

## GREATER PIANO VALUE

# Is Being Offered by Us Than by Any Piano House in America 

We Have Started in on the Last Ten Days of Our ANNUAL FEBRUARY CLEARANCE SALE

We have about 60 High Grade Standard Pianos Left of over 400 that on February 1st we promised to sell at less than cost. In order to make sure of dispesing of these 60 (every one will be guaranteed by ourselves and also the factory as being absolutely as they are represented to be) we are going to stil further reduce the price.

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## Our Prices Are So Low---Our Terms Are So Easy

during our Annual February Piano Clearing Sale that anyone whose income regular (no matter how small) may, without any inconvenience, easily make th payments. PIANOS in this day are not considered a luxury, but ARE a REAI NECESSITY in every home.
read these bargains in slightly used pianos:


SPEGIAL ATTENTION GIVEN TO OUT-OF-TOWN BUYERS. IF YOU CANNOT CALL WRITE FOR OATALOGUE.
WASHINGTON AND LINCOLN
ARE HONORED BY CHURC
UNBLR TO PLACR MR, BDISNN

