

# Produce Commission Houses

**Smeaton & Browne**  
 COMMISSION MERCHANTS  
 AND CASH BUYERS of  
**Butter, Eggs, Poultry and Veal**  
 WRITE US FOR QUOTATIONS  
 Address: 414-16 South 11th St., Omaha, Nebraska  
 REFERENCE: OMAHA NATIONAL BANK.

**Chaney-Hunter-Royer Co.**  
 Wholesale Brokerage  
 and Commission  
**Fruits, Produce  
 and Vegetables**  
 A. U. Chaney, Pres. L. S. Hunter, Treas.-Mgr.

Wholesale Butterine  
**Perry & Company**  
 Wholesale Dealers and  
 Cash Buyers  
 Butter, Eggs, Poultry, Etc.  
**W. O. PERRY**  
 413 South 11th Street  
 Established 1896.  
 Reference: Merchants Nat'l Bank.

**Wholesale  
 Fruits and Vegetables**  
 Our Specialty.  
 Oranges, Limonia Lemons, Apples, Strawberries, Water-  
 melons, Deciduous Fruits, Figs, Nuts.  
**Trimble Brothers**  
 1102-04-06 Howard St., Omaha.

The Oldest Commission House in Omaha.

Established 37 Years.

**R. BINGHAM & SON**  
 Wholesale Fruits  
 and Vegetables....  
 1013 Howard Street Omaha, Neb.

**J.B. PLUMMER**  
 1007 HOWARD  
**POTATOES**  
 OUR SPECIALTY.  
 WE SHIP FROM MAINE  
 TO CALIFORNIA

**E. B.  
 HUNTER  
 & CO.**  
 WHOLESALE  
**FRUITS**  
 Bananas, Oranges,  
 Lemons, Berries, Tomatoes,  
 Vegetables.  
 1010 Howard St., Omaha, Neb.

R. L. Young, Pres. and Treas. Thomas F. Burke, Sec'y.  
**YOUNG-BURKE CO.**  
 Incorporated  
**Wholesale Fruits and Produce**  
 NUTS, DATES, FIGS, ETC.  
 We solicit your business and guarantee satisfaction.  
 Phone—Doug. 2834; Ind. A-1531. 1008 Howard St., Omaha

**The Jerpe Commission Co.**  
 Commission Merchants and  
 Cash Buyers of  
**BUTTER, EGGS, LIVE and  
 DRESSED POULTRY**  
 Write Us for Quotations  
 422-424 South Eleventh St.

W. NAGLE F. G. FRICKE  
**Nagle & Fricke**  
 COMMISSION  
 MERCHANTS  
 WHOLESALE  
**Fruit and Produce**  
 421 South 11th Street  
 Telephone Doug. 872.

Largest Dealers in Citrus and Deciduous  
 Fruit Located on the Missouri River  
**Gilinsky Fruit Co.**  
 Wholesale Jobbers of Domestic and Foreign  
**FRUITS and VEGETABLES**  
 Phone 763; Ind. A-1763. 1017 HOWARD ST., OMAHA, NEB.

**SWARTZ & SONS**  
 Wholesale Dealers in  
**Apples, Potatoes and  
 Country Produce**  
 Phone Douglas 7110. 501 S. ELEVENTH ST.

THIS SPACE BELONGS TO  
**Copeland-Flynn Co. Inc.**  
 We charge NO COMMIS-  
 SIONS on any shipments of  
 Butter, Eggs and Poultry you  
 send us. We buy for CASH and  
 pay top prices. Send us your  
 shipments. We will satisfy you.  
**WATCH US GROW**  
**Copeland-Flynn Co.**  
 References: R. G. Dun & Co.,  
 Bradstreet's and Nebraska  
 National Bank

**George Gifford Company**  
 (Incorporated)  
 CAR LOT BROKERS  
**FRUITS and PRODUCE**  
 1021 Howard Street Omaha, Nebraska

**Joseph Polack**  
 Wholesale Produce Commission Merchant  
 ESTABLISHED 1891  
 Cash Buyer of Butter, Eggs, Poultry and Produce  
 Address: 507-509 S. Thirteenth St., Omaha, Neb.

**Davis  
 ...&...  
 Baudo**  
 Receivers of  
**Fresh Vegetables  
 and Fruits Daily  
 in Carload Lots**  
 Address:  
 1207 Howard Street,  
 OMAHA, NEB.

**Marsh & Marsh**  
 (Incorporated)  
 WHOLESALE  
**BUTTER, EGGS, POULTRY,  
 BUTTERINE AND CHEESE**  
 417 South Eleventh Street, - Omaha, Neb.  
 DISTRIBUTERS OF  
**BLUE RIVER BUTTER**  
 PURE PASTEURIZED CREAMERY BUTTER  
 The Best Ever Spread on Your Daily Bread

## DAVID COLE CO., OYSTERS, CELERY, POULTRY WHOLESALE ONLY

A. Chaney, Pres. G. W. Street, V. Pres. and Treas. H. J. Heffern, Sec.  
**Cheney, Street & Heffern Co., Inc.**  
 Wholesale Poultry, Eggs and Butter  
 Our Specialty—Live Stock in Car Lots  
 MAIN OFFICE: 1205 Howard Street, OMAHA, NEB. Phone Douglas 6395.  
 BRANCH OFFICE: 1900 East 4th St., SIOUX CITY, IOWA. Phone Bell 725.  
 References: U. S. Nat. Bank, Omaha; First Nat. Bank, Sioux City.

### OMAHA BIG PRODUCE CENTER

Greatest Center in This Line for Entire Middle West.

TRADE IN MILLIONS OF DOLLARS

In the Busy Season Three Hundred Cars of Vegetables, Fruits and Poultry on the Tracks Daily.

From 150 to 200 cars of fruits can be found on the railroad tracks in Omaha on any day of the summer, fall or early winter. Add to this 100 cars of vegetables and several cars of poultry, eggs and butter and you will have some idea of the mammoth business in these lines that is done through Omaha every year. Not all this produce is consumed in Omaha, not all in Nebraska; much of it goes to far eastern states, some of it is distributed in South Dakota, Kansas, Iowa and other neighboring states. But Omaha gets a business toll on practically all of it. Much of it passes through the commission houses and the fruit, vegetable and poultry jobbing houses of

the city; most of the remainder is handled by brokers and selling agents in the city, though it may not actually be touched by human hands here. The business in Omaha has trebled in the last five years. Omaha is recognized as the biggest center for produce and fruit west of Chicago. It has Kansas City "ginned a mile and a half," in the language of one of the jobbers. One can have no idea of the enormous volume of fruits and vegetables, especially fruits, handled through Omaha in the course of a year, unless someone in the business has told him. It runs up into the millions of dollars. Omaha is perhaps the biggest clearing house for the fruits of the Pacific coast and Rocky mountain states, both deciduous and citrus, and especially so as regards citrus fruits.

Many Selling Agents. There are in Omaha a dozen or more brokers and selling agents for growers, who negotiate the shipments of California fruits in carload lots, perhaps diverting the fruits to some point, where they are needed before they arrive here, and perhaps allowing them to come on into Omaha and then shipping them on again. A carload of oranges, for example, will start from California, con-

signed to a broker in Omaha. The broker will keep tab on the demand in the western states and if a car of fruit is wanted in Wyoming or Colorado or Montana by some jobber, he will divert the shipment there. If not sold before it reaches Omaha, it may be taken by a jobber here, or it may be sent on to Des Moines, Chicago, Kansas City, Memphis, or one of a score of other cities. Maybe it goes as far as New York or Toronto.

The goods are shipped in refrigerator cars, on fast schedules, and brokers get a daily report from the railroads as to where they are. The contents of the cars are inspected once or twice on the way from the west to Omaha. While it is true that the greater percentage of this vast amount of fruit is not actually handled by hand in Omaha, the financial end of the transaction for the whole business is handled here and the Omaha commercial world gets its toll, employing a large number of clerks, stenographers and inspectors.

Big Produce Market. But consider only the products that do stay here and Omaha is one of the big produce markets of the country. The jobbers here get large shipments of the fruits of California, Oregon, Washington,

Colorado and Idaho, the vegetables of California, Texas, Louisiana and Arkansas and later on the vegetables and fruits of Nebraska, the potatoes of Colorado, Michigan and Nebraska and the eggs, butter and poultry of Nebraska, western Iowa and a part of South Dakota. From here the jobbers send out the fruits and vegetables west to the continental divide, northwest clear into Montana, north into South Dakota, east into Iowa and northwest Missouri and south to Kansas. Northwestern Nebraska is one of the best potato producing sections of the country and the "spuds" from this region are sent by the Omaha house all over the country. Nebraska poultry, butter and eggs are sent by the local houses to far eastern states.

Almost unnoticed by the general public, the produce business of Omaha has been increasing year by year until now, should one make a visit to the district, given over to this trade, he would be surprised at the number of houses full of vegetables, fruit and poultry and the number of men employed in them.

Business is Increasing. The fruit, produce and poultry men have a district all to themselves, and

this district widens its geographical bounds with each succeeding year. This district is bounded by Tenth street on the east, Jackson on the south, Thirteenth on the west and Farnam on the north. Here one will find three clearly defined classes of dealers in the commodities mentioned—the brokers, who deal by the trainload and the carload; the jobbers, who buy large quantities outright and sell to retailers within Omaha's jobbing radius, and the peddlers, who buy from the jobbers and sell to consumers. At Eleventh and Jackson is located the public market, where thousands of dollars' worth of produce from Douglas county gardens is sold each day through the vegetable season. This practically all is distributed in Omaha, South Omaha and the suburbs through retail grocers. Every morning long lines of grocers' wagons come to carry away what the gardeners bring fresh from their gardens. At first thought this may seem a small business, but when one considers the population of Omaha and the suburbs, it will be seen that this is a considerable factor in bringing Omaha's produce business up to a large total. A number of years ago the city fathers

decided that Omaha needed a public market and located one at Fourteenth street and Capitol avenue. The city was overrun with peddlers and the council wanted to give the retailers a better chance by providing a place where they could buy vegetables and thus do away with the necessity for so many peddlers. But the location proved a poor one, the street being too narrow. Then the Omaha Market House association was formed, with many of the retailers as stockholders. Ground was purchased at Eleventh and Jackson and sheds and platforms were built. The move was a wise one and for years the market has presented a very busy scene on mornings during the vegetable season. The season for vegetable shipping in jobbing quantities out of Omaha lasts in the best seasons from the middle of August up to the middle of October, though the shipment in smaller quantities to retailers in Omaha's natural trade territory continues throughout the year.

Comes from All Over. While those who specialize in fruit get most of their product from the Rocky mountain and Pacific coast states, they also get a considerable quantity from the Atlantic seaboard, some from the north and some from the south. Cranberries must be purchased in the east. Then, again, some people, especially those who were born near the salt air of the Atlantic and emigrated westward, think they must eat apples from Maine and New York. On Omaha's commission row you can find anything from a lime to a grape fruit, from a squab to a turkey, from a filbert to a coconut and from an oyster to a whole veal. One big house alone carries practically every fruit, nut and vegetable known to North American commerce, also honey, cider, maple syrup and numerous other staples. There is a big crop of apples in Nebraska this year and the fruit houses are shipping out more of the home-grown product than for many seasons. This year Nebraska will swap apples, in addition to its potatoes, butter, eggs and poultry, in return for celery, oranges, cranberries and other commodities. Changing Human Nature. The mechanical age has been quietly recasting the habits, capabilities and resources of mankind, until at last it is changing human nature itself—J. E. C. Bodley.