So Says John C. Stubbs, Vice President of the Harriman Lines,

WORLD BELONGS TO YOUNG MEN Decides to Practice What He Preaches

by Retiring Voluntarily-Reflections on Life's

"What is the proper time for a man to retire from business?"

Activities.

This was the question propounded by the New York Times to John C. Stubbs, vice president and director of traffic of the 16,000 miles which comprises the Harriman system. Mr. Stubbs has created widespread discussion all over the United Strates by the announcement made a day or two ago, that when he attains the age of 65 years, in May of next year, he proposes to lay aside the cares of business life and devote his remaining years to peaceful recreation

on his country estate and to foreign travel, Moreover, Mr. Stubbs punctuates this declaration by stating as his fixed belief that every man who attains the age of penetrating gray-blue eyes. should be retired, whether he so desires or not, in order to make room for younger men. Mr. Stubbs, however, qualified this declaration in his conversation with the Times representative today, by stating that in fixing this age limit he had . done so on the theory that every man honorably retired at 65 should receive a pension from his former employers.

"Of course," said Stubbs, "when I expressed the opinion that no man should work after he is 65 years old. I had not the slightest intentions of advocating any system which would deprive men who had leaving them dependent upon others for as applying more particularly to my chosen about retiring at sixty-five.

"On many of the big railroads a pension system has been introduced which makes retirement compulsory at the age of 70. advocated making that the age limit. In industrial concerns as have adopted a pen- died at 56 or along about those years, advocated making that the age limit. In the army they fix the age of retirement at sion system for the benefit of the men suit which has engaged his activities of a 68, and I do not know but that 60 would be who have worked loyally and faithfully. even better than that.

Stirred Up Trouble.

"It seems to me," continued Mr. Stubbs, "that when I made this casual observation as to the age at which a man should age retirement becofes peremptory. cease to engage in business I unwittingly stirred up a lot of trouble for myself. I am deluged with letters, offers to write magazine articles and not a few protests.

"One of my correspondents writes that if employers were to discharge their men upon attaining the age of 60 years it would work a very grievous injury and in many cases untold hardship. Quite true, although I fixed the age as 65 and not 60.

Apparently there has been some misunderstanding as to what I actually meant. Inasmuch as I have no time to write magazine articles, perhaps it would be just as well to make myself clear on the subject

Mr. Stubbs settled himself back in his chair. This man, the associate and fellow worker of such railroads giants as Collis has spent almost fifty of his sixty-four judgment that they ought to and should like Charles W. Eliot resigns, his place years of life in the daily grind of the rail-

But he does not look it. He is a rather millennium.

orchard.

RAILROAD SYSTEM.

JOHN C. STUBBS.

smooth-shaved face, gray hair and clear,

Proper Age for Retirement.

order to make room for younger men.

for all reasonable needs.

latter reach the age of sixty-five without

having the place of honor.

must be considered.

Letters from a Hood River Apple Grower HOOD RIVER, Ore., April 22—Dear Jim: the promised land lay just over the hill, over for yound orchards just coming into bearing. Raw land was offered at ties. the farm," and left the desk where I had ble, irresistable real estate agent. been tied for the last ten years. You are considered in knowing if all the especially interested in knowing if all the whether under sumny southern skies, away year after clearing, we concluded that even a gentleman drove up. He was anxious a gentleman drove up. He was anxious to be in Mond Piver that picht are started. stories about apple growing in Oregon are back east, or here on the Pacific coast, raw land was by no means cheap. true, and whether or not the literature and it should not be necessary to warn you. About eight miles of a drive brought us to walk, and four miles down the track he sent out by the various commercial clubs, against him, yet let me say to you, beware! to Booth Hill, a very long, steep hill, overtook the train. real estate firms and railroads is too highly He will spot you the moment you get off beyond which lay what is known as the colored. You fear that "far off fields are the train, follow you to your hotel, listen Upper valley, but we did not investigate eled one Sunday to Parkdale. A drive of the money out first, and I always do what the apple business from one who has nothing to gain by exaggeration. Well, here is finally follow you into the dining room the Lower valley, but more with its desirmy story, and you can rest assured every and seat himself at your table. He will ability as a money maker and a home site. Too close confinement in the office was of big returns and when all other arts returned to Hood River through the West telling on me, and the doctor advised me known to this class of men fail, he will Side district; and, as we boarded the train to get into the open. Farm life does not try to bulldoze you. So, I say, beware that night for Portland, I turned to Gerand long and the pleasures and comforts

of the city are lacking, but Gertrude readily agreed to make the sacrifice for my providing we bought an apple That much decided upon, we began looking for a suitable location. Everywhere in this state, and in Washington, we were confronted with advertisements telling of apple lands. "Just as good as Hood River" or "only blank miles from Hood River" "in Hood River's sister valley," and we asked: Where is this Hood River val-

apple growing and by which all other apple districts are measured, and what is giving this valley the high distinction it So one Sunday we dressed the kiddles in their best and took the east-bound Oregon Railroad and Navigation train out of Portland and after a run of two hours along the south bank of the Columbia river reached the little town of Hood River. There was nothing extraordinary about the burg, which various advertisements said had a population of 5,000, but which the census man put down at nearly 1.000. Here we saw Indians in their gaily colored blankets wheeling their papooses in up-to-date go-carts. It was berry picking time and of trees. Away down beneath us was the the Indians were helping harvest the crop.

tern town-two main business streets where all lines of business were represented, and some beautiful new buildings in course of erection, notably the one now occupied by the First National bank, a very reliable institution. Beyond and up the hillside were

one more look upon that wondrous scene. est and best orchards are located, and we hide a sallow complexion, when you can got a better impression of what care and so easily remove the sallowness, or the thought and hard work the orchardist becomplexion itself. Rouge and the like on stowed upon his orchard. The trees were to chase stock off the track, but sooner or a brownish skin, only emphasize the de-fect. The better way is to apply pure unto the other; and, as one looked down by the same interests. Here a couple of mercolized wax-the same as you would the long rows, not a tree was out of line; there was no litter of any kind strewn about, no big clods of earth, but by careful can. Some ladies bring along their lunches ou tivation the ground was worked into a and fancy work and have a regular picnic. finely pulverised dust. The impression re. others, less philosophic, cuss and fume at

and tidiness.

NO MAN SHOULD WORK OVER 65 TRAFFIC MANAGER OF HARRIMAN do not think he would have retired at sixty-five by any possible chance.

"He was one of those peculiar men who never could retire, who have got to work. and who if they could not work would die not die from worrying over his vast business interests.

"Mr. Harriman never worried. He believed in himself as much as did Napo-He had a right to believe in himself, in my judgment, for he did things and big things at that. Harriman lived as long as could reasonably be expected. considering the manner in which he grow strong fighting.

"I owe a great deal to my association with Collis P. Huntington and E. H. Harriman," said Mr. Stubbs, reminiscently, What wonderful workers were they Huntington always was in his office before any of his employes-simply a tire less worker. Harriman too.

Thinking in Bed.

"Harriman used to work all day and think all night. That was what killed employers ought to be entitled to retire \$50,000 a year. thought out after he went home one night. hardship. "The Erle railroad was in distress. If it went into the hands of a receiver it

He is a man of charming personality man securities would necessarily suffer. and of artistic temperament. His office, "All that night he thought it over, until overlooking one of the busiest corners of 6 o'clock in the morning, when he had his Chicago, is a veritable picture gallery in plan matured. He rose at 7 o'clock and its way. On its walls hang the portraits gave instructions over the telephone.

of every railroad man of prominence in the "When the bank was open at 10 o'clock United States during the last half century, Harriman was there with the necessary those of Messrs, Huntington and Harriman securities and paid \$5,000,000 for the notes and securities. It was a daring thing to "While I have expressed the opinion, and do, but he had planned in the night how still hold to the belief that no man should he would bring that great property through be allowed to work after he is 65 years the crisis, and he knew that he could not old," said Mr. Stubbs, "my expressions and fail. It can readily be understood that attained that age of their livelihood and utterances on the subject must be regarded it would be useless to talk to such a man

profession. The range of my experience "Again some of the most able men this country has produced have died long be-"In my observations on this subject, fore attaining the age of 66. Jay Gould which seem to have attracted undue at- died at 56, if I remember correctly. Thomas I believe an employe should have the op- tention, I had more especially in mind A. Scott died at 56 and Devereaux of the tion of retiring honorably at 65 and I have railroad workers and the employes of such Lake Shore system, a very promising man,

> "Retiring at 65 from the particular pur-There was also present in my mind the man all through his working career, does fact that in practically all cases in which not, in my judgment, mean idleness for the remainder of his days. It suggests a pension system has been evolved, the leisure, opportunity to pursue an avocaretiring age is fixed at 70 years, at which tion, to round out one who has been warped somewhat by following one idea to the exclusion of all other considerations "After studying the question in all its of inestimable value to the man himself, phases, I have come to the conclusion that as well as to his fellows.

"I am not going to stagnate simply beat 65 years the officer or employe should be permitted to retire and receive his pen- cause I am going to relinquish the reins gether lovely. Even the so-called dark heard. sion, or on the other hand that the com- of office in the Harriman system. All my pany or its employers should retire him life I have been working for the road; without discrediting him, at that age, in that was the dearest ambition of my life. "I told Mr. Harriman once that I believed I thought a good deal more of it trains go by. I am going to read all about They don't like it if you keep them wait-"It was not in my mind, however, to than he did, and I meant it. I am not suggest, or even hint, that all employers should dispense with employes when the going to stagnate.

any provision for the future. If such a "The world is full of things I want to policy were pursued great hardships would know. I am simply going to step aside through the columns of the New York be worked. They should be honorably re- because the world wants younger men, tired with a pension sufficient to provide and the world belongs to young men. "The tendency of the times is to crowd

Of course it is perfectly true that all out the older men and give the young man men may not cease their activities at the a chance. Take our universities, for in-P. Huntington and Edward H. Harriman, age of sixty-five. Nevertheless, it is my stance. We find that when a great genius be able to do it, and if so the world is filled by a very much younger man; the would move much faster toward the trustees do not seek a man of approximately the same age as the retiring presislight man, of medium height, with Take Mr. Harriman, for instance. I dent. This is true of all educational in-

generally. be an improvement. When a man gets he represents. anyway. Nevertheless, Mr. Harriman did past 60 his judgment may be more mature,

but he has lost his fight. "And by fight I do not mean his ability called upon only for his opinion when to quarrel, but to fight the battle of life necessary. A man's memory begins to fail with the same energy and effectiveness him after sixty. He begins to get slow that he fights when he is only 50 years and easily tired."

It is a fight from start to finish. Men became a freight clerk in the office of the

is the resistance of the air currents, and that he had enough money to quit active

be, men who are financially unable to later years on larger salaries."

an officer of a railroad has reached 65 attention to each other for the rest of our meant that the stock market would be years he ought to be able to retire with lives,"-New York Times. affected disastrously and that the Harri- honor and without questioning his effi-

> "Are you willing to admit that a man has outlived his usefulness at 65 years? You wouldn't have him chloroformed according to the theories alleged to have een enunciated by Dr. Osler?" asked the

"Not chloroformed by any means," replied Mr. Stubbs with a hearty laugh. "I ination, said, "The job will cost you just for one desire to have a little time in which I can live for myself and my family; a chance to look a little more into despondently, as she wondered just where literature, for example—yes, and perhaps the rent was to come from. The dentist a little opportunity for travel.

travelers, perhaps, but I have never visited slon, but before he could apply them the Europe. I have never had but two vaca- instrument dropped out of his hand. tions in my life, and I may add that on both these vacations I was sick. Looking spirits," and turning his back upon her with the necessary incidentals merely of eating and sleeping.

"I am tired, and I am going to loaf," of that beauty before I die. There isn't and coat. anything in the world that is not alto- In desperation Miss Lloyd made herself and bad spots are only nature gone to seed.

"I am sorry to leave the boys, but I am the Interstate Commerce commission," chuckled Mr. Stubbs.

man, "and a humane man will turn the animal out after it has done fifteen years right away." work, so that it may end its life in peace and quietness. I am going to retire because want to live and enjoy life. If I were to keep up the pace I have traveled for fifty years I should be dead in three years. Now I am going to live at least ten years more, and perhaps longer than that. "It is the day of the young man. When

was 50 years old they gave a banquet in my honor in New York. I felt then

forced to go to Hood River, arriving there after the shops had closed at night. The following morning the train left before the shops had opened and he was forced would he make any answer until he had to stay over a full day. His hair cut and finished. "Oh, it won't be long now. Here comes

to and interrupt any conversation you may this district, as we had been sufficiently three miles, after our railroad trip, brought the spirits say-they have such good be carrying on in the hotel lobby, and impressed, not only with the beauty of us to the Glacier View Orchard and one sense."

In my next letter I will tell you more of able to grow the finest apples in the world. My teeth while the racing season lasts."

stitutions and throughout the professions that I had the world by the tail. It is different now. I think a man should re-"In the army the age of retirement is tire at sixty-five not only for his own fixed at 65; if it were 60 I think it would sake, but for the sake of the institution

> "His experience is valuable, of course. but he should receive a pension and be

Mr. Stubbs, who was born at Ashland. "Life is nothing but a battle, anyway. O., on May 31, 1847, and who when a lad Panhandle road at Columbus, O., switched "What is it that makes a kite fly? It to the question of finance and remarked it is the obstacles a man meets and business. "It is money I have saved out fights his way over that develop his of my salaries; I saved money on \$1.000 a year," he remarked; "probably saved "I know that there are, and always will more in proportion than I have saved in

retire at 66; will not do so; and perlaps Mr. Stubbs' salary as director of traffic it is better that they should not. But of the Harriman lines is said to be not less within the narrow range of my activities, than \$60,000 a year; it is known that the those who for themselves and for their late Paul Morton refused the position at

him. He used to think in bed. One of at @ many times outnumber the class to "It will be a little hard to pull away his most daring schemes he told me was whom retirement would mean positive from the old association," said Mr. Stubbs, in closing the interview, "but I am tired "I have held for a long time that when and my wife and I are going to pay some

#### SPIRITS TIP OFF LONG SHOT

Nan Loyd, of New York, who admits she is an actress, just loves to go to the dentist-that is, she does now; but it was not her state of mind yesterday when Dr. Simons, after making preliminary exam-\$40."

"Let 'er go, professor," said Miss Loyd seized upon a monstrous pair of tweezers "I have traveled more miles than most and his patient shuddered with apprehen-

"Wait," he said, "I must talk to the back over my life, both as a single man and leaving her speechless because of the and as a married man, I think I can say number of towels, wedges and assorted imthat it has largely consisted of working, plements of his art which he had left in her mouth he disappeared into a side

It was then that Miss Loyd remembered that the friend who had recommended the said Mr. Stubb with a suspicion of weari- dentist to her had explained that he was a ness. "I have seen only one and I know spiritualist and would leave his work the only one side of life—the industrial de- instant he fancied he heard a call from velopment of this country through rail the departed. It was an hour before he roads. The world is beautiful and I am came back, and without looking at his going to try and realize and enjoy some helpless patient he began to put on his hat

"Where are you going?" she said. Dr. Simons looked around at her. have been talking to the spirits. I always going to sit on a fence and watch the leave everything to talk to the spirits. ing. They have just told me to play a horse named Dell in the second race at "Why, the life of a horse is about twenty Jacksonville. I simply have to do what years," suddenly remarked the railroad the spirits tell me. You sit perfectly still until I come back and I will fix you up

"Do the spirits ever lose?" she asked. "Hush," said the doctor, sternly. "Of urse they never lose."

"Well, then," said Miss Lloyd, "I don't believe in gambling, but this looks like a sure thing. Put down five for me," and she reached in her purse and handed over the five.

It was almost two hours later when the doctor returned, and coming to the door he immediately came over to the dentist's chair and started to work.

"Did we win?" gasped Miss Loyd. "Sit still or I can't work," answered the

Then he handed her \$25. The horse was 12 to 1," he explained

"That would make \$15," protested the pa-"Yes," said the dentist, "but my fee

WHE \$40." "I would have paid you," retorted Miss

Loyd indignantly. "Of course you would," answered the

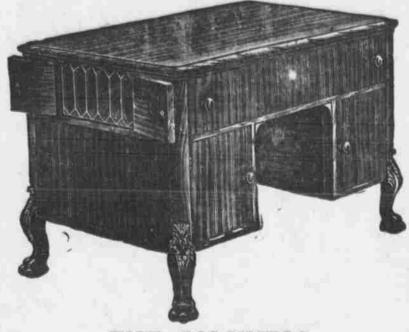
The actress pocketed her money gratefully

"Good day, doctor," she said. "I am sure the country and how Hood River has been I am going to have a lot of trouble with New York Telegraph.



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Proceed with the sides and back in the same manner, using care not to draw the bair line too tightly. All the ends of the hair are used for coil which is fashioned in soft rope like twists.

TRY HERPICIDE ASEPTIC TAR SOAP FOR THE SHAMPOO. THERE IS NOTHING BETTER. TO KNOW THE REAL COMFORT OF HAIR DRESSING, LADIES SHOULD USE THE HERPICIDE COMB, NO 999.

ASK YOUR DRUGGIST ABOUT BOTH.

A S MPLE EXPERIENCE, BUT NOT AN UNUSUAL ONE "I have now used Newbro's Herpicide about three months. When I began my hair was short and dry. Now it is at least four inches longer and soft and glossy. I cannot praise Herpicide too highly and advise all ladies who desire nice hair of their own to use it. Richmond, Virginia. CHRISTINE McDONALD, October 15th, 1910. 605 South Main St.

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NOTE The Herpicide Co. have arranged with the leading hairdressers of the country to furnish models with de-the satisfaction of being in perfect vogue.

#### houses, but where, ob, where were those famous orchards. We were disappointed, but our real estate agent. who was to pilot us around, assured us How to "Shed" A Bad Complexion

worse than one meets with in every wes-

It's foolish to attempt to cover up or cold cream-putting it on at night, removing it in the merning with warm water and soap, following with a dash of cold water. The effect of a few applications is simply marvelous. The half-dead cuticle is absorbed by the wax-painlessly. gradually, in tiny imperceptible particles -revealing the beautiful velvety white

new skin beneath. No woman need have a sallow, blotchy, pimply or freckled complexion if she'll mercolized wax and use as suggested .-

sing, it may not be t apples, but as a speculation; who states

ley, which is the standard of excellence in any real estate shark. To return to our trip. After breakfast the auto was brought around and we the land had no value as apple land. started for the "land flowing with milk" and honey" and I might add apples. As bearing orchard (I had no faith in strawbreakfast at the hotel, we concluded that "flowing with milk and honey" was only metaphorically speaking and not to be taken literally. We crossed Hood river, the buildings were at all desirable or the town, winding in and out until we rounded curve that brought us to the top. Ye gods, what a view! The entire valley was spread out beneath up and it seemed like became discouraged and were about to spread out beneath up and it seemed like give up our idea of settling in the Hood one vast orchard, with miles upon miles River valley, when we were told that river, a wild mountain stream, and over prices in the upper valley were not as high as they do every year. There were the

usual country hotels-no better and no guard, one at either end of the valley, was Mt. Hood and Mt. Adams. You remember the Bible story of the great temptation, how his satanic majesty took the Lord up into the high mountain and showed him the kingdoms of the earth. Now, I don't mean to infer that the real estate agent was like unto the tempter. nor that the other character was duplicated, but as I feasted my eyes upon that beautiful valley, the story came to my mind and I felt a great wave of tempta- Polygamy Central," being owned and contion surge over me-to be master over

> famous East Side district, where the oldunto the other; and, as one looked down by the same interests. Here a couple of

As we proceeded up the valley, our real last reached. estate friend pointed out, here a ten-acre bearing orchard, sold for \$2,50 per acre; uncomplimentary to its management. It there a ten-acre tract, not yet in bearing, is said that a man wanted a hair cut and just go to the druggiat's, get some good at \$1.500 per acre. Orchard after orchard a shave and there came a time when he was shown us, with values ranging from could wait no longer. There being no

bearing. Raw land was offered at \$150 gentleman inquired of the agent when the \$250 per acre, according to location. train amiss to say a word about the irrepressi- Inasmuch as it costs \$75 to \$125 per acre No to clear, and it has been found much the the conductor's dog." At another time

use gentle persuasion, hold out promises The auto now crossed Tucker's bridge and of the man who tries to sell you apple trude and said: "It's Hood River or bust" land, not for its real worth for growing -and, at this writing, it looks like both. After that we made frequent trips to in his advertisements that values will Hood river, investigating this or that propdouble in two or three years, and assures osition, and we soon came to know that you confidentially that you can unload on there was much of exaggeration and misan easterner at a handsome profit; who representation in this valley. We learned asserts that, if you buy a young orchard, that not all the Hood River valley is you can grow strawberries between the adapted for apple growing; there are frost trees and get income sufficient to carry pockets in places and in other places no you along until your orchard comes into depth of soil. One orchard shown us had bearing. To be sure there is a grain of been twice planted, the first trees having truth in all his representations, but only a attained a certain growth and then died grain, so I repeat the warning that you for lack of depth of soil. Another place recommended as having plenty of running water for irrigation purposes was found to be underlaid with springs, and of course

> For our purposes we wanted a partiy berries planted between trees) and to carry us along knew we must have a steady income from an orchard. Then, too, we needed buildings, and in every case where orchard in good condition the price was almost prohibitive. There were no real estate snaps, such as you read about. We and the land just as rich and productive. The real estate agents never so much as mentioned this upper valley and even Hood river people generally had no good word to say of it, but we decided to investigate for ourselves, and one Sunday found us again in Hood river ready to take the train to Parkdale, the terminus of the rall-

As we afterward learned, this road is known in railroad circles as the Mount Hood railway, but is commonly called "The trolled by the Mormons. It is a little gopart of this land, if only a few acres. And as-you-please road, making stops at almost ever, as the auto started, did we turn for every crossing. The conductor is a genial good fellow, liked by all, and generally Upon closer view, we were now in the has the passengers helping him load and unload his freight. Occasionally the train has to stop out in the country to let the hours is spent in shunting cars, while the passengers amuse themselves as best they ceived was that of absolute cleanliness the long wait in a hot lumber yard. But all things have an end and Parkdale is at

road in the upper valley

Many stories are told of this railroad \$1,500 up, for full bearing, and \$1,000 and barber shop out in the country he was A. B.