

THE FISSURE-PIPE-PIPE THE GREAT PIPE-SALUBRITY-CHERRYVALE-KANSAS CITY REFINERY. PEOPLE WILL ARRIVE AT YATES CENTER, KANSAS, EARLY NEXT WEEK.

Other Shipments Will Follow Immediately. Cherryvale Plant Will Be Refining Oil in Six Weeks. With Both Refineries in Operation and Pipe Line Completed, Company Will Have Capacity Enough to Clear Twelve Thousand Dollars Per Day.

Money invested in this great enterprise will increase in solid value twenty fold. Franchises from the eight Kansas county boards of commissioners, granting right of way for the 189 miles of pipe line clear through to the navigable waters now secured. Construction work commences forthwith and will be pushed with vim.

REFUSING to stand idly by while a band of foreign thieves pillage and confiscate the rich oil industry of Kansas, this great refinery and pipe-line company is cutting her way through to success on Kansas soil, building a market for a Kansas product, backed by the strong arm of the state, supported by the people, the pulp and the press, while from all over the United States unlimited financial aid is coming in on every mail, cheering and crowding the good work along. Money invested in the stock is safe because the people in general are behind it. Price on next allotment will be 15 cents per share.

Protected by the strong arm of the State-backed by the Press, Pulpit and Public Approval in General.

The Uncle Sam Refineries and pipeline is a child of the favorable Kansas legislation of last winter. It is the only strong and progressive pipeline and refinery company backed by independent capital in the states and really what you could term in a position to take care of itself. Everybody is for it. The public in general wishes for its grand success, and such conditions as these is what brings success.

DEMANDING a square deal for Kansas and Oklahoma petroleum and equitable prices for fuel oil consumers of the central west, this great stock company is banding together 4,000 men to stand shoulder to shoulder, fighting for a market for a home product that is owned mostly by Kansas and Oklahoma taxpayers, they offer to every investor in the United States a safe, practicable investment, one that will increase twentyfold and at the same time strike a blow for justice in the oil fields. The company now has stockholders in every state and territory and in Canada and old Mexico.

Financial Condition of the Company.

Authorized capitalization is ten million shares. Every share of ten dollars draws the amount of \$400 cash. In addition, the par value is a per share: stock is non-assessable. There has been no demand for stock in this company. Every share has been sold for cash from the start. There are now ten thousand shares outstanding. Five hundred and fifteen thousand shares. This stock is in such demand that a stockholder can pay for his shares in five average cash daily remittances. He runs over fifteen hundred dollars per day. The company is not only paying all the stockholders scattered all over the United States and in Mexico and Canada, every month, but is also paying for the stock company on to greater success. There are now subscribers in the form of installments on stock. The stock is being paid for in during the next five months over eighty-four thousand shares. In the treasury the company is discharging its bill by paying as it goes. It will continue this policy. The pipe line to Kansas City will be built just as we see our way clear to pay for it. We may be four months and we may be a year, but she will be built, and when she is completed it will belong to the stockholders of this Uncle Sam company, not some bondholders or money sharks, either. There are big dividends on the stock and presents. The company is in communication with over three thousand prospective investors. We will cut this statement short by saying if you want any of the stock of this company you had better secure it as quickly as you can get your hands on it. If it is going fast and the company is under the management of a business man who will pursue a safe business course straight through.

RIGHT through the richest farm lands of the Sunflower state, the Uncle Sam pipeline will lay down to thousands of Kansas homes nature's own fuel at reasonable prices until it reaches the banks of the navigable waters where Refinery No. 2 will be completed, when down the Missouri river to the Mississippi and over the Ohio, Tennessee and other navigable waterways oil, refined and lubricating oil will be marketed by steamboats to the great manufacturing centers of the union, and, if necessary, the company can float its oil to the ocean steamers unhampered and free, regardless of any railroad robber rates or criminal rebates or Standard Oil conspiracies.

Now Is the Time to Buy Your Stock.

For a Few More Days the Uncle Sam Co. Will Sell Treasury Stock as Follows:

500 Shares \$40.00	2,500 Shares	.. \$200.00
1,000 Shares \$80.00	5,000 Shares	.. \$400.00
1,500 Shares	.. \$120.00	10,000 Shares	.. \$800.00
2,000 Shares	.. \$160.00		

The stock is non-assessable and the par value is \$1.00 per share.

The time to invest in a company is when that company is selling its ground floor stock. When you buy stock in the Uncle Sam Company at \$20 per 1,000 share, you pay no more than hundreds of other investors. The company is strong now, and is hourly growing stronger. By September 1st you will see this stock up close to the dollar mark. Why not help yourself, and also help this company, by remitting today for at least 1,000 shares of stock?

Subject to raise without notice the company will sell stock as follows on installments:

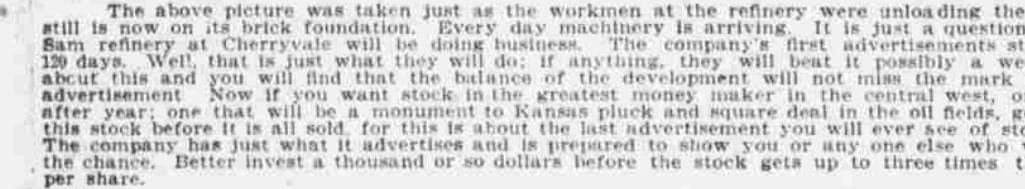
500 shares \$5 cash, with 5 monthly payments of \$8.
1,000 shares \$10 cash, with 5 monthly payments of \$16.
1,500 shares \$15 cash, with 5 monthly payments of \$24.
2,000 shares \$20 cash, with 5 monthly payments of \$32.
2,500 shares \$25 cash, with 5 monthly payments of \$40.
3,000 shares \$30 cash, with 5 monthly payments of \$48.
3,500 shares \$35 cash, with 5 monthly payments of \$56.
4,000 shares \$40 cash, with 5 monthly payments of \$64.
4,500 shares \$45 cash, with 5 monthly payments of \$72.
5,000 shares \$50 cash, with 5 monthly payments of \$80.
5,500 shares \$55 cash, with 5 monthly payments of \$88.
6,000 shares \$60 cash, with 5 monthly payments of \$96.
6,500 shares \$65 cash, with 5 monthly payments of \$104.
7,000 shares \$70 cash, with 5 monthly payments of \$112.
7,500 shares \$75 cash, with 5 monthly payments of \$120.
8,000 shares \$80 cash, with 5 monthly payments of \$128.
8,500 shares \$85 cash, with 5 monthly payments of \$136.
9,000 shares \$90 cash, with 5 monthly payments of \$144.
9,500 shares \$95 cash, with 5 monthly payments of \$152.
10,000 shares \$100 cash, with 5 monthly payments of \$160.
10,500 shares \$105 cash, with 5 monthly payments of \$168.
11,000 shares \$110 cash, with 5 monthly payments of \$176.
11,500 shares \$115 cash, with 5 monthly payments of \$184.
12,000 shares \$120 cash, with 5 monthly payments of \$192.

From Three to Five Dollars Per Barrel Profit in Lubricating Oils.

There are very great profits in lubricating oils when a market can be secured for the same without paying excessive freight. The Uncle Sam company proposes to be in a position to not only secure a market, but to reach the market without spending the profits in robber freight rates made by the oppressive Standard combine. From the river fronts the company can enter the great manufacturing centers of the United States. One-third of the population of the union can be reached from these waterways. From the Missouri, Mississippi, Ohio, Tennessee and other navigable rivers the company from the Kansas City plant can market the oil with boats at little expense. Now we have the oil to start with, will soon have pipe line completed, where on earth can you secure a proposition more practical, one that shows more good horse sense, one that offers one-tenth the gain on the investment? The company has one of the best refinery men in the United States as its superintendent. It will maintain its own telegraphic wires, own its own steamboats, and from 900 feet under the ground take the oil through its different stages until it is burning in your lamp or running your machinery.

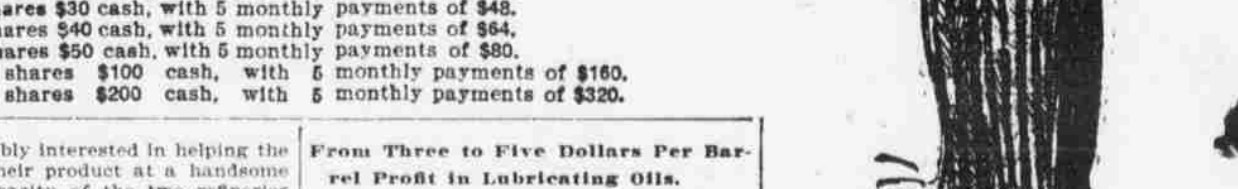
How to Send Money

Make your checks, drafts or money orders payable to the Uncle Sam company or to H. H. Tucker, Jr., secretary. Write your name plainly, tell us how, or to whom you want the stock issued, and we will forward stock by return mail, and also send you weekly report thereafter, thus keeping you fully posted. Address:



PICTURE OF ONE OF THE GREAT OIL STILL.—PHOTO MAY 25.

The above picture was taken just as the workmen at the refinery were unloading the second big still last week. This still is now on its brick foundation. Every day machinery is arriving. It is just a question of a few weeks until the Uncle Sam refinery at Cherryvale will be doing business. The company's first advertisement stated they would be refining oil in 120 days. Well, that is just what they will do, if anything, they will beat it possibly a week. Now we tell you the truth about this and you will find that the balance of the advertisement will not miss a cent. The company is now in the greatest money market in the central west, one that will grow stronger year after year; one that will be a monument to Kansas pluck and square deal in the oil fields, get busy quick and secure some of this stock before it is all sold. For this is about the last advertisement you will ever see and when you see the company has just what it advertises and is prepared to show you or any one else who will come down here and give us the chance. Better invest a thousand or so dollars before the stock gets up to three times the present price or to 25 cents per share.



Pipe Line Will Pay for Itself in Eighteen Months.

There is only one safe way to engage in the oil refining business. That is to own and operate your own pipe lines. That is the reason the Uncle Sam refinery is crowding the work on the pipe line to navigable waters. The company, as above stated, has the right-of-way already secured. Fifty-five miles of the pipe is now ordered and will be on the grounds in thirty days. There is no speculation about building this pipe line. There is twice over the amount of oil that can be run over the present pipe line facilities from the Kansas and Indian Territory oil fields. There is plenty of room for two or three more pipe lines. The Uncle Sam pipe line, figured on a conservative basis, will pay for itself in the saving of freights in eighteen months. Now, is this not conclusive proof that when we say the stock of this company will increase twenty-fold that we are making a conservative estimate? Why not invest \$25 for 2,500 shares now before the work develops so far as to increase the real value of the stock? Don't delay, thinking work will not walk right along, for things are moving down this way.

Right-of-Way Secured Across Kansas Counties.

The people of Kansas are so interested in securing the great Uncle Sam pipeline and pipe lines completed that special meetings of the boards of county commissioners met in eight different counties and promptly granted franchises permitting right-of-way for the Uncle Sam pipe line. Business men and farmers along the line are preparing to build lateral lines to the different county seat towns, making one central distributing point, to secure fuel oil. The company will have connections in the line every ten miles and will lay down to thousands of Kansas homes nature's own fuel at living prices, free from any robber freight rates or criminal rebates. This Uncle Sam company is a Kansas proposition, backed by Kansas taxpayers and citizens. It is a proposition which Kansas will be very much interested in, and therefore protection will always be guaranteed by the strong arm of the state. Better secure your share of stock in this company now at \$20 before the price doubles in value.

Reasons Why This Stock Will Go Above \$100 Per Share. There Are Assets Back of This Stock, and Here is What They Are:

The company owns and controls over seven thousand acres of oil and gas lands, seventy-two miles of pipeline, four pumps, connecting the bigger part of the territory. This company is now putting up every day, hour and minute to its storage tanks. There are now in storage and has room for thousands of barrels more. One of the great storage tanks has a capacity to store 1,500 barrels. This refinery at Cherryvale is now being laid out on a very large scale. A big rat still is now being added. Carbons after carbon of value are being added to the territory for the company's grounds for the past six weeks. The company owns a splendid twenty-acre tract in the city of Kansas, where the refinery, with all the appurtenances, will be built. This refinery, with all the appurtenances, will be built on a very large scale. A big rat still is now being added. Carbons after carbon of value are being added to the territory for the company's grounds for the past six weeks. The company owns a splendid twenty-acre tract in the city of Kansas, where the refinery, with all the appurtenances, will be built. This refinery, with all the appurtenances, will be built on a very large scale.

Fifty-seven-Acre Uncle Sam Pipe Line Now on the Road to Yates Center, Kan.

The pipe from the east will be unloaded at different points along the line at once. The first shipment of five carloads of pipe is now on the road from Wheeling, W. Va. It will arrive at Yates Center, Kan., some time during the next six or ten days. Don't wait until a regiment of men are laying this pipe, and then Uncle Sam company secures 10,000 acres more oil lands, but secure stock now, while it is selling at a price that will greatly increase in solid value and make

Cherryvale Plant Will Be Turning Out Refined Oil in Six Weeks.

The Uncle Sam company has been doing things from the word go. Never has the amount of work been done in so short a time. The machinery has been delayed one minute. Machinery has been hauled in every day by the cars. From fifty to ninety men have been steadily at work for the past six weeks. Now the plant is fast nearing completion and it will not be over six weeks until it will be turning to its full capacity. When you own the stock of this company you can be sure that is doing things. You can buy 2,500 shares now for \$20, while in thirty days it will be selling at \$25 to secure the same stock for now \$1,500.

How to Send Money

Make your checks, drafts or money orders payable to the Uncle Sam company or to H. H. Tucker, Jr., secretary. Write your name plainly, tell us how, or to whom you want the stock issued, and we will forward stock by return mail, and also send you weekly report thereafter, thus keeping you fully posted. Address:

H. H. TUCKER, JR., Secretary, CHERRYVALE, KANSAS.

EDUCATION FOR BUSINESS

Necessity and Value of Special Training Under Modern Conditions.

WOODRUFF EXPLAINS SOME NEW POINTS

Importance of the Stenographer and Typewriter and the Good Work that is Being Done by the Business Colleges.

The importance of the stenographer in public affairs, as well as private enterprises, is forcing itself more and more on the attention of everybody. This brings with it the question of education for the stenographer and typewriter, and thus calls attention to the work that is being done by the schools that give training to these essential adjuncts to modern commerce. It is impossible in these days that the beginner at a business should wait to master its rudiments in the old, slow way. The young man or young woman going into business life must be equipped to take a worthy part in the battle of trade from the very day of entering. This is the function of the business college; it furnishes this training and sends out its students with a working knowledge of business methods and business ways, ready to be adapted to the special uses of the employer. On this topic Hon. Timothy L. Woodruff, former lieutenant governor of New York and now president of the Smith Premier Typewriter company, delivered a most interesting and instructive address at the national convention of commercial and shorthand teachers at Chicago.

Governor Woodruff's speech.

Mr. Woodruff discussed the general topic in detail and said:

Governor Frank S. Black of New York, with whom I had the honor to serve as lieutenant governor, in an address delivered before the board of Regents, said, in reference to the struggle of life: "Each should bear in mind that losing sight of another who has preceded by a different path is no proof that that other has tarried the course of life." This is a lesson of great value to the student of a business college, who is engaged in the struggle of life. The successful businessman is a man who has learned the art of a commercial career, that the man who stands at the head of a business has received such preparation does not stand in need of the services of a lawyer, a preacher, a doctor or even an educator.

It is my purpose to speak of the advantages of a technical commercial education from the viewpoint of a practical business man, although I might enter into the discussion of the subject from the stand-

point of the teacher and student, for I availed myself of a business education at Eastman Business College of Poughkeepsie and I had graduated from Yale university.

Age of Specialists.

In the medical profession we have our specialists, who devote themselves to the study and cure of certain diseases, and surgeons who devote their entire lives to the cure of certain diseases. In the engineering profession we have our specialists, who devote their time to electrical engineering, such as electric lighting and the transmission of power by electric cables. In the mechanical engineering, who devotes his time to the designing and construction of water works and the equipment of machinery. In the civil engineering, who devotes his time to the designing and construction of fortifications. In the mining engineering, who devotes his time to the operation of mines and the extraction of minerals.

In New York state the value of a special business education has been recognized by the highest educational authorities of the state—the Board of Regents—who have instituted a system of certification for the state certifies to commercial college diploma. The establishment of examinations for certification has created something of a revolution in the business world. Practically creating a new profession, and in the hands of the state certifies to the training of clerks, bookkeepers, stenographers and typewriters. This is a tangible character which will surely prove of great value to the commercial world. With the well-directed efforts of the proprietors of our business schools, there is reason to believe that our country's leadership in its education for great professions will be no less marked in the case of business training.

Mental Discipline.

Not should we be unimpaired of the fact that there is a mental discipline in the learning of bookkeeping, stenography and typewriting. The young man or young woman who has acquired any one of these three accomplishments has received a training in accuracy of detail that is an asset of great value in the business world. The chief objects of mental training are accuracy and strong thinking, and thoroughness in the acquisition of the knowledge, which they more than anyone else, have the opportunity to acquire, make themselves almost indispensable.

Look at the man in a business college, for instance, as the stenographer of

OUR END: THE TELEPHONE

Four Hours in the Busiest Part of a City Newspaper Office.

SOME OF THE QUESTIONS THAT ARE ASKED

Trains and Tribulations of the Man Whose Fate It is to Have a 'Phone on His Desk.

This is a story taken from life and may apply be entitled, "Our End of the Telephone Line," or "A Few Hours in the Office of a Big Daily Newspaper."

"Hello, is that 878?"

"Yes."

"What is the Gazette's office?"

"The city editor's room?"

"Yes, what is it?"

"Why, what is it?"

"This is the city editor talking, what do you want?"

"Why, I wanted to ask if you could tell me, please—I am a subscriber of the Gazette, have been for ten years and my father was for twenty years before me—I wanted to ask you a question."

"Well, madam, go ahead. What is it?"

"Another woman and I—he's a neighbor of mine, you know—we've made a wager and I thought you could settle it for us, will you do it?"

"Well, madam, if you will be kind enough to tell me what you are talking about I'll know more of what you are thinking of."

"All right. Why, I want to ask if you will kindly tell me what year and in what country the psyche knot first came into use?"

"Well, madam, I hold the wire or give you my number and let me call you up?"

"Never having worn many psyche knots the city editor had naturally not addressed himself to any very profound or searching study of the subject, so he told the good woman to 'leave four numbers.'

Women Not the Only Ones.

The women are not the only ones, though, who labor under the impression that the first function of a busy, heartless city or night editor is to answer questions, no matter how great their variety or how unheard-of their kind.

One night the night editor was buried beneath a deluge of copy. Out in the state a western tiltard was playing hide and seek with houses and cattle; in New York several big buildings in the heart of the business center were burning; the Japs had

just given the Russians a surprise party; local news was piling up and to cap the climax a new man had just been put on one of the copy desks. It was the best of a bad night editor could do to keep from missing night editor in a while at his faithful old corncob.

"Hello, dere, is dat de Gazette office? Eht? Speak louder, youse, I can't hear you."

"Yes, this is the Gazette office. What do you want?"

"New, say, Billy, me advice to youse is to cool down, see. Don't warm up any."

"Well, if you've got any business with the Gazette please state it."

"All right, me baby. Youse straighten out that pretty face of yours and state to me who de bloke was what claimed to fire de news."

"New, what do you think of that," explains the poor night editor, as he smatches the phone to glance up at the big clock and behold that he has just eight minutes to get the first edition on the press.

"The editor-in-chief of the Gazette, the old man," as he is affectionately called around the office, has a standing rule not to talk over the telephone unless the engagement is urgent and by way of parenthesis he may be informed that the "old man," so far as being informed on base ball, really should be amazed if you were to tell him there was such a thing in town as a professional base ball team.

Uses the Friendship Gag.

One night, however, just after the favorite pitcher of the local team had won a game, a man speaking broken English called for the editor-in-chief. He was informed of the editor's rule about talking over the 'phone, but that had no effect on him except to increase his determination to talk to the editor. The editor was found to be out and his information was passed over the 'phone, but the inquirer wouldn't have it that way and insisted that the editor was a long-time friend of his and would speak with him.

"Doubters so, but he's not in," was the reply. "Wout' someone else do as well?"

Imagine the disgust that swept over the office when the man asked if this pitcher was not a native of a certain country, the one from which the inquirer's own name came. In the first place the pitcher never saw any other land than America and in the next place had been from that other country a dozen times "the old man" wouldn't have known it or that there was such a person in existence.

Questions of every conceivable nature are hurled in over the telephone and at times when the man at the paper's end of the line scarcely has time for good deep breathing, but he is expected to give some sort of an answer and he usually does. Better settled by the score, politician and sport being the leading topics on which wagers are made. During election times it is necessary to keep a man or two at

the 'phone constantly, with nothing else to do but answer calls.

One of the most unique queries on record was put by a woman one night. She wanted to know which side of the river General Grant died on. Not understanding the question at first, the perplexed night editor exclaimed: "What side of the river is General Grant on? Well, madam, you've got me now. I believe the general was a good man and I hope all is well."

It was one of those nights when the country was in the throes of an electrical storm and the night editor added:

"The wires are all down, though, and we can't get our communications."

Society Editor's Voice.

The managing editor of the Gazette pulls down an even 23. He has a voice to match. Somehow it seems that the effect of the telephone is to deepen and increase the volume of a voice. It especially works this way with the managing editor. So he:

"Hello, the Gazette?"

"Yes, this is the Gazette office," bawled the sonorous voice.

"Well, I want to speak to the society editor; is that she?" asked a piping, snarely voice.

"Anybody ought to have known that there never was a society editor, though she may have been the most cultured product of the deep-breathed system, with such thunderous lung power as that."

WOMAN'S FINE NOT YET PAID

Lillian Algeo Has Not Thus Far Satisfied What She Intends Doing.

Mrs. Lillian Algeo has not yet offered to pay the fine of \$50 assessed against her by Judge Day after her plea of guilty of black-mailing Edward Rosewater. She gives no indication of what course she intends to pursue. Her relatives either in Michigan assistance as soon as they learn that she is locked up. Under the law it would require Pennsylvania will, it is said, come to her 25 days for her to serve the fine in jail. She is allowed \$2 per day and already has served ten days.

Morris S. Algeo, the husband, is likely to be called in for trial at an early date. The county attorney has some other cases pending which will be disposed of first. When these are out of the way the case against Algeo can be taken up.

The Bennett Company.

New Idea Fashion Sheet for July just in. Come and get one. No charge.

New Idea Magazine for July, just in. Five cents a number.

Rock to Hang June 23.

CHICAGO, June 3.—Bluebird Johann Hoch is to be hanged June 23. Judge Joh-

sten, who some time ago sentenced Hoch to be hanged, fixed today the date of execution.

For Teachers and Students.

Many teachers and students are looking for pleasant employment during the summer months. They feel that it is necessary for them to have some practical business experience to properly balance their training and to keep them, so to speak, from becoming lay-abouts.

It is practically impossible for them to obtain an office position for so short a time. There are, however, unlimited opportunities as salesmen or solicitors, and this kind of work, if well selected, is most practical and usually more profitable.

In selecting this work there are certain qualifications that must always be considered. The proposition must be meritorious—that is, the article must be actually worth to the purchaser the price charged. It should not be exclusively a luxury, but should possess some element that makes it a necessity, either in the business or household of the purchaser. The work should be dignified and of a nature that will command the respect of the people, thus giving the salesman a pride in the business he is following.

Salesmanship or agency work with The Twentieth Century Farmer of Omaha, Neb., has all of these qualifications and is usually profitable. They give employment each summer to a large number of teachers and students.