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# Elbert Hubbard Interviews and Estimates John D. Rockefeller

(Continued from Page 6)

foggy or doubtful. He has his own views, but he does not present them dogmatically.

I do not see how it is possible for any man to achieve the success that Mr. Rockefeller has, and to confer on the world the benefits which have accrued from his thrift and foresight, and not be misunderstood by the many. To live at all is an offense to some, and to live deeply, courageously, and to express yourself in a myriad of ways in tangible form are bound to incur the displeasure of the people who do not live at all. This does not for a moment mean that Mr. Rockefeller is an impeccable character—that he is free from any taint of selfishness, and that he lives in a high moral altitude separate and apart from the temptations that come to common men.

"A surplus and a weak opposition would debauch an archangel," said Sir John A. MacDonald. Success did not come to Mr. Rockefeller without a strug-

gle; he has fought his way inch by inch. The white light of publicity has beaten upon him. Courts have done their worst to destroy him. Legislation, both State and Federal, has used him for a target. Yet he has gone steadily forward, from his seventeenth year, when he began business.

He has made vast fortunes for a great number of individuals; he has supplied opportunity for countless thousands. Only one man in America is to be compared with him as a maker of men, and that man is Marshall Field. Marshall Field always divided his prosperity with others. Those who could get under the burden received big rewards. And so we have such men as Selfridge, Higginbotham, Shedd and a dozen others who are multi-millionaires, thanks to the opportunity supplied by Marshall Field. But where Marshall Field made one millionaire, the genius of Standard Oil has produced a dozen.



Valeska Suratt

## Making the Hair Grow, and Other Beauty Secrets

*Individualism and Simplicity in Methods of Beauty-Making, Are Strongly Exemplified in the Following Article by the Foremost Living, Self-Made Beauty of the American Stage, Miss Valeska Suratt. In Characteristic Vein, She Explains the Methods Which Have Produced for Her the Loveliness Which Has Brought Her Fame.*

By Miss Valeska Suratt

**M**AKING the hair grow was for a long time as great a problem to me, as it is today to thousands of women. There were days when thick hair would come out on comb or brush, and I feared baldness would soon result. After long experimenting I came to two inevitable conclusions—the hair must have nourishment to keep it in good condition, and the hair roots must be allowed to breathe. Dirt and scurf accumulate on the scalp and no soap can remove it. Dandruff results, the hair becomes starved, looks lifeless and begins to fall out. I came to the conclusion then that the hair needs two things, a shampoo that is not a soap, but a remover of scurf, dandruff and dirt, and a tonic that will strengthen the roots, stop the hair falling and force the hair to grow.

For the shampoo I have found that a teaspoonful of eggol dissolved in a cup of hot water makes the cheapest and best cleanser. It will remove every particle of dirt and scurf, and leave the hair soft and fluffy and easy to do up. I usually shampoo at least twice a month. Twenty-five cents' worth of eggol is enough for a dozen delightful shampoos.

Now for my hair-growing formula: Mix half a pint of alcohol with half a pint of water and add one ounce of beta-quinol (if you prefer use a pint of bay rum instead of the alcohol and water), apply this freely to the scalp, after brushing it generously for a few minutes; rub thoroughly with the finger tips. The beta-quinol will cost you about fifty cents at the drug store and this will make a full pint of the best hair tonic it is possible to make.

As for wrinkles, I used to look upon them much as the drying of an apple skin foretells inevitably the passing of youth that can never again return. Since I have worked out for myself the problem of ridding myself of these check-marks of Nature's bookkeeper, I have changed my mind. Like a splash of a pebble in a pond, the face of the water is ruffled, many ripples widen toward the shore and disappear, and the water reflects the sun and the blue sky again as before—it was just a splash, nothing more! My dear readers, there is little excuse now for the presence of wrinkles. The results of this formula have indeed proved this to be the case. Every woman should try this formula, use it freely, and then your face will reflect again the sunshine of youth, and every wrinkle will be just a vanishing ripple, nothing more! In a large bowl pour half a pint of hot water; place bowl in a pan of hot water on a slow fire; add slowly two ounces of eptol and stir constantly until it begins to cream; re-

move from fire and add a tablespoonful of glycerine, stirring until cold. This will give you a large quantity of fine, white, satiny cream. This will not grow hair. Enough eptol to make the above formula will cost you about fifty cents at any first class drug or department store.

The complexion may be quickly beautified. A lady once said to me, "I'm sick and tired of trying to beautify my face and arms. I have used about everything this side of the pearly gates and I still haven't a complexion to be proud of." This is the sentiment felt by thousands of women everywhere, and the question is asked, "Is there anything which will actually and in a short time produce the rose-like complexions we see in beautifully colored photographs?" Upon one of my trips through the South, I met a lady who had the most beautiful, peach bloom, velvety complexion I ever saw and she gave me a formula for a cream. I made up some and used it liberally, the results were remarkable. Here it is: Bring a pint of water to the boiling point; add, slowly, one ounce of zintone; stir constantly until all is dissolved; then add two tablespoonfuls of glycerine. Fifty cents' worth of zintone will make a pint of this excellent beauty cream.

For superfluous hair there is nothing which will remove it so perfectly, so magically as simple suifo solution. It simply dissolves the hair instead of burning it off like pastes and powders, and never irritates, reddens or injures the skin. It can be used on the tenderest skin and no matter how stiff or soft the hair growth. Many women have "down" on their faces and arms. Removed with this simple solution, the difference in appearance will be startling. Druggists charge one dollar an ounce for simple suifo solution, and it is certainly worth it.

Blackheads, big and little, should be removed without pinching and squeezing, as this reddens and spots the skin. Get some powdered neroxin from your druggist. Fifty cents' worth will be all you will need. Sprinkle a little on a hot, wet sponge and rub briskly for a minute or two over the blackheads. You'll be surprised how they will disappear in a few moments.

Every article mentioned in my formulas can be found in most first-class drug stores. If you are not convenient to one, or if your druggist should not have the article you want, my secretary will mail you the article, postpaid, if you enclose the price to me. Simply address your letter, Valeska Suratt, 375 Thompson Bldg., Chicago, Ill. Kindly mark your letter, "For Secretary."

# A SURPRISE FOR THIN WOMEN



Thousands of thin women have been getting wonderful results from a treatment which is 15 years old and gaining in popularity every day—it has not cost them a penny to try it, nor will it you.

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