

TESTS FOR MOTOR WAGON

Some Experiences of These Who Have Studied. BREAKDOWNS ARE NOT FREQUENT

Two things the user of commercial motor vehicles demand, reliability and economy...

When the agent of a company selling motor trucks goes in to see a man who has plenty of horse-drawn vehicles...

If a department store attempted, for instance, to send a horse out over a route of 10 miles in the course of the day...

The automobile salesman goes into the office of the other fellow prepared to meet all objections. The motor truck isn't as easily amenable to changes in the weather...

The experience of express companies with the motor trucks is perhaps the best line on this question because they do a heavy line of steady work...

The operating expenses were figured thus: Interest on \$65,021.65 at 5 per cent, \$3,251.08...

Here is the case for the motor truck: There were ten three-ton trucks at \$2,000 each, which made \$20,000...

The salesman is able to bring to his help such statistics as these and he can show the manufacturer whose delivery work is considerable the chances for a great saving in his own line...

Dangerous Fish. K. M. Wharry was telling some friends about a proposal to fish for trout in Colorado...

DEACON WAS A SONG BIRD

Obliged to Warble in Court. He Proved the Case for the Defense.

Sam Dyer and I were law partners at Lancaster, Mo., some twenty-five or thirty years ago...

"One spring Sam was employed to defend a lot of country boys and girls who were charged with disturbing religious worship...

"The witness was turned over to him Sam coughed in the dry way he had, and then began the examination:

"What did you sing?" "I sang 'The Old Maid'." "What did you sing?" "I sang 'The Old Maid'." "What did you sing?" "I sang 'The Old Maid'."

"There was a long jangle between the lawyers, and the court finally ordered the witness to sit up and sing. "And, mind you, Brother Spears," said Sam, seriously, "you must sing it just as you did that night..."

EAT, DRINK AND BE MERRY

"Animal Pleasures, Taken in Moderation, Are Pure, Honorable and Wholesome."

Dr. Charles W. Elliot's endorsement of the so-called "animal pleasures" as not unworthy of the highest animal man will excite interest as the liberal philosophy of a public teacher whose life has been passed in intellectual pursuits...

This is a far departure from the Puritan rule under which the repression of physical desire was the first duty of man. It amounts to a restatement of the old "eat, drink and be merry" creed...

KNELL OF PNEUMATIC TIRE

Coming of Metallic Air Cushions for Motor Cars. GREAT BENEFITS ARE PROMISED

The promised air-cushion metallic tire as a substitute for the present costly rubber tires on automobiles is a matter of keen interest to car owners...

Mr. Westinghouse's invention will be felt assured, make the pneumatic tire no longer necessary. And he judges by practical tests, exhaustive and maintained for some time...

When you have anything to sell or trade advertise it in The Bee Want Ad columns and get quick results.

The Chase Motor Wagon

Solves the Delivery Question



Write us about our liberal agency plan. Workman Automobile Company, 207 South 10th Street

UTILITY—ECONOMY—LOOKS

These are the three things we wish to emphasize about the Brush. Keep these three things in mind when examining and when buying an automobile.

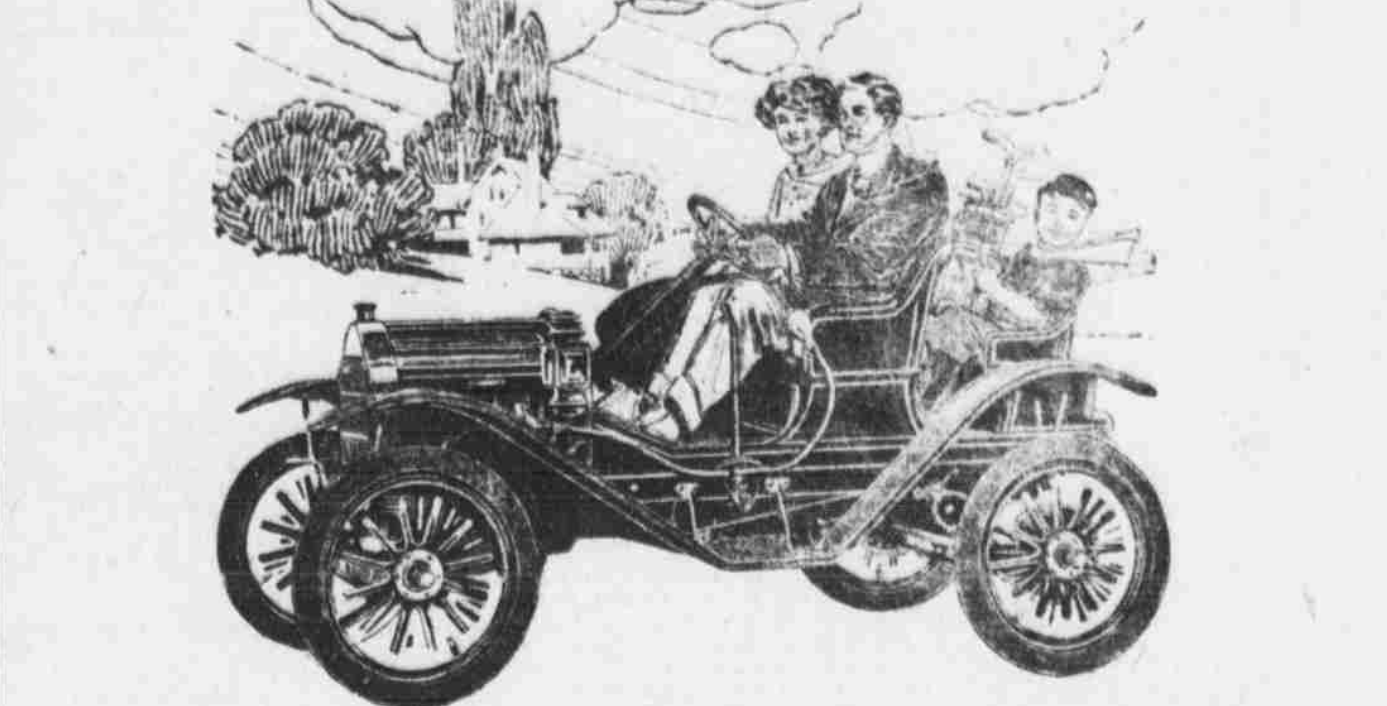
UTILITY. The BRUSH is the handiest car built. All you have to do to prove this statement is to drive it yourself...

ECONOMY. Simplicity is also responsible for the wonderful economy of operation of the BRUSH. It has the simplest motor ever put in a motor car...

LOOKS. There is nothing freakish about the car, nothing cheap looking. True, it is not as big as a 30,000 car, but it has as good lines as any car built...

Everyman's Car \$485

The Brush Runabout Rumble Seat \$20 Extra



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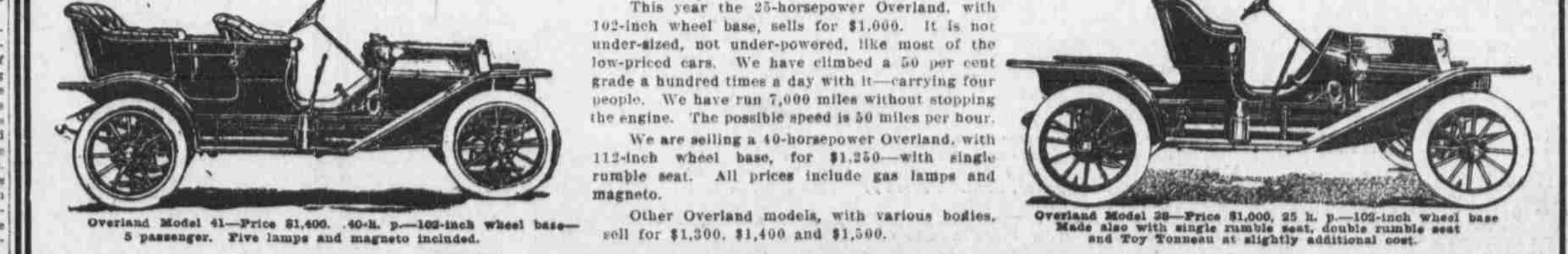
While we call the Brush "Everyman's Car," the farmer is one man that should look at the Brush as an investment—not a luxury. He can prove to himself that it is an investment...

THE T. G. NORTHWALL CO.

Western Distributors. 912-14 Jones Street, Omaha, Neb.

The Overland

Are you an automobile man? Do you own a machine? Or, do you wish to buy now? No matter-- When the Glidden Tourists come through follow them on into Council Bluffs and take a look in at the unique line up of Overlands in my garage. It might settle the question.



Overland Model 41—Price \$1,400. 40-h. p.—102-inch wheel base—5 passenger. Five lamps and magneto included. Other Overland models, with various bodies, sell for \$1,300, \$1,400 and \$1,500.

Van Brunt Automobile Co., Omaha Council Bluffs Sioux Falls