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We offer 400 Boys' Norfolk Suits Made to Sell $\$ 275$
at $\$ 3.50$ to $\$ 4$, New Patterns, in Basement..

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A Big Special Sale of Netions Friday-- Main Floor

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FIVE WASH goods bargaing in our basement

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## Remnants and Sample Pieces Allover Laces, each 10C

French and German 10c Val. Laces and Insertions and Linen Torchon Laces, yard, 5c | Remnants and sample pieces of all kinds of Wash Laces, Vals., Torchons, |
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| Guimps, Fancy Trimming Braids, ete; worth up to 15 c ; at, a yard.......... |

REMNANTS of DRESS GOODS and SILKS for FRIDAY


REMNANTS OF WASK GOODS ON MAIN FLOOR 39 c Wool Ohallies, $121 / 20$ consisting of neat stripes,
dots nnd floral designs,

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## A whole bottle of medicine in one dose won't cure you

| Why does the doctor tell you "to take a teaspoonful every two hours" instead of the whole bottle at one gulp! Simply because it takes time to | Advertising is sure, because the laws that govern the human mind are as certain as the laws of gravitation. If you repeat facts about your busi- |
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| The Omaha Bee <br> in the human body. | day for a long period, those facts are bound to become a part of practically |
|  | every reader's common knowledge. <br> Every reader of The Bee knows where certain Omaha stores are, what |
| $\operatorname{minds}$. on people | kind and class of goods they keep and |
| minds, <br> Time is one of the necessary things in advertising. You advertise today not only for tomorrow, but more partioularly to make everybody know about you and your goods-where you are located and how you do business Building up a line of customers is a slow process. | -whether they have ever |
|  | Wide the store or not. |
|  | What stores are these? ABSO- |
|  | THEY ARE THE STORES |
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|  | Regular-patient and persistent ad- |
| Advertising doesn't work as the fake doctor claims his "cure-all" will, but as the real physician's slow, patient "teaspoonful every two hours." |  |
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It's continuous advertising that pays

