

## SLIGHTLY USED PIANOS

During our tremendous sale, which closed last Saturday, we were compelled to take in exchange on grands and play anos uprights of various grades and makes. We also have in stock at this time a number of slightly used pianos, whi We are going to sell every one of them for the simple reason that we have been making our word good with the puly
rty-three years and they have learned that whenever we advertise a piano at a bargain, IT IS A REAL BARGAIN. Of course it is possible to make misstatements in business and succeed for a reasonable length of time, but IT IS NOT OSSIBLE to increase your business every year for forty-three years on a false basis.
Our business at the present time speaks for itself and is a direot result of square dealing and truthful statements made Our business at the present time speaks for itself and is a direot result of square dealing and truthful statements made
We will guarantee everiness career.
A. HOSPE CO., 1513.15 DOUGLAS ST.


## Fortunes in Fruit



