Tomorrow's the

Commence to attend our college tomorrow. It will be "today" to-morrow. Then when next Spring arrives, you will be a thoroughgoing Stenographer, Bookkeeper or Telegrapher. You will be ready to step into any position in the line for which you have qualified yourself at

college building of the United States-is so well kept and so beautifully lighted that study here is not work. The attractive surroundings of the school, together with our fine gymnasium and the cafeteria, makes this the ideal business school. The fascination of learning how to write just as fast as the fastest speaker can talk-to learn how to so press little key that a message will be transeferred thousands of miles away-of learning how to become an expert accountant, will take hold of you and fill you with an enthusiasm for your work that will make study hours flit

Send for catalogue. Or better yet, pay us a visit tomorrow.

BOYLES BUILDING. H. B. BOYLES, PRESIDENT.

Official Training School for Union Pacific R. R. Telegraph Department.

A Practical Course in Salesmanship

What calling offers greater returns than that of the salesman? He's the man who goes out and gets the business—he is a producer—one of the men who makes money for his employers. His loss to the firm would be serious—therefore he is well paid and well treated.

Practically all sales managers have formerly been salesmen—otherwise they could not oversee and direct the work of others. This is because they are trained men. They succeeded from the beginning, where the untrained man very frequently fails.

The Mosher-Lampman Method of Teaching Salesmanship has been carefully planned from its beginning to develop that concentration, thought power, tact and judgment that assures success. The school of experience may teach you much, but our School of Applied Salesmanship will teach you

may teach you much, but our School of Applied Salesmanship will teach you more.

It will teach you how to best approach your prospective customer—how to get his attention—how to interest him—how to create a strong desire to buy—and best, how to close the sale. Many salesmen talk their prespect both into and out of a sale. They don't know when to stop talking and actually close the sale.

This course of salesmanship teaches you to select the best selling points—how to arrange them into char, forceful, logical argument. Without this knowledge how can you hope to success? We teach the theoretical part, of course; you MUST know that—but we give you practica idemonstrations by prominent salesmen whose success has come from knowing how. You are required to sell your instructor or fellow students typewriters, computing scales, duplicating machines, adding machines, etc. in the same way you would make an actual sale.

The course of salesmanship will add dollars to your check or pay envelope. You cannot afford to miss it, and we don't believe you will. Bookkeepets and stenographers who have taken the Mosher-Lampman course in salesmanship can secure the best positions—they know how to apply for a position and how to sell their services to the best advantages. They have the best opportunities for advancement, as they know how to make themselves valuable to their employers.

ABSOLUTELY FREE

This course in salesmanship is absolutely free to every student in regular at tendance at the Mosher-Lampman College. Large clars starts this week, come and join it.

MOSHER-LAMPMAN

19th and Farnam Streets.* . OMAHA COMMERCIAL COLLEGE
BEST IN THE WEST."
Day and evening sessions all the year
Shorthand, Typewriting, Bookkeeping,
Agriculture, Civil Service, Salesmanship,
E. A. Zariman, Fres., 19th and Farnam.

Classes Begin Oct. 10 PURYEAR college, Council Bluffs: tui-tion, \$7 per month. We guarantee satis

Cooking Gymnasium.

General Education. Educational rally, October 9.

COMMERCIAL LAW, public speaking, conversational Spanish and French, Shakespeare, first aid and jr. electricity classes are now being organized in the Y. M. C. A. night school. Full details cheerfully given on inquiry. 17th and Harney Sts.

BUSINESS PERSONALS

VINCENT CAFE, under new management; best 25c meal. 250 S. 15th St. Baxter's fine quick lunch. 1615 Farnam EAT KOSHER HOME COOKING ARKINS, NE S. 18th, UPSTAIRS.

BAUER'S CAFE, best in city. 216 S. 18th GET the habit; eat at Unceda, Cap. Ave. Beimont, quantity & quality, this Dodge DRINKS and fine hinches. In a oth st GONZALES, Spanish cafe, 1915 Farnam. Excelsior bar and cafe, lunches, drinks, all day. H. C. Rann, 1988 Parnam St. UNIQUE Restaurant, 307 S. 14th; first class chop sucy house; American and Chinese dishes. Sam Joe, Alanager.

PLANT Blue Grass now. The No braska Seed Co., July Howard. D. 1261.

Nebraska Machine Shoe Repairing Co. Good work while you wait. sis S. isth St NEW corner, shoe repairs. 2523 Leav-

Sporting Goods

NEW shopworn guns at low prices. Townsend Gun Co., 1514 Farnam. Stammering and Stuttering

FTAMMERING and stuttering cured JULIA VAUGHN, Ramge Bidg. Steel Tank and Cuivert Companies Stenographers and Court Reporters MYRTLE A. KELLEY, depositions, atc. les Brandels Theater. D. 5692.

The business personal columns of The Bee contain the most complete classified directory of any paper in the west.

Gentlemen: My ad in the classified Business Personals of The Bee has brought such satisfactory results that you may continue same till further notice.

Yours respectfully, PROF. J. LUND, 416 Karbach Block.

Omaha, Neb., Oct. 5, 1911.

Startling results to merchants advertising in the business personals classification of The Bee.

Rates \$1.50 per line per month.

BUSINESS PERSONALS

Wines and Liquors-Continued

ED. ROTHERY Schiltz Atlas. Full cigars. Cafe in connection. III 2. 18th St. G. LARSON'S Place, 312 N. 16th.

Automatic Pflone-Business, \$2; res., \$1. NIELSEN'S Mar Cafe. 1417 Dodge.

Loftman, 6-yr-old wky, 10c drink, 14 & Har GOOD old liquors, fine cafe. 524 N. 16th. Hansen's Family Liquors, 1223 Chicago. Wholesale Dry Goods

C. George, wholesale, retail. 1204 Farnam. South Omaha Directory.

EVERYTHING FOR WOMEN

TRY dur tonic shampoo. Best in the world. F. M. Shadei. 1522 Douglas St. THE IDEAL PLEATING CO., dress pleatings, buttons covered, all sizes and styles. 200 Doug. Blk. Dong. 1336, A-1336. Willow plumes made from eld or new feathers, guaranteed. 1320 S. 12th. D. 55%. CHIODO, Ladies' Tailor. 214 S. 18th St. Hats made over. Miss Pepper, millinery pariors, 614 S. 28th. Harney 2008.

Velvetina shop now located 1819 Farnam. Novelues, pleating, buttons. Doug. Blk, SEE the "Brown Daisy," \$1.50; sanitary labor saving brush; it absorbs the dust and polishes the floor as it goes along. Courney & Co., 17th and Douglas.

SHERMAN, ladies' tallor. Hayden Bros DEFINANCE STARCH made in Omaha

After a day's work a little recreation is welcomed. We will give to Mrs. A. E. Hutchins, 524 S. Duh St., an order for a pair of seats to The Woodward Stock company at the American theater, if she will come to The Bee office within three

N. Y. HOMORPATHIC MEDICAL COLLEGE—Have you chosen a profes-sion? There are opportunities in medi-cine, especially homospathic medicine. Send for catalogue. N. Y. Homospathic Medical College and Flower Hospital. Royal S. Copeland, A. M., dean, Ave, A, and 64th Sis., New York. PRIVATE economical cooking lesson

BUSINESS PERSONALS

Store and Office Fixtures,

T. H. Weirich Pixture Co., storm windows mill work. Web. 2577. 1809-17 N. 24th St Storm Doors and Windows.

Dickerman School for Acting and Voice platform, stage, concert, d. B.ha. all laz year graduates placed, 1511% Dodge, D. 161

ST. BERCHMAN'S Day Academy for young ladies. 27th and St. Mary's Ave

HOMOEPATHIC MEDICAL

Omaha Wa'dow Sern. Co. 624 N. 16 D. 4633 Tailoring.

SINNA, tailor, cleans clothes. D. 1174. WE are now located at 305 Paxton block. B. G. Ruffner Tailoring Co. HAVE Tailor Beck make your fall suit

WHEN DRESSING you often find yourself discontented with your own appearance. Why? Perhaps your garment is not a perfect fit, or lacks the very latest ideas in fasnion to would do well consuming Nordin, the expert fitter and remodelier on ladies' and gents garments, 2d floor, 1522 Douglas St., Cor. 18th. Phone D.507.

Wm. Thompson Tallor, moved to 28: For fall suits see A. Kodym, 1411 Harney Dunham & Dunham, \$15 suits. 11s S. L. NEW YORK TAILOR, cleaning and re-pairing; first-class work. 2002 cuming. Malony, tailor, 220 S. 19th. Suits 220 to \$30 Samuel & Rickiin, tailors. 112 S. 14. D. 4714. CHAS. C. LANDERYOU, fall critings of display. 213 City National bank bids

R. A. Williams, clothes altered. 24 & Lake Taxidermists.

Aulabaugh, 1701 Leavenworth. Doug. 3221. Tents and Awnings.

OMAHA Tent Co. Tel. 821 Douglas. Freling & Steinle, 1803 Farnam St.

Turkish Baths. Ladies' gents' Turkish baths, 15 & Doug

WESTERN Umbrella Co., 1822 Farnam Wig Manufacturers

D. S. Giffith, wig mfr., 12 Frenzer bik

HELP WANTED-FEMALE Factory and Trades-Continued

NONPAREIL LAUNDRY CO.

Doug. 1812. Wagons call everywhere SHIRTS IN SANITARY COVERS.

WANTED-Middle-aged lady for general housework, one with experience, Address W. E. Beam, Riverton, Ia.

WANTED-Girl for general housework 362 N. 41st Ave. Harney 3233.*

WANTED-Experienced cook and second maid. Zis St. Mary's Ave.

AN experienced girl for second work; mall family and good wages. 408 S. 35th

WANTED-A girl for general house-work; no objection to colored girl. 115 st. 38th St.

WANTED-A girl in a nice, neat, com-fortable home on a farm; three in family, Address Box 81. R. R. 5, Wood River,

WANTED-Gir' for general houswork must be able to cook. 2005 S. Mary's Ave

GIRL for general housework. 2529 Burt. Harney 584.

GIRL for general housework. 1921 Bin may St. Phone Webster 2515.

WANTED-Girl for general housework

GOOD ladies' clothes ironer; stead; work and good pay, 2907 Leavenworth St

WANTED-Girl for general housework; good wages; three in family. 304 S. 38th.

WANTED-A girl for general housework; must have references. Call 420; Dodge. Phone Harney 1748.

Giltl. wanted, three in family.

WANTED-A good girl to do

WANTED—Competent girl for general housework, no washing, good wages. 116 N. 38th Ave., Harney 1733.

WANTED-A good girl for general ousework, no cooking, but must be a ood laundress. 3229 Harney.*

WANTED-A girl for general house-work. 2223 Dodge St.*

WANTED—Competent girl, family of three, for general housework, Mrs. E. O. Halstead, 610 So. 35th Ave., Tel. Har-ney 5245.*

GIRL for general housework; private family; best wages. Inquire 2523 Capitol Ave.

housework; house cleaning done. 611 Park Ave. Phone Harney 205.

NICE girl for housework; no washing; good wages, 2406 Cass St.*

WANTED-A good girl for general ousework. Call at 208 S. 35th St., after

GIRL for general housework, where 2d

WANTED-A competent girl for a cral housework; only two in family, harney St.

WANTED-Immediately, wash woman white. Apply 276 Hurt St.

WANTED-Competent second girl to saist with two children. Harney 4942.

(ilRJ, for general housework; 3 grown persons; good wages. 'Phone Harney 67. Mrs. R. C. Hayes, 1123 S. 30th Ave.

GirtL for general housework at 422 No. 19th; small family.

EXPERIENCED white girl for general cousework, small family, best wages. III

WANTED-Girl for general housework, should be good cook, small family, no laundry, good wages. L. W. Wakeley, 311 So. 23rd.

WANTED-A girl for general hot work, 2 in family and good wages. So. 35th Ave. Tel. H-339.

WANTED-Chambermaid and scrub irl Apply to housekeeper, Hotel Rome.

WANTED-A good waitress, apply Delft Tea Room, Brandels Theater Bldg. H. 1948.

WANTED-Dining room girls. a Restaurant, 304 No. 18th.*

WANTED-Housekeeper.

is employed; must understand cook; no washing, 1043 So. 20th Ave.

o clock.

Georgia Ave.; small family, goo

MAY & CO., family liquors, 1203 Douglas. Bond, drinks, home cooking. 523 S. 13th. Cusick Bros., Ilquors, cigars. 30th Ames. C. Engellander, liquors, cigars. 1512 Dodge. T. J. Hart, liquors and cigars. 502 N. 16th.

Edelweis beer, choice liquors and cigars ind. tel. 325. S. G. Munson, 302 N. 16th.

O. K. HARDWARE CO., 415 N. 24th St.

See Miss Lang in "The Widow's Might" at the American theater. If J. Mansfield, 1411 N. 17th St., will come to The Bee office within three days we will give him an order for a pair of tickets, of O Brien's candy free,

NEW machine that cleans carpets and rugs without dust. Call and see it. Tel. A-1271, 607 Brandels Bidg.

CURTAINS LAUNDERED. 501 8. Rubber goods, Bell Drug Co., 1216 Farn-

CURTAINS, BLANKETS, AND FINE LACE BED SETS CLEANED, DOUG. 273

HELP WANTED-FEMALE

WANTED-Experienced salesladies

LARGE wholesale ostrich plume house wants ladies to take orders for most beautiful willow plumes made, at wonderfully low price. Seven women out of ten order moment sample is shown. Agents earning 1100 weekly. No capital or experience required. Whole or part time. Big commission. Write today, Royal Mfg. & Importing Co., 120 S. State St., Chicago.*

WANTED-In every locality, live lady representative to introduce dur "high quality" Elmwood fabrics; our clothe practically sell themselves; earn from a te if daily; complete samples supplied free. Write today. Elmwood Mfg. Co. Dept. A. Providence, R. I.* LADY AGENT wanted, any place, any

where; 3 years, commissions on sales; no experience, canvassing or investment; no interference with present employment; wonderfully clever selling plan; samples supplied free. Revival, Suite 34, 28 Broadway, New York.*

Clerical and Office.

EXPERIENCED bookkeeper wants eastfon; well recommended and thor-ughly competent. M 405, Bee. WANTED-General office clerks tenographers. Also stenographer THE CANO AGENCY, 600 Bee Bldg.

STENOGRAPHER, \$65. Pive office clerks, \$29. Stenographer, beginner, \$25. CO-OPERATIVE REPERENCE CO., 1015-16 City National Bank Bldg.*

WANTED-Young lady who is accurate at figures, who writes a plain legible hand and who wants to advance, for office work. Address in own hauwriting stating experience (if any), age and give references. Miss Olive O'Malley, auditor. Hotel Loyal.

PIFTEEN girls, at once, to work i bag department. Bemis Omaha Bag Co lith and Jones Sts

WANTED-Girls to wrap Woodward's Real Butter Scotch and Woodward's Pure sugar stick candy. John G. Woodward & Co., Council Bluffs, Ia. GIRLS to learn hairdressing; prices conable. Oppenheim. 236 City Nat'i.

ENPERIENCED chocolate dipper. Apply Sweetland Candy factory, 1815 Burt St.*

WANTED-An experienced lady com-ositor; give reference, I. A. Mediar, 418 18th St.*

Meyer Klein, wines and liquors, 522 N. 16. WANTED Good talloress for akirts and costs, also lady to press skirts. Apply at once, 506 So. 16th.

HELP WANTED-FEMALE

WANTED-A girl to work in cracker actory. Apply 7 a. m., Loose-Wiles Bis-uit Co., 12th and Davenport. YOUNG women coming to Omaha as strangers are invited to visit the Young Women's Christian association building at St. Mary's Ave. and 17th St., where they will be directed to suitable boarding Housekeepers and Domesties.

WANTED—Three young ladies in Omaha, of agreeable personality and attractive appearance, must be good talkers, who will see six business men a day business men who will be glad to accept a proposition presented to them. A reasonable income may be pleasantly earned. Address Brains Coroporation, scranton, Pa.

WANTED-Thoroughly experienced knit underwear saleswoman at once. Apply timekeeper Bennett's.

WANTED-Lady planist to play for illustrated songs. Apply at once, Prin-cess theater, 1317 Douglas St.* YOUNG ladies, over 16 years of age, to wait on tables at soda fountain; experi-

THE SERVANT GIRL PROBLEM SOLVED-Th) Bee will run your Domestic Help Wanted ad FREE until you get the desired results. Bring your ad to The Bee office or telephone Tyler 1006, Room, Brandels Stores." HONEST woman wanted in every town to represent well known wholesals firm. Experience unecessary. Must furmin good references. Easy pleasant work. Fair salary to start. McLean. Black & Co., 2513 Beverly St., Boston, Mass.*

FOR special offer to embroidery clubs, aid societies, etc. Write The Needlecraft-Shop, Sionx Falls, S. D.*

WANTED-Lady to travel in Nebraska, Good pay and fallor made suit in 90 days. Experience unnecessary. Candice, soaps, grocery specialties. McBrady & Co., Chicago, III.

LADIES make supporters. \$12 per 100; no canvassing; material furnished. Stamped envelope for particulars. Wabash Supply Co., Dept. C 185, Chicago.* PIN MONEY easily made. Send 10c, coin or stamps, for scheme and sample, worth the money. Wm. F. Mahony, Washington, D. C.*

WANTED-Neat girl to work in very small family; best wages; good home. Phone Harney 678, LADIES, make shields at home; \$10 per 100; work sent prepaid to reliable women. Particulars for stamped addressed envelope. Eureka Co., Dept. 53, Kalamazoo, Mich.* WANTED-House-maid call at 3100 Chicago, Harney 815.

HELP WANTED-MALE Agents, Salesmen and Solicitors.

MEN Why work for wages when you can make from \$75 to \$100 a week selling the New Era Rope Machine; Makes stronger and better rope out of binding twine at less than ¼ the price you can buy it for at the store. Omaha Sales and Supply Co., Bols Agents, 788 Brandels Theater Bidg, Omaha, Neb. GIRL for general housework; smail family; washing done; wages \$6 per week. GIRL for general housework; small family; good wages. 1226 S. 30th Ave. WANTED-Girl to work for room and

DO YOU want a spiendid general agent's contract, in either liebraska or lowa, with an excellent old-ine insurance company? I have the itace for you. Good commissions; well known company, doing a big business. Give age, experience (if any) in life hisurance and present occupation. Address R. and Present occupation. WANTED-Girl for general housework; two in family; no cooking, 2912 N. 20th

> wanted—three well educated relined saleswomen, for a new sales organization now forming; an old established firm with a new specialty proposition. Salary \$25 and commission. Exclusive territory assigned. In answering give telephone number. A-\$76, Bee.* 2010 S. Central Bivd. Phone

descent Kerosene Burner-100 candle-power light-burns with or without mon-tie. Prices defy competition. Particulars free. Simplex Gaslight Co., New York.*

AGENTS make 500 per cent profit selling "Novelty Sign Cards." Merchants buy 16 to 160 on sight; 500 varieties; catalogue free. Sullivan Co., 1224 VanBuren St., Chicago, 411.

ATTENTION — Wonderful machine; merges one pint of milk into one pint of butter. Price \$3.00. Write for agents' prices, illustrated circulars and 200 testumonial names, Butter Merger Co., Indianapolis, Ind.*

AGENTS-Both sexes; something new; Gasjet room heaters; necessity in every house; easy to sell; outfit supplied. Seed, 95 Itcade, New York.*

YOU can make \$\$\$\$\$ as our general or local agent; household necessity, saves 50 per cent; permanent business; exclusive territory; salary or commission; free sample; credit. Pitkin 74 Union St., Newark, N. Y.*

PORTRAIT men attention: We are the

largest and most reliable portrait and frame house in the southwest; send for our new catalogue and price list. Kansas City Art Co., 307 Admiral Blvd., Kansas City, Mo.* TWO nice colored girls want work. Call Webster 2015. AGENTS wanted, to sell odorless and mokeless lamp and lantern burners. White Flame Light Co., Kansas City.

BIG profits for you; manufacture Bar-ley Crisp; new confection; 5c package costs you 1/c; machine \$7.50 prepaid; sample loc Shaffer Co., 526 Natoma St.,

KENTUCKY distillery wants repre-sentatives, exclusively or side line, to solicit the saloon and drug trade for Kentucky whisky adopted by U. S. gov-ernment. Woodland Co., Dept. 41, Cov-ington, Ky.*

WANTED-Experienced salesman for Kane Rustless Fly Screens, Kane Screen Co., Kane, Pa.*

AGENTS make \$10 every day in Oct., Nov. and Dec., with our big, free, fall outfit \$1,000 new, quick-selling, guaranteed articles make several customers at every house. Write today for territory, free outfit and our wonderful moneymaking plan. A. W. Holmes & Co., Dept. G., Providence, R. I. AGENTS-Wanted for holiday

cards, novelties and calendars. Exclusive field to our agents. Send 10c in stamp for any set of samples. Catalog for 2 stamp. Capper P. C. Co., Sales Manager 21. Topeks, Kan.

WILL send free specialty need in every home. You make is to \$12 a day. Quick sellers. Unlimited field. Worlds Supply House, Saginaw, Mich."

Signary and the street of the court of the c WANTED-Girl for general housework a family of two. 1934 Park Ave.

DOES \$50 per week sound good? Our representatives make it and more. We want a reliable salesman with experience to sell our unexcelled line of calendars, signs and novelties. Write for terms at once giving experience and reference. The Winters Co., Springfield, O.

Key to the Situation-Bee Advertising.

HELP WANTED-MALE

Agents and Salesmen-Continued.

EARN \$1,000 easy. Three people earn t within \$6 days. They tell you how. Costal brings you the whole proposition. inited Mfg. Co., 1705 United Bidg., To-edo, O.

Live Salesman everywhere, side or main live Salesman everywhere, side of main line. Hinstlers only. A real winner if your simply follow insetructions. Sample don't bulge coat pocket and two 15 minute interviews means two average orders of \$75.00 a piece-\$150.00 worth of business-25% commission to you—in every town you make. You lose if you miss it, get it quick before territory is gone. Write to-day for free sample and complete order taking equipment. T. 15, Mc-Nelli & Co., 905 Dearborn St., Chicago.*

Salesman, dealers, district managers, handle the new Flashing Sidewalk Ad-vertising, brightest light manufactured, excellent inducements, guarantees. Sun Ray Electric Co., 126 Liberty Street, New York.

SALESMEN WANTED-Large Chicago manufacturer wants man with successful sales record and general business knowledge to cover Lilnots. Position permanent and progressive, paying according to ability. Salary—Commission. Address Sales Manager, 2458 Jackson Boulevard, Chicago*

WANTED-Wide-awake, carnest, energetic agents to solicit for the Famous Universal Fire Extinguisher. The most reliable fire extinguisher in the world, it absolutely extinguishes all kinds of fire instantly. Sure protection day and night, city laws require them in public places. Indespensable for every home, office, shop or factory. A life chance for man not satisfied with moderate results, to make big income. Thompson of Florida wires 4 doz. in 3 days, profit Ms. McClellan of Neb. 76 in 14 days. Howland of Ohio writes "37 in spare time" best proposition I ever struck." Write today for our big proposition. Universal Supply Co., C-228 W. Huron St., Chicago." places or otherwise assisted. Look for our travelers aid at the Union Station.

TRAVELING salesman wanted on commission to carry snappy specialty line Mexican hats. Prefer men with retail experience Must be honest, intelligent hustlers. Would permit side line in certain territories. Give details and references in first letter. Mexican American Hat Co., St. Louis, Mo.*

AGENTS-Real ones; everywhere; first appearance splendid seller; requires no talk; sells wherever shown at 35c; 190 per cent profit, B. N. Lake Novelty Co., 211 E. 61st St., Chicago.*

"A HUSTLER acquainted and having sold the dry goods and general stores, interested in taking exclusive territory to sell the most popular Chicago line of combs, bags, neckwear, jewelry, etc., one looking for a permanent future and A-1 credentials only; state age, experience and territory." Address Y 193, care Bee.*

STATE agents, crew managers; special arrangements, new household specialties, money savers, money getters; write for particulars. Automatic Perfection Co., 17 W, 42nd St., N. Y.* THE best treat for a wife and baby is a dish of Daisell's ice cream. If H. W. Cole, 2214 Crace St., will come to The Bee office within three days we will give him an order for a quart brick of this

BIG money for ambitious salesmen, call on merchants in your territory; good side ine, easy to carry; prompt remittance. O 59, Belmont Mfg. Co., Cincinnati, O.*

WANTED-Experienced salesmen for our high-grade line of advertising signs, calendars, fans and novelties for 1912. Mahon Novelty Co., Kenton, Ohio.* SALESMAN to call on grocers, confec-tioners, general stores. \$100 monthly and expenses; yearly contract. Manager. 17 S. Main Street, St. Louis, Mo.*

SALESMAN to handle our fine Art Calendars, over 200 special designs of leather goods and a complete line of novelties and fans. A grand proposition. Liberal compensation. The Elwood Myers Co., Springfield, O.*

SALESMAN-We have a brand new, clean cut, prompt commission, pocket side line, consigned goods for traveling salesman making small country towns, for interesting particulars address Yale Jeweiry Co., 12 S. Jefferson St., Chicago, Ill.*

SIDE LINE, pocket samples; 10 min-utes, \$10 commission; high grade men only; no other need apply. Advertising Novelty Co., Newton, Ia.* \$5 TO \$10 a day for reliable men and women agents; easlest, fastest, best sells ever offered; nine sales to each ten calls, by our special plan; big profit for you. Full details free. Address House hold Co. Agency Division, No. 88, Topeka, Kan.*

metallic letters for office windows, store fronts and glass signs; anyone can put them on; samples free. Metallic Sign Co., 467 N. Clark St., Chicago.*

AGENTS-Either sex, sell guaranteed hosiery; 70 per cent profit; goods re-placed free if hole appears; experience unnecessary. Address "Wear Proof,"

WANTED Agents-Legitimate substi-tute for slot machines; patented; sells on sight &r \$1. Particulars. Gisha Com-pany, Anderson, Ind.*

SALESMAN—Experienced in any line to sell general trade in Nebraska; un-excelled specialty proposition, with brand new feature; commission, with \$25 weekly for expenses. The Continental Jewelry Co., Cleveland, O.* SALESMEN-Established house wants traveling representative in Nebraska; staple line; permanent commission con-tract, with \$35 weekly advance to pro-ducer; A No. 1 references required. E. L.

WANTED-Wanted ambitious, energette men of good appearance and fair educa-tion, to represent established business; position permanent; salary and commis-sion. Call Saturday, 10 to 12 or 2 to 4 R. C. McLeod, Room 212, Henshaw hotel.

WANTED SEVERAL LIVE WIRE SALESMEN FOR CITY AND ON ROAD, GOOD PAY. WE HAVE A SELLER, CALL AT 400 OMAHA NAT. BANK BLDG.

WIN next \$1,200. We tell you how. \$40,000 already won by ten inexperienced people. Stoneman received \$1,200 one people. Stoneman received \$1,200 one month, \$15,000 to date. Korstad \$2,200 in two weeks; Schleicher \$105 first twelve hours. Strange invention starties world. Gives every home a bath room with hot and cold running water for \$8.50. Aboling water works. Self-heat ing. Little wonder Hart sold akteen in three hours, \$5,000 to date; Lodewick seventeen first day. Credit given. Investigate today. Beat others to exclusive sale. Means fortune. Allen Mfg. Co., \$4.5 Allen Bldg., Toledo, O.*

HONEST man or woman wanted in every town to represent well-known wholesale firm; experience unnecessary; must furnish good references; easy, pieasant work; fair salary to start. McLean, Black & Co., 2510 Beverly St., Bos-

WANTED for state of Nebriska, sales-man with ability to sell high grade line of imported and domestic calendars, fans, leather goods and complete line of advertising specialities. Liberal proposi-tion. Exclusive territory, Yearly con-tract beginning Jan. 1. Must furnish first class references. Gartner & Ben-der, 18-24 East 24th St., Chicago.

AGENTS-Luminous and gold name-plates, signs, numbers; big profits; sam-ples free. Up-to-date Novelties, Wright supply Co., Englewood, Ill.*

BOKARA DIAMONDS—Agents, every-one, wear and sell our famous Bokara Diamonds; write for satiople offer and catalog free, Northwestern Jewelry Co., IE Wilson Ave., Chicago.*

NEW household article, low priced, like per cent profit to you. Money back guarantee. Has startled the world, 1,00,000 to be sold in next in months. Every woman buys. Novel invention. One agent says. "21 sales first day." Another wired. "Ship & dozen first express. Moss took 5 orders after supper, Secure territory. Send postal today—now—this minute. Delay is defeat. Full details and working plan free. Gauge Mfg. Co., Meredith Bidg., Toledo, O.

HELP WANTED-MALE

Agents and Salesmen-Continued.

SALESMAN

or sales engineer; high-grade, responsible man wanted, who is capable of earning and has earned \$2,500 or more yearly, by established manufacturers of a line of steam specialties that offers unusual pessibilities to a real salesman. Must be between 30 and 50 years old, of good appearance and show in first letter that he sentitled to consideration by giving his record as a salesman. Salary or commission, or both. Address, Y 198, care Res.*

GENERAL AND LOCAL AGENTS.
Here is your opportunity. Energetic men can make \$2.500 yearly and up. The Improved Canchester Kerosene Mantie Lamp revolutionizes old methods. Far superior to electricity, gas, acetylene or casoline at 1-10 the cost. Burner Fits All Lamps. Safe, clean; odorless; Burns Without Mantie, tested and pronounced by State of Pennsylbania "Most efficient light found." Greatest seller known. We want a few more live men in open territory. Canchester Light Company, Dept. 36, 204 N. State St., Chicago.

Land Salesman

Several high-class salesmen for a California fruit land proposition; these lands are sold for small payment down and easy monthly ments; this land will pay for itself every year after the fifth and will make the investor an annual income for life.

Only high-class men wanted; please give experience and reference with

Acqueduct Land and Orchards Co., P. O. Box 767, Denver, Colo.*

Wanted

an established trade in Nebraska; good salary to the right man; correspondence confidential. Apply to

Ferdinand Westheimer & Sons

S. Joseph, M.

AGENTS-\$25 a week for two hours work a day. A brand new hoslery proposition that beats them all. Write for terms and free samples if you mean business. Guaranteed Hoslery Co., 7133 Finch Eldg., Dayton, Ohio.*

CAPABLE salesman to cover Nebraska with staple line. High commissions, \$100 monthly advance and permanent posi-tion to right man. Jess H. Smith Com-pany, Detroit, Mich.* AGENTS—Saves each customer \$2,347.50 but goes free with five bars soap to advertise; 100 per cent profit; out selling everything. Parker Chemical Co., Chicago.*

SALESMEN wanted to sell the sanitary puspidor handler in Nebraska; no compe-dition, you make 45 to 410 per day. Sales Manager, Box 402, Minneapolls, Minn.*

WANTED—Two or three live agents to sell Okiahoms town lots. Call Monday afternoon, Suite 9, Wead Bidg. S. R. Garvin Realty Co.* LUCKY Buckeye from Buckeye state. Beautiful pocket piece; many claim has charms, curing rheumatism and kindred ailments. Postpaid 10c. A. Tebbs., Box 194, Harrison, O.*

ANY fairly bright salesman who can play a little three minute game while selling that game to merchant, can turn \$10 into \$40 every other day with my 'Trade at Home' game for small town dealers. Address Y 195, care Bee.

Money maker for agents, 607 Brandels PAYS BIG-53 to \$5 a day. Men, ladies, One each town. Quick selling household specialty. Ziegler, 337 Plymouth Place, Chicago.*

opened; fortunes to be made by those getting in on ground floor; lot salesmen, stock salesmen, promoters and well drillers get in line. Glenn & Co., Okiahoma City.

Biggest and best 100 meals. 1310 Dodges

AGENTS-Sell NOBUT'N; no more collar trouble; best seller, biggest profit; sample card, price and terms by mall, 15c. The Nobut'n Mfg. Co., Minneapolls, Minn.

POST CARDS-90c por 1,600 up; Thanks-giving, Christmas, New Years, etc.; all kinds; samples and prices on request; 1,000 assorted for \$2, 10,000 for \$15. Gross Co., 2147 Arthur Ave., New York.*

SALESMEN-Pocket side line, brand new, goes to furniture, haruware and car-pet trade; samples free; write for prop-ception. Emsee Mfg. Co., 69 State St., Boston, Mass.* WANTED-Magazine solicitors for best roposition out Carfare paid. H. V

AGENTS wanted to handle a remarkable money getter, easy to sell and easy to handle. Write today for terms. M. J. Walters, Gen'l Agent, Lebanon, Neb.* AGENTS, demonstrate and sell staple article, absolute necessity in every home. Particulars free. Lock Box 945, Pittsburgh, Pa.*

WANTED—St. Louis company wants man to call upon retail and wholesale druggists and hardware dealers in entire state, carrying stock of goods here. Liberal commission, with absolute protection. No capital necessary, but must have clean record. A. D. Hawlings, General Delivery, Omaha.* START in business. Be independent. I started as agent. Am now big manufacturer, making household specialties, liave hundreds of agents working. Want more agents of ability to manage territory. This is your opportunity for success. Write today. Address President, C. E. Swartzbaugh Co., Box 91. Toledo, Ohio.*

NEW YORK manufacturer of children's dresses wants live wire, local territory, Commission. H. Goldetein & Co., 37 Walker St., New York.

\$15.00 TO \$35.00 PER WEEK Can be made by men, boys and girls representing our goods. We give premiums with every order; write today. Hamilton Sales Agency, Inc., Dept. 11, 22 State St., Boston.*

WANTED-Several trustworthy boys; good wages. W. U. Tel. Co., 212 S. 13th St. BOY wanted, 16 to 18. C. B. Brown Co.

BOY wanted, 14 or 15 years of age; one who can be traveling companion preferred. Call at Prof. J. Elmore, 2215 Farnam St.

Clertoal and Office.

BOOKKEEPER for first-class whole-sale house. Don't reply unless you are competent and experienced. J. 308, Bee. "CANO"-High grade positions, 600 Bee. BOOKREPER for three nights per-week; must operate typewriter; no short-hand; state terms and give references. G 408, Bec.*

STENO. wants position; object, experi-nce; completed thorough commercial ourse; can go to work at once. E 20%, If you want a position as salesman, stenographer, office or ledger clerk, book-

THE CANO AGENCY, 600 Bee Bidg.*