage, but a machine built along practical, sensible lines, giving guaranteed results, assured by the numerous machines at work in the fields today.

Write Today for Our Proposition.
Electric Wheel Co., Box 295, Quincy, Ill.

GROH ACCEPTS ALL BLAME FOR PEACE

His Dream-Interview With the Kaiser Precedes Peace Proposal Only Few Days.

WILHELM IS GRATEFUL

By A. R. GROH. See what has happened as a result of my peace trip to Germany a few days ago!

Last Saturday I recorded in this column my meeting with Kaiser Wilhelm in my dreams Friday night. Tuesday morning the world was electrified by his majesty's proposal to end the greatest war in the world's history.

Three days elapsed between my dream-conversation with him and his peace proposal!

This would be just about the time required for the emperor to talk the matter over with Imperial Chancellor von Bethmann-Hollweg and General von Hindenburg, who, I understand, were in Berlin at the time. They probably didn't talk business on Sunday and that left them only Saturday and Monday to come to a decision on my suggestion.

True, I didn't mention in the account of my dream-meeting that I had suggested peace to the Kaiser.

A Diplomat's Way.

But, you must know, that in these vast international affairs, we diplomats exercise the greatest discretion. We don't chatter about our plans in the newspapers. I was the easiest thing in the world for the Kaiser to say.

"Here Groh, I feel with profound profundity the genuineness of your suggestion to end the war. I will consult with von Bethmann-Hollweg, von Hindenburg and others of my generals and I hope that we may come to a decision in accordance with your suggestion."

Of course, as I had to get back to Omaha to write my article for the Saturday and Sunday papers, I could not remain for the conference.

You can imagine the personal satisfaction I feel at the outcome of my effort. Henry Ford and his peace ship failed, with all their talk and expenditure of money. A. R. Groh, alone and without the expenditure of a single dollar, succeeded. Such is the power of true greatness.

Of course, I have no doubt that many will rise up and dispute the fact that I ended the war. It has been ever thus.

The great men of all ages have been persecuted. Socrates was compelled to drink poison. Columbus died in prison. Joan of Arc was burned at the stake. I, too, may be cheated of my just dues until history shall have made clear my great services in ending this terrible war. Even the Kaiser may find that it is not politically expedient for him to speak out and tell what I did.

So be it. I rest content in the consciousness of the vast services I have rendered mankind.

I might say, for the benefit of mag-

Bids On the Yates School Are Inside Board's Estimate

The buildings and grounds committee of the Board of Education will recommend to the board next Monday evening the erection of a school building on the new Henry W. Yates site at Thirty-third and Davenport streets. Bids received for this school are within the estimate of \$83,000. A. Beck was lowest bidder. This new school will have twelve class rooms and assembly room. The committee is analyzing bids for Park, Clifton, Hill and Field Club schools.

Mrs. Clark Gets Divorce And Custody of Children

Ethel Lewis Clark has been granted a divorce from George A. Clark on grounds of cruelty. The plaintiff is awarded custody of five minor children, Clayton, Frances, Preston, Arnold and Beauford.

See Want Ads Produce Results.

REGAL MOTOR CAR CO. DETROIT

IMPLEMENT CONVENTION VISITORS

We are Offering in the

Regal at \$695

A REAL BUY IN AUTOMOBILES

We would like to show it to you.

In this new Regal-4-30 we believe that never before have so many qualities of luxury and satisfaction been combined at such a price. In all-round performance it yields to no car on the road, regardless of price.

Seating generously five passengers, with leg room and seat room to spare, its perfect balance and cantilever spring suspension give riding comfort hitherto unlooked for in this price class.

Light weight and new carburetor ideas make this Regal unusually thrifty of gasoline.

32 h. p. high speed motor, bore 3 1/2 in., stroke 4 1/2 in. Has detachable hood and three bearing crankshaft, 4 point suspension. Motor built in our own shops.

Two unit starting and ignition system, magneto type.

Extra deep frame with wide side members furnish great strength and maximum support to chassis.

Cantilever springs, shackled at both ends, directly under frame make the Regal one of the easiest riding cars on the market.

Full-floating rear axle, front axle beam, drop forging.

Gasoline tank at rear, 14 gallon vacuum feed.

Add these features to the cruiser type of body design of the Regal-4-30 and you have a motor car that will make you the proudest owner in the land.

McINTYRE-HAYWARD MOTOR CO.
2427 Farnam St., Omaha. Phone Doug. 2406.

Regal-4-30

Watts Cylinder Corn Sheller

Direct From Manufacturer to Dealer
The sheller that has no competition when capacity, horse power required and price are considered.
No corn too soft or too tough for them to shell.

No. 5

No. 7

Made in 5 Sizes
Capacity
60 to 600 Bushels
Per Hour

Price - - \$30⁰⁰ to \$372⁰⁰

See our exhibit at the Auditorium or our show rooms at 2012 Farnam St.

WATTS MFG. COMPANY
2012 Farnam St.
Phone Doug. 1765. Omaha.

No. 6

No. 02

ALLEN and JEFFERY

AUTOMOBILES

While attending the Implement Convention don't forget to call on the Standard Motor Car Co., 2020 Farnam St., and see the Allen and Jeffery automobiles. We will be glad to see you.

Standard Motor Car Co.
CARL CHANGSTROM, Mgr.
2020 Farnam St., Omaha.
Douglas 1705.