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# THE "DOUBLE CROSS" AT BUENA VISTA

veloped."

(Copyright, 1903, by Frank B. Moore.) They all had their hammers out that winter in Buena Vista. It seemed, too, as if Providence had joined the knockers and was using a sledge. Only a few steadfast ity of the thriving city of 20,000 began to sculs like the able and conservative editor wane. Even the able and conservative edof the Evening Journal remained firm. In liter of the Evening Journal, while advoevery issue, editorially, he advocated hope, unity and progression in one column, while in the next he chastised with stinging ad jectives the president of the railroad who had ordered the shops moved away.

Buena Vista was a rallroad town. Four long, slender lines of steel glistened through its suburbs, met in its heart and led away toward the points of the compass over the billowy prairies that touched the vague horizon-in summer a blending green and blue, in winter merging brown and gray. The shops were the life of it; all divisions centered there and every two men in three had something to do with the railroad. Round about it lay the most fertile agricultural land that God had set down in the center of the state men had named

Old General Gordon de Smet, coming back from the Mexican war, had camped on a sloping green and, with a poetical fancy, called it Buena Vista-Good View. Twenty miles away he had seen a herd of comp. Hurrying argonauts had stumbled Into a fringe of cottonwoods along a smooth prairie stream and they called it. Bilver gold seeker, the natural born farmer from Virginia agreed that heaven smiled quite Joyously on them, and so, happily, one morning the sun rose on a row of low, wooden houses where the night before it had set on a straggling group of tents. And Buena Vista was on the map. Then came the railroad and the town grew. None remember why it was, and few

scarcely recall when it was, but a magnate whose name two decades ago was the best Wall street swore vengeance

"I shall make the grass grow in your

streets," he said, and left the council of citizens in a towering rage. His name and his son's name daily appear in the second column on the editorial page of the Eve ning Journal. From that day the prospercating hope, unity and progression publicly in its columns, privately admitted that it looked blue for Buena Vista, With stanch few he organized a Business Men's

"We have depended altogether too long n the railroad for our prosperity," an article read in the Journal after the first meeting of the club. "Let us now turn our attention to something more si betantial. We have coal and water here in abundance and our natural resources should be de

club. "Knocks for knockers" was their

motto-"We must get manufactures," their

So it came to pass that much correspond ence with commercial centers near and far began to attract notice to the advantages of Buena Vista as an admirable site for

factories. There was no surprise, therefore, when and businesslike stranger called upon antelope that furnished supper for his tate dealer in Buena Vista, and extended a card by way of introduction. "Benjamin X. Audrey, Buffalo, N. Y." Mr. Audrey asked a great many questions about pleasantly the guest of members of the realty dealing fraternity, who saw that he dined regularly, drank at moderate in tervals and rode behing good horses over all the suburbs and vacant places.

Within a week Mr. Audrey of Buffalo had properly drawn options on every one of the dozen choicest building sites in the town. He wore a very cheerful look as he bade his new-made friends au revoir. "You will hear from me soon," he said a few inquiries, to the little group of real estate men on

Now, as things were seemingly taking a

more roseate color the ancient enmittes of the prosperous days were revived, and of the greater profit he would make; "it's dining-room was decorated with small flags throat. when the erstwhile friends of Mr. Audrey of Buffalo looked after the departing train, in the mind of each one thought was uppermost-that deal must be mine. As a natural consequence there was a growing reticence manifest in real estate circles.

"It's a fine day," said Captain Wolfley, real estate and fire insurance," dryly to Major Turner.

"A very fine day, indeed," replied Majo Turner politely to Captain Wolfley. "But there may be rain soon. We need

it," interpolated Senator Carmack, with an ebullition of brilliancy that was truly remarkable for a man who made his mark oratorically as lieutenant governor and presiding officer of the state senate in the egislature of 1886.

Not a word was said about the dozen opcarrying off in his inside pocket, but each Buena Vistan hoped his own would return

For the next three days a profound and estate and manufacturing situation. Recing as records never received before. There side grasses were murmuring to the sprout-Journal's local editor, on the scent of a deal more about the coming enterprisestory. Eddie knew that Major Turner's all in "strictest confidence." clerk Larry O'Brien, was a bright boy, one fine April morning an unpretentious and he invited him out to play pool. Larry enjoyed winning four games easily, and Major William Turner, the oldest real es. poured a stein or two of beers through his green cravat, but he was second cousin to

the sphinx on business matter. It was April 14-Major Turner remembered the day because it was his birthdaytered at the Elks, the leading hotel, as 'John L. Wilson, Detroit." Mr. Wilson wore a silk hat, new and glistening, a ruddy complexion and sidewhiskers of that tinge. He looked prosperous, and might business concern. That was the impression young Earl Saunderson, secretary of the Business Men's club, received when Mr. Wilson of Detroit called on him to make

"Yes, I am interested in manufacturing in Detroit," Mr. Wilson admitted to Major Turner, when discussing business matters

Mr. Wilson was greatly chagrined to major. His disappointment seemed deepen as he saw agent after agent and found apparently that all the desirable sites for manufactories were held at option by a man who had been looking over the field a few days before.

"An option on that for \$7,000!" he said re-"Why, I would have made I \$10,00 spot cash.' In the course of two days Mr. Wilson of

Detroit had admired twelve beautiful building sites in Buena Vista and had praised them far beyond their market value; he had also created the impression that he was a manufacturer of furniture, of immense wealth, and that his firm was intenon establishing a southwestern branch. The day after Mr. Wilson's departure Mr. Audrey appeared in Buena Vista.

Major Turner," he cheerily re marked, as he stepped into that gentleman's office. "I have returned to discuss further my proposition with you." ell you what I'll do, Mr. Audrey

for that option," the major

"I think I'll hold on to it a little while see." option is yours for \$500." the stranger agreed after a little reflection.

It was a busy day for Mr. Audrey. When linen. last one had gone he held in his hand a year, maybe."

dozen checks aggregating \$6,000. "The manufacturing business does pay," drey buttoned his coat, stepped out to the lighted dining-room. First National bank and converted his

Under the influence of a soft, brown curi brushing his cheek in the cool of the evening, Larry O'Brien forgot his maxim that ly smiling. "Your table it was here." day-"a still tongue denotes a wise head." In a rubber-tired buggy he was whirling tions the gentlemanly Mr. Audrey was through a suburban lane with his first sweetheart beside him and his mind dwelf. on the future.

"There's a big furniture factory coming from Detroit and the town'll be fixed," said all-pervading silence reigned over the real Larry characteristically to Mabel. The soft breezes were bringing up from the south ords in the court house received a thumb- the freshening odors of spring. The waywas an undertone of adroit inquiry that ling daisies. Larry quoted a familiar line set the keen nose of Eddie Hustle, the from "Locksley Hall," then he told a great

When the drive ended and Mabel was set down at her own gate she found her dearest friend, Catherine, there. It would be no betidings. She told Catherine; Catherine ou the way home told her dear friend, Edna; Edna told Rosemary and by 9 o'clock the to time between the tables, but none of intimate chum of the intimate chum or river. There they stayed The soldier, the property values and spent three days very a gentleman of imposing appearance regis- Mabel's dearest friend, down to the ninth relation of confidantes, knew that there was something remarkably interesting doing in business circles.

The Hon, Horatio Mulberry, attorney-atlaw, was removing his dressing gown prebe taken for 'the old man" in any large paratory to retiring when his daughter, Geraldine, burst into the room and asked if he knew "a big furniture factory was other side of the room. coming from Detroit."

> "Yes, it's all settled," said Geraldine, addng naively, "everybody knows it." Judge Mulberry thought that he knew a little more about furniture factories than anbody else in that town, and when his daughter's revelation came to him he

thoughtfully drew his fingers across his learn that an option was already taken on chin while he pondered. Then he took off a beautiful building site owned by the his slippers and began to draw on his shoes. "There's an important letter in my office that should get off on the midnight train,' he said in response to his wife's anxious inquiry as to where he was ging "at that time of the night.". "I've just remembered

Instead of going to his own office, howgreifully to Mr. Burdick of Burdick & ever, he went to the telegraph office and wrote this dispatch addressed to a Saginaw manufacturer: Agent of Detroit people here moving mysteriously. If we can make announce ment now the field is ours.

Then Judge Mulberry returned home and "There surely is something doing," said Operator Jack Whitney to his chief in the telegraph office at noon the next day. "This is the twelfth message of this kind I've

ment today." He sat at the key and clicked off: John L. Wilson Detroit Mich.-Your of-fer is accepted. Answer.
William Turner.

"There must be some awakenings in the old town," said Peter Osterbach, proprietor of the Cafe Owl, to his chef, at the same hour. "This is tweive small dinners for "Isn't the land for sale, or have you a three tonight and all of them ordered by real estate men. What is doing, ch? We'll

> Three score hot birds and more than three score cold bottles were prepared by

"All right," said Major Turner, thinking the chef of Cafe Owl at 9 o'clock. The large | cried, and a chorus went up from every beings and too divine for a terrestrial and a dozen tables were arrayed in snowy

it became known he was in town there was "I can't understand it yet how dem fela general search for him. He sat in his lers has reasons for blowing themselves." room at the Elks hotel and received real commented Herr Osterbach to himself. estate agents all the forenoon. When the "But it may be a surprise party-like leap

That evening Major Turner and his two friends were the first to arrive. The major he murmured to himself satisfyingly, as he stopped in slight amazement when he saw sent below for a highball. Then Mr. Au- the ample preparations and brilliantly "Why, what's going on here, a banquet?"

he asked the proprietor. "Ach, yes! Some small dinner parties You are one!" Herr Osterbach was broad-Presently Mr. Burdick of Burdick

Meyers sauntered in with two friends.

"Ah, major, a little dinner party! I am having a birthday myself," he said. The rival real estate men eyed each other suspiciously and when Senator Carmack the air of mystery increased. Seven more trios were quickly added to the diners, and the repartee was replete with innuendo. 'Now, major," urged one of furner's guests, "what's the good news-what's it

all about? What the devil is all this mystery for? The duck is good, but you had a birthday last week." "Be patient," replied the veteran real estate dealer, wondering some himself what the explanation was to be. "I'm expecting

Covert glances were exchanged from time the reserve of the dozen hosts extended to the two dozen guests at the feast. "I suppose we'll have the surprise opened for dessert," suggested City Treasurer

Langhart, who sat at Captain Wolfley's "I hope dessert will not be puzzle pictures," protested Captain Earhart of Company D, N. F. M., from a table on the

While the corks were popping the Hon. Horatio Mulberry entered, accompanied by a suave, smooth faced, stockily built man, whom he introduced to those nearest him as "Mr. Jerome, a New York detective and an old friend of mine. He's out here on the trail of a couple of smooth crooks wanted in his town, who are supposed to be working in this neighborhood."

"Judge, won't you join us?" asked one of a convivial trio, "We're attending a surprise party, and you might as well be in at the finish. "If there's anything left," the lawyer answered, and sought a table with his

At that moment a messenger boy appeared with a bunch of telegrams in his hand. He went from one table to another and began to distribute them, the last to the Hon. Horatio Mulberry. His was the only steady hand that lifted the yellow envelope and tore the end. The others favored were the dozen hosts of the dinner

parties. "Now it's coming!" 'All together!"

friend.

"Telephone the news to Mary!" And kindred remarks calculated to make

a rift in the suspense were passed along. There followed a moment of permeating silence. Judge Mulberry arose, held sloft bls telegram, and said:

Gentlemen, I have here a bit of very pleasing news. Listen," And he read, with

SAGINAW, Mich., April 19.—To the Hon. Horatio Mulberry, Buenn Vista, Mo.: Tell your people that we accept your offer, and will establish our large southwestern branch agency and factory in-your city. The Universal Furniture Company.

H. B. THOMPSON, President. "Hurrah for Buena Vista!" some

"That's it," said Major Turner, quietly, folding his telegram and putting it in his pocket, The others were quick to follow the act, and only the imp who delivered them

knew that the other twelve telegrams were from Detroit and read:

#### "John L. Wilson not known here," YE OLD-TIME LADIES' Characteristics of a Unique Individual Who Flourishes in Differ-

ent Ages.

Out of old newspapers, as well as "out of old books," come fragments of recorded experience and ripe wisdom oftentimes apropos to present-day conditions. characteristics of "a ladies" man" are pithily set forth in a copy of the Nantucket Inquirer for 1828, in a style probably framed appeared with two friends, closely followed on the famous Addison, and the conclusion Captain Wolfley and his two guests, of the whole matter is reached through

a series of sometimes apt, always quaintly flavored comparisons. "There have been characters in all ages of the world to whom this motto has been applicable. It would not be difficult, even in sacred history, to point out a few, at least, who were similar to such as are at the present time denominated ladies' men; and profane history abounds with instances is like a mermaid, never what he appears almost innumerable. But to go back to remote ages of the world, even to the time trayal of confidence to tell her the joyous a telegram and if it comes it may enlighten that 'Jacob kissed Ruchel,' for a character to exhibit in this speculation would be quite unnecessary, for the present age fur-

> nishes a great variety of specimens. "First-A ladies' man is not like a gentleman's man. 'The former addresses himself to the passions, the latter to the understanding; the formes attempts to be witty, while the latter is contented with being regarded as a man of sense; the former compliments the ladies, in hopes of being complimented in turn; the latter speaks in terms of commendation from a consciousness of female merit; the former affects more complaisance than he feels, the latter feels more than he expresses the former is always adulatory, the latter is always candid; the former is always fawning, the latter is always respectful; the former expresses friendship without feeling it, the latter, often from motivos of delicacy, conceals that which he feels; the former is always gay, the latter is always polite; the former is always unreserved, the latter is discreet; the former is ambitious of distinguished attentions the latter contents himself with a reasonable share; the former would fain make the ladies believe they are a race of superior

esidence, the latter confers on them u just tribute of honor by regarding them as rational creatures, and, like the other sex, designed to be at least a while on earth before being translated to the empyrean abodes of bliss; the former is admired only by ladies of weak mind, the latter receives the homage and respect from women of the brightest understanding; the former, like a meteor, may dazzle for a moment, the latter shines with a steady and serene light; the former makes a better

gallant than husband, the latter a better husband than gallant; the former is despised by the most valuable part of both sexes, the latter is esteemed by all whose esteem is worth having. "We shall now"-the writer has laid his

foundation-"attempt briefly to show what a 'ladies' man' is like. He is like a baboon, decked in gay attire, that attracts attention by fantastic and ridiculous tricks; he is like a lunatic, for he makes sonnets to the moon and recites tender stanzas to the ladies; he is like a butterfly, fond of living among flowers, but makes no honey; he is like a serpent, that fascinates to destroy; he is like a jackdaw, because he thinks he has no equal; he is the a weathercock, turned in any direction by a sigh; he is like a mole, for you never know where to find him; he is like a mock sun, which shines only in an impure atmosphere; he is like the dew, for he passeth off in vapors; he to be; he is like froth, for he dwells only on the surface of things; and, indeed, he is like anything except a true gentleman and a profitable companion."-New York

### TOD SLOAN ASKS DAMAGES

American Jockey Wants French Jockey Club to Pay Him Forty Thousand Dollars.

PARIS, Nov. 34 .- The suit of "Tod" Sloan, the American jockey, against the French Jockey club came up in the civil court today. Sloan claims \$40,000 damages for being warned off the turf in connection with Count De Sain-Phalles' Rose De Mai, winning the race for the prix de Diane, at the Chantilly races, May 17, 1963. The case is attracting much attention, as it involves the Jockey club's sole control of the turf

Maitre Labori began the presentation of Sloan's case by protesting against the action. The main point of M. Labori's argument was that Sloan being in this case, neither the trainer, nor the jockey, but merely employed to gallop horses, was not subject to the jurisdiction of the club. The case was adjourned for a week.

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