

Monday, July 6th, at Kilpatrick's--No Longer a Question of Profit--The Order is Money for Merchandise

To make Monday memorable we present column after column of special offerings throughout our entire store. Some of the lots presented were bought by us ridiculously low--others again cover purchases made by us with the expectation of usual weather and a normal season. If space permitted we could tell a story of great expectations on part of makers of merchandise, and disappointed hopes on the part of sellers. Of more interest to you, however, is what will be done--rather than the why. Note then--no department escapes, everywhere the knife has been applied, and everywhere the cutting has been radical.

Sale Commences at 8 A. M. Monday, July 6th.

Here are a few cuts taken at random from the best. Wash goods, worth 15c, will go at 5c. Dress goods worth \$1.00, will go at 29c. Silks worth \$1.00, will go at 37c. Gloves worth \$1.50, will go at 29c. Underwear worth \$1.00, at 49c. 50c goods for a quarter. Curtains at half price. Nets show a bigger cut--Hostery about half price. Elegant suits at half price. Some that were worth \$25.00, will go at \$5.00. Parasols about half price--Embroideries--Ribbons, Etc.--but what's the use continuing--Read the story, every quotation carries its own emphasis.

Suit Section--2d Floor

Silk and cloth suits--Made for this season. Silk Coat Suits--Silk Jumper Suits--Cloth Coat Suits--Voile Suits--All new--Nothing Jobbish--1/2 price--and less.

One lot of high class tailored suits--Plain Panamas--Fancy Panamas--White Serges--Excellent, and good in both style and quality--Skirts alone worth twice the sale price--Suits which sold up to \$35.00, on Monday, each \$5.00. These are not the very latest in style--but are remarkable snags at the price.

Shirt Waists

White and colored Lawn and Linen Dresses--Splendidly made and of fine materials. The \$15.00 elegant dresses for \$9.75; the \$9.00 serviceable dresses for \$4.98. High class tailored Rep and Linen Skirts--perfect fitting. Those which sold up to \$7.50 on Monday, \$3.98; those which were \$3.00, now \$1.98.

One great lot of Black Panama and fancy Panama Skirts--Garments made to sell as high as \$10.00, and a few even as high as \$12.50, will go into 3 classes, at \$5.00, at \$3.98 and at \$2.50 each.

One lot fine Silk Braided and Pongee Coats, sold up to \$15.00, will go at \$5.00 each.

Black Silk Coats--Rajah Coats--Linen Coats--Tight Fitting--Long, loose Automobile Coats--All priced to end the season and clear the desks.

Girls' Linen Coats--Just right for Summer wear--were \$3.00, now \$1.98. We have faith to believe we'll get the real thing yet--before the dog days have past and gone.

And as we are on the 2d floor, let's talk about Underwear--and when we mention Muslin Underwear, it means something. Ladies' Drawers--fine Nainsook--Umbrella style--

Let us remark in closing--"The Kilpatrick sales are so different." Every thing a little better than you expect to find it. No disappointments. Promptness will pay as usual. 8 o'clock this sale starts.

READ MILLINERY AD ON SOCIETY PAGE.

Embroidery and Lace Trimmed, sold up to \$1.25 Monday, will sell at 79c.

And again a lot made from fine Nainsook or Long Cloth--Embroidery and Lace Trimming, were \$2.00, Monday will sell at 98c.

Ladies' Skirts--White Cambric--India Linen, Etc.; Tucked--Hemstitched and Flounced--very serviceable--extra wide--worth \$1.50, Monday, 98c.

Fine Skirts--deep trimming--pretty Val. Laces--were \$3.75, Monday, \$2.45.

Better still--Just the thing to wear with a dainty white dress--a lot of skirts which sold as high as \$5.00, will go on Monday, at \$3.95.

And best of all--A lot of skirts elaborately trimmed--splendid materials--very, very dainty--were \$9.00, will go on Monday, at \$5.95.

\$1.00 Corsets--Ferry Waists--Kabo and C. B.; will sell at 29c. Will discontinue a lot of Kabo--C. B. a la Spilite--R. G.--J. B. Etc.--worth \$2.00, Monday, will go quickly, at 49c.

Gowns--Low necked--Embroidered and Lace Trimmed, formerly \$1.00, will go on Monday, at, each, 79c.

At \$1.39 and at 98c, a great lot excellent materials and nicely made and trimmed.

Strange as it may appear--We have had remarkable business in our Muslin Underwear section--We find on hand odd lots of Gowns, Skirts, Corsets, Etc.--Sold slightly and musshed through handling--Great indeed will be the mark down.

New, fancy Parasols--the very newest--no leftovers--3 lots--absolutely without any reservation.

Lot 1--\$3.00, former price, on Monday, \$1.59; Lot 2--\$4.00, former price, on Monday, \$2.29; Lot 3--\$6.00, former price, on Monday, \$3.45. Should all be sold by noon.

China and Glassware--usually sold by us away below ruling prices--will be cut one-fifth lower--20% off Monday.

In the Basement Salesroom

Fine Lawns--Batistes--Printed Voiles--quite a variety--sold formerly at 12 1/2c and 15c, on Monday, yard 5c.

THE CROWD WILL APPRECIATE

32-inch Shrunks--not Indian head, but similar--in both white and colors, usually 12 1/2c, on Monday, 7 1/2c.

Fine Gingham--Mercerized English Cloth--Imperial Chambrays, Etc., sold before up to 25c, on Monday, price will be 11 1/2c.

And a great collection of novelty weaves will go at yard 15c.

Fine Wash Goods--Main Floor

'Tis August usually before the seller is extremely radical--but this year it's different--at Kilpatrick's.

42-inch French Voile--pictures with the beautiful blending of colors and the embroidery and ombre tints, formerly \$2.99, Monday, 98c; 40-inch fine dotted Swiss in delicately colored stripes, were \$1.00, Monday, 69c; 30-inch Swisses

(real St. Gall), Embroidered Dots, Etc.--were \$1.00, Monday, 69c; 75c fine Imported Voiles--Tissues and Silk Mixtures--on Monday, 37c; 35c and 50c Swisses--Silk Mixtures and Novelty Stripes, on Monday, 22c. All Irish Dimities--Appliques--Silk Mulls and Etc., which were 25c, now 15c.

At Dress Goods Section

Hundreds of remnants of all kinds--and many odd lots--1/2 price--1/2 price--almost any price to close out--take a peep.

One table covered with Mohairs which sold from 75c up to \$1.25, will be offered at 39c yard. A few pattern suits priced as a surprise party.

Two only fine imported Foulard Silk patterns--Sideband styles, very chic--were \$35.00, will go at, pattern \$12.50.

One counter covered with silks of all kinds--worth 75c, \$1.00 and \$1.25, will go at, yard, 37c.

Drapery Rooms

All the Swisses--Organdies--Printed Madras--Crepes--Silklines, Etc., formerly 15c, Monday, 11c.

Fine Imported Madras--Grenadines--Fancy Nets--Fish Nets--Screen, Etc.--regardless of former prices, will go at, yard 19c.

Filet Nets--54-In. Cables--Swisses--Madras--Cretonnes, Etc.--worth up to \$1.00 yard, all at one price, 39c.

All Lace Curtains marked very low. One lot formerly \$2.00, Monday, pair, 89c; Another lot, formerly \$4.00, Monday, pair, \$1.79; And another, formerly \$6.00, Monday, pair, \$3.69. Buy and keep till fall fixing time.

Women's Summer Underwear

A lot of low neck vests--plain tape--lace finish, neck fine yarn, worth 25c, Monday, 15c. Fine lisle and mercerized vests--plain and trimmed, sold up to 50c, will be offered in one lot, Monday, at 29c.

A lot of fine imported Swiss lisle vests--silk taped and handsome crocheted finish--regularly \$1.00, Monday, 49c.

Children's Underwear--In one great cleanup--all shapes, vests, pants and Union suits--long sleeves--short sleeves--no sleeves at all--2 prices, Monday 29c and 19c.

Children's stockings--full fashioned black--sizes 6 to 8 1/2. Also white lisle socks, formerly 25c, Monday, pair, 10c.

Fine ribbed lisle and lace patterns--black ribbed--flat lisle--lace patterns in tans and colors--formerly up to 50c, on Monday, down to 29c.

Women's hosiery--A notable lot--Imported stockings--blacks, colors, fancies, embroidered, lace, lisle, cotton, regardless of whether they were 50c or over, on Monday one vast assortment at pair 29c.

Embroideries

We bought a vast quantity of sample pieces from a big importer--mostly hand loom--which guarantees extra wearing quality. Fine Swisses, Nainsooks, Inserting, Flouncing, Etc.--formerly 25c, 50c and 75c, for similar goods, on Monday, 35c, 25c and 15c yard. A lot of the Venice Organdies, lace, ocre and white, usually 35c, but on Monday 16c.

A lot which sold at \$1.25, on Monday, 59c.

Children's Section

One-fifth off all hand made and machine made bonnets--all new styles--from your favorite maker. Sun bonnets for little ones, worth 25c, at 8c each.

Colored Wash Dresses

Made from percale or gingham, regularly \$1.00, Monday 69c. Closing out and discontinuing a lot of dresses--low neck, some French, some yoke style, embroidery and lace trimmed, sold up to \$1.50, some beautiful, not perhaps every size, worth looking at anyway, for on Monday the price will be \$1.49.

A few Pique Coats--maybe six all told--sold up to \$1.50; find what you want and you'll get it for \$1.39.

A special lot of children's hemstitched ruffle drawers, all sizes, cheap at 25c, on sale Monday at 15c.

Children's light weight Wool Coats, in 2, 3 and 4 year sizes--a broken lot, sold up to \$3.75; will go at 98c each.

Stop at Handkerchief Counter

Some great values here. All linen, fancy embroidery, also Shamrock lawn hand embroidered initial handkerchiefs, usually 15c, on sale Monday, at 9c each.

Ladies' white embroidered linen Collars, worth 25c, at 8 1/2c. Ladies' white, silk or leather, sold up to 75c, Monday 23c.

Ladies' Combination Pocketbooks, formerly up to \$2.00, Monday 49c. A lot of Carriage and Chatelaine Bags, sold up to \$3.00, Monday at \$1.45.

Toilet Section

Pearl's unscented Soap 8c a cake. Listerine Tooth Powder, regularly 25c, on Monday 12c a can.

Bath As Sweet, formerly 25c, Monday 15c a can. Violet Toiletum Powder, regularly priced at 10c, Monday 5c a can.

At the Notion Counter

Can't slip Pompadour Hair Tolls at 30c each. Fancy Trimmed Back Combs, sold up to \$1.00, at 30c each.

Solid Hair Brushes 59c each. Tooth Brushes, worth 20c, at 10c each.

At Glove Counter

A big lot of odd colors, different makes, different stitching, different clasps, real kid, lamb, suede, etc.--Worth \$1.00 and \$1.25, at 59c a pair.

A lot of long lisle, mainly grey, some lace armlets, a few silk odd and ends left over from our own stock--worth up to \$1.50 all at 23c a pair.

Long silk gloves, tans, blues, blacks and whites, some embroidered--worth \$1.00 and more, Monday \$1.19 a pair.

And your pick from the very best long lisle gloves in our stock, Kayser and others--worth up to \$3.00, at \$1.49 a pair.

Watch Monday Night's Papers

for special announcement concerning remarkable offerings in White Goods and Linens. Don't fail to note this and make careful note that you should attend this wonderful money saving opportunity.

Men Who Cannot Attend

this sale personally should see to it that wife, mother or sister attend for them--representation, indeed, is not restricted.

Two lines of hairbrained fancies, leaders at 50c, Monday 37c. Dollar lines--pure white, mesh and fine nainsook, Monday 69c.

Children's Union Suits, one dollar per suit, on Monday 49c. Soft collar shirts, flannel, mohair, mercerized pongee, sold up to \$2.00, on sale Monday at \$1.29 each.

Laundried Shirts--Monarch and Faultless--the dollar kind, on Monday 79c. Standard everywhere.

High class shirts--plain or pleated--\$1.50 and many of them \$2.00, will go on Monday at \$1.29 each.

Night Shirts, low neck, summer weight, 39c each. Pyjamas, \$1.00 grade 69c; \$1.50 grade \$1.29; \$2.00 grade \$1.59; \$2.50 grade \$2.29.

Men's Socks--fine lisle, blacks, very special at 15c a pair. Also lisle and fine cotton--class Fancies--class Fancies--unembroidered and stripes, usually 50c and 75c, on Monday 39c.

A special line of Men's Belts--almost equal to the 50c line, will go at 25c each.

Thomas Kilpatrick & Co.

MOTOR CAR TO THE RESCUE

Marquise de Breteuil Finds it Handy in Emergency.

COSTUMER GETS HAIL COLUMBIA

American Duchesses Become Tired of English Gay Life--Mrs. Astor and Lilly Langtry in Identical Gowns.

LONDON, July 4--(Special).--That exceedingly smart society woman, the Marquise de Breteuil, who, before her marriage to the French nobleman, was a Miss Garner of New York, has had a mortifying experience. She formed one of the king's house party at Windsor Castle for Ascot and because of the nonarrival of some special gowns from Paris she was almost compelled to wear a costume that had already adorned her person. To have appeared in the royal procession to the famous race-course in any but a new "creation" would have been fatal to her reputation as a dresser. At the very last moment she jumped into an automobile, but her by the king, returned to London, made imperative demands upon Kate Kelly and Paquin, and subsequently appeared in a frock that was the envy of many of her fellow guests.

This American woman's inclusion in his majesty's house party was due to a recent renewal of an old friendship, which existed between the two some years ago. It occurred during King Edward's last trip to France, when he met both the marquise and the marquis and invited them to Windsor.

Among the others invited to the Thames-side castle was Lady Gordon Cumming, the marquise's sister, but, to everybody's surprise, she refused the "command." Gossip says quite openly that the reason for her refusal is the snub administered to her husband, who was not included in the invitation. It will be remembered that the latter was connected with a card scandal some years ago and since then

Lady Gordon Cumming has eschewed society. It is pretty generally felt that the king was guilty of a most unfortunate slip in inviting the second of the Garner heiresses.

American Duchesses Retire.

Although American women are taking a leading part in the festivities of the London season it is generally remarked that the Anglo-American duchesses have retired into their shells. The duchess of Marlborough, who before her separation from her husband was always a member of the king's party at Ascot, is now in Switzerland with her second son who is ill. She is not expected back at Sunderland house until the autumn has set in. It is said that even if she were in London and had not the excuse of a sick son and a deceased stepfather to keep her out of society, she would find another excuse.

The duke and duchess of Roxburgh were to form part of the Windsor house party but did not turn up. The couple are now back in their barrack-like home, Floors Castle, where the duke is always supremely lumpy. The dislike of society is growing on him so that now, like his countryman, the duke of Buccleuch, he declares that he would as soon take a ticket to Hades as to London at the height of the season. As I write all the blinds of Stratford house, the magnificent London residence, which the ducal couple rented from the Colebrookes, are tightly shut and the premises tenanted by a caretaker only. The Roxburghs leave runs out the last of July so I suppose they have used it for the last time.

Lilly Duchess of Marlborough, who years ago was one of the greatest of American hostesses in London, now takes little or no interest in the round of gaieties. To be sure she still has her box at the opera and now and then she entertains a select party of her closest friends, including the king; but beyond that she does not go. As a matter of fact the better part of her time is given over to a watchful care of her young son, Billy Beresford. Just at present that active individual is devoting much of his time to horse-back riding. The horse hasn't been born that he fears to mount and he declares that when he becomes older he will be a jockey.

A very good story concerning Mrs.

Waldorf Astor, Jr., is going the rounds. It appears that the young American matron ordered a beautiful dress of the very latest cut style from a Paquin Paris house, and she had it to the Ascot races. Guessing her surprise upon arriving at the historic course to find Mrs. Langtry the center of an admiring group in a costume the exact duplicate of her own, even to the hat. Mrs. Astor retreated in confusion and indignation to her motor car and was immediately driven away to Clive. A change was effected and later in the day she appeared again on the course. To appear during one afternoon arrayed in two costumes is an innovation and attracted wide comment and led to the story leaking out.

The frocks which created all the trouble were in pale gray with double skirts over which were worn Directorate coats, finished with the innumerable buttons typical of the period. Big gray hats with enormous plumes of the same color and shade completed the costumes. One version of the story declares that Mrs. Langtry was the original from which the American's had been modeled, while another credits the latter woman with the honor of being first in the field. It is safe to say that the modiste, who supplied them will get no further orders from either leader or follower.

Mrs. Palmer Good Buyer.

Those who have been at Hampton house this season unite in declaring that Mrs. Potter Palmer's Mayfair mansion is more beautiful than ever. Quite recently she bought some magnificent bronzes at Christie's at bargain prices and she has set them up about the house. The Chicago society woman is one of the best bargainers in London and dealers have learned to be very careful in trading with her. She never purchases an article before first getting the best opinion as to the real value. Above all she refuses to pay "Morgan prices." Whenever it comes to her ears that J. Pierpont Morgan is interested in an article she drops it like a hot coal.

This feeling against being "Morganized" by the art dealers is not confined to Mrs. Potter Palmer, but is now very general throughout London. The majority of those who attend Christie's auctions are well acquainted with the dealers who have the "bought" of the American millionaire and do not waste their time bidding against them above a reasonable price.

Thefts at Elite Ball.

Some beautiful odds and ends disappeared from Dorchester house the night of the royal ball. The fact has been as carefully guarded as a state secret, for the Whiteside Reids are no less sensitive to things of this nature being found out about their entertainments than even English people. Scent bottles, two snuff boxes, antique ash trays and even statuettes are the things which have disappeared. The majority of them belong to Colonel Reid. As everything in the house is insured no one will suffer from a monetary point of view, though artlessly speaking it would be impossible to replace the lost articles.

There is a story about which I cannot vouch for the effect that on or two of Miss Reid's wedding presents, which she brought down to show to Princess Patricia of Connaught, were also taken. The Reid's did not adopt the precaution of hiring detectives to mix with the guests because the ball was really a comparatively small one and made up of the very elite of American and British society only. LADY MARY.

Located at Last.

Drummer (settling bill in Eagle house, Hayfield)--Pardon my curiosity, sir, but what do you stuff your beds with in this hotel?

Landlord (proudly)--Best straw to be had in this hotel county, I assure you.

Drummer--Ah, that is very interesting. I know now where the straw came from that broke the camel's back--Puck.

LABOR LEADER ON A STRIKE

George N. Barnes Resigns as Protest to His Union.

MEN LACKING IN DISCIPLINE

Self-Made Man Himself, He Has Good Reason to Be Proud of Job He Has Turned Out.

LONDON, July 4--(Special).--George Nathaniel Barnes, M. P., who has just resigned the position of secretary of the Amalgamated Society of Engineers on a question of principle is one of the finest types of the English labor leader. He has gone through the mill of hard work and privation and is a self-made man who has good reason to be proud of the job he has turned out. Mr. Barnes has resigned as a protest against the lack of discipline among the men of his union in the Northeast coast shipbuilding yards. These men have been receiving higher wages than the shipbuilders on the Clyde and at Belfast. This was all very well when times were good, but when shipbuilding slump came a few months ago the employers found that work was leaving the Tyne and going to the cheaper building centers. Half the working population of Sunderland-on-Tyne, for instance, was out of employment. A couple of months ago because of the lack of work at the shipyards.

Employers Ask Reduction.

In this situation the employers approached the men and asked them to accept a reduction of wages to the level of the other districts in the hope of winning back some of the work that had been lost. The men refused and the masters insisted, with the result that a strike took place. The executive of the Amalgamated Society of Engineers, to which the strikers belong, intervened and after many conferences arrived at a settlement with the masters. The men refused to accept the settlement and more conferences took place. The masters were angry and threatened to close their yards for good, but Mr. Barnes and his associates prevailed on them to make another offer to the men which the trade union officials declared was a fair one, and which they advised the men to accept. The men again refused and now Mr. Barnes has declared that he would be only justifying himself by remaining in office.

George Nathaniel Barnes was born in Loches, Scotland, in 1853. He was the son of a jute mill worker and when he was twelve years old he had to begin work on his own account. He had a natural turn for mechanics and after he had served his apprenticeship in a Scotch machine shop he went to London and worked there for a while. Then he went to Dundee and from Dundee to Barrow.

The turning point of his career was in 1872, when he returned to London. He came at the worst possible time. The engineering trade was at the bottom of a deep depression and thousands of men were unemployed. He tramped the streets of London for a year seeking work and finding none, and barely keeping himself from starvation.

Making of a Socialist.

This experience made him a socialist and when he found employment again he threw himself into the work of labor organization. He was associated with John Burns, now a minister of the crown, in organizing a branch of the Amalgamated society and in 1886 he succeeded Mr. Burns as a member of the executive council of the society. In

1892 he became assistant secretary, but in 1893 he had a difference of opinion with the other officers and resigned on a question of principle and went back to work in a machine shop. In 1897, however, his comrades called him back to their service as general secretary and he has held that post ever since.

Mr. Barnes was elected to Parliament for one of the Glasgow divisions at the last general election, and there is no man whose opinion carries more weight in the councils of the labor party. He is a man of rather less than middle height with a quiet, thoughtful face, and he is the very antithesis of the popular conception of the agitator. As a matter of fact, his work is done more in the office and the committee room than on the platform, although when occasion requires, he can be a forceful speaker. His strong point is statistics. He has all the figures bearing on the engineering industry at his fingers' ends and he is reckoned in Parliament to be a master of finance. As general secretary of the Amalgamated society he has had the handling of accumulated funds amounting to more than \$300,000.

POWER OF GOOD ADVERTISING

Chalmers-Detroit Auto Advertisement Brings Many Hundreds of Inquiries.

"This astounding car for \$1,500." This was the headline of an advertisement in leading newspapers of Sunday, June 22, which will be readily recalled by all readers. It could hardly be overlooked.

It was followed by a story that caused every person interested in automobiles and many who were not, to sit up and take notice. It told of the successful production of a car that looks like the costliest car on the coast at the cost of \$1,500, at a price one-half to one-third the usual figure. Though introduced under the new name of the Chalmers-Detroit, it is connected with a name synonymous with superiority of construction and luxury of finish in motor car building--the Thomas. For the Chalmers-Detroit Motor company of Detroit, Mich., is the successor to the E. R. Thomas-Detroit company.

All of which facts figure in a remarkable story of the real merit, the power of good advertising "copy," and the power of the press.

In the first two days after this one advertisement appeared the first announcement of the new car, the Chalmers-Detroit company received 25 letters from prospective buyers, and 250 letters and telegrams from dealers who wish to buy the agency for the car.

When it is considered that each of the 25 inquiries from prospects means a possible sale at \$1,500, and each of the 250 from dealers a possible agency that might sell a dozen or a score of the cars this season, the tremendous import of these returns begins to be realized. It runs into millions of dollars.

The advertisement which did the business was prepared by L. A. Thomas of Chicago and New York, and is a striking tribute to the efficiency of that agency's copy department an organization which enrolls several of the most successful advertising men of America, the head of which receives \$1,000 a week.

Force of Habit.

There was a noise down in the silver closet. "John," whispered the wife of the baseball umpire, "wake up. There is someone trying to reach the plate."

"Try to reach the plate," echoed the umpire drowsily. "Well, for goodness sake let me see them, or there'll be a kick over the decision and first thing you know the rotters will begin throwing pop bottles." --Chicago News.

CALL FOR THE BEST OF CORN

National Corn Show Impressed on the Farmer's Mind.

DOUGLAS COUNTY CORN GROWERS

Large Sums of Cash Offered to Promote Healthy Competition and to Secure Best of Exhibits at Show.

A meeting was called by the Nebraska State commission to convene at Lincoln April 2, 1908, at which eighteen counties were represented by one delegate from each county. The object of the meeting was to get the best ideas and formulate plans by which the different counties in the state were to be organized to get the best results for the National Corn Exposition at Omaha December 9 to 19, 1908.

Soon after the Lincoln meeting a call was sent out by the Douglas County Agricultural society for a mass convention of farmers to meet at Benson, to organize a Douglas county corn growers' association