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GRAIN MEN TO HAVE BIG DAY

Dealers from Many States Will Celebrate at Corn Show.

DECEMBER 15 SPECIAL FOR THEM

Exchange Men and Dealers Will Hold Exclusive Program of Exercises.

Invidious comparisons may not be drawn, but it may be safely asserted that of all the "days of the National Corn exposition," one of the best and largest, possibly the greatest of all will be the Grain Dealers' day, Tuesday, Dec. 15.

These visitors will be the men who take off the hands of the farmers the 2,325,000,000 bushels of corn raised annually, the 700,000,000 bushels of wheat and other millions and hundreds of millions of bushels of other grains.

The Omaha Grain exchange long ago determined to make Grain Dealers' day a big event, as representative and national in scope as is the National Corn exposition itself.

Accordingly an invitation was engraved and sent to 3,000 grain dealers, apportioned as follows: Iowa, 500; Indiana, 700; Illinois, 200; Minnesota, 200; Kansas, 400; Nebraska, 300. The Nebraska distribution was made through the Nebraska Grain Dealers' association.

In addition a special invitation was sent to the officers of the Kansas, Iowa, Illinois, Indiana, Ohio, Tri-State, Minnesota and South Dakota Grain Dealers' associations. Also to the Iowa Farmers' Co-operative and the Nebraska Farmers' Co-operative associations.

The invitation read as follows: The Officers and Members of the Omaha Grain Exchange.

Will be at Home to the Grain Trade of the United States, Tuesday, December Fifteenth, "Grain Exchange Day" of the National Corn Exposition.

Exchange rooms, Brandels Building, Omaha, Nebraska.

Boards of Trade, Too.

A special invitation was also sent to the Boards of Trade or exchanges of Chicago, Louisville, Toledo, Indianapolis, Duluth, Cleveland, Cincinnati, Peoria, St. Louis, Milwaukee, New Orleans, Kansas City, Galveston, Detroit, Buffalo, Pittsburgh, Memphis, Nashville, St. Joseph, Minneapolis and Little Rock.

Answers received indicate that all of the bodies and organizations will be actively represented, some by whole trainloads, others by smaller delegations.

Grain Dealers' day is to be devoted to the consideration of one of the greatest problems in American agriculture, the question of good oats. The betterment of the quality and yield of the oat crop, is indeed the crying need in the grain business today and the light and poor yields of the last two years in particular have forced recognition of this fact and brought about the decision to devote the formal program of the day to this subject.

The formal program of the day is to be in the special charge of the Western Grain Dealers' association, of which J. A. Tiedeman of Sioux City is president. He will preside at the exercises and will be introduced by President Wattles of the exposition and the Omaha Grain exchange.

The first formal affair of the day will be a general reception at the exchange rooms in the Brandels building, Seventeenth and Douglas streets, at 10:30 a. m. All visiting grain shippers and dealers will be welcome at this gathering. Preparations will be made to register those in the city and at the reception that all may learn who are here.

The program will be given at Creighton Institute in the afternoon at 2:30 o'clock. This program is announced to be given

a discussion will follow each address. Those seeking information upon any line with respect to oats should get their questions ready in mind or on paper and bring them to the meeting. This meeting will be open to all interested persons. To relieve the stress of the formal papers orchestral music will be provided.

It is not a very liberal estimate to predict that there will be 2,000 grain dealers in Omaha on this day. Seven hundred members of the Chicago Board of Trade are coming by special train, which they have arranged for jointly with the Illinois Grain Dealers' association. The committee of the Chicago board having their trip in charge includes F. M. Bunch, who is chairman; William Eckardt, Adolph Gerstenberg, Ed. Andrew, J. C. Murray, S. P. Arndt and W. S. Booth.

Minnesota has appointed as delegates J. R. Markfield, E. S. Woodworth, A. G. Moritz, A. F. Brenner, J. L. McCoull, J. L. McHugh and W. P. Devereux. Of these Messrs. Moritz, Brenner and McCoull are members of the Omaha exchange also.

Big Crowd from St. Louis.

St. Louis, by reason of its close business relations with the Omaha Grain exchange, will send a large number of representatives. President Edward Devoy of the Merchants exchange will attend. M. W. Cochran is chairman of the delegation and W. J. C. Lincoln, traffic manager of the exchange, will be another representative. Mr. Cochran writes that a large number of jobbers and manufacturers have announced their intention of joining the

St. Louis grain dealers on their excursion. The Louisville grain men are another set enthusiastic over the National Corn exposition and the Indianapolis men are coming in a train of their own. The Indiana association will be with them.

Aside from boosting good oats and the corn exposition, the day here will be a further significance. How important grain dealers are to an agricultural nation has been emphasized above. This meeting means the bringing together almost for the first time of these men, whose work is of such consequence. It means that coordinated labor on their part is likely to result and if organically united the power which they can wield will be enormous.

Enthusiasm of Grain Men.

How enthusiastic some of the grain men are over the meeting and the corn exposition as a whole is shown by the following letter to E. J. McVann, secretary of the Omaha exchange and to whom much credit will be due for the success of Grain Dealers' day:

CHICAGO, Board of Trade of the City of Chicago, Secretary's Office.—Mr. E. J. McVann, Secretary, Omaha Grain Exchange, Omaha, Neb., Dear Sir: I am in receipt of your esteemed letter of the 1st inst., together with a copy of your letter of the 1st inst. I wrote yesterday to Mr. G. W. Wattles, president of the National Corn exposition. I enclose herewith copy of my letter to him. I may add that the Board of Trade of the city of Chicago is deeply interested in the National Corn exposition to be held in your city on the 15th of next month. The board will have a large and influential representation on that occasion.

I feel confident that the results of the exposition will be most favorable and practical to the great west. The magnificent work done by the seed corn special trains will be especially interesting, and the discussions of the possibility of improving the conditions surrounding the sowing and growing of oats, cannot fail to be of almost incalculable benefit to the cultivation of this important cereal. I am glad to know that great progress is being made along the lines of an intelligent discussion of all that interests the farmer or is connected in any way with this great interest of agriculture, which really lies as the basis of the prosperity of this country.

This interest is directly, or indirectly, related to every industry and every department of trade throughout the country, and discussion affecting the growing of grain in the great valley of the Mississippi, and the intelligent care of lands, and the scientific knowledge of the rotation of crops, and various phases of this industry, are eminently desirable.

I understand that the Illinois Grain Dealers' association is in direct communication and hearty co-operation with the Chicago Board of Trade for the purpose of organizing a joint party of Illinois shippers and Chicago dealers to visit the exposition.

With my best wishes for the great success of the National Corn exposition, I have the honor to remain, my dear sir, very truly yours, GEORGE E. STONE, Secretary.

NEBRASKA AND ARGENTINA Both Devoted Same Amount of Land Yearly to Raising Corn, Seven Million Acres.

Nebraska, one of the six big corn states of the union, devotes annually about 7,000,000 acres to this crop, or one-seventh of its entire area. Argentina devotes the same amount to the production of corn, 7,000,000 acres. But the Argentina Republic is so much larger in area than Nebraska that comparison is out of the question. The total area of Argentina is 1,190,000 square miles, while that of Nebraska is 77,519 square miles; or in acres Argentina has 78,560,000, while Nebraska has 4,177,000.

In Nebraska corn culture is on a scientific basis, while in Argentina it is on a primitive basis. The Nebraska ear is several times as large as the Argentina ear and the Argentina kernel is much larger than the Nebraska kernel. Also the Nebraska yield per acre is much greater than the Argentina yield per acre. Nebraska in 1908 raised on an average for the entire state 37.1 bushels of corn, while in Argentina the maximum yield is only 15 bushels per acre, the average being probably less than two-thirds of that.

But the Argentina farmer gets higher prices for his corn than the Nebraska farmer for his and the latter has been getting prices that have made him rich and the consumer shudder. England buys nearly all of the Argentina output. The Argentina corn is small, hard, flinty and is said to contain more alcohol and general nutrition than the Nebraska corn, but as to the general nutrition that is not a fact, demonstrated by scientific test.

Artemus Ward's Roach.

George V. Kelcey, a veteran journalist of Cleveland, remembers Artemus Ward well.

"Ward called on me," he said the other day, "the night before one of his panorama lectures. There were some three or four large roaches scurrying about my room and they attracted his attention.

"I am very fond of roaches," Ward said. "Once, in my own home I found a roach struggling in a bowl of water. I took a half walnut shell and put him in it. I saw that he had fastened a hair to one of the toothpicks and had evidently been fishing. Then, overcome with exhaustion, he had fallen asleep. The sight moved me. I took him out, washed him, gave him a spoonful of boiled egg and let him go. That roach never forgot my kindness, and now my home is full of roaches."—New York Journal.

LISTEN TO JONES AND FUNK Here Are Two Men Who Have a Right to Talk About Corn.

BETTERMENT OF AGRICULTURE

Keynote Sounded by General Manager—Funk Tells of the Possibilities of Old King Corn.

Prof. J. Wilkes Jones, general manager of the National Corn exposition, who retired from the faculty of the Iowa State college to devote his entire time to this work, is qualified to speak with authority on the plans and character and purpose of the institution.

Eugene D. Funk of Shirley, Ill., president of the National Corn association, under whose auspices this exposition is given, is another who is prepared to speak. Mr. Funk belongs to the oldest and most famous corn-culture family in the United States. He has 25,000 acres of the best farming land near Bloomington, Ill., devoted entirely to improved farming, especially of corn.

Here is what Prof. Jones has to say: "The National Corn exposition second annual premium list includes all the grains and grasses.

"The several state vice presidents, state commissions, county superintendents and county superintendents and teachers have rendered a splendid service adding the exposition to a magnificent program in making plans and arousing interest.

"We have tried hard to make the exposition national in fact as well as in name. It would not be possible to build up a great educational enterprise of this character without capable counsel and active assistance, all working for a common purpose.

"For the Betterment of Agriculture."

"We are deeply grateful to the nearly 500 manufacturers, grain men, stockmen and commercial interests generally who have made such liberal subscriptions, making it possible for us to offer a premium list aggregating more than \$50,000. The advance premium list which has carried a part of the premium list announcements have brought out responses indicating that the grain growers appreciate these liberal premiums and will bring to the contest a liberal showing of the choicest products ever brought together. The exposition has attempted to so frame the classification that the exhibitor will find in this contest opportunity for fair competition, comparison, study and research that will aid him to produce larger yields and better quality in his next year's crop and in years to come.

"Special attention has been given to the class calculated to appeal to the boys and girls and the public schools generally. We recognize the public school as an important medium in carrying this educational enter-

prise into the homes throughout the country.

"The agricultural press has greatly aided the movement in extending publicity to the plans and offering editorial suggestions that have been gratefully received. The agricultural colleges, experiment stations and the agricultural press must continue to serve as leaders in this modern agricultural campaign of education, for 'larger yields and better quality.'

"Several railway lines have placed representatives out on their respective lines aiding the exposition in creating interest and giving publicity to the enterprise. The railways fully appreciate the importance of industrial development and their co-operation has made it possible for us to make of the National Corn exposition a much more important event than it could possibly have been without their aid.

"The government, state and other officials have rendered exceedingly helpful service and have lent counsel and dignity worthy of the tremendous interests involved.

"The educational congress, which will be held during the exposition period, deserves large audiences throughout their sessions.

"The exposition owns its moving picture camera and projecting apparatus and will illustrate modern farm life views at regular periods during the exposition. Our operator has secured many interesting scenes during the season.

"There will be an abundance of clean, wholesome entertainment every day and evening.

"It is suggested that excursion 'corn

show parties' be formed and engage a tourist or standard Pullman and attend the exposition for a period of several days.

"Corn is so common with the average farmer that he seldom stops to think of the possibilities that lie within the little germ of kernel that he annually plants in the ground.

"To add only one kernel of corn to every ear grown would mean an increase of

4,000,000 bushels in the United States. An increase of one bushel per acre would amount to 80,000,000 bushels. Recent discoveries indicate that an increase of five or more bushels per acre on the average may be expected. Think of all this means, not only to the corn grower, but to every merchant, manufacturer, publisher and professional man—in fact, to every man, woman and child.

"These results will be largely accomplished through the medium of local corn shows and expositions co-operating with the agricultural colleges and experiment stations and the agricultural press, which have led to a greater and more scientific study of the ear of corn and the corn plant. The same may be said of wheat and oats and our grass crops.

"To plant one variety may mean a new piano in the home, or to try to grow another variety may cause the grower to mortgage the farm or borrow money.

"Why not, then, an annual corn and grain exposition to supplement, as it were, the energy and plans of those who are devoting a life-long study to the betterment of our crops and to the ultimate end of greater prosperity to our country and to each individual?"

COUNTRY PAPERS BIG 'ID Have Put Their Shoulders to the Wheel.

Small Town Editors Near the Farmer Whatever success the National Corn exposition attains will be in a large measure due to the assistance rendered by the country newspaper men.

This man is peculiarly close to the farmer and the man who will attend the exposition has granted it. The exhibition management realizes and appreciates this fact, as reflected in a statement by C. C. Rosewater, chairman of publicity.

"We certainly magnify the importance of the press have been to us. Big daily papers have done heretofore, and farm journals have given vital help, but I want to say right here that the country weekly editor has done everything in his power, and we thank him."

Rights of the Dealer.

There is a man out in Joplin, Mo., who is known to his familiar as Gib Barlow. Gib is one of the best men that ever lived, and he takes as much interest in politics as any other man could possibly, because he is the "boss" of the party in his home town.

When Gib was younger than he is now he visited the town of Neosho, eighteen miles away, and while over there he indulged in a quiet game. One of his whilom Joplin friends discovered that he was not getting exactly a square deal, and was not getting off to the effect that his opponent Gib had turned a jack from the bottom.

"Well," said Gib, "what's eatin' you? Woun't it his deal?"—Kansas City Star.

The National Corn Exposition will not only show what has been accomplished during the past ten years by the new movement for progressive agriculture, but will stimulate thousands who till the soil to use better and more successful methods.

"I regard the work, that Prof. P. G. Holden, personally, has done for the State of Iowa, has increased the value of Iowa's corn crop not less than twenty million dollars annually."

B. F. Winchell, President C. R. I. & P. R. R. Co.