

### CITY DECIDES ON LA FRANCE TRUCKS

Withnell, Fire Chief and Master Mechanic Recommend One Like Dundee.

### TO BUY JUNIOR PUMPS, TOO

Commissioner Withnell will recommend at the Thursday morning meeting of the city council the purchase of eleven LaFrance combination hose and chemical motor cars for the fire department. The bid of the American LaFrance company was \$5,000 each for type 40, which is of 46 horsepower. The selection of this type of machine is approved by Chief Salter of the fire department, also his master mechanic.

It is believed the council will approve the recommendation of the superintendent and chief of the fire department. Chief Salter recently visited Des Moines, where fourteen LaFrance machines are in service. One of these machines has been in use at Dundee for several years, the purchase having been made upon recommendation of Chief Salter.

The commissioners recently expressed confidence in the recommendation of Chief Salter, the position being that the chief has had forty years' experience and should know what he wants for fire-fighting.

### Three Auxiliary Pumps.

Three junior pumps will be recommended for use in connection with these machines at the houses at Thirty-seventh and Jackson streets, Fortieth and Hamilton streets and Twenty-second and Ames avenue, at which locations the water pressure needs reinforcement. These pumps cost \$200 each and may be attached to the mechanism of the motor apparatus when it is stationary. A junior pump will throw a single stream 110 feet. Chief Salter says the recent fire at the Burns' residence would have been stopped in its incipency if a junior pump had been available.

Each of the eleven combination hose and chemical trucks to be purchased

will have a chemical tank with 150 feet of hose. Water hose does not go with the apparatus, but will be supplied from the new stock of 10,000 feet recently ordered by the city.

Commissioner Jardine is investigating prices paid in other cities for fire apparatus and believes he has struck a head which will reveal a situation of considerable interest to the city commissioners before they let a contract.

### THEY HEAR LECTURE ON SALESMANSHIP AND DANCE

Prof. Paul H. Nystrom gave a lecture on salesmanship to the employees of the Burgess-Nash and M. E. Smith company in the latter's dining room, Tuesday evening.

Mr. Nystrom was formerly at the University of Minnesota and while there made a thorough study of this subject and his lecture was interesting as well as educational, especially so, as almost the entire audience was composed of people connected with some phase of selling.

Prof. Nystrom brought out three important facts applying to the art of selling. First essential is to get ideas into the customer's mind, namely through the five senses, either by appealing to them individually or collectively. Second, giving the customer the right or wrong impression at the start. Third, the effect of the other two principles on the prospective customer's mind, going by the well known truth, that every idea that enters the customer's mind tends to be expressed, whether in pleasure or displeasure.

After the lecture, Mr. Burgess made a few humorous remarks concerning parts of the lecture that pertained to characteristics of members of both the Burgess-Nash and M. E. Smith forces.

Refreshments were served at 10:30, after which the chairs were cleared away and all participated in dancing to rousing music rendered by an Italian orchestra.

Advertiser and customer profit by the "classified Ad" habit.

### MUNICIPAL COURT CASE ARGUED IN SUPREME COURT

The suit brought by local justices of peace to test the validity of the law creating a municipal court in Omaha and three appointments by the governor, is being argued by attorneys before the supreme court.

District Judge Redick sustained the law and the appointments. An appeal was taken by attorneys representing the justices and the case was advanced by the high court.

### Mrs. Mary Kilker Dies at 87 Years

Mrs. Mary Kilker, aged 87 years, one of the South Side's oldest pioneers and mother of Mrs. Thomas O'Connor, wife of County Commissioner O'Connor, died at the home of her daughter Tuesday afternoon. She is one of the few oldest residents of Omaha having lived on the South Side for more than fifty years.

In 1856 Mrs. Kilker removed from St. Joseph to Omaha, making the trip by steamboat. Sixty years ago she migrated from Ireland to live in America. During her residence in Nebraska she held a homestead in the country about Columbus, which was later sold in a forced sale to Indiana who then inhabited the country. Later she returned to the South Side, where she conducted a hotel for many years. For the past twenty years she has been living with her son-in-law, Thomas O'Connor.

The funeral will be held Thursday morning at the home of St. Bridget's church at 8:30 o'clock. Interment will be in St. Mary's cemetery.

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### Detention Home Has Three Cases of Scarlet Fever

Riverview Detention Home for Children, a county institution which is the refuge of fifty wards of the juvenile court, has three cases of scarlet fever, according to a report made by Superintendent Thompson to the Board of County Commissioners.

The victims are Earl Vandercook, aged 10, Mabel Keys, 8, and Hazel Davis, 8. They are isolated in the hospital, and although ten days have elapsed since first symptoms of the disease were manifested none of the other children has been affected, according to the superintendent, Dr. Van Camp, county physician, and Dr. Galbreath, house doctor, are treating the youthful patients.

All three cases are said to be progressing to the satisfaction of the physicians.

### DORAN BOYS ARE BOUND OVER ON FOUR COUNTS EACH

G. Doran and A. Doran waived preliminary examination to four counts of robbery in police court Wednesday, and were bound over to the district court on

### SUES FOR INJURY IN A FALL FROM THE PORCH

Because his wife fell from a porch at their home, 611 North Twenty-first street, when the railing gave way, James Mellis is suing Minton S. Atkinson, his landlord, for \$1,500 in district court. Mrs. Mellis was seriously injured, it is alleged.

### Cut This Out—It Is Worth Money.

Don't miss this. Cut out this slip, enclose with 5c and mail to Foley & Co., Chicago, Ill., writing your name and address clearly. You will receive in return a trial package containing Foley's Honey and Tar Compound, for laryngitis, coughs, colds and croup; Foley Kidney Pills, for lame back, weak kidneys, rheumatism, bladder troubles, and Foley Cathartic Tablets, a wholesome and thoroughly cleansing cathartic, for constipation, biliousness, headache and sluggish bowels sold everywhere.—Advertisement.

### CARMICHAEL TALKS AT MEETING OF ROTARY CLUB

At the weekly noon luncheon and meeting of the Rotary club, R. M. Wahlgren of the Omaha Optical company was chairman and W. W. Carmichael of the Drexel Lumber company was the speaker.

### Militia Company of Wireless Experts is Electricians' Plan

A militia company of wireless experts, electricians and youthful electrical experimenters, in co-operation of the nation-wide "preparedness" campaign, is an imminent probability for Omaha.

Such a militia company, to be attached to signal corps duty, is utilized Fort Omaha, and to give special attention to wireless telegraphy, field telegraphy, war telephony and other electrical matters, was proposed at the regular monthly meeting of the Omaha Electrical club at the Commercial club rooms at noon by Dr. F. H. Millener, wireless expert of the Union Pacific railroad.

The club voted unanimous endorsement of the plan, decided to start such a militia company, and authorized a committee to devise ways and means of putting the plan into effect. Dr. Millener, G. Latta of the General Electric company, who made the motion, and A. J. McCall of the club, were appointed on the special committee. President James Cole and Secretary J. B. Garney of the club were among the twelve members of the club who attended the meeting and voted approval of Dr. Millener's idea, which the latter has been thinking over for many months.

### Rub Rheumatism Pain From Sore, Aching Joints

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