A WIRELESS MESSAGE FROM SANTA CLAUS RECEIVED -- It Reads in Omaha and a nice present for each little girl and boy.

Splendid Holiday Glove Values.



Nowhere in the west can you find as magnificent a stock of gloves as here. All styles and shades at lowest prices. Ladies' kid gloves, Paris point stitching, all shades-A NOBBY LADIES' KID GLOVE, with pearl clasp and fancy colored Paris point stitching, special for the holiday trade, at 1.50

RAYNER KID GLOVES, in all the new shades-None better, at, ..., ..., AN ELEGANT LINE OF UMBRELLAS FOR HOLIDAY TRADE. Ladies' and misses' fine sweaters, in all styles-



Holiday Handkerchief Sale Saturday.

We have purchased the entire clearing up stock of the largest Handkerchief manufacturer in the world, including linen. Swiss, hemstitched, embroidered and initial goods, at 50c on the dol-

Sale begins at 8 A. M., Saturday.

5c fancy initial handkerchiefs, at 21/6c \$1.00 pure linen embroidered handkerchiefs, (very fine), at.......25c



Christmas?

Are you going back to the old home or on a visit to some friend?

Whatever May Be the Case, Don't You Want a Suit Case?

We are showing one of the handsomest lines of suit cases for holiday trade ever shown in the city, and our prices! There's the best of it. You only have to pay one price, not two, for our

We are offering as a leader for Saturday a line of suit cases, well made, nicely trimmed and worth \$4.50 and \$5, at, choice... 3.50 Finer grades up to \$25.

A lot of men's and boys' caps, Regular \$2 and \$2.50 men's bats, a sam ple line, extra special value,

Satisfaction giving trunks at

Where Will You Spend THRONGS ATTEND OUR CLEARING SALE DAILY

\$75,000 worth of Women's Garments must and

excellence in quality and extreme lowness of price will do the work. STYLISH SUITS-Worth up to \$15-

Exceptionally handsome and exclusive designs in Women's Suits that sold from \$20 to \$30—your choice of the stock, at..... 14.90

HANDSOME SHORT COATS-30 and 36 in. lengths, all this season's styles and made of the best Washington Mills kersey, lined with guaranteed taffeta, worth up to \$12.00, your choice.....\$5 \$8.80 and \$10 Cravenette Coats, at.......\$5.00

THE LARGEST STOCK IN OMAHA.

Engraving Special

100 handsomely Engraved Visiting

Fine work guaranteed. Order now.

Grand Book Sale

Price and quality guaranteed.

Leaf Lard, 15 lbs. for.....\$1.00

three great lots:

our own make.

The quality of our offerings insures service. The styles are the very latest and our prices spell Economy with a large E.

TWO GREAT SKIRT VALUES

will be moved between now and Christmas. The STYLISHLY CUT SKIRTS in great variety of fabric, in mixat ... blacks, browns, blues and castors, regular \$5.00 values, ELEGANT SKIRTS-In voiles, etamines, peau de soie, etc-very rich in fabric and design, worth up to \$12.50, your choice, now.

Children's Day in Our Cloak Department CHILDREN'S COATS-In red or blue, zibelines or friezes, nicely trimmed and worth up to \$4.00-Clearing Sale

Price.
CHILDREN'S CLOAKS—In blues, greens, CHILDREN'S COATS—In the newest styles geds, grays and fancy mixtures— 2.98 —all colors, ages i to it yrs— 4.98
ELEGANT SILK WAISTS—In taffetas, peau de soie, etc—in all colors and black, worth up to \$5.00-Clearing Sale \$1.50 flannel albatross and visiting waists, clearing sale price. 690

ACCEPTABLE CHRISTMAS GIFTS WOMEN'S EIDERDOWN SACQUES-In pink, blue, red or hellotrope-large collars, satin trimmed-worth \$2.00-Special,

SPECIAL HOLIDAY SALE

Hosiery and Corsets Ladies' heavy wool hose in black and gray, worth up to 39c pair, at150 Ladies' fancy hose in colors and embroidered, worth 50c and 75c, at, pair...........350 19c boys' heavy bicycle hose, all Warner's, R. & G., Thompson's and H. & H. corsets, regular \$1 values, special at750 W. C. C., Warner's and W. B. corsets, drab and white, with two sets of hose supporters, at\$1.00 Special corset values, broken lines in drab or white, with hose supporters, at.....490 Agents for the celebrated H. & H. Bust Forms.



Excellent in Quality-Enticing in Price. Ladies' vests and pants, extra heavy ribbed and fleece lined, extra special

value at 39c and 75c combination suits for ladies and misses white or silver gray, at 49c and . . 39c Ladies' combination suits, 80 per cent wool,

tional value at \$1.50 and......98c Ladies' vests and pants in extra heavy natural wool, all sizes, cannot be dupli-

Go'; gloves and mittens in all sizes from infants to ladies, worth 25c to 50c, at 25c and 15c Fancy White Aprons, very latest styles, just the thing for Xmas presents, cheaper than you can

Children's vests and pants, in all sizes and fleece lined,

Wonderful Bargains in Ladies' Furnishings Great Sale of the Goodman-Williamson Co's. New Men's Warm Winter Underwear at York Silk Stock.



dinary bargains to be had from this wonderful purchase we would To ALL THE SILK BUSINESS Christmas the finest sliks at about for less than \$1.00, \$1.26 half price. Kindly trade as early Saturday as may be convenient.

If our friends knew the extraor- | 200 pieces Fancy Silks from Good- | MORE CREPE DE CHINE in all man-Williamson stock, in newest styles and colorsworth up to \$1-on sale at 49c and BLACK TAFFETAS that are

SATURDAY-just in time for 160 pieces Fancy Silks, never sold and \$1.50-in this sale

black taffetas (not cheese cloth, 100 pieces, 27 in. and 36 in. wide, worth from \$1 to \$1.25, on sale Saturday 69c at, 75c and

Holiday Leather Goods On sale Saturday, including Bags, Purses, Pocket Books, Music Rolls, etc., at, each, from \$15.00



Saturday our Special Xmas Ribbon Sale Or 100 Engraved Cards from your own plate, at...... 59c

All the latest Copyright Books in Ribbons worth 15c at, per 10c First Lot—each \$1.08 yard worth 25c at, per Second Lot—each \$45c Ribbons worth 25c at, per

Saving Meat Prices. A Few Holiday Suggestions from Our China

Grand Holiday Interesting Saturday Special



Department.

The greatest variety and best bargains in Fine China, Glass-

If we should attempt to enumerate the different kinds, shapes, etc., shown it

would require several pages of space, but be your tastes moderate or extreme we

watch the crowd figur-atively speaking, eat them up. SILK TIES - 500 for men, ladies you will readily -at 5c

\$14.98

\$5.98

6c

It will inter-

e LINEN COLLARS—both men's and ladies—in all the shapes and all A HANDSOME LINE OF MEN'S FINE NECKWEAR NOW ON DISPLAY FOR IC HOLIDAY TRADE.

colors-extra special value at 49c and 25c HOLIDAY SALE OF FURS AND LADIES' 3-4 COATS

Hotly Reduced Prices.

MEN'S SHIRTS AND DRAWERS, extra heavy fleece lined, in

at \$2.00—extra special, at \$1.50 and......980

A job lot of woolen mittens and heavy leather gloves, worth from

to close quickly, 25c, 15c and bc

MEN'S AND BOYS' HEAVY SWEATERS-in plain and fancy

HEAVY WOOLEN UNDERWEAR-in camel's hair or natural

MEN'S SHIRTS AND DRAWERS-in natural wool, in camel's

plain and fancy colors-worth from 50c to 75c-

wool-worth \$1.00 to \$1.25 per garment-

hair, very heavy quality, good value

25c to 75c per pair-

Just the thing for gifts, and here you can select them from an immense Ilne, bracing nearly every known pelt. The best part of it is our prices, which, quality

considered, cannot be duplicate	
Women's Pretty Cony Scarfs-	690
Women's River Mink Scarfs-	1.48
Women's Opossum Scarf-	2.98
Women's Fox Scarfs-	4.98
Genuine Marten Scarfs- with mix tails-at	4.90
72-inch Sable Fox Scarfs-with large bushy talls-at.	7.90
Other finer grades at \$9.90, \$12.50, \$15.00 up to	60.00
\$85.00 Beaver Coats—	57.50
\$50.00 Near Seal Coats-	35.00
at	**

Handsome Astrakhan Capes-at \$19.90 and 12.00 Stylish Skinner Coats-37.50 WOMEN'S COATS-In % length, plain colors and fancy mixtures, extremely handsome well made garments-WOMEN'S COATS-In % length, in great range of style, fabric and color, regular \$15.00 values-clearing sale 9.90 WOMEN'S COATS-In Lady Curson, Peggy from Paris and other nobby styles-12.90 \$18.50 values-clearing sale

CORRECT GLASSES.



CALL AND SEE OUR OPTICIAN If you have trouble with your eyes. All the newest styles at the LOWEST PRICES.

Grand Xmas Grocery Opening. For your Xmas Puddings, Pies, Cakes, Desserts, Etc., we are Headquarters.

For your Xmas Puddings, Pies, Cakes, Desserts, Etc., we are Headquarters.

Fancy lemon, orange or citron, per ib. 18c
The best pure ground spices, per lb. 30c
Choice Muscatel raisins, per lb. 30c
Choice Muscatel raisins, per lb. 74c
Choice Choice and currants, per lb. 74c
Choice leaned currants, per lb. 74c
Fancy English cleaned currants, per lb. 84c
California Crawford peaches, per lb. 74c
Fancy Muir peaches, per lb. 18c
California spricots, per lb. 18c
California spricots, per lb. 18c
California Bartlett pears, per lb. 124c
B-lb. can solid packed tematoes. 74c
B-lb. can Boston baked beans. 74c
B-lb. can Boston

Grand Xmas Fruit Opening—Omaha's Greatest. Fresh arrival of our famous Highland oranges will go on sale Saturday. Large, sweet and julcy, per doz......

NUTS! **NUTS!** NUTSI

SHEET MUSIC SALE

For the next few days we will offer TEASING and four other popular pleces all for 25c. Take advantage of this and get five hits for 25c. Odd Books at 15c per copy.

Duet Books and Classic bound books at 48c apiece. Regular \$1.00 and \$1.50

HAYDEN BROTHERS

Railroad Management Now Considered a Practical Monarchy.

NEW YORK HOLDS THE SEAT OF POWER

All Great Systems Subject to One-Man Power, Exercised by Bankers in Their Offices in the Metropolis.

Recently Edwin Hawley, president of the Minneapolis & St. Louis and Iowa Central railroads, accompanied by his partner, F. inspect these and other railroad properties in which they are either the controlling factors or are heavily interested.

Messrs. Hawley and Davis have controlled the Minneapolis & St. Louis and the neither of these officials had imspected either property for at least two years. They have their offices in New York, the the dividends are declared in those officesin short, the properties are practically managed from New York.

Naturally, it will be asked how this can One of the striking gifts of Mr. Hunting- began buying them for himself. ton was his ability to select competent associates and subordinates and his willingness to trust them with important duties. He selected Mr. Hawley for Read of the graph, long-distance telephone, and the company. As long as Mr. Hawley held that manager is entrusted the direct operation

bound to do, and same to own and direct railroads for himself, he adopted the traffic to fill the cars and the and did not propose to have his time and did not propose to have his time and strength taken with details and routine, strength taken with frequent trips to the terri
which to buy new rails, equipment, etc., office dess than two years old, and the found the years old, and the conjugate of the banks.

George Gould's name appears in the of-ficial rosters as president of more than is making an enviable record for himself, he adopted the taction of his office recently paper min who went to his office recently paper min who see him was teld by a friend there that he had here the bound in the light paper min who see him was teld by a friend there that he had here that he

eagerly sought for by not a few much larger systems. Mr. Hawley knew that he tend farther east than Chicago. had a good man and he made a long-time contract with him at a price that was prohibitive for even his stronger rivals. Mr. in a general way, passing on all matters ating official—the man "on the ground."

Changes in a Few Years.

These few facts suggest in a general way the radical difference in the management H. Davis, treasurer, and vice president and of railroads, particularly those in the west, treasurer, respectively, of the two roads that has taken place within the last few just mentioned, went from New York to years. They pave the way also for showing how large a number of railroads whose lines do not come near New York are practically directed from that center,

past! Not so many years ago the presidents Iowa Central for about five years, yet of western railroads were men who had central point in the territory covered by meetings of the directors are held there, their roads, and they spent most of their time on the scene of action. They were the operating and financing men combined."

general railroad experience as presidents of be done successfully. For many years both the western roads. Mr. Hawley is a banker Mr. Hawley and Mr. Davis were associated and a member of the New York Stock closely with the great railroad builder and exchange, although, as already shown, he magnate, the late Collis P. Huntington, had valuable railroad experience before he

direct their properties by means of the tele- sical strength to accomplish. traffic department of the Southern Pacific mails. To the vice president and general position he was credited with being the greatest traffic solicitor in the country.

When Mr. Hawley prospered, as he was the first and the solicitor in the country bash and several other roads in the Gould by them from New York as the railroads and his brother Edwin of the banks.

The banker president of the Waster Till 7 p. m.

World is in the hands of builders and he was the from New York as a set which to buy new rails, equipment, etc., office dess than two years old, and the group, is a man in whose ability Mr.

The banker president of the Waster Till 7 p. m.

The banker president of the waster to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, there is large interest in several to be assistants. For instance, t

How different this from the not distant come up from the humblest positions in the service. They had their headquarters at a Now we have bankers or men of some

As in the case of Mr. Hawley, these

KINGS OF THE IRON HIGHWAYS tory covered by the roads of which he was mate idea of the large number of roads that director of purchases. His title clearly Mr. Gould. His word is absolute law in latter is the real head of all the roads work at his office at that hour, even in

have supervised the operation of the road Southern Pacific company for the Union ing large or small escapes his watchful eye. of importance. The vice president and the former company. Control of the South- the reins in his hands and to do the drivgeneral manager has been the chief oper- ern Pacific carried with it control of the ing all the time. There he sits day in and cific Mail Steamship company. A little later he resigned, and was succeeded by Mr. Harriman. Within the last twelve months Horace G. Burt has resigned as president of the Union Pacific railroad, and he, also, was succeeded by Mr. Harriman, previously chairman of the board of directors of that banker-not primarily a railroad man-directing from his office in New York the afoperation, of a system of railroads covermost important steamship lines on the Pacific ocean, having a large fleet of boats. Naturally, the methods employed in this gigantic task will be of interest. In the first place, it may be stated that in the case of Mr. Harriman, as already inti- Harriman is that of George J. Gould, who actual operation of them. mated, he is president in fact as well as is, in fact, closely associated with Mr. A. C. Bird, to whose office reference has of the hest railroad compan eain the central Lorse, when president of the Rock Island nected. Of course, he does not'do everymen have their offices in New York and with him would imagine he has the phy-

Able Corps of Assistants.

the head. Accordingly he selected for vice are managed in the way aiready roughly suggests his duties in a broad way. Upon every one of the Gould roads. president and general manager the best outlined. In some cases a single New York | these two men devolve the highly important nan he could find for the place, a man banker is president of several important duties of getting and apportioning traffic office in New York and directs all his fondness for polo and other active out- a moment to see his callers. Once in his western properties whose lines may not ex- among the different roads in the system properties from that point. This base of door sports, however, keeps his physique presence, it is even more difficult to get Take, for instance, that little wizard Ed-, an item reaching into the millions every

> H. Tweed, long one of the late Collis P. southwest corner on the fourth floor of the unselors, was then president of the Pa- a map of his entire railroad system before a vast amount of work. him, subordinate officers, secretaries and clerks at a moment's call; telegraphic instruments clicking in an adjoining room. If the board of directors of any one of the numerous roads in the Harriman group adopts a measure the purport of which must be known at once by the operating company. Here is one man, essentially a officials in the west, a secretary or attendant is called and a message is flashed over the wires instantly to Chicago, fairs, not only of finance, but largely of Omaha, Salt Lake City, San Francisco or whatever point is desired. If this message, ing, roughly, 16,000 miles, and one of the for instance, means that construction work on a certain line is to be stopped, it can be done inside of an hour.

Gould Also in New York.

A man who occupies a position in the

Like Mr. Harriman, Mr. Gould has his and of making the purchases of supplies, operation is in the southwest corner on in prime condition. The coldest days in away than it was to get in. This great ward H. Harriman, who is contesting with year.

that giant in the railroad world, James J. Of course, Mr. Harriman has the usual surrounded by secretaries, associate offi- at his office about 10 a. m., he almost in- trail and raifroad matters in general, but Hawley and Mr. Davis, with the assistance Hill, for his right to the control of the list of associate officers, several secre- cers, clerks and messengers, but every offiof the directors, have managed the finances of the finances of the properties very successfully and after Mr. Harriman secured control of the building (and there are no other companies in the building) are subject to his off undercoat and waistcoat and settles ticularly in the matter of dress. The same Pacific railroad he was elected president of Mr. Harriman has a strong desire to have call at a moment's notice to share in the down to business immediately. During the

Growth of Gould System

fact, much that might be termed his per-

The present Gould system of railroads is considerably longer than that left by Jay Gould, George having added to it materially. It new comprises approximately 15,000 miles of lines. Among the most important roads are the Missouri Pacific, the Wabash, the St. Louis, Iron little to say to the representatives of the simple cific, the St. Louis Southwestern, and the press in New York, Denver & Rio Grande. Mr. Gould has private telegraph wires between his New with Mr. Harriman and Mr. Gould is Stuy- Fish is so prominent but takes far more York office and the principal centers vesant Fish, president of the limites tenter in the first training of tr touched by the Gould roads, and is thus of bankers and financiers, and was originate to his callers at the fillnois Central office. erties. He not only directs the finances of these properties in a masterly fashion, railroad world very similar to that of Mr. but he has much to say and to do in the American Trust building, 125 Brondway, he passed to the present management, has

in name, and he is the actual head of every Harriman in many of the latter's railroad corporation with which his name is con- enterprises.

Harriman in many of the latter's railroad been made already, does the same for the Gould roads in the getting and distributed a private telegraph wire services with Chi- York, and new Robert Mather, his successnected. Of course, he does not do every- A substantial part of the legacy which thing himself, although he does vastly more the late Jay Gould left his children was the Harriman lines. In Russell Harding, the west, still he has a surprisingly inti- the properties. B. P. Yoshum, until remain of the west, still he has a surprisingly inti- the properties. B. P. Yoshum, until remain of the west, still he has a surprisingly inti- the properties. B. P. Yoshum, until remain of the with him bould imagine he has the properties. properties with which his name was prominently identified, and which constituted the Gould system of railroads of that day partment. (Mr. Harding recently resigned in railroad circles as one of the hardest Louis but he species more time to Now Nevertheless, he has a large and able Mr. Gould's property comprised also a to accept a similar position with the new working rallroad presidents in the countries in the countr

bearing the Gould name. the fifth floor of the Western Union build. winter his business suit is made of me- railroad chief will, of his own volition, chat work which he outlines. As a matter of coldest days in midwinter Mr. Gould may Mr. Fish's business dress is invariably a often be seen going to various offices in | plain sack suit, coat, vest and trousers, all Pacific Mail Steamship company. Charles day out in that large front office in the sonal work is parceled out among the men the Western Union building in the same of the same material. His neckwear and already referred to. By this system it can neglige style. He even presided at a linen, while always neat in the extreme, Huntington's most valuable associates and Equitable Life building, 120 Broadway, with be readily seen how he can accomplish meeting of the directors on one of the are perfectly plain. companies not long ago without coat or

vest Gould's Frequent Trips.

Mr. Gould does not depend altogether on his representatives in the west to carry but a plain sack suit, his favorite ma-

Still another man in the same category nally a banker himself. Still, from his office on the thirteenth floor of the North !

summer. No man, busy or otherwise, is Mr. Gould is a tremendous worker. His more accessible than he when he can find

He is extremely plain in his tastes, paris true of Mr. Harriman and George Gould.

Mr. Harriman also wears a plain sack sult, a low turnover collar and a small plain black bow. George Gould never appears during business hours in anything out his orders. He goes over the lines terials being blue or black serge. All three often to see with his own eyes what is pieces of the suit are always of the same being done. On these trips he talks con- material-no figured walstcoats or striped siderably to the newspaper mon. He had trousers. His nockwear is correspondingly

Mr. Fish cares little for the gayety and onventionalities of Newport, where Mrs. vesant Fish, president of the Hilneis Cen- delight in his farm at Carrisons-on-the-Other Bonds Similarly Ruled.

The great Rock Island system, since it directs, in great detail, the affairs of one been directed chiefly from New York. L. P.