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success cannot go hand-in-hand. A good-natured man is a failure in business for many reasons. His fellow workers soon find out his good nature and impose upon him.

It is always a case of: "I say, Jones, eld chap, you might count up these figures for me;" or. "Gones, I should be awfully obliged if you'd help me with these accounts this afternoonith these accounts this afternoonthere's a good fellow! I want to get

Too Busy for Others,

The result is that Jones does his wn work, and as much of everybody else's that he can. But he never gets the credit for the latter. Nor will he be appreciated any more by those around him. If there is any joke going on, then you may be sure Jones is the butt of it. "Oh, Jones

chap, you know!" Being of such a good nature. Jones lets everybody push him aside, and takes the jobs he could do equally as well—if it were not for his good nature. If there is any big business transaction to be pulled off, Jones is The man chosen is the lard-headed, pushful-type, who will drive as hard a bargain as possible. The good-natured man never drives always: "Sorry, eld man, but I'm parabers bargain. He would much rather ticularly hard up this month," or give way for the sake of peace.

The simple fact is that a good-natured man has no will or temper all round it is a hard world, and one of his own; no initiative. He always follows where others lead, afraid to any respectable show in it nowadays, gtrike, out on his own account, for Good nature can be carried too far.

In her heart of hearts his wife will hate his good nature, his lack of temper and his weak will. A woman would rather have a man who ruled her, whether he had a violent temper or not. She goes out of her way to please that kind of a husband, and the more indifferent he is the more the tries to please him. she, tries to please him. In the Marriage Mart.

Not so with the good-natured hus-band. Anything-does for him. He has to be at her beck and call, help her when she needs it, put up with her temper and give way to all her silly fafa. And because he does so cheerfully she only gets angrier with

him! That's a woman's nature. The good-natured man rarely mar-ries a really nice girl. Before he to married he is the slave of every girl, and in their inmost hearts each of them despises him. The result is that the gist who marries him is she who can get nobody else

Just as she imposes upon him, a do all her relatives. They will visit him, borrow off him, spongs upon him to a heartless extent, but was betten

Many, alasi are the priceless trade secrets buried far down below the mouldering dust of the misty past, and lost to the world, perchance never

again to be recovered.

To cite the first example that occurs to the mind of the writer, for in-stance, what would an artist of the present day give to be possessed of the secret held by the Old Masters Raphael, Rubens. Corregio, Van Dyck, and their compeers-for mixing their colors so as to render them imperialable and impervious to the ravages of

The red colors, especially, of these The red colors, especially, of these artists of a bygone epoch are every whit as bright now as they were three long centuries ago. On the contrary, the colors, of pictures painted only a hundred years ago have lost their lustre, and are faded and decayed to a deplorable extent.

Again, in the world of music, the manufacturers of violins—Old Masters, as one may justifiably term them, in another branch of art—treasured a recipe for a varnish that sank into the wood of their incomparable instru-ments, and mellowed it as well as pre-served it. With such extreme, relentless jeal-

ousy, however, did they guard their great secret that it, too, is lost, to all Rather more than a hundred years ago there lived in a quaint, old-world village in Wales a working blacksmith

and wide, and, naturally, he attained great reputation; but he made a point of invariably working in solitude. He was offered large and tempting sums to divulge his secret, but kept it obstinately to himself, and when his span of life had run its course he took it with him to another

The ancient Greeks had a substance which we call Greek fire, and which they used in naval warfare.

Their method of employing it was simply this—to throw the substance upon the surface of the water, where

upon the surface of the water, where
it fiamed up and set fire to the ships
of the enemy. What was it? The only
known substance of the present day
that would do this is the metal potasslum, but to set fire to a ship in the
manner described would necessitate
the use of at least half a ton of the
metal.

Yet another perennial and everyet another perennial and ever-green conundrum. What were the Pyramids of Egypt intended for? And how were they erected? With all the scientific and practical knowl-edge at the command of the engi-ners of the present day, they are not capable of building the Pyramids. in the first place, because we have no machinery of sufficient power to raise enormous blocks of stone such as form them to a height of four hundred and o'd feet; and secondly, we should be at a loss where to ob-tain the said stone.

trast for true chleness, but when worn by a dazzling brunette the effect is most ad-

Before I tell you more of our fashion secrets let me whisper one that is no longer a secret in Paris. We are to wear fur on our gowns and evening coats, even in August dogdays. Yes, touches of skunk are appearing on evening costumes that will not be worn until

I have already sent you news of that latest oreation in the way of theatra coals, which provides its own neck scarf by means of the permanent attachment-or, rather, continuation-of the soft chiffon velvet at one side and the final bordering of the supple length of fabric, with two narrow bandings of the sable or skunk fur, which also figures effectively on other parts of the graceful wrap. And now you must know that this new idea in neckwear has met with so much approval that it is to develop into a more or less permanent feature of the Spring fashions, and that the collarless coats of a number of the simpler tailor-mades are to be completed with a single scarf length

of their own fine twill or covert coating. Of course, in this particular form-and fabricthe scheme is only suited to the special requirements of motoring and travelling and "sports" suits, for which purpose it is quite admirably practical, though it requires very careful treatment if it is also to be really becoming. For I need hardly point out to you perhaps that the woman who thus dares to bring somewhat pentral tinted cloth into such close contact with her throat and face must needs be able to provide the contrast of an exceedingly clear and white skin, else will the results be most fatal, though the effect may be all that is most fashionable.

Imagine, then, please, a medium length coat, cut on absolutely straight lines-indeed, its shape proclaims its kinship to my beloved "Curate" costume!-and fastening far over on the left side with groups of bone buttons tinted to metch the fine covered coating twill, where soft gray and green shadings are so interwoven as to be practically inseparable, so that you are never quite sure of the color of

BRAVE MAN!

cives lay dawn the law to your wife. How do you go about it? Bones-Why, all you need is firm-

Jones-Dear me! You say you

ness I usually go into my study,

UNFORTUNATE SIMILE.

WIFE-We have been married BAGGS-"I have just ordered three twelve years, and not once have I missed baking you a cake for your birthday; have I, dear?

Hobby-No, my pet I can look lock the door and do it through the back upon those cakes as milestones

THE CAPITALIST.

Waggs-"You don't say so! Are you in such a flourishing condition finan-

cially that you can afford it?" "Of course I can't afford it; but my

She-Goodness, a pripe fighter?

who'd sink to any depth for

you, but Miss Goode's engaged to a