

Hundred Point Club Closes Annual Business Efficiency Convention

LAST week the world's greatest business getters dedicated to industrial education, their magnificent new club house at Dayton, Ohio.

These men are devoting their time to the stopping of commercial losses—to increasing the profits of wholesale and retail businesses.

They have done more to banish dishonesty from trade and to remove temptation for dishonesty than the combined labor of all the reform societies on earth.

Because of their work, thousands of establishments, great and small, wholesale and retail, manufacturing and distributing have been conducted on a lower basis of cost and have increased their revenues.

Through the efforts of the Hundred Pointers and their associates during the past year 146,224 merchants bought National Cash Registers—more than 1,055,000 are now in use.

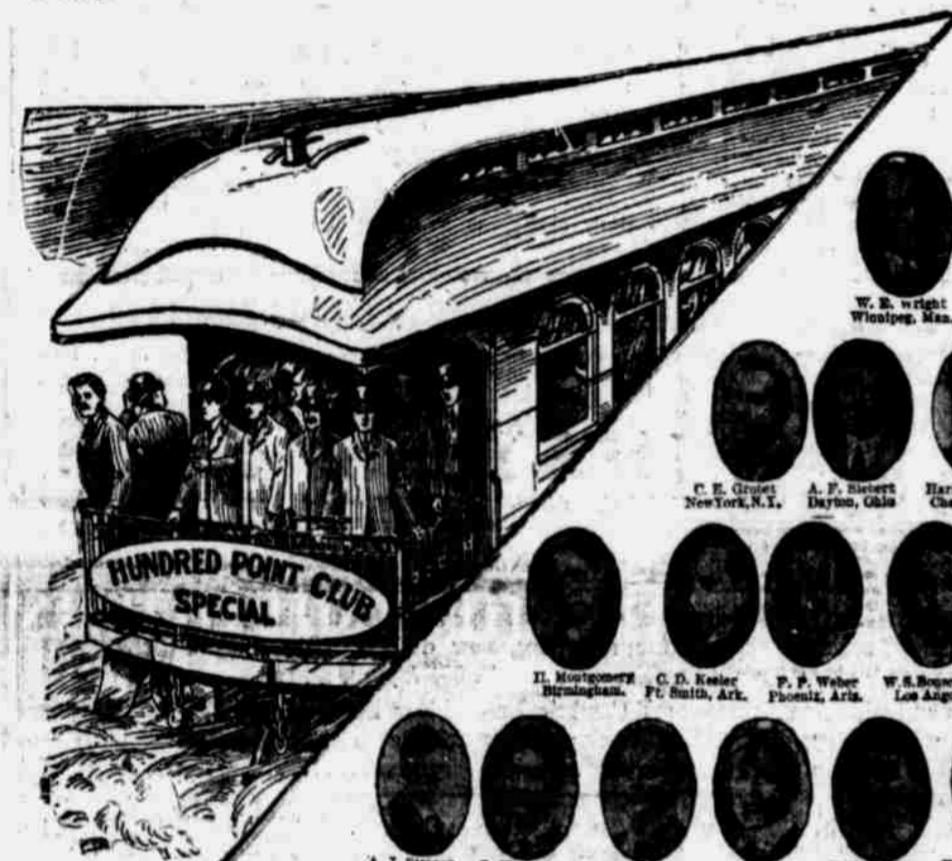
Merchants and business men are learning that: (1) leaks cost money, (2) disputes between employes, employer and customer are expensive, (3) no human being should do work which a machine can do better, (4) a man who tries to keep his business in his head can't keep ahead in his business, (5) worry shortens life.

They are learning that the National Cash Register solves all such problems.

The "Hundred Pointers" and foreign representatives will return to their respective territories in a few days. The increased knowledge of up-to-date business systems gained by each through contact with 206 other "Hundred Pointers," with Company officials and business experts from every quarter of the globe—Great Britain, Continental Europe, Australia, South America and Cuba, will be at your disposal.

Every Hundred Pointer will be able to point to at least one way in which you may derive benefit from this great convention.

It will be to your interest to talk to the Hundred Pointer in your vicinity



A. H. Wallbridge
President
Vancouver, B.C.

E. L. Robinson
Vice-President
Calgary, Alta.

E. T. Kelley
Secretary
Portland, Ore.

F. R. Jennings
Treasurer
Chicago, Ill.

W. R. Wright
Winnipeg, Man.

W. F. Gray
Toledo, Ohio

J. J. Hango
Washington, D.C.

J. H. Cobb
Wilmington, Pa.

L. A. Heerin
Oakland, Cal.

W. L. Bailey
Vancouver, B.C.

W. B. Myers
San Antonio, Tex.

C. E. Green
New York, N.Y.

A. P. Barrett
Dayton, Ohio

Harrie Hunt
Charleston, S.C.

M. B. O'Dea
Chicago, Ill.

J. J. Koch
Minneapolis, Minn.

G. D. Schwarz
St. Louis, Mo.

N. H. Wetzel
Pittsburg, Pa.

F. A. Gardner
Reno, Nev.

H. H. Gerlach
Montgomery, Ala.

H. S. Wright
Mobile, Ala.

H. Montgomery
Birmingham, Ala.

C. D. Kaler
Ft. Smith, Ark.

F. P. Weber
Phoenix, Ariz.

W. S. Boyer
Los Angeles, Cal.

W. H. Brooks
Los Angeles, Cal.

W. L. Cochran
Fresno, Cal.

Frank Holtz
Bakersfield, Cal.

H. L. McDonald
Sacramento, Cal.

V. A. Peter
San Francisco, Cal.

F. E. Porter
San Francisco, Cal.

H. A. Proie
Stockton, Cal.

J. P. Pryor
Chicago, Ill.

A. J. Strayer
San Francisco, Cal.

G. W. Walker
San Diego, Cal.

J. S. Wilson
San Jose, Cal.

V. A. Lewis
Denver, Colo.

D. B. Pierce
Denver, Colo.

E. W. Mumford
New London, Conn.

F. B. Nelson
New Haven, Conn.

E. E. Whitney
Hartford, Conn.

G. W. Chase
Wilmington, Del.

G. F. Linnick
Jacksonville, Fla.

F. McPherson
Tampa, Fla.

A. E. Harlan
Atlanta, Ga.

J. H. Stacey
Savannah, Ga.

A. E. Hersh
Albany, Ga.

W. M. O'Connell
Columbus, Ga.

H. G. Rostahn
Macon, Ga.

E. M. Howard
Boise, Idaho

E. N. Russell
Hammond, Ind.

H. W. Cross
Terre Haute, Ind.

A. H. Friend
Ft. Wayne, Ind.

E. L. Kruse
Indianapolis, Ind.

B. M. Wade
Indianapolis, Ind.

L. S. Dows
Bloomington, Ind.

H. DeWitt
Chicago, Ill.

J. B. Hudson
Chicago, Ill.

A. Q. Meushon
Chicago, Ill.

J. C. Mahony
Chicago, Ill.

C. H. McIntyre
Chicago, Ill.

J. B. McKee
Chicago, Ill.

W. L. Hobbs
Chicago, Ill.

Goldwin Smith
Chicago, Ill.

R. H. Cherry
Peoria, Ill.

G. L. Johnson
St. Louis, Mo.

J. J. Jordan
Joliet, Ill.

W. F. Oring
Springfield, Ill.

J. P. Mac
Danville, Ill.

T. W. Stone
Chicago, Ill.

I. A. Wisman
Chicago, Ill.

E. R. Atwell
Decatur, Ill.

R. M. Donaldson
Des Moines, Ia.

C. S. Hoher
Davenport, Ia.

W. T. McKee
Oster Rapids, Ia.

H. E. Sweeney
Sioux City, Ia.

M. B. Wagstaff
Dubuque, Iowa.

C. M. Wray
Wichita, Kan.

D. Cairns
Louisville, Ky.

V. B. Norris
Paducah, Ky.

M. Michaelis
New Orleans, La.

J. B. Blatterman
Birmingham, Ala.

H. E. Baker
Portland, Me.

C. E. McJannet
Springfield, Mass.

J. A. Weimer
Fall River, Mass.

W. C. Conley
Hagerstown, Md.

G. O. Blake
Baltimore, Md.

G. M. Allen
Detroit, Mich.

H. A. Crandall
Grand Rapids, Mich.

C. W. Hassler
Detroit, Mich.

C. M. Hollis
Detroit, Mich.

W. L. Lalof
Detroit, Mich.

F. E. Leland
Saginaw, Mich.

S. Palmer
Detroit, Mich.

F. M. Hotwell
Battle Creek, Mich.

J. B. Dennis
Minneapolis, Minn.

G. L. Humphreys
Duluth, Minn.

C. E. Heathman
Minneapolis, Minn.

E. W. Russell
Duluth, Minn.

C. F. Schorck
Minneapolis, Minn.

C. H. Turner
St. Paul, Minn.

J. L. Hunt
St. Louis, Mo.

L. Lynch
St. Louis, Mo.

R. E. Parsons
Kansas City, Mo.

W. J. Mansley
Butte, Mont.

C. S. Bradley
Butte, Mont.

C. G. Eakin
Lima, Neb.

H. W. Donmaker
Lima, Neb.

H. B. Whitehouse
Osaka, Neb.

I. A. Albertson
Trenton, N. J.

M. D. Hance
Paterson, N. J.

P. A. Kaler
Jersey City, N. J.

M. E. Lawrence
Elizabeth, N. J.

I. H. Newman
Atlantic City, N. J.

J. W. Perkins
Newark, N. J.

Mervin Schitt
Canada, N. J.

F. H. Gray
Jersey City, N. J.

J. A. Beaudin
Rochester, N. Y.

T. H. Bingham
Newburgh, N. Y.

I. P. Bishop
Utica, N. Y.

Fred Strain
New Rochelle, N. Y.

G. E. Brown
Buffalo, N. Y.

G. D. Cornish
New York, N. Y.

I. P. Johnson
New York, N. Y.

H. H. Fosden
Schuylkill, Pa.

D. L. Green
New York, N. Y.

A. F. Hamblet
Brooklyn, N. Y.

H. Kass
Albany, N. Y.

H. Rose
Brooklyn, N. Y.

H. S. Kennedy
Brooklyn, N. Y.

C. A. Krump
New York, N. Y.

G. W. Leitch
Niagara Falls, N. Y.

W. H. Messner
Brooklyn, N. Y.

J. J. Muller
Brooklyn, N. Y.

C. P. O'Connell
New York, N. Y.

J. E. Roberts
New York, N. Y.

C. A. Sager
Syracuse, N. Y.

E. W. Schuman
Buffalo, N. Y.

A. W. Sinclair
New York, N. Y.

H. J. Wolfe
Binghamton, N. Y.

J. E. O'Connell
Haleigh, N. C.

B. F. Ashburn
Fargo, N. D.

H. Alexander
Cincinnati, Ohio

R. E. Apple
Akron, Ohio

Ford H. Orr
Piquette, Ohio

G. C. Vail
Newark, O.

H. P. Gonzalez
Canton, Ohio

C. J. Hunt
Dayton, Ohio

V. S. Hostetter
Zanesville, Ohio

E. D. Jackson
Columbus, Ohio

G. A. McMillan
Cleveland, Ohio

W. A. Outten
Cleveland, Ohio

Gen. F. Rogers
Sandusky, Ohio

D. Thirkield
Cincinnati, Ohio

W. E. White
Columbus, Ohio

W. C. Whitton
Youngstown, O.

H. C. Lapp
McAlistier, Ohio

W. H. Mitchell
Muskegon, Ohio

G. W. Hamdorf
Lancaster, Pa.

R. O. Reese
Philadelphia, Pa.

H. L. Broughton
Scranton, Pa.

J. I. Collins
Philadelphia, Pa.

G. L. Connelly
Philadelphia, Pa.

G. H. Farham
Philadelphia, Pa.

W. L. Pitzer
Pottsville, Pa.

S. M. Karolus
Philadelphia, Pa.

H. Hiltchman
Philadelphia, Pa.

J. J. Tull
Pittsburg, Pa.

I. H. Burkhardt
Philadelphia, Pa.

B. A. Arnold
Providence, R. I.

A. F. Silver
St. Paul, Minn.

H. S. Compton
Memphis, Tenn.

H. M. Griffin
Nashville, Tenn.

F. L. Menner
Memphis, Tenn.

E. J. Pennington
Knoxville, Tenn.

H. A. Fontana
Chattanooga, Tenn.

E. F. DeCharme
El Paso, Texas

F. G. Keene
Dallas, Texas

J. L. Fable
Houston, Texas

C. U. Whitson
Dallas, Texas

R. E. Wheeler
Fort Worth, Texas

Oscar Greenhill
Salt Lake City, Utah

H. E. Rife
Roanoke, Va.

Clyford Hester
Norfolk, Va.

H. G. Tyson
Richmond, Va.

W. L. Crow
Seattle, Wash.

G. H. Dowling
Seattle, Wash.

J. C. Price
Spokane, Wash.

V. E. Wylie
Walla Walla, Wash.

F. A. Scovron
Green Bay, Wis.

H. A. Rosenthal
Milwaukee, Wis.

E. H. Ganser
Milwaukee, Wis.

A. M. Leonard
Madison, Wis.

F. L. Smith
Wausau, Wis.

H. L. Herz
Wausau, Wis.

F. E. Voss
Fairport, W. Va.

J. T. Bennett
Winnipeg, Man.

A. Blackwell
Montreal, P. Q.

J. T. Lee
Trois Rivs, Man.

W. W. Dight
Toronto, Ont.

W. A. Harston
Toronto, Ont.

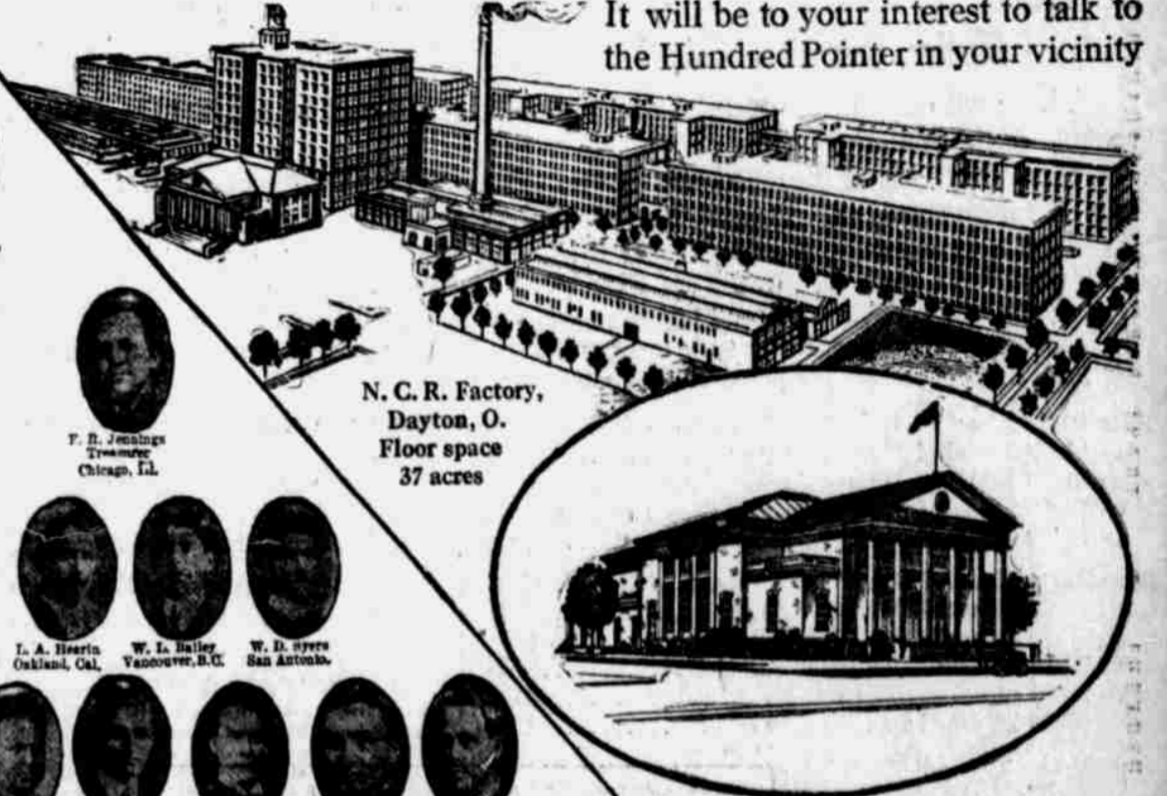
W. J. Irvine
Toronto, Ont.

W. A. Lingham
Halifax, N. S.

A. E. Lander
Montreal, P. Q.

W. McQueen, Jr.
Montreal, P. Q.

R. B. Robinson
Hamilton, Ont.



N. C. R. Factory,
Dayton, O.
Floor space
37 acres



The N. C. R. Hall of Industrial
Education, which will be
opened by the Hundred
Point Club this week.