

IRISH STEW FOR SOLDIERS

American Agent Lands Large Contract Because Tin Cans Make Good Hand Grenades.

SALESMEN SWARMING IN EUROPE

(Correspondence of the Associated Press.) PARIS, Oct. 2.—The American agent drawn by the lure of war contracts and the exceptional demand for American goods in all lines, is becoming one of the most familiar figures of London, Paris and the other war capitals of Europe.

Two of the new type of war contractors chanced to meet at the Grand hotel the other day, and after the usual greetings and inquiries about home, one of them asked the other:

"What is your line?" "Canned goods."

"Doing any business?" "Fine; just closed a big contract with the military people for a war ration."

"What kind of a war ration?" "Well, we call it Irish stew in America, but over here, since the war began, I am calling it a war ration, and it has caught on fine. We take a certain portion of meat—good first-class meat and no poor stuff—and add a portion of rice, a portion of onions, a portion of carrots, with seasoning, that, you see, makes a fine Irish stew, but, as I say, over here we call it a war ration."

"And what do you think?" he went on. "We put up a stew in one-pound tin cans, and after they eat the Irish stew they're going to use the tin cans for hand grenades. Now, that's a fact, and that's where our goods appealed to these military people the most—the double use they could get out of them—first as a war ration and then as a hand grenade, and that's what closed the contract."

"This was told in all seriousness and was not a story," so the agent who had every reason to expect that Irish stew made in America will soon be nourishing allied troops and afterward serving them as a receptacle for explosives to offset liquid fire, asphyxiating gas and other deadly contrivances.

The group of American traveling men had considerably enlarged while this talk was going on, and one of the newcomers remarked:

"I've got something that beats your Irish stew, but those people at the London war office wouldn't adopt it."

"Would sell steel gloves." He drew from his pocket a wad of pliable metal that gradually unfolded itself into the form of a perfect glove. It was made of minute links of steel, much as a woman's link purse is made, so that the linked steel glove fitted to the hand and was flexible to all its movements.

"Have you noticed," he explained, "that the wounded Indian troops in the streets of London invariably have their right hand in a sling? That is because the Indian fighter, when he rushes a German trench, grabs the German bayonets as they're thrust at him, and when the bayonet is jerked back it cuts an ugly double-edged wound in the Indian's hand. That's why the Indian troops are in hospital with wounded hands."

"Now it was to meet just such a condition and keep the Indian on the firing line that we got up this steel-linked glove. With that on his hand an Indian can jump in a trench and grab a bayonet, with no danger of a wounded hand. But somehow those war office people wouldn't see it; they're standing in their own light, for every one of those gloves would have kept an Indian soldier at the front."

"Hard to Reach Right Man." It appears to be the consensus of opinion among the commercial men that it is very hard to do business with the average European official. First the bureau system makes an endless amount of circumlocution and red tape, and it is difficult to find out who is the official who has the real decision. And after that the traveler says that hide-bound conservatism stands in the way of the adoption of anything outside of old, well-understood models, many of which are out of date. They tell many strange experiences in their efforts to reach the right people.

"I was told," said one of the travelers, "that an introduction from prominent people was necessary to get you any attention. One firm advertised in London that they could furnish the right kind of introductions. I looked them up and found they were honest agents. Then I heard that the Duke of — could give the sort of letter required. So I managed to see him, and told him that in America we were able to tell a customer when we saw one, and I was so anxious to see what a British customer looked like that I would be willing to spend \$1,000 dollars to have one introduced to me. The duke said he would be glad to introduce the very man who had the final signing of contracts for my line of goods, and would bring him to me in two days. I waited anxiously the second day, but he did not come, and I have been waiting ever since. But the duke can do it if he wants to, there is no doubt."

"Wanted to Be Overcharged." Another representative of an extensive American industry related the following experience. "An artillery harness for six horses is being furnished to one of the belligerent governments for \$25. The contract was first let as a whole to an American agent at that not price. But as the agent was not in the harness business—he was a specialist in horses, but not in harness, so that he in turn sublet the contract to us. Now I was able to go to these government people and say to them that we could furnish this six-horse artillery harness at \$18 instead of \$25, and also would give them our first grade of harness instead of the third grade they are getting. Why it was just like offering a man gold sovereigns. But do you know, they would not listen to me. No, they were perfectly satisfied to pay \$25, and it did not appeal to them in the least to hear they could get something better for \$18. That's what they call conservatism. Can you beat it?"

"Aerial Cruiser Rejected." One of the most remarkable propositions put before the allied governments was for a aerial cruiser, supported by seven gigantic air-planes, with a crew of seven men, carrying 50 fifty-pound dynamite bombs, guaranteed to fly from the French frontier to Berlin and back or no sale. This was worked out with the utmost detail, with blue prints

showing a hull something like the trim lines of a large steam yacht, and small quickfire guns mounted on the bow and stern. Above the hull were the huge air-planes, in two alternate series, one above the other, so as to catch the "air billows." The specifications were equally detailed, including several high power engines. The arrangement of the planes and the construction as a whole had the approval of an influential aeronautic society in America, but the British and French air experts were skeptical, some of them declaring that what was presented on paper could not be carried out in actual flight, notwithstanding the offer made to build the craft and send it on a trial voyage before making a contract. It was thought that recent Zeppelin raids might inspire officials to take up this novel air project as an offset, but so far they have not lent a sympathetic ear.

A French literary man fell in with one of the new order of American commercial men the other night, and asked him if he had seen the sights of Paris.

"Yes," he said, "but I find that the police have closed most of the sights."

"Oh, no," said his literary friend, "the real sights of Paris, the monuments, are always open—the Pantheon, Notre Dame, the Invalides, the Madeleine and the Louvre."

"Ah, yes, I have seen the Louvre thoroughly."

"Thoroughly?" said the French homme des lettres in surprise, recalling the labyrinthine vastness of the Louvre collection, "and how long did it take you?"

"Fully an hour," was the reply, which has left the Frenchman puzzled ever since.

"Well, we call it Irish stew in America, but over here, since the war began, I am calling it a war ration, and it has caught on fine. We take a certain portion of meat—good first-class meat and no poor stuff—and add a portion of rice, a portion of onions, a portion of carrots, with seasoning, that, you see, makes a fine Irish stew, but, as I say, over here we call it a war ration."

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Suffragists Cross the Continent to Present Petition to Wilson



After travelling all the way from San Francisco to New York in an automobile and gathering 500,000 signatures to a suffrage petition, Miss Frances Joliffe and Mrs. Sara Bard Field are to go to Washington where they will present the petition to President Wilson.

Fourth Son Born to Emperor and Empress of Japan

TOKIO, Dec. 2.—Empress Sadako of Japan gave birth to a boy at 7:30 o'clock this evening.

NEBRASKA'S PROTEST WILL BE ADDED TO THAT OF DAKOTA

LINCOLN, Dec. 2.—(Special)—The Nebraska Railway commission will join with the South Dakota Railway commission in signing a protest on a motion for intervention before the Interstate Commerce commission in a complaint filed by the Kansas City Millers' club against the Santa Fe railroad, alleging a discrimination against interstate traffic in several states because of the establishment of minimum weight on grain and grain products of less than 49.99 pounds.

Brandeis Stores. Is it a PIANO or a PLAYER PIANO For Christmas this Year? Have you finally decided to make your home musical not only Christmas day, but every day for years to come, by having a Haddorff Piano or Player Piano?

Brandeis Piano Department Third Floor. Perhaps you have postponed buying from month to month or from year to year for various reasons and you are still without the pleasures that a piano alone can give. Come in and talk it over with us. We will show you how easy it is to buy the Brandeis way.

Specials From Sweetland for Saturday. Special Fresh Black Walnut Taffy, lb. 25c. Our Home-Made Cocoa-nut Balls, rolled in pecan nuts, vanilla and chocolate. Pound 25c. Cream Peanut Nuggets, vanilla, strawberry and chocolate. Special, lb. 15c. Our Delicious Pompeian Chocolate Bitter Sweets and Swiss Style Milk Chocolate, nut and fruit centers. Saturday, lb. box 29c. Special Fresh Maple Confections—Caramels, Cocoa-nut Balls, Maple Gems and Maple Penochio, special Saturday, lb. 20c. Special Home-Made Cocoa-nut Fudge, vanilla, maple and chocolate. Pound for 19c.

Cut Flower Department. A large display of Christmas Decorations. Roses, Carnations and Violets, at special prices.

Economy Prices on Fine Suits and Overcoats. Saturday—The Berg Clothing Co. Offer a Remarkable Variety of High-Grade Suits and Overcoats at \$13.50 and \$17.00. They are mostly broken lines from our regular stocks that sold from \$18.00 to \$25.00. They are the smartest styles, correct in the latest weaves, colors and patterns, and are the highest standard of quality, and we believe, without doubt, the very best values to be had in town. These many hundred garments are divided into two lots at two special prices— Suits and Overcoats That Sold Up to \$20.00— \$13.50 Suits and Overcoats That Sold Up to \$25.00— \$17.00 All Sizes for Men and Young Men Special Attention is urged to our showing of imported weaves in Suits at— \$30, \$35 and \$40 and the wonderfully fine models and qualities in silk and satin-lined Overcoats at— \$30 to \$50. Black and Oxford Silk Lined Chesterfields, \$15 to \$30. Boys' Overcoat Sale. We have 76 boys' overcoats, broken lots, from our lines that sold up to \$6.00—Chinchillas, Scotch and English Tweeds, medium and long lengths, with big shawl or military collars. Sizes are from 2 1/2 to 9 years. Your choice of these coats Saturday at— \$1.95 and \$2.65. Special suit values at \$3.85 and \$5.00. Two pairs full lined trousers with each suit. Shirts, Underwear, Hosiery, Gloves, Hats, Caps. Many Holiday Novelties. HOLIDAY SHOPPING. Christmas trade is crowded into every section of this store. There has never been a time when real values in useful gifts were so carefully selected. This is a year of useful gifts, and this is the store where you can get them at a great saving. VELOUR HATS. In all the newest colorings and shapes \$2.00. NEW CLOTH CAPS. \$1.00, \$1.50 and \$2.00. CLOTH HATS. \$1.50 and \$2.00. 50c and 75c caps 39c. 1.00 and 1.50 caps 50c. FUR CAPS. Coney caps \$2.00. Electric Seal \$4.00. French Seal \$5.00. Hudson Seal \$6.00. Hudson Seal \$8.00. Genuine Seal \$10.00. Alaska Seal \$15.00. Alaska Seal \$20.00. NEW SHIRTS—Some extra good values at— \$1.00 and \$1.50. Soft and pleated bosoms—French or starched cuff. SPLENDID UNDERWEAR—only the good kinds that are pleasing and comfortable— \$1.00, \$1.50 and \$2.00. Two-piece garments, 50c, 75c, \$1.00. GLOVES—Street gloves, 50c to \$3.00. Dress gloves, \$1.00 to \$3.50. Leatherette gloves, 50c to \$1.00. Fancy Jersey sweaters, \$2.00. Shawl collar, Jumbo sweaters, at \$3.50, \$5.00, \$7.50. Bags, Trunks and Cases at Reasonable Prices.

AMUSEMENTS. Strand 18th & Douglas. TODAY—Last Presentation EMMY WEHLEN in "HER RECKONING" SUNDAY "THE FAMILY STAIN"

AMUSEMENTS. HIPP All Seats 10c Last Times Today DUSTIN FARNUM in "The Gentleman From Indiana" By Booth Washington.

Where the Omaha Bee— Universal Animated Weekly May Be Seen. FARNAM THEATRE CAMERAPHONE GEM LOYAL LYRIC PARTIME MAGIC HANSCOM ARBOR IVY PALACE DIAMOND BURT ALMO OMAHA BENSON FLORENCE

AMUSEMENTS. KRUG NORTH BROS. STOCK CO. Mats. Thursday, Saturday—ALL WEEK THE THIRD DEGREE 10c STANDARD 10c A Few at 25c. All Seats Reserved OMAHA'S BEST SHOW BARBERS Next Week—THE YANKEE HUSTLER A Rippling Good Comedy. Orpheum The Best of Vandeville. MATINEE TODAY, 2:15. Curtain Tonight 8 Sharp Next Week—BLANCHE RING "OMAHA'S FUN CENTER" Gayety Daily Mats. 15-25-50c Evngs. 15-25-50-75c Last Time, Mat. Today "BOB TOWN" START-TONITE AT 8:30 A. J. Continuing Inc. Next Sat. Mat. Will J. Kennedy, The Alameda Musical Jack Miller, and Gypsy Maids Burlesque Gaudier's Dime Matinee Week Days.

AMUSEMENTS. BOYD Today, Kiddies Matinee, 10:30 to Noon. Scotch-Clubs—5c 5 Reels Fatty's Tin-Type Tangle and others. 1 to 11 P. M. "Silver Threads Among the Gold." Tomorrow, the Smashing War Picture. "THE NATION'S PERIL."

AMUSEMENTS. EMPRESS "YAMA" The India Club her Grand Hotel. Helen Williams, Anglin, K. Brown, The Alameda "HIGHLIGHT" A STROKE 2. "The National" 3. "The National" 4. "The National" 5. "The National" 6. "The National" 7. "The National" 8. "The National" 9. "The National" 10. "The National" 11. "The National" 12. "The National" 13. "The National" 14. "The National" 15. "The National" 16. "The National" 17. "The National" 18. "The National" 19. "The National" 20. "The National" 21. "The National" 22. "The National" 23. "The National" 24. "The National" 25. "The National" 26. "The National" 27. "The National" 28. "The National" 29. "The National" 30. "The National" 31. "The National" 32. "The National" 33. "The National" 34. "The National" 35. "The National" 36. "The National" 37. "The National" 38. "The National" 39. "The National" 40. "The National" 41. "The National" 42. "The National" 43. "The National" 44. "The National" 45. "The National" 46. "The National" 47. "The National" 48. 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