

## 

ratio is sow three to one

PREINVENTORY SALE
New Planos, Player Pianos, Good Pianos The World-Renowned KRANICH \& BACH, KTMBALL, BUSH $\&$ LANE, Popular CABLE.NELSON, the HINZE and GERHARD
PIANOS, $B E H R$ BROS., HENDERSON and HOSPE PIANOS. Imagine a Dependable, New Piano for Only $\$ 163$

FOR 20 DAYS-ONLY 18 MORE DAY
Art Goods and Bric-a-Brac
Must Go, Too

Picture Prices Cut ${ }^{20}$ per cent discount on all paintings, water colfacsimile pictures attors, pastel pictures, stoel engravings, etchings, racsimile pictures, art
No charge for fitting.

## A. HOSPE CO.

1513-1515 Douglas Street

## GLOVES




KNIT GOODS



## Brandels Stores

Our Greatest January White Sale Begins Next Monday, January 3d.

 Wait for It!
The Smart Winter Coats We Have ReducedAn Event in the Great Year End Clearing Sale

30 Sport and Skating Coats,
worth to $\$ 15$, at, clearing sale prioe

### 5.00 ${ }^{26}$ Pluaht Gaste, worth s15, 8.98

 15 Plush Coats with furtrimmings, worth $\$ 22.50$. Sale 12.50

Hosiery and Underwear


## Blouses







Want Skates?



## Boys' Clothing

 Boy




$\$ 4$ and $\$ 5$
$\$ 5$ and $\$ 6$
DREXEL
Let9 Eamens.


