## Great Port of Concepcion and Naval Station

ONCEPCION-Owing to the war and the increased demands for United States goods the port of Concepcion will soon be as well known to our now. Concepcion is the metropolis of uthern Chile and the outlet to the best farming part of the country. It has reilroads going north and south-through the great central valley, and extensions are oposed which will cross the Andes and ergentina to Buenos Ayres, it already takes a large part of our American exports and farm machinery and tools of all kinds from the United States are for sale in its stores. Not far from it are the great coal mines of Lots and within a short street car ride is Talcahuano, the chief naval station of the republic,

Concepcion is the third largest city of Chile, 1- is surpassed only by Valparatso and Santiago and it is rapidly growing. The town lies on the Blo-bro river not far from the sea. A low range of hills separates it from the ocean. When it was first founded it lay right on the beach. Then came an earthquake that swallowed the ity as the whale awallowed Jonah. Concepcion disappeared into the maw of the Pacific. It was wiped out like Port Royal. Jamaica, and there is now onl- a bathing resort on that apot. In rebuilding the people chose the present site, where the hills keep out the waves, so that in spite of the earthquakes the city still stands.

Rarthquakes Are Common.

I say in spite of the earthquakes, for there are so many that the land moves to and fro as though it had the ague. The quakes are almost as common as those of Japan. We had one last night that awayed the walls of my hotel room and set the electric lights swinging. The first shock awakened me. It was about 11 p. m. The experience made me think was in a storm out at sea. My bed rose and fell and a bottle of ammonia on the edge of my washstand dropped to the floor with a crash. At the same time its pungent scent filled the room. looked at my watch. It was ten minutes after 11 p. m. As the second hand measured one minute I rose and went into the hall. The walls were still trembling, and as I entered the portice looking down on the patie, a smokestack fell down and the guests of the hotel came running out in their night clothes for fear that the heavy tiled roof of the building might fall. Some of them stayed outdoors all night. I waited until the trembling of the earth coased and then went back to bed. But could not sleep for an hour or more but not so bad as the first. The diaat the capital that many of its citizens spent last night in the streets.

Not Likeable Sensation. I do not like earthquakes. There are sands of tons per year. regions where they have some kind of a shock every day; but even there the natives are afraid of them, and it is only Lota mines does not begin to fill Chile's the ignorant globe-trotting tenderfoot demands. The country is now using more who says he is not. The most severe than twice as much coal as it produces earthquake I ever experienced was in and it has been importing one-half of its 1894 in the capital of Japan. At that supply from Australia and England. The time a great number of buildings were destroyed, the high chimney of the Parliament House crashed through the root, and the American legation building was almost split in twain. At the time this carthquake occurred I was in the household department of the mikado, having an interview with the high court chamber. At that the province of Arauco, south of Conception, and they have recently dissovered coal near Punta Arenas, at the Have American Street Cars. an interview with the high court cham- Strait of Magellan. Petroleum and natberlain concerning the empress, about ural gas are known to exist 500 miles whom I was to write a magazine article. The building was modern, and after the

try. Had it been Japanese it would probably have stood, but at it was the earthquake threw half of it to the ground. get out." At the same time the halls were filled with flying clerks. We rushed out and had barely gotten clear of the to the ground.

Buildings One Story.

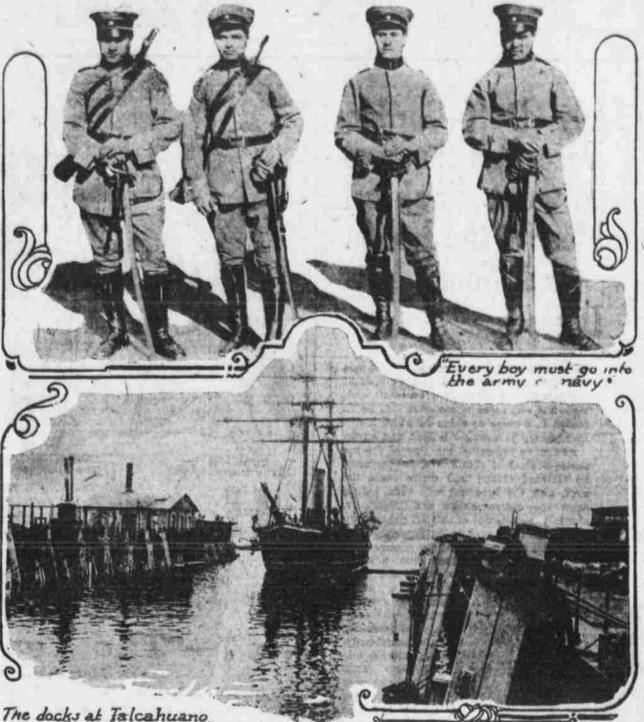
story. The town covers a great deal of utilize these deposits for his ships. It ground. It lies on a flat plain at the 1.000 feet high. It is the public park of were houghet by Don Matias Cousino. the city and rises up almost like a fort The coal is not a very good steaming road. By and by we came to the top, and a plaza for recreation. We were now high over the city of Conception and the valley of the Blo-bio. When Don Consino died his widow was

They are paved with amphalt and clean effects of both land and sea. houses are built.

Town is Sport Loving.

of its sport-loving character here from canalthe mountain. You can see the golf links,

of the great central valley.



or fear of the second shock, which often the ocean. The seam is about five feet the state railways and spend some r. ti- It was again twice rammed. It sank with follows a first. I finally dropped off and | thick and the rock above is so compact slept soundly until 4 o'clock, when the that the water does not seep through. recond shock came. It was quite severe. Indeed, the submarine tunnels are so clean that one could walk through them two earthquakes have been felt all over mines are equipped with modern machin-Chile. They have thrown down one small ery. They are lighted with electricity town and the created such consternation and the coal is carried out on electric

cars. The amount now being mined is about 1,000 tons per day, and the total output runs into the hundreds of thou-Inadequite to Needs. The supply of coal furnished by the

south of Valparaiso, and that in a

region not far from the steel works at style of the public buildings of our coun- Corral. By means of the canal our coal from the gulf and south Atlantic states ought to have a great market here and coal might form the return freight for We saw the walls moving and felt the the nitrates and other minerals that from floor rising and falling, when the high Japanese official said: "There is an canal to our country. earthquake and I think we had better the said of the minerals that from now on will be shipped north through the canal to our country.

It was these Lois coal mines that It was these Lota coal mines that formed the foundation of the great Cousino fortune, still one of the largest

of Chile. For several generations it had beilding before about one-half of it fell been known that coal existed not far from Concepcion, and it was at the time that Madison was president that an American On account of earthquakes nearly all named Wheelwright, who put the first the buildings of Concepcion are of one steamers on the southern Pacific, tried to named Wheelwright, who put the first edge of a hill known as the Caracol, proved to be of any value, when they

over the houses. I climbed it today for coal, but it does well for smelting. the view. Walking through wide streets Cousino established smelting works near lined with one and two story buildings, I the mines and began to develop the coal crossed the Alameda and went up the properties. He did so well that in one winding slopes. The road was lined with year his net receipts were more than nighty pines and it made me think of the \$1,200,000, and in time he built up a big great Cryptomeria avenue that leads up business. He established the town of to Nikko. Japan. Mixed with the pines Lota, which has 10,000 people, including were mimosa trees now in full bloom. the most of the 6,000 men who are emwhere were many green shrubs, the vege- ployed in the mines. The town has good tation rising like a wall on one side of the homes, a church, a hospital, free doctors

Leaves Widow Fortune

We could see the houses of Talcabuano, said to be the richest woman in the the naval station, and the ocean beyond. World, and her income was over \$1,600,000 We could pick out the Bio-blo river, as a year. She had not only the coal mines, it wound its way down to the sea and but silver mines and copper mines, bonds machine shop, electric cranes and all the the bridge across it, the longest and and stocks galore. She had also a large haclenda near Santiago and a fine home Concepcion itself lay just below us, a in that city. She gave to the public the great expanse of terra-cotta roofed houses Cousino park, which is the chief pleaswith a plaza of green in the center. We ure ground of the Chilean capital, and They have two dreadnaughts of 28,000 tons could see the cathedral on one side of the she made herself famous also for her plaza. It is a large building with an audi- palace and park at Lots, not far from ence room covering half an acre. The her mines. I have visited both places. streets go out from the piaza. They are They are wonders of landscape gardenwide and cross each other at right angles, ing, that at Lota having many picturesque

and well kept. The houses of the city The canal should also give an outlet to are lew. Looking over them we see here the lumber of our southern states into and there a cluster of trees surrounded all the Pacific coast countries. Chile by walls. The trees seem to be sprouting has a large forest region, but the woods the roofs of the houses. They are in do not compare with ours and the country te courts of paties around which the is now importing about 80,000,000 feet of lumber per annum. The most of this comes from California, Oregon and Wash-We turn around and look toward the ington, and it has to go a long way farrorth. There is nothing but wooded hills ther to reach the canal than would the in that side. You might imagine your- lumber of our gulf states. Indeed, the that side. Too might the midst of a wilderness did you increased distance would probably more Huascar and Independencia, attacked not know that the city of Concepcion than offset the tells charged to the gulf

Good Outlook for Americans. the polo grounds and a race course, with Moreover, the outlook is that there will 1,000 tons and its guns shot shells of 300 a track more than a mile long. The bands be an increased demand for tumber in play in the plana every evening and the Ecuador, Peru and Chile. All of the clas of more than 2,000 tons, and it had people come out in their best clothes and ports and the most of the cities will walk about and look at each other. The grow and they will need building macity is a commercial center. It has large terials. This will be especially so in the Huascar, sending its little four pound business houses and a great deal of ag- Chile, where the government is under- shells against the other's 200-pound shells ricultural machinery from the United taking public building operations which it continued until it was almost a wrack States is here distributed throughout are to run through a period of ten years and when the Huascar finally bore down southern Chile and through the farms and cost many millions of dollars. The upon it and rammed it with its great from of the great central valley.

During my stay at Conception I have nvestigated the opportunities for Amerinumber of penitentiaries and customs deck of the Hussear and called his men an coal by way of the canal. The best houses, and many public school build to follow him. Before they could do so coal mines of Chile are situated not far ings. A new president's palace is also the boats again separated. Pratt fell befrom here on Caronel bay. The coal lies to be erected at Santiago and the coal neath the Peruvian bullets and the Es-

lions on the harbor at Valparaiso.

Indeed, the opportunities for the intro duction of all kinds of American goods are now at their height. Our trade has nutches of today's paper show that these in evening clothes without danger. The been steadily gaining over that of England and Germany before the war in Europe occurred. In 1913 the increase in American trade was more than \$3,000,000, while during that year the decreace in the German trade was \$3,600,000, and that of England \$2,500,000. At present the importations from France and Germany are practically stopped, and those of England are clogged by the war. In addition are the better transportation facilities that will come from the lines of shipping under the American flag, the great advantages from the Panama canal, and also to the fact that American capital

> I took an American street car and rode across to Talcahuano to see the port and naval station. The road is an electric built by our firm of Grace & Co., and the cars run from one place to the other in thirty-five minutes, the disbeing about eight miles. passed the race track and cricket and polo grounds and rode for some distance on the edge of the sea. Entering Talcahuano, we found ourselves in the heart of a rapidly growing city of 40,000 people. The stores are good, and there

are large wholesale establishments. The naval station is carefully guarded, and I had to get a permit from the admiral to go over it. I rode to it on a construction train, seated on a dirt car The main buildigs are four or five miles away, at the entrance to the harbor or bay, which is well protected from the sea. The bay is large enough to float all the navies of the world and it has deep water right up to the wharves Preparations are now making to improve the docking facilities, and it will eventually be a great commercial port,

The naval arrangements are excellent. Great storehouses of reinforced concrete have been put up and something like fifty acres have been covered with buildings and machine shops for repairs. In some of the basins I saw them putting eightinch guns on the older war vessels, and in the drydock one of the cruisers, the Esmeralda, was being cleaned and repaired. Another drydock, large enough to hold a dreadnaught, is now building, the construction going on under the water. The station has the latest of modern im-provements, including a large electric necessary machinery for handling great

Proud of Their Navy. The Chileans are proud of their navy.

each now building. They have two armored cruisers, the Esmeralda and the O'Higgins, which are of 7,000 or 8,000 tons, and three protected chulsers. They have three torpedo gunboats, thirteen destroyers, five modern torpedo boats and two submarines. There is also a mine ship und a hospital ship. The total strength of the mavy is about 6,000 officers and men.
The Esmeralda, now in the dry dock,

is named after the little boat of about 800 tons which fought so well in the great engagement with Peru about thirty-five years ago. At that time the Esmaralda and the Cavadonga were lying off the nitrate port of Iquique when two much them. The Chilean vessels were made of my at your back. The town shows signs state jumber for passing through the wood and the armament of each consisted of twelve four-pound guns. Neither was over 850 tons. The Huascar had more than pounds. The Independencia was an Iron eweive seventy-pounder guns. Notwithstanding the Eameralda blazed away at about the bay and extends far out under erament will remodel the repair shops on muralda fought on without a commander

the Chilean colors still flying.

Ruse is Effective. The Cavadonga was of just about the size of the Esmeralda. It pretended to flee from the ironclad Independencia and the latter pursued. The little ship led study voice, for which it appeared she From Nebraska City comes the follow had stranded it came within close range and fired upon it. This firing was conwhich time the Cavadonga left. There are paintings representing the story in the art galleries of Santiago.

of the Chileans. They are natural solnational militia. Every boy must go into the army and serve for a year. After that he serves off and on for nine years in the reserve. The total strength of the army is 18,000 officers and men, the Mausers. The military training is Gerare large. about \$6,000,000 a year, an amount equal to \$5 or \$0 to every family in the co FRANK G. CARPENTER.

Office Boys on Rolley Skates.

There is no question about the bravery diers and always ready to fight. Ac- talented pupils. And what is the moral cording to the present military system of this little tale? Just that people would a class in Omaha, and as she has made all citizens are obliged to serve in the be better off if they would have more study of Wagner and operas she expects infantry being armed with Chilean Opera company to the Auditorium on De-musical entertainments and amusements Altogether they are

A new wrinkle in 'efficient methods'

A new wrinkle in "efficient methods" is on trial in the main operating room of the Western Union Telepragh company, where a dozon office boys have been equipped with roller skates "to accelerate service."

The plan saves office time and has the further merit of stimulating an interest in their work among the skaters. To what extent the noise, confusion and distraction affect the work of the other employes it will be left to the company's efficiency experts to determine later. But it is as an experiment in getting the best out of an employe by making his employment congenial that the scheme is most important.—New York World.

the big one into the mud and when it was even less fitted? Needless to say, ing clipping: "The pupils of St. Bern tinued until the Huascar came up, at the town where this occurred several recital given by Miss Grace Ware, the but one doesn't hear so much about his modern school of music. and so would the world of music.

> cember 10, 11 and 12, under the auspices going on in the German capital. of Arab Patrol of Tangier Templ looked forward to by all as an event of

By HENRIETTA M. REES.

borhood by his artistic skill. The plan-

ist was large and leonine, with a certain brusque frankness of manner and speech

which clearly defined his position on any

season by American critics as "The Sec and Tetrazzint.

NCE upon a time there were associated together in music teaching two men, one a planist and the other a singer. Each was well prepared in his own line and each had acquired considerable prestige in the neigh-

question. The singer was well built and shores.

Signor Alessandro Modesti, Baritone, stores. concerned, your daughter is absolutely whose appearance last season in Leon-

concerned, your daughter is absolutely untalented. She may learn to play the notes—yes, but she has no feeling for the real music itself—no temperament and she could take leasons for forty years and never be a musician. Of course I could instruct upon the instrument if you hasts, but my best advice would be to save your money, and put her into some other lime of work in which she may be more successful." Mother grapped, asked a question or two, called daughter and with great hauteur passed out into the reception room. Here she met singer and beranger boiled over. "Oh, I've been insulted," she exclaimed. "I never thought any one would ever dare to speak in such a "way of a daughter of mine." Shnger soothed and persuaded them to step into his studio and tell them all about it. This she did, and at the end of a short half

the two men were not associated to ard's academy enjoyed a musical treat gether very long. Both has flitted from last Friday in the form of a planoforte years ago, and now the planist is success- talented planist whose recent visit to the fully turning out talented pupils who are chief musical centers of Europe has ren a credit to themselves and to him, the dered her as efficient in the interpreta singer is still winning fame as a singer, tion of the old masters as of the most

Miss Grace Ware has recently started faith in what they do not want to hear- to form a class in that study.

In last week's Musical Courier appeared a facsimile of two pages of the Berlin The coming of the San Carlo Grand Tageblatt, which shows a record of many

billiant promise, both musically and socially. It will be gratifying to hear the great artists that have entertained this great this great artists that have entertained this great this great

novice in recital work. The program, which will be an interesting one, will consist of a group of four Grieg songe, an aria from Tosca in Italian, a group of French songs and two groups of modern Erglish songs. Mr. Jean P. Duffield will be at the pisno and also assist with two solo numbers, "Tempo di Mindetto," by Joseph Cahn, and "Impromptu Op. 99, No. 4," by Schubert.

The sacred cantata, "Jephthah and His Daughter," by Philip G. Hall, sung by the immanuel choir of lifty voices, will be given in costume at the Omaha university symmasium Friday evening. Nevember 20. This is the first of a series of entertainments by this choir. The second

ond Tetrazzini.

Mme. Ester Adaberto, dramatic soprano, from the Metropolitan grand opera. New York, where she sang opposite the eminent tenor, Caruso. Acknowledged a famous beauty, with a voice of rare power and sweetness.

Mme. E. Modesti, messo soprano, one of Italy's foremost opera stars, who has appeared with distinguished success in the principal opera centers of Europe. Now upon her first visit to American shores.

question. The singer was well built and not unpleasant in appearance. He was suave, pointe and always assured, perhaps a little too assured for the ordinary mortal—but this man was no ordinary mortal—but this man was no ordinary mortal—but this man was no ordinary mortal, he was a professional singer. One day there appeared in their joint reception room a portly mother and half-grown daughter asking for the plants.

Mother wished daughter to study piano, She had already had considerable instruction upon the instrument, and mother wished her to go on, with the intention of either becoming a concert player or a teacher. Plantst Histened respectfully, then asked daughter to play. He asked for parts of several selections, and questioned the girl carefully. Then after taking a couple of turns around the room he stopped abruptly in front of the mother and said: Madam, it is for your interest to know the truth. As far as music is concerned, your daughter is absolutely unfalented. She may learn to play the

Frank Mach announces an informal

bis studio and tell them all about it. This she did, and at the end of a short half hour mother and daughter and singer reappeared, and planist learned that daughter was going to start vocal lessons the following week from the singer. Now, which was the more businesslike, the planist who would not invest his capital stock of time and knowledge in a proposition which he could see was a poor investment from the start, or the singer who persuaded the parent to let the girl study voice, for which it appeared she

second from the direction of Chevality of Jean Gilbert Jones, 1804 Farnam street, have been a decided anicons and many will be interested in announcement of the wrong date for the joint recital by Alma Gluck, soprano, and Effein Zimbolist, violinist. These artists will be heard on the evening of January will be heard on the evening of January traits, accompanied by Miss Grace Pool, converted to the Brandels theater, under the management of Miss Evelyn Hopper.

From Nebraska City comes the follow-

## Few Folks Have Gray Hair Now

Well-known local druggist says everybody is using old-time recipe of Sage Tea and Sulphur.

Hair that loses its color and lustre, or when it fades, turns gray, dull and lifeless, is caused by a lack of sulphur in the hair. Our grandmother made a mixture of Sage Ten and Sulphur to keep her looks dark and beautiful, and thousands of color, that beautiful dark shade of hall which is so attractive, use only this old-

## November Clearance Sale

The greatest Furniture, Rug and Stove values ever offered in this part of the country. Don't miss sharing in these

Remarkable Price Reductions on High Grade Dining Room Furniture

Solid quartered Oak Buffet, \$35.00 values

Solid quartered Oak Table, 42-inch, \$24.00 value; \$14 at......

Solid Oak Colonial Chair—to match with leather \$13.50 seat—set of six—\$21.00 value, at......



Home Pride Range

\$35 value set up

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November Clearance Sale of Rugs

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