

Insurance Top-Notchers Take Over Business of Old Firm



When the country settles down to a sane basis after the bull moose, the G. O. P. elephant and the Wilson donkey have been tamed and caged in the zoo, "they" are going to organize a society whose purpose will be to raise funds for the erecting of monument to the memory of the man who invented insurance.

If a search into the records of the days before people began living in flats reveals the fact that there were two inventors—one for life insurance and one for fire—then there will be erected two monuments, provided the association can raise sufficient coin of the realm for constructing the second memorial.

Now, when the charter members of this proposed association begin gathering for the purpose of adopting a constitution (every society has a constitution,

whether it deals with monuments or not, it is going to be suggested that the two best officers of the organization be filled by Omaha men—Jay Foster and Joe Barker. It is not strange at all that these two men should be suggested for these positions, for what Jay and Joe do not know about insurance would make an atom ashamed of its size.

Neither Jay Foster nor Joe Barker know that they will be mentioned for these positions; the truth is, they do not know such a society is going to be formed. The promoters of the new organization do not care much whether the two Omahans know anything about the proposed society or not; these people are going to form the society, and then they are going to elect these two insurance men to the head jobs. If Jay and Joe (everybody likes to call them Jay and Joe), decline to serve on invitation they will be drafted, even if the

assistance of Colonel Roosevelt is required to scare them into taking the position.

Everybody in Omaha knows that Jay and Joe know more about insurance than anyone else dare try to know. Jay Foster is so hampered with facts about insurance that his tailor always provides extra pockets in his suits, so when these bits of information go tumbling out of Jay's head they will have a repository where they may rest until they shall be needed in the future. People who know Jay (and that's about everybody who has been in Omaha very long), will not get into an argument with him on the subject of insurance. There would be no use. He knows insurance from Alpha to Omega and beyond, if there is any beyond. If Jay thinks a man ought to have insurance he tells him so. And if he tells him he ought to have insurance, he ought to have, for Jay Foster knows

positively whether you or I or he ought to be carrying a policy on our life or on our home. He knows what is best for us, and that's more than most of us know.

It is related (there is no copyright on this "It is related," so we employ it now), that Jay Foster once went into the office of a prominent Omahan, and declared, "John, you need \$200,000 on your life."

The informed looked up in rather a startled manner. His thoughts came fast: That was Jay Foster before him; wouldn't be of any use arguing with him. Might be that Jay Foster, during the argument would conclude that he needed \$200,000. Better take \$200,000 and not have any argument. So the first words from the mouth of the man addressed were:

"All right, Jay, give me what you know I need. I'm not going to meddle in your business. If I need a little more give it to me."

"That's all you should have now," ex-

plained Foster. "I'll take care of your case and when your condition is such that you need more, I'll give it to you, and tell you about it afterwards."

This story, remember, is not guaranteed free from coloring. Still it has an inkling of truth and you may take it for what you will. No one will be offended.

Joe Barker is a close second to his partner in knowing insurance. He is actively engaged in it nearly every hour of the day. But Joe Barker has other duties this year which are more important to the growth of our city. He's our kink. He rules with a high hand over some of our best grammarians. "He's some kink." For some time he has been a member of the board of governors of Ak-Sar-Ben. He made such a brilliant showing there that the governors declared right out in meeting one day. "We don't

want you in here any longer; we want a little of the spotlight ourselves. You've got to be kink." So kink he became and now we are ruled by his high hand. Before Joseph Barker entered the insurance business he was a soliciting freight agent for the Milwaukee road. He brought in so much business that the Milwaukee was forced to increase its rolling stock in order to take care of the traffic.

Both Foster and Barker are prominent in every line of endeavor in Omaha. They are club members, commercial and social. The public spirit in them flows over at every opportunity.

The official title under which they conduct their insurance business is the Foster-Barker company. Until just recently this firm has always been known as H. E. Palmer, Son & Co., but both Captain H. E. Palmer and George H. Palmer are deceased, and for several years before their death were retired

from active management of the company. Mr. Foster was associated as a partner with the firm of H. E. Palmer, Son & Co. for more than twenty years.

A letter from Jay and Joe last week announced that they had changed the name of the firm. Everybody wondered why they had not done so before, since they had been managing the business for years. They were content all the time, though, to do the work and get the well, they did the work, and that's enough.

Everybody in Omaha knows they are the active managers of the company—and have been. The altering of the name will do no more than to permit newcomers to learn this fact. In the meantime the promoters of the Insurance Inventors' Memorial society are busy, and Joe Barker and Jay Foster will soon have new duties. It's great to be popular, but it's greater to be in the insurance business and be popular at the same time.

MORE RIDE ON STREET CARS
Gross Receipts as Reported to the City Show Increase.

ALL CORPORATIONS HAVE PAID
Reports of All Show They Have Done \$50,000 More Business in April, May and June Than Last Year.

City Prisoners to Work on Streets
Beginning Monday morning, Police Judge Foster will make all able-bodied men given a jail sentence work on the

streets. Since the rock pile was abolished all the prisoners have had to do is loaf around in the county jail. The streets are in need of cleaning.

The Persistent and Judicious Use of Newspaper Advertising is the Road to Business Success.

ROADS ANNOUNCE RATES FOR GRAND ARMY MEETING
From Omaha and other Missouri river gateway points the rate for the forty-sixth national encampment of the Grand Army of the Republic to be held in Los

Angeles September 9-14 has been fixed at \$3 to \$7 for the round trip. The \$5 rate brings ticket holders home by the direct route, by way of San Francisco, while the higher rate takes them up the coast, through British America and home by way of St. Paul. October 31 in the final return limit.

WATER BOARD PASSES SEMI-MONTHLY PAY ROLL
The first pay roll under municipal ownership of the water plant was passed at a meeting of the Water board. The pay roll, including \$125 salaries

for board members, and not including \$70 for a rodmann and engineer employed for the last half month, amounts to \$6,023.92 for the first half of July. This is nearly \$600 less than the pay roll of the water company for the same period for the year 1911. The water company's pay roll, amounting to \$6,901.11, including the salaries of all the officers, who alone received \$1,565.83.

Omaha Concordia Damenchor to Sing at St. Paul



THIS SPLENDID CHOIR WILL BE THE ONLY BODY OF WOMEN TO SING AT THE MISSISSIPPI VALLEY SAENGERFEST AT ST. PAUL—DIRECTOR TH. RUD. REES IS SHOWN IN THE LOWER, RIGHT-HAND CORNER.—Photo. by Rees.

Omaha Man Arrested for Working Alleged Fraud at Kansas City

Harry H. Cannon, 1508 Yates street, has just been placed under arrest in Kansas City by federal officers there on complaint drawn up by United States District Attorney Howell of Omaha, charging him with using the mails to defraud. Two Omaha women, Mrs. Bessie Hutton and Mrs. Mary Linnehan, having been victims of fraud, furnished the information that revealed his game. About July 1, Cannon engaged rooms at the Henshaw and advertised in a daily paper here, calling for lady demonstrators and saleswomen for what he called a "duplex powder slector." To Mrs. Hutton and Mrs. Linnehan he sold the "exclusive right" to canvass the territory adjacent to Grand Island. They were to pay him \$50 for the territory. They paid him \$25 and promised to pay the rest later when they should have done some selling in the territory.

When they had taken a number of orders they sent an order for their goods to the firm that he said was manufacturing the article in San Angela, Tex. They received a reply to the effect that the goods had been shipped to Mann & Bowser at Omaha. Inquiry showed there was no such firm here.

THREE HOLDUP WOMEN GET NINETY DAYS EACH

Mollie Dixon was given ninety days in jail in police court for stealing \$110 from O. Bangs, who says he hails from Chicago. Bangs got into town Friday evening and struck up an acquaintance with Mollie, with bad results to his financial condition.

C. E. Johnson met Lizzie Williams about the same time in the same neighborhood and paid \$24 for the honor. While talking to him, Lizzie reached in his pocket and removed the roll of bills.

About an hour later Ed Vandecck came into the police station and said he had been robbed of \$35 by Myrtle Slantey.

All three men appeared against the women in police court and had the satisfaction of seeing them sentenced to ninety days each in jail.

An American King is the great king of cures, Dr. King's New Discovery, the quick, safe, sure cough and cold remedy. 50c and \$1.00. For sale by Boston Drug Co.

Police Officer is Sued for Assault

S. R. Dighton, an attorney, has started suit for \$2,000 damages for assault and false arrest against Health Officer Edward F. Morrison in district court, naming the officer's bondsmen, the American Bonding company of Baltimore, as co-defendants.

The suit is the result of a fight between Morrison and W. N. Hellen of the Independent Auto Repair company, in which Dighton interfered.

Morrison started an action to replevin an automobile from Hellen and accompanied a constable to the repair company's shop. Hellen summoned Dighton for legal advice. It is alleged that Morrison and Hellen quarreled and Morrison attacked Hellen, Dighton interfering to protect his client. A second time Morrison attacked Hellen, says the petition, and again Dighton interfered. Morrison then showed his star and arrested Dighton. On the way to the police station it is alleged Morrison beat the attorney, though he offered no resistance, and applied uncomplimentary epithets to him. Dighton was exonerated in police court.

PAT CROWE GETS 90 DAYS, OR HE MAY LEAVE TOWN

Pat Crowe, arrested Friday afternoon on a vagrancy charge, was given a ninety-day suspended sentence in police court, with the provision that he leave town at once.