### SIDELIGHTS ON J. P. MORGAN off it with a railroad

Incidents Illustrating Characteristics of the Man.

CLEVER DEAL WITH JEWELERS

Enthusiastic and Loyal Son of the Ple Belt-Was Bard Man to Interview or range

shot.

Minor acts and incidents in the life of John Pierpont Morgan reveal more clearly than great achievements the buman side of the eminent financiar. Mort conspicuous among his personal traits was his contempt for gossipy people and his esteem for the silent. It is related that one day his son, "Jack," telegraphed a friend at Harvard to come to see him and he told the friend to go to the harbor where Mr. Morgan's vacht was anchored, to get abourd and tell Mr. Morgan who he was.

The young man got aboard and toung Mr. Morgan sitting on deck. The young man introduced himself. The elder man invited him to be seated and then became absorbed in his newspaper. The young man found another paper and they exchanging a word. When Morgan senior got off the boat he met his son. "That young man you had come aboac;

is one of the finest I ever met." he said. Characteristic Deal.

A firm of jewelers who had received a fine pearl decided to send it down to preclation and about 25 per cent more. Mr. Morgan and let him have first bid on it. The price was placed at \$0.000. The jewel was carefully sealed in a leather-covered box, Mr. Morgan read the firm's communication, opened the financier in a mood to talk-even when box, was delighted with the pearl and he was about to sail for Europe. Nor thrust it into his pocket. Calling his did he take kindly to the camera "sharpcashier, he instructed him to draw two checks to the firm of Jewelers—one for the steamship pier. There were several check Mr. Morgan placed in the box that pler one year when he sailed. As he had contained the pearl. He had the stepped from his motor Mr. Morgan package carefully tied and sealed.

The \$4,000 check he enclosed in a letter to the jewelers, in which he wrote occasion he remarked that he would that if the firm was willing to accept gladly give \$500 to any man who smashed that amount for the pearl the box might any camera that held a snapshot of him be returned to him at once and the trans. But he, was not always found in this action considered closed. In the event, however, that the firm was unwilling to year ago, someone mustered up courage accept less than \$5,000 for the pin the to ask Mr. Morgan if it was true that he \$4,000 check was to be returned without was going to corner the Pyramids. delay.

Mr. Morgan, with the pearl in his his reply. Then, as an afterthought, he pocket, sent the messenger back bearing added with a smile, "Besides, I never his letter and the box. In less than an hour the messenger returned, fetching the box in which was the \$5,000 check. The jewelers had decided to accept the \$4,000 offer.

Mr. Morgan met one of the members of the jewelry firm at a dinner later and told him the story of the two checks. The jeweler averred that his firm lost money by the transaction.

"If you were losing money," asked Mr. Morgan, "why didn't you keep the box, with my \$5,000 check?" The jeweler answered: "I can under-

stand now how it is that you have carned your place as the leading financier.' Mr. Morgan, as a youngster, displayed a tendency to write poetry, and because

of that his friends gave him the nickname "Pip." When 14 years old Morgan was sent to the English High school in Boston. He showed a particular bent for mathematics but had no gifts indicative of unusual

mental power. took place in Boston. The school teacher pealed to the head of the house. sent him to buy some crasers. The lad him just the right amount of money.

"Oh," replied young Morgan, "I went around town until I could find a place to buy them at wholesale."

Held Up.

A saloonkeeper on lower Sixth avenue in New York City, once bought an oil portrait was the work of a struggling America hoping that the banker would be canvas had fallen into the hands of a ling. "Nice picture," said the caller.

"Art with a big A," replied the proud

"Sell it?" queried the customer.

"He's had his chance." "Who has?"

"You're friend down town."

"You're on the wrong wall," said the stranger.

"No, your friend's picture is," said the

## ORKIN BROTHERS

## To Hold a Rare Suit Sale On Monday.

Orkin Brothers' exceptional offering and sale Monday of women's fine, spring and summer suits, will mark the high tide in progressive merchandising in Omaha.

Mr. J. L. Orkin, who is now in New York City, purchased the sample and surplus stock of suits of A. Heller, 33-43 N. 36th St., New York. The exceptionally high quality and exclusiveness of design interesting still, and comforting as well, of the garments of this manufacturer is so well known that we need not dweil upon this point. A. Beller never makes a suit that sells for less than \$50 and they range up as high as \$150, so the quality, style and goodness of these garments are of the very highest.

Mr. Orkin shipped the assortment and it has arrived in time for Monday's selling. He says these suits are positively figures are stupendous. Although the avthe greatest values he has ever seen for the money, and being able to get them at a most desirable reduction, Orkins are able to sell them-any suit in the entire lot-at a flat price of \$29.75.

The suits range in value from \$60 to \$75 and at Manday's price-\$29.75-these elegant garments will no doubt be taken up by eager ouvers who are sure to tenths of 1 per cent of the total supply crowd the cleak and suit section when the doors open at 8 o'clock Monday

The most fashionable materials, pat- thes so far as nature is concerned. Out terns and colors are represented and of her enormous abundance nature stands many are true copies of foreign designs, ready to give us all that we will take There are only from one to two of a white the task of cornering a market kind, so those who are lucky enough to of the size described by Mr. Griffith may to be able to take advantage of such a well appai the most ambitious captain of rare occasion as this, will have a high industry of ages yet to come.—Philadelarade garment possessed of individuality. phia Press.

owner, "but your friend can't buy himself

'Never mind about that," said the stranger, and they repaired to a back

"The stranger and the picture left in half an hour. The saloonkeeper did not get a rallroad, but he made a handsome profit on the transaction.

Joy in the Ple Belti-

Pic-cating was one of Mr. Morgan's failings-possibly because he came from that part of New England which is known as the "ple beld." At any rate, he was one of that group of Wall street financlers who ate sparingly at lunch time A large wedge of pumpkin or apple pte was often the mainstay of his midday meal. He explained once that this was a habit contracted in his boyhood. He could never shake it off.

He had a private dining room fitted up n his banking house in Broad and Wall treets, and he went there with his partners at 1 o'clock each afternoon. They sat around a small table and during the meal discussed the events of the day In this way no time was wasted from business. Mr. Morgan frequently took binall cup of boullion first, then s chop or piece of steak, and always plece of pie.

Upon one occasion he rushed into the uncheon room, selzed a piece of pic, and read all the way to New York without at the same time held up a section of ticker tape containing a quotation for well known rallroad stock.

"Look at that quotation" he cried, joy ously. "If all the people who bought stock in that rallroad at the time we first took hold of it had kept it until today they would have regained all of the de-A Terror to Interviewers.

Mr. Morgan was a man of few words. It was a lucky interviewer who found the struck out with his heavy cane and succeeded in scattering them. On another mood. Just before his ship pulled out, a "Pyramids haven't any corners." was

corner anything." WHY THE GOODS COME BACK

Nervy Customers Who Use and Then Attempt to Return Articles.

The millinery buyer had ordered several hats from Paris, which were offered for sale at \$200 each.

One of the best customers of the store ordered two of these hats charged to her account and sent home. The buyer of this department was at dinner that night at the Hotel St. Regis. He saw the lady at a distant table wearing one of the hats. Next day both hats were returned to him.

The buyer made an attempt to get the lady on the telephone. After importuning her several times she called in reference to the matter. He told her frankly that he could not take the hats back, as they Probably his first attempt at finance had been worn. She denied it and ap-

The proprietor requested the buyer to was gone a long time and finally re- take the hata back as a matter of policy. turned with the crasers and some change. The buyer became furious and informed The teacher declared that he had given the owner of the store that unless the hats were taken and paid for he would resign. The proprietor told him to sene the hats to the head office and he would do what was necessary. The buyer re selved a check the next day for \$200. It was signed by the proprietor of the store A lady called upon one of the leading painting at a public auction for \$35. The Baltimore houses and requested that an evening wrap be sent to her home for Swedish artist, who had sent it to approval. One of the seiling staff of the store happened to see the lady at the flattered by the likeness and buy it. He theater that night, wearing the wrap. asked \$25 for it, but Mr. Morgan did not To the surprise of the department it offer to buy it. When the news that the was returned to the store the next morn-The lady was requested to call at saloonkeeper, who had placed it along- the store, which she did. She stoutly side of a stuffed monkey just above the denied having worn the wrap. Many bar, reached Wall street there was much places showed where she had sat on or excitement among Mr. Morgan's friends, leaned against it. She still persisted in her denial.

The firm decided to take the wrap back in obedience to the unwritten law now point to the lines in the platform of "policy." As the customer was leav- and say. "No. 969 did it." They pause ing the store one of the young sales a minute to tell of some of the things "Madam, you have forgotten these," handing her a pair of gloves and a handkerchief that were taken from the pocket of the wrap.

A prominent pin-ticket house has devised a ticket which is fastened like an ordinary price tag to any prominent part of the merchandise and cannot be removed without being mutilated.

By the adoption of this pin-ticket scheme a large department store reported that within one month its percentage of returns decreased by fully 50 per cent.-Dry Goods News.

COAL FOR YEARS TO COME Reassuring Figures on the Store-

House of Fact Available

in Alnaka.

New interest is added to the dispute concerning control of coal fields in Alaska by the testimony given in Chicago recently that there were in that vast territory of ours no less than 1,500,000,000,000 tons of the precious fuel buried under ar area of 200 square miles. What is more is the expert testimony that there is coal enough in the United States proper to last for 5,000 years to come.

This testimony was given in a suit in which fraud against the government in the Alaska coal fields was charged. The comforting witness was William Griffith mining engineer and geologist, employed by the government bureau of mines. His erage yearly consumption of coal has been 400,000,000 tons, there are, he declares, still underground in the United States (taking no account of the enormous reserve supply in Alaska) not less than 2,500,000,000,000 tons. What is more, we have hardly scratched the visible supply since we have been mining coal, for consumption so far has used up only four-These are indeed renssuring figures and should set at rost in the minds of the most timid all mirgivings as to coal fam-

# Inderneath the Varnish---



After due deliberation, the A. Hospe Co. has chosen to represent a number of the best makers of Pianos in the world. We did not make this choice recently nor during the last few years. The experience of 39 years of continuous and personally conducted business, have taught us the relative values and shortcomings of all the Pianos in the world, and, while any maker would gladly be represented by us, we are truly able to say that we are particularly glad to represent the following world renowned Piano names:

The MASON & HAMLIN is the best piano made. If a better instrument was made we would be just as sure to represent it. The Mason & Hamlia is a costly piano-by this we mean, that it contains the most expensive material and the highest quality of workmanship. It is built for the discriminating musician-amateur or pro-

fessional, who must have absolutely faultless tone. The making of a Mason & Hamlin is a labor of love. The most expensive wood is selected from foreign store rooms, of mahogany, circassian walnut and ebony, where these seasoned treasures of the forest have been kept and watched for years. The frame is made and a certain time elapses before operations are continued. The action of each individual piano is carefully noted in the making, and it takes not less than 14 months before a piano is permitted to leave the Conservatory of the Mason & Hamlin people in Boston. The varnishing alone occupies several seasons and as much as 11 coats are required to produce the beautiful, lasting exterior effect. A costly piano, yes! Costly in explicit, personal and painstaking care; costly in choice material, from the farthest corners of the earth. But the result is worth every en leavor, every anxiety and any monetary outlay in connection with the building of a Missa & Himlia. Tasse pianos sell for \$550 and upward.

Behind this piano is the fact that all other minufacturers have given up competition. It stands by itself-challenged, perhaps; equalled, never. Just at present it is significant, that the Ista justed Er open plants, Hurold Bauer, who will visit America on his 7th tour next season, has again requested, even dem inded, the continued service of the Mison & Jamin piano. Bauer has always used this piano on his six previous tours, and as the pianist has developed artistic merit, so has the piano grown steadily in his favor.

The Kranich & such is another instrument, which we are fond of demonstrating to appreciative music lovers. This make is renowned chiefly on account of its own and distinct method of stringing, which is similar to the fingerboard on a violin and absolutely does away with any rattling and depreciation in tone value as time wears on. In various exterior finishes we have the Kranich & Bach at \$450 and upward.

The CABEL-NELSON forms a standard in the world of music, that never falls short of satisfaction. Money is indeed well spent on this instrument. which can be secured with our full guarantee, at from \$250 and upward.

The HOSPE SPECIAL has helped more than anything to make the name of Hospe famous through the west. These pianos are made exclusively for us, shows and the other for \$5,000. The shows repeated by ourselves. Thousands are the homes where we have placed these instruments, nil are the complaints we have had, though we are listening attentively through these many years. Our advice to the prospective buyer of moderate means is to obtain one of these instruments-on trial, if wanted-and be convinced that the A. Hospe Co. for obvious reasons is best equipped and most able to fulfill a promise of real and lasting worth, in an honest manner-\$187.50 and upward.

W E continuously have a number of exchanged planes in our show rooms and the discerning buyer will almost any desired a secure a secure of a secure of the s secure a splendid value in carefully overhauled condition at prices ranging from \$75 to \$200. Very fine planes, slightly used and exchanged for more expensive ones may always be found at \$85, \$95, \$115, \$125, \$185, \$150 and \$175.

WE WILL MAKE TERMS to SUIT the Needs of Individual Purchasers.

Dong. 188 for Auto Delivery Service.

DOUGLAS STREET, BETWEEN 15TH AND 16TH STS

Our Art Dept. is most complete. Hemember our "Framers' Craft Shop." If you don't get "Framers' Craft Shop" frames on your pictures, you are not getting the Best.

Why should you conduct your

business with insufficient help-with

men and women who lose you

money. There's no reason, especially

when you can increase the standard of

efficiency in your plant by judicious

advertising in

The Bee classi-

fied columns.

Many a business has

become more sub.

Tyler 1000.

stantial by getting em-

ployes through the medium

of The Bee want ads.

Bee ads are read by thou-

sands daily, and your call

for good employes will get

you quick result. Start

Bee Want Ad. Dept.

Tyler 1000

We do excellent work making drawings and cuts. One like this, with drawing, would cost \$5.68.

BEE ENGRAVING DEPT ..

your ad now.

Get our figures.

Store Open Saturday Till 9 O'clock.

# Gold Fish Chews Tobacco; Refuses to Divvey With Mates Telp Wanted

driven the rest of his gang into a far cor- ness. ner of the pool and is palpably enjoying After watching the gold fish for several the butt of a big, black cigar,

the aquarium. 'he must-a got the habit from these re- taking another chew.

porters.

Wiggling his fine in appreciation of the up and pleaded for a chew, but being a geek who tossed a fine, high-flavored selfish fish, Big Ben refused. One of the Havana butt into the placid waters where women maintained he wanted to protect he sports a gold fish in the aquarium in the young from the noxious weed, but the rotunda of the Bee building has the other said it was downright selfish-

minutes someone remarked that his scales "Watch that fish chew tobacco," ex- grew pale and asserted that he gave claimed a woman who was loitering past every indication of being dizzy. Big Ben at once refuted this argument by spitting "My sakea," exclaimed her companion, a great gob of tobacco into the water and

This is the first known instance of a Big Ben, the gold fish, gave a victous gold fish using tobacco in any form. tug at the raveled edge of the cigar, Fearing later deleterious effects, orders pulled off a goodly chew and proceeded have been issued against giving Big Ben

World's Fair Locomotive, No. 999, Has Three Lives and a Record.

No. 200, the locomotive which began naking herself famous back in 1893 by hauling the Empire State Express on the New York Central railroad in a way that clipped off seconds in the speed records, women rushed toward her and said, which the old engine has been through.

how remarkably well she was put together. According to the reports made by the officials of the motive power department of the railroad to the Public Service commission, the average life of a vice commission, the average life of a locomotive is 7.66 years. So years, first of the Empire engines has shown that she had three lives, and she promises that she had three lives, and she promises what I owe you."

"George, don't be afraid to ask me to marry you. I'll say yes."

"On the personal property asfor her boller, wheels and a lot of other fixings which go to make up a proper locomotive have been changed time and sgain. She's two jumps ahead of those Rockefeller doctors who are planning to Rockefeller doctors who are planning to

SHE'S OLD ENOUGH TO VOTE new heart when the old ones are worn

'No. 999 ain't particular what work you put her to. She's on the Great Windy branch of the R. W. & O., between Cape Vincent and Carthage, and she will labor ahead of a lumbering freight train or sneak across the pine plains with a pascenger train with equal will."-New York Tribune

Permits for Drinkers.

clipped off seconds in the speed records, has been cutting up high links again. The other day she pranced into Washington, jumping the track and cavorted across the station platform. She did no more damage than to cut her mark into the platform and raise the advertising potentiality of the station. Railroad folks now point to the lines in the platform and say. "No. 269 did it." They pause a minute to tell of some of the things which the old engine has been through. "She's a frisky old maid," said one of the railroad men. "She was born in 1892—that is to say, that is when she was constructed. So you see she became old enough to vote this year. Her age shows how remarkable well she was not constituted to the failure to prescribe for the camputary relection of the failure to prescribe for the camputary relection of the failure to prescribe for the camputary relection of the failure to prescribe for the camputary relection of the failure to prescribe for the camputary relection of the failure to prescribe for the camputary relection of the failure to prescribe for the camputary relection of the failure to prescribe for the camputary would take as period.

enough to vote this year. Her age shows prescribe for the computacry telection of

marry you. I'll say yes."
Madam, I'm the personal property assessor, but you don't seem to have any

give you a new leg, or a new artery, or a Key to the Situation-Bee Advertising

Are the Fly and Mosquito Dangerous?

The fly, with spongy feet, collects the invisible germs of diseases, spread hem over our food and poisons us with typhoid and cholers. The mosquite with its bite injects into our veins malaria and yellow tever. The bacteria of consumption, or grip, are everywhere present for us to breathe into our lungs. The blood which flows through our veins and arteries is our protection. It should contain healthy red and white blood corpuscles—capable of warding off these disease germs. Dr. Pierce's Golden Medical Discovery is a blood medicine and alterative made entirely without alcohol, a pure glyceric extract of bloodroot, golden seal, Oregon grape root, queen's root, mandrake and stone root, which has enjoyed a good reputation for over forty years. The refreshing in-fluence of this extract is like Nature's influence—the blood



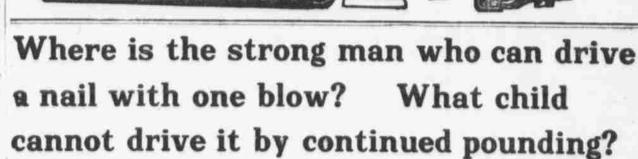
during the winter. "About forty years ago while in Newark, New Jersey, I had chills and fever," writes Ma. Michael. MacGurg, of National Military Home, Rans. I went to Kamas City and in the spring of 1877 the chills and fever returned. Dectors and everything I tried failed to do me good. Finally I saw Dr. Pierce's Golden Medical Discovery advertised. I took one bottle of it and the chills vanished. In about a year afterward I felt them coming back so I got another bottle and have never had any symptoms of fever or ague since. That is all of twenty years and for I bed the chills about twelve years before I started to take Golden Medical Discovery."

is bathed in the tonic which gives life to the blood - the vital fires of the body burn brighter and their increased

activity consumes the tissue rubbish which has accumulated

Dr. Pierce's Pleasent Pellets are for liver ills. NOT NEGLECT YOUR WATCH





Do you want to drive into peoples' heads where your store is-what you have there and how you aim to run it? You can't do it

The Omaha Bee reaches almost every

home in Omaha.

by telling people once. You have to tell them again and again -now and forevermore.

If you do, they can never forget. Do you suppose there is a royal road to human memory? The only

way, and it's a sure way, is to keep yourself, your store and your goods constantly in their minds.

Advertising makes people think about you.

What they think depends on what you say and how you say it. Don't you want people to think about your store and your goods every day? If you make them think about you every day, they will come to you, when they want what you sell.

It's continuous advertising that pays