THE BEE: OMAHA, FRIDAY, AUGUST 16, 1912.



10

Officers Are Elected and Delegates

PROFIT SECRETS ARE REVEALED

Considerable Discussion Results Over How Much Profit Should Be

Leather Goods.

R. T. Patterson of St. Louis was made the president of the National Association of Stationers and Manufacturers to succeed Millington Lockwood at the election held in the assembly hall in the Rome hotel yesterday. His nomination and election was unanimous and had been prearranged since long before the conven-

F. D. Waterman, president and treasurer of the Waterman Ideal Fountain Pen company of New York, was elected first vice president; James A. Dorsey, owner of the Dorsey Printing company of Dallas, Tex., was elected second vice president, and George Whittmore of Boston, third vice president.

M. W. Byers and Charles A. Lent of New York City were re-elected secretary and treasurer, respectively.

F. I. Ellick of the Omaha Printing company was made a member of the board of control of the national order. He was called upon for a speech at the morning session and after thanking the ussociation for the honor, expressed the pleasure of Omaha in having had the convention here

Omaha is Praised.

The morning session was taken up with local association and citizens for the good entertainment afforded them while here. It was the conscisus of opinion that the Dmaha convention was the most successful from the standpoint of business done and entertainment features that the national association had ever held.

The real business of the convention was practically concluded Wednesday when the reports of various committees were heard. After the newspaper reporters were evicted from the convention hall a report of an investigation made by the committee on leather goods and novelties was read. This report covered a canvass of the association's members in an effort to decide upon a profit for such articles. Replies to postcards sent out by the committee show that sixty out of 122 members carrying in stock leather goods and novelties "secure double the cost of their goods, while the balance are satisfied with a profit ranging from 25 per cent to 40 per cent on the selling price; six confess to a 25 per cent margin."

Profit is Varied.

. The committee report continues: "Suggestions from four sources are made that a better percentage of profit should be made on leather goods. These suggesprofit of from 321/2 to 40 per cent. That their desires can be realized is evidenced

by the committee who believed that the best profit in leather goods is made by only," he adds. After the investigation,

One member of the association, according to the committee report, relates that he is about to move into the "shopping district" and add "ladies' goods" to his line and he wants to know how much profit he should get.

vised, "add 66% per cent to the cost price, giving a profit of 40 per cent in the selling price. The committee declared it would be difficult to get more than

stationer."

The report of the committee on loose necessary, except in Chicago."

gestion that peddlers be put out of the business. The committee's investigation resulted in the finding that the consensus line is satisfactory.

COUNCIL AGAIN TAKES

An ordinance prohibiting the establishpartment by the commission in committee of the whole.

This ordinance will be amended in some of its minor provisions, its unconsti- paper milk bottle. tutionality provided against, the distance then introduced at the council meeting.

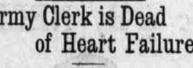
at Twenty-third and Davenport streets such institutions, but the council simply referred the ordinance again and it will be reported back after an indefinite time.

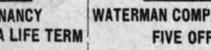
CHIEF DONAHUE ABLE

Chief of Police Donahue rested easily last night and attaches of St. Joseph's hospital, where he is confined, say he is in excellent spirits and suffers little pain now from the amputation of his leg. Several of his friends and relatives visited him yesterday.

MILITIA COMPANY TO

Company I of the Second infantry of nfantry at Grand Island, August 21-28. under the influence of liquor. The company will be reorganized at a The judge got one whiff of Hatfield's ager; C. G. Todd. salesman; S. J. Wad- Mo., who healed his dangerous wound ting in the armory. Twentieth and breath and sent him to the county farm dell, salesman. Harney streets, Monday evening. for life.





branch; F. A. Kenny, San Francisco man-

w.s prevented by G. W. Cloyd, Plunk with Bucklen's Arnica Salve. Only 25c. F. D. Waterman is an unassuming man For sale by Beaton Drug Co.



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