

Surely fat, grizzled women or old The use of the clusive tentity-these skinny ones, must have just as much words are used to obscure the notable need of earning money as young, slim fact of ignorance of what electricity is ones, but the woman who has lost her looks and her figure would walk her feet of looking for a good situation before she found one. When you see

MY HUSBAND OUT OF THE HOUSE AT 5 O'CLOCK THIS MORNING ! HE NEVER GOES OUT WITHOUT ASEING MY PERMISSION, BUT THIS MORNING HE SHOT OUT

ME WILL GO

ED OUT OF

HOUSE

"At looks as it memorizing the house the old man will get sore and put on a teachings of the sages will form the in-corruptible official; and so the classified the more failfful." "You make me tred," sniffed the Mani-cure Lady. "What do you suppose I care about you and the boss? Haven't I got

these heavy benches." Not a boy stirred; it was 'coolie work.' Since then they

ting on subs for you. Some of these days unt of effect. "It looks as if memorizing the noble the add man will get sore and put on a

their eyes.

in-the-office would ask you to explain why, if good looks aren't an asset in business as well as in society, it is that

is by name legion, whatever that means.

The fact that enormous power can be such a woman in a business house she either owns it, or she has been sent on thin wires is the great basic fact. there An equally hasic is the fact that weak for so many years, and shown such spe power, but strong enough to convey incial aptitude for her work that she has made herself invaluable. She's never a telligence, words, symbols, numbers and signals, can be transmitted by space new comer. waves without wires. And the fact that

Nor does this indicate that all employ electricity can appear as magnetism, and ers are filriations. For from it. It is merely a tacit recognition of the fact that youth and beauty are the most enmagnetism conserve electricity, or appear as electricity, is the one prominent in all electrical machinery. chauting things in the world and that

Thus, press a switchkey and lift by means of magnetism a white-hot steel we all like to surround ourselves by them when we can. It's just more inspiriting to have a fresh, pretty face ingot out of a furnace, that weighs tons smiling at us across a typewriter, or This is a standard advance in metal a lunch table, or a counter than it or to look upon a tired, homely, old face. heat of furnaces, with open doors, to and that's why sweet-and-twenty gets handle ingots. Huge soft-iron ma the job. are placed in contact for a moment with

It appears, however, that there is an- the hot mass. Current is turned through other side to this question and that in-stead of good looks being a help in busi-stead of good looks being a help in business to a girl, there is such a thing as power and being so good looking that it is a hinpower and lifts out the heated bar, mass

Ringing of detective bells, sounding of drance, and I am in receipt of a letter from a young lady who says that she is alarm and telltale buggers are so comnineteen years old, and so possessed of plex in large business houses, banks, po-lice controls, insurance registers and the a superabundance of the fatal gift of like that orighe hurstaries and fires are at once located. Burglars should ignore position for some time without any sat-

wired buildings. infactory results because in every busi-ness office in which I apply for a posi-Numbering and registering every detail and transaction may be said to be a comtion I am told that I am entirely plex science of itself. And disputes lead-ing to lawsuits are saved by the unerring too good looking to have around, Will you please advise me what to do under accuracy of the electric register. the circumstances?"

Electricity in mining is now so great lan't this sad? Alas, poor girl, how my that it is a science all my itself. The heart goes out to her, and how gladly I uses of electricity underground are would relieve her of half, or three-quar ters, or all of this burden of purcun-tude that she finds stands in her way. many and of so varied character that

they cannot be mentioned here. Silver and gold plating, Iridium and Unfortunately, in the foolish way that mature runs things, this is impossible, and platinum manipulation, metallic flowers, pictures, electrical work in a hundres too heautiful creature can't divide un her surplus good looks with those of ways in the refined arts are also a grand department of electricity. Gold-plated t of 'em, the only th is to suggest to her to sort of hide roses are beautiful.

Motors on mountain peaks and within her light under a bushel, as it were. Perhaps she might dim her radiance, so naccessible places in the wilderness ac that it would cease to dazale mankind and tuated by power sent up on wires from be safe to have around an office if she would comb her hair in the present un-

becoming mode, which is guaranteed to One of the most wonderful catalogues thrn a spotlight on a woman's profile and ever printed is the long alphabetical list bring out every defect in it. Or she of names of wireless stations on land might leave her powder rag at home, and and sea. Every ship with a plant has permit her nose to get red and shiny, or its own distinctive signal.

she might oven go to the expense of wear-Twenty-five cents will buy a perfect ing bunchy frocks that would make her time-warning watch regulator in a few look fat and frowsy, instead of itssome years. It will be a mere index or needle and willowy. It's dead easy to knock pointing to numbers in the dial. The to per cent out of your appearance with master clock in Washington will set your clothes, and if this Venus will make many millions of watches from Cuba to a real sincere effort to disguise her too Alaska al noon each day.

dazziling charms she need not despair of After a while each person will be numbared like autos. Carry the wireless But is it not possible that my corre- plant in hat or pocket, receive messages mondent over-values her good looks and hear the news, be modern-that is be that the reason that she doesn't get a sit-tuned to the mireicas.



where does performance square less with at least two-thirds of my inheritar

professions than in China. "It looks as if a fierce aspect would intimidate the enemy; and so there were are for a few barbers? Why, I could marry the bess if I would only say the liger' soldiers in yellow othre hoods, word. with tiger stripings down the back of

which is, that the methods or means to be chosen for a given purpose should "You don't mean 'terra cotta," cur-rocted the Head Barber, who never over-

urely, promptly and economically the looked a chan oveted results. They fail to discrimi-Lady miserable surely.

oubles, and so on. "It was the rise of the natural sciences ess and act with all the dignity with troubles, and so on.

that cleared the fog from the European which a hetress is supposed to act with." brain. In the building of astronomy, "it's none of my business," said the physics, chemistry and physiology were Head Barber, "but I only wanted to tell wrought out certain methods-observa-tion, measurement-which were as help-ful for practical life as for science. For a method that connects cause and ef-fect may also light up the relation be-

even of the home-is needed if they are

formidable. Their stand-by now is mass action- world, would have got further up the ind-

last two years every school in Shantung out a lot of silly chatter to your custom-is suid to have had a strike. One school ers and all the time honing ranors. I struck because the foreign teachers required the student to pass an examina-tion before they would give him a tes- squeaks so that it gives me the Willies.

"When folly is about in an American "You don't need to be changing the s iect, kiddo," said the Head Barber. college there will be some who, by mean what I say. You can't get now he standing aloof, spoil the unanimity of in this world without no effort. I h he move and it doesn't come off. But to work like a slave to fit myself for this the Chinese had crumples under mass job, and now I can meet gentlemen and pressure. All his life he has been trained talk the same as them. Nobedy learned to get in line, and so the spirit of con-formity rules him. It is all due to a struggle for existence so severe that he struggle for existence so severe that he

realises he cannot survive without the steady backing of his family, clan or nulld. To take a line of one's own would be suicide.

Chinese gontlemen wear their finger Persistent Advertising is the Road to nails long to show they don't work, so' Big Return

marry the boss if I would only say the "Besides, George, I had to work hard,

"Besides, George, I had to work have represent the tiger's open jaws. "In a word, the Chinese have never accepted the principle of efficiency, which is, that the methods or means to

mically the looked a chance to make the Manicure

ouveted results. They fail to discrimi-nate real from apparent fitness because they have never made the efficiency of agents and processes an object of in-agents and processes an object of in-

"In the middle ages white mon were just as happarard and uncritical as are the yellow mon today. They looked for vigns and wonders in the heavens' and instant the heavens' and source are the set of the set of the vigns and wonders in the heavens' and trembled at comets. They held that pink and telling them that they have blood root, op account of its red juice, hands like little babies when all the time must be a blood purifier; liverwort, hav-their hands look like the hands of them ing a liver-shaped leaf, will cure liver hard-rock men you see going home nights disease: eyebright, being marked with in the surface cars with their drills and a spot like an eye, is good for eye shovels? No, sir, George. As long as the

The truth is, there is nothing the customers will have to come back again the mext weak. You know what it says the school, the athletic field-yes, "The school, the athletic field-yes," doesn't know how to fix nalls so that the

"Thanks for the kindly interest, George," ever to develop that smooth, intelligent sneered the Manicure Lady. "I should team work which makes our race so think that a gent like you, with all your knowledge of how to get along in the strike or the boycott. During the der by now than to stand here handlog wish you wouldn't be all the time honing

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