

**BORN IN A PANIC;
NOW LUSTY OUTFIT**

Bewsher Grain Company Has Grown Beyond Fondest Hope of Its Founder.

"PERSONAL SERVICE" SLOGAN

Born in the panic of 1907, the Bewsher Grain company has grown to lusty manhood. When A. H. Bewsher announced his intention to launch into business for himself November 1, 1907, his friends told him he was a fool because of the condition of things, the panic and so on. But he went ahead and the success of the company proves that his friends were wrong.

When he started the firm he announced it in the following neat notice:

ANNOUNCEMENT.
Born—An infant, November 1, 1907. Have just "christened the kid" the Bewsher company. A "husky chap" that will require constant feeding. Hope you can give him a "handout." Watch us grow! Help us grow!

You no doubt remember the manager of the company, A. H. Bewsher, who was for years secretary of the Nebraska Grain Dealers' association, and later secretary of the Omaha Elevator company. For the last fifteen years he has been identified with the grain trade in all its phases, and should know the business by this time, whether he does or not. He thinks he does.

We will give special attention to consignments. We think there is no one in this market in a better position to get out of your shipments of this nature all there is in them for you. Later we will card bid you and hope some business of that nature will result.

We hope to attract your attention. If we do we will attract your business. That's what we are after. Results are what you are after. We can get them. Make us prove it.

We will be thankful for anything you send us and will give your shipments close personal attention. Come in and see us when in the city. Yours truly,

THE BEWSHER CO.
It is the pioneer firm in its line, doing a straight consignment business.

While Mr. Bewsher is, of course, the principle owner, he has given some of his older employees an opportunity to buy stock in the company, which they have done from time to time, so that now a number of them have an interest in the firm.

Mr. Bewsher has been in the grain business for twenty-three years in many departments from the country elevator to the terminal elevator. He served a three-year term as director of the Omaha Grain exchange. He is a member of the grain committee, which is one of the most important of all the committees on the exchange.

"Personal service" is the slogan of this company. Every ear of grain handled by the company gets the personal supervision of Mr. Bewsher.

Three of the Great Updike Organization



NELS B. UPDIKE



Otis M. Smith



Elmer Cope

LONDON PAWNBROKERS SAY WORKING PEOPLE HAVE CASH

(Correspondence of The Associated Press.)
LONDON, Feb. 16.—"In my forty years' experience, I have never known a time when there was so much money about among the working classes," is the testimony of a pawnbroker doing business

in a district of London where a large amount of army materials are manufactured. His testimony is supported by the jewelers, merchants and variety and moving picture theaters in the neighborhood. They all say the workers were never so prosperous, or spent their money so freely—except that they don't call on pawnbrokers as they used to.

In this district there are 6,000 women and girls employed in munition work, and they are the free spenders. Most of them are the wives of soldiers and receive separation allowances from the government, which increases their income.

Frenchman Tells Theory for Finding Able New Leaders

(Correspondence of The Associated Press.)
PARIS, Feb. 16.—Prof. Aulard, distinguished for his historical studies on the French revolutionary period, has a theory on the possibility of discovering military leaders of talent, possibly some of genius, among young officers and men who are

prevented by the hierarchical system in all armies from disclosing any particular latent gift of generalship.

"When France alone was facing in 1793 the most formidable European coalition it has ever withstood singlehanded," says Prof. Aulard. "It was saved by the appearance of exceptional generals, such as Hoche, Jourdan, Moreau and finally Bonaparte. Their talents were discovered by a system of close observation on the part, not only of the deputies with official missions, but by the personal contact of members of the government with the troops. By mixing and talking with the men, those officers who had their confidence and aroused their enthusiasm were discovered. Advancement was then of the swiftest. Lazare Hoche, for example, who in the beginning of 1793 was a simple captain, was appointed brigadier general in the autumn of the same year at 28 years of age."

Prof. Aulard declares that a similar system for the advancement of new men in the army would be both possible and desirable today. But it would be neces-

sary that members of the government personally survey the troops in action, as Carnot, minister of war, and Saint-Just did in 1794.

It might seem that experiment with new leaders entails a greater risk today than in former times, when armies were counted by thousands instead of by millions, but Prof. Aulard is inclined to the contrary.

"A pitched battle, lost or won a hundred years ago," said he, "could and generally did, decide the fate of a campaign, whereas today, with trench warfare and the definite means of elaborating a defensive action, failure to succeed in adopting new plans of offensive and possibly putting new leaders to the test would not necessarily spell disaster."

Yuan Family Gets Notice to Move Out

(Correspondence of The Associated Press.)
PEKING, Feb. 16.—President Yuan Shi-

kai, the emperor-elect, has issued an order that the members of the imperial clan of the Yuan family now living within the forbidden city are to move outside of the palace grounds. This order, of course, does not apply to his immediate family.

The Yuan clan is a large one, and has been well looked after by the president. However, it would be quite in violation of all precedents for him to permit relatives other than his immediate family to live within the imperial grounds. With his accession to the throne the emperor must draw a sharp distinction between himself and his clansmen, as now they become his subjects.

In China there has been much criticism of the influence which relatives have had on the emperors. Even now appeals are directed to Yuan Shi-kai that he shall influence the drawing up of the new constitution in such a way as to make it impossible for the women of imperial families to have undue influence upon the emperor.

Key to the Situation—See Want Ads.

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