## THE OMAHA SUNDAY BEE.

FOUNDED BY EDWARD ROSEWATER

VICTOR ROSEWATER, EDITOR. Entered at Omaha Postoffice as second-class matter.

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7	36,700	23	36,980
8	36,580	24	36,950
9	36,660	25	35,600
10	36,820	26	38,780
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GEO. B. TZSCHUCK,
Treasurer.
Subscribed in my presence and sworn to
before me this 31st day of August, 1907.
(Seal)
M. B. HUNGATE,
Notary Public.

WHEN OUT OF TOWN. Subscribers leaving the city temporarily should have The Bee

changed as often as requested.

As to Senator Foraker, he is still playing political solitaire.

mailed to them. Address will be

"What's the score?" will soon be transferred from the diamond to the gridiron.

All this talk about selling the Philippines is wasted breath, so long as no customer is in sight.

Mr. Bryan may call Mr. Taft "the Great Postponer," but the title really belongs to Walter Wellman.

Still, those Hindus in Washington have not been treated much more severely than they were at home.

Washington advices indicate that termined to nail the Lumber trust.

Twain for his "flippancy." The Enghumor.

Secretary Taft says there are too many millionaires. Most people think too many of the other fellows are millionaires.

Delaware proposes to increase its revenues by taxing tombstones. Delaware anthorities have a weakness for grave problems.

Our Nebraska railroads are not so cock-sure that they want to fight every act of regulation by the state as they were a week ago.

divorce because his wife insists upon wearing decollete dress. In a word, he hopes to win by a neck.

"Purgatory" because no one can enter it. This does not agree with the ac- the United States. cepted notion of purgatory.

allay their fears of impending calamity.

An organization known as "The Searchers After the Perfect Life" has been formed in Chicago. For obvious reasons its work will be outside of

"The upper berths are just as comfortable and desirable as the lower," says a Pullman official. Did you ever see a Pullman official selecting an upper berth?

Fortunately the dates arranged for President Roosevelt's western tour bring him in and out of St. Louis without endangering the stability of the Sunday lid.

however long.

cratic nomination for the presidency, ington and the conductor firing a hobo by getting himself misunderstood. He soldier. It is generally regarded as He simply holds that it is some other man's turn to take the beating.

While the State Rallway commission rates on cream or on any other staple article of transportation. If any ward and not upward.

RUNNING WILD ON PLAYGROUNDS. of juvenile courts, detention homes, child labor laws, children's playgrounds and everything that appeals to them in the name of the children, The Bee deems it its duty to enter protest against the scheme to vote \$50,000 of park bonds to be used to purchase public playgrounds in vari-

ous parts of the city. Members of the Park board seem to be at variance as to whether these proposed playgrounds should be acquired out of the proceeds of bonds chargeable against the taxpayers of the whole city, or whether the cost should be assessed back to the property in the vicinity deriving direct benefits from such improvements, the same as has been the practice with reference to new parks. Irrespective of the incentive which the voting of these bonds would give to real estate deals in which the city would get the worst of it, The Bee sees no reason whatever for inaugurating the plan.

In the first place, the champions of children's playgrounds shut their eyes to the difference between Omaha and eastern cities which they want to imitate. New York, Philadelphia, Boston and Baltimore are built up solidly with narrow streets which leave no room for healthy exercise by children. Omaha, on the other hand, is one vast playground with wide streets, detached dwellings, front yards, back yards and vacant lots within the reach 8,780 of every child.

In eastern cities the public schools are hemmed in between big buildings with nothing but a narrow brick-paved courtyard for the children to turn around in. In Omaha we have nearly forty public schools, with commodious yards attached to each of them, furnishing ample playground for all the children in attendance. If some of these school yards need enlargement, that would be an easy matter, but there is no good reason why they should not serve as playgrounds all the year round as well as during the months the schools are open.

Furthermore, Omaha has a number of well located parks, a corner of which could easily be used for summer playgrounds if the school yard playgrounds needs augmenting in hot weather. To invest \$50,000 or any other large sum in public playgrounds in a city like Omaha on which returns could be had for only a small part of the year would be a waste and an extravagance absolutely unjustifiable when so many more necessary public

improvements are imperatively needed. The time may come when public playgrounds in the congested parts of our city will be desirable, but that is yet ten or twenty years ahead, and that emergency will be taken care of when it arises.

#### THE POST CARD CRAZE

The souvenir postcard, which at one time was looked upon as an unthe Department of Justice is still de- mitigated nuisance, now promises to be a blessing, so far as the Postoffice department of the government is con-An English journal criticises Mark | cerned. The growth of the souvenir card mania has been so rapid that lish still insist upon having serious postal officials are already figuring upon it to do away with the annual postal deficit. The souvenir postcard was of French origin and was developed in Germany, but its use has become so universal that it has become accepted as a fixed part of the system of communication. It has supplanted the long-winded letters formerly written by travelers and enabled them at less expense of time and money to give their friends a more instructive idea

of what they are seeing. Some idea of the use of the postcard tics. At the New York postoffice, the daily average of domestic postcards re-A New York man has applied for a ceived for distribution outside of New York is 20,000, while the carriers in New York City distribute daily an average of 150,000 of these souvenirs. 25,000 of them coming from foreign New Englanders have named a cave lands. One steamship alone brought here for." Senator Tillman is work-65,000 souvenir cards in its mails to

Officials of the Postoffice department If Mr. Harriman will tell his Wall these souvenirs has increased 60 per northwest, occupying his time, at \$200 street associates all about what he saw cent during the three months of sum- a night, until he will have to report to ing to the beloved old blue will be in the west he may at least in part mer travel and that it is already some- congress, on December 1. He is a cheering news to the public, particuthe more the fad grows the smaller be- question. comes the annual postal deficit.

While originally the souvenir postcard was a mere pleasantry, the world crowds that hear him agree with him It is said that President Roosevelt's is becoming educated, through its use, on the race question. Tillman fattens message to the next congress will be about places it never thought of bethe longest he has ever written. He fore, simply because everybody sends four-fifths, or even a majority, of his need have no fear it will not be read, pictures and views, in postcard form, hearers agreeing with him on the race to everybody else. The cards range question he will change his attitude from pictures of the Sphinx and the and advocate something certain to put Judge Parker explains that he has first log cabin at Three Oaks, Mich., him in a hopeless minority. not said he would refuse the demo- to the Congressional library at Wash-

from a limited train in the desert One abuse has crept into the use of | hater," a fighter, something of a bully the souvenir card, however, that should and an Ishmaelite, with his hand be eradicated promptly. The Wisconsin against the existing order of things. is reducing rates on grain, it is not a postmasters, in convention last week, As a matter of fact, the negro emgood time for it to consider raising passed resolutions denouncing the ob- ployes on his big South Carolina plan- sion characterized by the retraction of scene or suggestive postcard as an evil tation love him; he is something of a the field of personal consciousness and has already invested him. But rumor has growing at an alarming rate. Such poet and dreamer, a mild-mannered a tendency to the dissociation and changes are to be made in existing cards can have no value, educational man among his friends, a student and emancipation of the system of ideas freight schedules, they should go down- or otherwise, and their use should be a philosopher. He makes up for his and functions that constitute person-

serving to be encouraged.

A ROYALTY LOVING DEMOCRAT.

able democratic contemporary, just rethrough his newspaper of imported Tillman. ideas acquired while hobnobbing with royalty.

Colonel Bryan made a globe-girdling ened and most popularly responsive said: other people.

But not so with our distinguished congressman - editor - traveler, who bility of our free institutions and eager to go back to the monarchical forms which our ancestors shook off more than a century ago. His ideal govern-How is it with the British empire, from which in the name of self-government the United States seceded?

What happens when the British Parliament enacts a law?

Can its operations be suspended by the idiciary as here? They cannot. Parliament declare the law invalid and unonstitutional? They cannot.

As seen through the spectacles of this eminent royalty-worshiping democrat, the American people have condemned themselves to stand idly by to see their laws when made "exposed helpless before executives and judges, perhaps to be maimed or to be put to death," while the British people, when their Parliament has enacted a law, "have got it."

We agree with the conclusion of our amiable contemporary that "the difference is worth thinking about." The people of Great Britain have a king handed down to them by heredity and a House of Lords, to which admission is determined by birth, and with almost equal authority to that of the popularly elected House of Commons. The people of the United States, on the other hand, must be content to be sovereigns in themselves, each on the same level with the other in point of citizenship. They must submit to a government established by the people and for the people and endure methods of legislation and means of testing its validity, fixed by their own constitution, reserving to themselves the right and the power to change their funda-

mental law at will. Colonel Bryan has defined a democrat to be "one who believes in the rule of the people." According to the Bryan definition, our democratic editorcongressman should be debarred from assuming the name.

"THE IGNORAMUSES UP NORTH." Senator Benjamin Ryan Tillman of South Carolina has returned to his home after one of his most successful

an interview with the Savannah Press Senator Tillman says: I enjoy preaching the gospel of white su to those miserable ignoramuses

mpensate me for the work. I find about four-fifths of the crowd with ne on the race question everywhere I go. The politicians are the ones who oppose my views. I have taken a number of hand primaries, and most of them are more upantmous than any I have taken in South

No, I am not permitted to talk politics is furnished by newly completed statis- in my lectures. I am confined to the race question by my contracts, but that is really the only question that divides this country. It has divided the north and south for the last fifty years and if it wasn't for the negro they could get together.

The clown in the old-fashioned circus used to announce, "We have got your money, and that's what we're cent order permitting messages to be the country, as he intended it should defenders. written on the left half of the address be, and will start a controversy in side. Every city and village in the every city where he is billed to lecture. nation has a souvenir card and the The result will be more business at the officials of the War department that recipient is never at a loss to get some- box office and more money for Till- the proprietors of places of amusement thing suitable to send in return. The man. If the attendance shows signs government's interest in the develop- of dropping off Tillman will probably men of the service, if they are dressed ment of the fad arises from the fact apply to the police for a bodyguard, in blue uniforms, instead of the olive the postage on a pound of souvenir expressing fear-to which he is a drab now used for summer wear and cards is about 40 cents, as against a stranger—that efforts will be made to the khaki that is worn in winter. It nominal cost of transporting them, so prevent him from discussing the negro is admitted that the present dress has of high cost of living, would not insure much at heart as you. And while the

assertion that "four-fifths" of the on opposition and any time he finds

Tillman has made a lot of money has the reputation of being a "nigger

Omaha are just now blindly enamored beneficial educational institution de- it pays." He has a warm spot under terms. his vest for "the miserable ignoramuses up north" and room in his The congressman-editor of our ami- know him quietly laugh at his methods and tactics and sincerely regret that jurned from an extended sojourn they prevent the man's hearers from abroad, is already giving evidence getting acquainted with the real Ben

## A FAR FETCHED PREDICTION.

Ebenezer J. Hill, a veteran member trip only to proclaim on regaining his of congress from Connecticut, has been native land that notwithstanding all he having a dream of American expansion had observed in the most progressive that holds small promise of ever comnations of the world, he was still con- ing true. In a recent address before a vinced that ours is the most enlight- church audience at Stratford, Mr. Hill

government on earth-a nation enjoy- This continent will be ours. The Panama ing priceless liberties possessed by no canal will be our southern boundary and our northern shores will end at the Arctic

In an address in the United States senate a few years ago, John M. Thurscomes home apprehensive of the sta- ton described the United States as for the preliminaries of a big bank "bounded on the east by the Atlantic, by the national conscience and on the the Baptist brethren. north by the old enemy." Mr. Hill has ment now is that of Great Britain, and improved on that by fixing the line of this is how he voices his admiration: the national conscience at Panama mates the value of the poultry and north.

There is always the possibility that Can British judges by virtue of assumed ment of that dream is most remote. superior wisdom or virtue to that of the The Dominion is prospering marvelously and rejoicing in its political in-Can the king veto it? He can-but he dependence, Commercial union may dare not. That veto would cost him his come in the lifetime of the young men of today, but political union cannot be expected for generations.

The problem on the south is of alto-

gether a different complexion. Our nation is destined to play an important part in the future government of the trouble-breeding republics of Central America and steps have already been taken to aid them in forming a ernments. The completion of the Panama canal will make it necessary that peace be maintained in the Central American region, but the United States, in encouraging and promoting such peace, can have no plan of territorial expansion in that direction. The nation will desire and aim to remain at peace with all the Latin-American people between the Panama canal and the Rio Grande, but it cannot, unless the entire mode of life, thought and opinion of the American people change rapidly, think of absorbing them into our political union until the population conditions there are completely

THE PASSING OF POLITENESS.

changed.

The Keystone Telephone company of Philadelphia has issued an order which threatens another step toward the abandonment of the old forms of polite conversation now, unhappily, almost obsolete. - The company has directed its 450 operators to cease hereafter patrons are requested to observe the same rule. The company bases its order on the ground that the change will save a great deal of time daily.

It is doubtful if this alleged saving in time is sufficient justification for an seasons on the chautauqua circuit. In order limiting the supply of politeness that is already running low in this hurrying age. It does not take long for either the telephone operator or up north. Yes, I get enough out of it to the patron to say "please" and the little word is oft a lubricant that makes even the commercial and industrial wheels of the busy world run more smoothly. It takes the raw edge off a command and lends strength to a request. The word "please" is one relic of the polite forms of our fathers that should not be lost. It is inexpensive and returns liberally on the investment. The argument that it consumes time is not tenable, because everybody has time enough and to spare for a little politeness.

# THE BOYS IN BLUE.

The announcement from Washinging the same game. He is to rest a ton that the War department is conweek or ten days and then make a sidering the advisability of abolishing fresh start on fifty lecture dates that the olive drab, the khaki and other at Washington state that the use of will take him through the west and colors in the uniforms worn by the rence teaches us that colored regulars do men of the army and navy and returnthing of a burden to handle the daily wise advertiser and is his own press larly to the old veterans and their dereceipts. The government, however, agent. His apparently casual remark scendants who have never become is encouraging the use of the souvenir about "those miserable ignoramuses fully reconciled to the change in the postcard as a business getter by a re- up north" will be heralded throughout color of the uniform of the nation's The proposed change, it is under-

stood, is due to an impression among will not discriminate against enlisted a rough appearance and it is thought It is useless to discuss Mr. Tillman's that proprietors of amusement places object to it just as they do to a laborer appearing in overalls and jumper. It is proposed, therefore, to issue a general order requiring enlisted men, at least when on leave, to wear the blue uniform and thus appear "dressed up." Whatever the reason for the order, demands admission.

it will be welcomed generally. The American people have an abiding love for the blue uniform of the American arms and munitions of war.

A French physician describes hysteria as "a form of mental depressuppressed by punishing severely the chautauqua stunts just as a mollycod- ality." Many have felt that it was ed and not too hastily anticipe-

men who sell them. With that excep- die on the stage makes up for the part something like that, but have been While we know that the people of tion the souvenir card is proving a of the blood-thirsty villain, "because unable to explain it in such simple

Governor Sheldon has promised to pockets for their dollars. Those who bring his staff to Ak-Sar-Ben's next initiating performance, but has not yet increased the supply of colonels available for the occasion. His predecessor in the executive chair would have had a whole army of gold-decked retainers commissioned by this time,

> Complaint is made that the Ne braska corrupt practices law holds down the candidate too closely in his expenses in a direct primary fight. The way to make the corrupt practices law elastic is for the candidate to run on all tickets and give himself the maximum expense account on each.

J. Pierpont Morgan is making elaborate preparations for his attendance thon the conference of the Episcopal church on the same scale that he would merger. John D. Rockefeller should on the west by the Pacific, on the south take pointers if he wants to syndicate

The Department of Agriculture estiand obliterating the old enemy on the eggs of the country for the present year at \$500,000,000. The housewife who has to buy either poultry or eggs Canada may ultimately become a part at prevailing prices will be easily conof the American union, but the fulfill- vinced that the estimate is not exag-

> Senator Depew says \$100,000,000 of American securities formerly held in France have been bought by Americans, but he cannot learn the identity of the purchasers. Oh, well, several Nebraska farmers have sold their hold-over supplies of wheat.

Some statistician has figured out that 500,000,000 people live in houses, 700,000,000 in caves, huts or tents and 250,000,000 have no regular shelpeace pact looking to more stable gov- ter. The last number must include the dwellers in flats.

> Armed men are making it a daily business to rob the people on the street cars in Los Angeles. We have felt all along that Los Angeles would get tired of using its climate alone for advertising purposes.

Senator Hemenway of Indiana says the tariff will be the main issue in next year's campaign. And to think that Hemenway got his start by being Uncle Joe Cannon's chief lieutenant in the house.

Secretary Taft is on his way to the Philippines, but that will not prevent Colonel Bryan from continuing to debate with him as if he were his only competitor in the presidential race.

#### All-Steel Passenger Cars. Brooklyn Eagle.

Another railroad is experimenting with regret that travelers cannot appreciate the time. Time flies. saying "please" to patrons, while the they have first been mixed up in a wreck. is another soak for the consumer, provided

#### A Knock for Whiners. Chicago Record-Herald. When a \$40,000,000 bond issue is more than

times and ruin. New York's experience with its big issue has several lessons for the whiners. Pride Goes Before the Fall. New York Post. fornia land grafters came about because its appropriation. of his refusal to shake hands with the

#### personal factor has been banished from the large affairs of modern life.

'dummy" who had made fraudulent en-

Making Too Much Money. Indianapolis News. Prosperity has its objectionable features. For instance, just when the eloquent legal talent of the railroads is striving to demonstrate that the 2-cent fare law will ruin the corporations thoughtless people become restless and do so much traveling that the railroads make more money than ever.

# Army Insubordination.

Boston Transcript. Fifty troopers from the farriers' school at Fort Riley who attempted to release a omrade and attacked the jail at Junction City, Kan., were fired upon and repulsed by the sheriff and his men. This occurnot monopolize all the insubordination in the regular army, and is a reminder that discipline may be slack in other posts than those on the Rio Grande. The largest number of colored soldiers supposed to have raided Brownsville was tweive, and yet at Fort Riley fifty troopers can undetected steal out to break the law. Apparently there is need of an investigation that in vestigates.

# SECULAR SHOTS AT THE PULPIT

New York World: That Nebraska ex prize-fighter who has taken to the pulpit will change his plan of battle, presumably, by handling his adversary now without the gloves.

Pittsburg Dispatch: Another preacher has given up the work to solicit life insurance, listen to the views of one who existence. It is not a cheerful commentary on latter-day Christlanity, but is probably a sign of the times. Chicago Record-Herald: Annie Besant

says she is the present owner of the soul of Mme. Biavatsky. One of the disagreeable features of theosophy is that an in dividual cannot pick out the soul he or she would like to have, but must accept any kind of a soul that comes along and

Raltimore American: Explicit preaching instead of the more polite implicit discourse has caused friction in a Georgia church. The supersensitive conscience does not trouble the pew sleeper, who takes his first much of the soldier's equipment as his wink just before the collection box passes around and becomes alort with the doninie's rousing climax.

Brooklyn Eagle: Because of his character, attainments and position in the church the new Archbishop of Boston is worthy of the cardinal's hat with which rumor created so many cardinals of whom the appointing power has not approved that a onsistory announcement of Mgr. O'Con nell's promotion should be patiently await-



#### SERMONS BOILED DOWN.

Ideals of character are the conscience of society. He never finds himself who never denies

You never will find faith by running away from facts. The highest religion is to do the lowlies

himself.

things well. They who pour out their hearts never empty them. A man may deceive himself, but he never

fools destiny. Truth cannot be found while squinting at popular opinion. Our roughest experience often arise from

our smoothest tricks. Revenge is never so sweet as when we efuse to entertain it. You cannot be a leader and lose sight of

those who are to be led. You cannot travel toward heaven if you turn your back on truth. Some talk so hard about duty they have

no strength left for deeds The shortness of the day excuses no man from greatness of endeavor. The mournful saint works a good deal nore harm than the cheerful sinner.

If we never do the things we do not like we never will be able to do the things we desire. There are too many folks trying to meet the world's hunger for love with essays on

#### affection,-Chicago Tribune. PERSONAL AND OTHERWISE.

The next time Walter Wellman essays all-steel passenger cars. It is a matter for the part he should hitch his balloon to chief advantage of these inventions until Pushing up the price of whisky a notch

the consumer likes to souk himself. Admirers of the convicted boodlers of San Francisco insist that they are innocent. Insistence proves the admirers in four times oversubscribed it is not easy

nocents. to draw a long face and whine of hard The National Association of Muster Bakers, in session in Chicago, voted to increase the association's reserve fund. They need the dough.

The Department of Agriculture announces that bedbugs feed only twice in forty hours. The exposure of one of the great Call- The department is determined to justify

A New Orleans paper reports that the Elks of that locality have pulled off "a tries for him. Yet we are told that the bamboula." In the lingo of Lake Pontchartrain "bamboula" means "a high old time." Mr. Wellman's dash to the pole has been dashed by persistent adverse winds. In a competition of that kind it takes something of a gale to beat Walt to a standstill.

Panama canal diggers have reached a mighty high record of energetic activity. It is said the output of dirt equals the record of last year's campaign in New

York state. The put-away wife of Artist Earle did not shed any tears at the parting. A roll of \$200,000 for the pursuit of happiness. coupled with the joys of grass-widowhood, effectively tightens the lid on weeps.

The most imposing nature fakir in the tribe comes perilously near provoking the big stick. He is a ship captain of New Bedford, who has brought into port a story of a 1,000-mile trip in tow of a school of whales. Every whale escaped.

Post-mortem contrasts between the personal assessment rolls and the schedules filed in the probate court bring into view the mental vagaries of Chicago men. One man, who paid taxes on \$5,000 of personalty, leaves \$100,000 of that class of property.

Another, who acknowledged only \$500 for tax purposes, left \$300,000 to his heirs. As a vehicle of absorbing fiction the average personalty schedule puts the kibosh on Colonel Mulberry Sellers.

#### DOMESTIC PLEASANTRIES.

'This poet," said Tess "speaks of 'spoon-drift on the bosom of the waters.' I suppose 'spoon-drift' is a nautical term."
"I fancy," said Jess, "that 'spoon-drift' means when you are out in a boat along with 'him' and just drifting."—Philadelphia Press. phia Press.

"May I have the next dance, Mic Po-"I'm engaged, Mr. Gailey."
"O! what's the odds? Why, I'm married."—Baltimore American.

"George was just going to propose to me, last night."

"And what happened?"

"A tire blew up and then he couldn't think of anything else."—Cleveland Plain

Towns—Of course, the scheme is a good one, but do you think your wife will approve of it?

Browns—Yes, if by careful hinting I can get her to formulate it herself, and make her believe it's her own.—Philadelphia Led-Dyer-I don't object to my wife having the

last word. Enpec-I wouldn't if mine would cut out some of those before it.—Smart Set. "Bilkins tells me he is getting awfully tired of living alone."
"I would think he'd marry and settle down."
"I was talking with him about it the other day, and he says he doesn't know whether to get married or buy a phonograph."—Milwaukee Sentinel.

"I am thinking," said Miss Elderflower, of taking a trip to visit friends in China. My you would be so popular there wished Miss Pert.

"Do you think so?" simpered the other.
"Yes, indeed," replied Miss Pert." "Outhere they are so respectful to age."—Phila-lelphia Press. He-Alas! I can never marry you.

He-Because your father is in such andy line of business. She-How dure you say that? He-Why, didn't you tell me yourself he was an awning manuacturer?-Judge.

HOW LONG WILL THEY LAST!

Minna Irving in Leslie's Weekly. ellow with plenty of money sowing his oats with a dash is making a swift excavation In the coffer containing his cash, On playing the ponies, and autos, And chorus girls beasting a past, And bridge, he is wasting his substance— How long will it last?

A frisky young matron of 20 is witchingly giddy and gay; be filts in a manner outrageou Whenever her husband's away. There are strolls on the beach in the moon And rides in a motor car fast, And trips into town with admirers— How long will it last?

The faddist who starves for a theory.

And breakfasts on muffins of straw,
With a peanut and milk for his dinner,
And for supper a bean eaten raw;
Who believes we can live without cook
And at mution and beef is aghast,
Is getting too thin for a coffin-

The atheist scoffs at the notion The athelst scoffs at the notion of a Being of wisdom supreme; a myth he considers the Bible.

And heaven, he says, is a dream, no the mould a glittering logic. His argument specious is cast. But when Satan is stoking the furnace—How long will it last?

When riding our favorite hobbies We come to the heavenly gate Which leads to the city celestial, And Saint Peter pronounces our f And Saint Peter pronounces our fate,
The doctrines, the creeds, and the dogmas
To which we so fondly hold fast,
When touched by eternity's glory—
How long will it last?

# After Dinner

DRAW up a chair close to that of your wife and talk over the question of the purchase of a plano; consider it logically; because the pastoral salary, in these days economy in your domestic affairs as conference is in progress don't forget to take into account the obligation that restr upon both of you to prepare your children for a useful life, one that will be of credit to the name they bear.

Perhaps you would like a few pertinent facts to help you in the discussion, a few words of advise to show that the chase of a piano is not such a formidable undertaking and that the ownership of

ne is not beyond your resources. In the A. Hospe Company's store new planes can be bought for \$125, \$145, \$165. \$190 and \$235 and on up to \$1,000. These prices are absolutely the lowest in the United States for the same grade of goods. Whatever instrument you select will be placed in your home upon the payment of small amount of cash

Instead of paying for the plane all at

ordance with the price of the instrument ou select. For this there is no increase the price, no additional charge in fact, other than small interest per annum. In the Hospe plan of selling you will

ind an assurance of the best values and he fairest treatment. The prices quoted you are the prices quoted everyone. They are always firm because we do not discriminate. Commissions are not given here and therefore, unlike most piano dealers, we do not have a sliding scale and increase prices for protection from insistent claims of the commission takers, many of whom force these claims after the plano is sold.

Last, but not least, we are factory distributers for Kranich & Back, Kimball, Trokauer, Melville Clark, Bush & Lane, H. P. Nelson, Hallet & Davis, Conway, Cable-Nelson, Weser Bros., Cramer, Imperial, Whitney, Hinze, Schullhoff, Arlon, Dunbar, Kingsbury, etc., etc. We save you \$50 to \$150 on a piane,

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