### 'PHONE TROUBLES IN ST. JOE

By Two Systems of Wire Talking They Are Multiplied.

OLD COMPANY GROWS ON COMPETITION

Interesting Side Lights on the Telephone Situation in a Thriving Missouri Town,

ST. JOSEPH, Mo., July 22.-(Special Correspondence of The Bee.)-St. Joseph has had nearly ten years of experience with telephone competition, the independent company having begun operation in January, 1805. After this decade of experience the telephonic conditions are far from satisfactory to the citizens. It is doubtful if a single benefit can be reckened as a resuit of the competition. The independent plant installed ten years ago has become almost obsolete and the company, on account of its low rates and the consequent fallure to provide a sinking fund or depreciation account, is unable financially to put in new and up-to-date equipment.

The independent concern, which is known as the Citizens' Telephone company, has failed utterly in its attempt to give thorough telephone service, but at the close of ten years of trial it is found to be almost a physical and financial wreck. This condition is accepted by the business men of St. Joseph as proof that the low rates generally offered by independent companies bring insufficient income to provide for maintenance, operation, interest and other expenses and leave anything for repairs and improvement of the equipment.

Origin of the New Company. At St. Joseph the agitation for competition in the telephone business began early in 1865, there being a complaint at the time that the service given by the Missouri & Kansas Telephone company was not all that night be desired, while the rates were considered high. At that time the maximum rates charged by the Missouri & Kansas company were \$60 and MG per year for business and residence phones within a radius of three-quarters of a mile from the central office, with an addition charge, according to distance, for lines running ourside the central territory. When the agitation for a competing system began, but before the second company got into the field, the Missouri & Kansas company had done away with its method of charging for 'phones according to distance from the central office, and established flat rates of \$60 and \$36 for business and residence 'phones, respectively, with a sliding scale for party lines that brought the expense of a business 'phone as low as \$35 a year and of a residence 'phone as low

The promoters of the new company promisod maximum rates of \$40 and \$30 within a radius of one mile and \$50 and \$40 for phones outside of the one-mile limit. These low rates, together with the promise of better service, induced the city council to grant the promoters a franchise in December, 1892. The franchise, which is for a period of thirty years, limits the rates to the figures above stated and requires the company to furnish free telephones to all the fire department houses, was granted to A. B. Sowden, the promoter, and M. M. Riggs a citizen of St. Joseph, and the foilowing spring it was transferred by them to the Citizens' Telephone company. The new company, with authorized capital stock of \$150,000, immediately executed \$100,000 of bonds, running fifteen years and bearing per cent interest, with the United States Trust company of Kansas City holding the mortgage. As near as can be learned upon the organization of the company only about \$34,000 of these bonds were sold and it is presumed that the plant was installed with the money thus realised.

Effect Not Up to Expectations. 'The Citizens' Telephone company's plant was put in operation in January, 1895, when the Missouri & Kansas company had less than 600 subscribers in the city of St Joseph. At the present time the Citisens company, charging \$40 and \$30 within a mile and \$60 and \$40 outside the mile has about 800 subscribers, while the Missouri & Kansas, charging \$50 and \$36, has nearly 3,000 subscribers. The fact that the old company has been able greatly to increase its business without reducing rates in the face of competition is the best evidence of the new company's failure to keep the promises made by its promoters.

Minety per cent of the telephone user of St. Joseph do not hesitate to say that the service of the Missouri & Kansas company is far superior to that of the Citteens company. Several years ago the old com pany placed all of its wires in the business district underground, but several ordinances designed to require the Citisens company to put its wires in conduits have failed to pass the council. The Missouri & and had entered into a contract with the a. m. August 13; final return limit, Septem-Ransas is just now installing the central bondholders for the future management of energy system, which will be put in opera- the plant. The parties who brought this tion in September, making a further improvement in the service. The Citizens' company's plant, installed more than eight but there is a chance of more trouble when years ago, has not been improved and is the principal of the bonds, of which there now in a somewhat dilapidated condition.

Disclosures of a Lawsuit. A suit brought in the circuit court at St. Joseph, a little over a year ago, throws some light upon the financial history of the Citizens' company, showing why improvement in equipment and service have not been made. This case was brought by Rice McDonald and other bendholders to compel the trustee, the United States Trust company of Kangas City, to foreclose the mortgage on the plant. It was alleged that in 1897 the com-



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All the fine All-Over Lace from the Kelley-Stiger stock that formerly sold up to 75c a yard-in odd lengths and short pieces-beautiful specimens of lace for making fashionable lace waists, yokes, etc., etc.-white, cream, ecru and some black lace-at only .....

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We have purchased the entire line of samples of Ladies' Fine Shoes from C. P. Ford & Co., Rochester, N. Y., who have taken first prizes at nearly every exposition, both in this country and abroad.

These shoes represent everything that will be worn this fall and winter by

the smart set.

We respectfully solicit your attendance at the sale, Wednesday, Aug. 10th.

The collection includes some 800 pairs of shoes, each one a model of expert shoemaking, ranging in value up to \$7.00 per pair.

We have placed about 200 of these samples in our window to give you an idea of what this sale means. of what this sale means.

The price during this sale will be \$1.98.

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This will be the greatest Bobbinet sale we ever had-all the stock of an importer crowded out of business by American manufacturerers-Point d'Esprit Nets, Fish Nets and finest Brussels Nets-up to seventy-two inches wide and worth up to \$1.50 yard-on display in window-on sale 15c

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pany had \$34,000 of bonds outstanding, had defaulted in interest payments to the extent of \$7,000, owed \$7,500 for construction work, and had other liabilities amounting to \$11,600. With affairs in this condition, the complaint says, Rice McDonald took charge of the plant for the bond holders, and conducted it until November, 1906, when he was succeeded by Dr. J. J. Newell, who, it was alleged, had secured the general management of the business by manipulating some of the bondholders. It was fur-ther stated in the complaint that the management of Dr. Newell was grossly inefficient and that the bondholders were in danstipulation, after the company had issued new bonds to cover its defauted interest. suit say that the company has met its interest payments since the case was dropped the principal of the bonds, of which there about five years hence.

One Unfulfilled Promise.

Chief Kane of the fire department says the Citizens' company has never kept its agreement to furnish free telephones to the various fire houses. He has repeatedly called the attention of the city council to this delinquency, but no action has been taken by that body to enforce this particular provision of the Citizens' telephone

Representative business men of St. Joseph talk of the dual telephone system like this: M. L. Letts (the Letts-Spencer Grocery company, jobbers)-"All the wholesale gro cers of the city have discontinued the us of the Citizens' telephones. This action very had; it was doing us more harm than good. We could not hear distinctly over the lines of the Citizens' company and it that way we made a great many mistakes in taking orders, making trouble and expense for our customers as well as our solves. The Citizens' tell lines reached a few towns not reached by the Missouri & Kansas, but that was no advantage for the reason that we couldn't hear when we did get connection. We found the second telephone company superfluous and annoying. We would not have cared much for the additional expense if the service had been of any use to us."

John B. Brittain Dry Goods Co.

"We have the Citizens' 'phone here because it reaches a few towns not on the lines of the Missouri & Kansas, and our customers in these few towns must be acmodated, aithough it makes an additional expense for us. We would, of course, prefer to have all our telephone business conducted through one exchange. We find the service of the Citizens' com-

pany only mir." B. S. Allen (retail grocer)-"I use two phones of the Citizens' company and nine of the Missouri & Kansus, and I would prefer to have only the one company in the neid. I pay the dume now for the Missouri & Kansas 'phones as I paid before the second company came into the field, and the amount I am forced to pay for the new company's 'phones in order to accommodate the customers I have on their lines is added expense to my business: I do not think there is any advantage in having two inlephone systems in the city."

great many people come in this store to use the telephone, and some of them want to talk to homes where they have only the Citikens' 'phone, of course, I have to have that service. It is an extra expense to me, without any compensating return, excepting the accommodation it affords patrons of this store. The Missouri & Kansus service, being better equipped, is better than the Citisens'."

Nickel Plate Excursion to Boston, Mass., and return, account G. ger of losing not only their interest but A. R. National Encampment, at \$17.75 for their principal. This suit was dropped by the round trip from Chicago. Tickets good on any train August 12, 13 and 14 and on special train from Chicago at 8 ber 30. Also rate of \$30,70 for round trip via New York City and boat, with liberal stopoyer returning at that point. If desired, stopover can be obtained at Niagara Falls and Chautauqua Lake within final limit. Three trains daily, with modern sleeping cars. Particulars at city ticket office, 111 Adams street, Chicago, or address John Y. Calaban, General Agent, 113 Adams street, room 238, Chicago, for reservation of berths in through standard or tourist sleeping cars.

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