## STORIES ABOUT DICK BERLIN

Bunch of Narratives that Throw Sidelights on His Character.

NOMINATION THAT WAS LOST BY A FLUKE

His Own Version of the Break with Senator . Thurston that Made the Two Implacable Polittent Enemies.

No man who has been thoroughly identified with Omaha for more than twenty-five sense of mastery. No class known to us years can answer the final summons with- ever won power so rapidly and used it with out recalling to his friends a great many restraint. Within a few months I have incidents reflecting peculiar characteristics. seen a man close up his affairs because he This is true in more than the usual degree saw no way to meet the conditions laid with reference to the late Richard S. Berlin, upon him by the unions. I have seen the know himself by any other name. "Dick" a very popular article. I have seen a board Berlin knew everybody and everybody ing house keeper compelled to unionize all knew "Dick," and His acquaintance was not her "help" against her own will and that confined to Omaha but extended through- of her girls as well. These instances are out the state and into many other states. neither extreme nor uncommon. The build-His office was the rendezvous for visitors ing trades offer us far more drastic exfrom out of town and for people in town amples, who had troubles to tell or help to ask. These visitors included all classes from ragged beggars-black and white-to busihis reception room as a meeting place.

beged persons, whose social position was are now putting in demands which will secure and who could indulge almost any work irreparable harm to their own real outlandish impulse without being called to interests, but "hang themselves" they will account. Not many years back, he was not. They will survive very gross abuses. walking up Farnam street one day and Employers have few more dangerous ilmet one of the season's debutantes with two young women friends who were visit- tion is somehow a temporary crazs. The ink her from out of town. After the usual next business depression will weaken the cordial greeting Berlin exclaimed:

'Ceme in here with me and I will buy you each a box of candy." The invitation was not spurned. The to misuse his power against the men.

three young women accompanied him into the store where his generosity was as good "I guess I will take my pay right now, exciaimed the imperturable "Dick" and he forthwith kissed every one of them be-

Balduff's shop It took some time for the visiting guests to regain their equanimity and to learn that it was only "Dick's" way of extend-

ing a warm, western welcome Two Dick Berlins.

One of the least of "Dick" Berlin's siderably, arose from the usurpation of his The South Omaha man drifted in labor organizations. into town some years ago and looking about for a popular appellation appropriated that which was supposed to belong exclusively to Berlin. The South Omaha man, as every one knows, is a professional gambler and has been in various scrapes from time to time, bringing him newspaper noteriety. Every once in a while some against this kind of an interrogation:

'Why, I didn't know Dick Berlin was a How long has be been in that business? He seems to be a perfect gentleman from all appearances and no one would suspect him of running a place in Bouth Omaha."

Then the explanations would have to follow and the mistake corrected. The two "Dick" Berlins were constantly getting their letters and their mail mixed up, frequently with ludicrous results.

Nomination Lost Only by Fluke.

water and successively held several responsible positions of public character. In all his political contests he retained his counted in by fraud. I appeal to you to Thurston for the succession and contrigood nature and jovial disposition, with take the ballot over, so there may be possibly one exception to be presently men- question about it." tioned. An incident which affords an insight into his character occurred in the nanimity would have been followed by a Grover Cleveland and Berlin for the time county nominating convention of six years motion to make the nomination of Berlin ago, when Berlin was aspiring to the re- unanimous, but in this case it did not, and publican nomination for registrar of deeds. the roll was called a second time. On this This was an office which he considered in roll call the Thompson men, seeing that line with his own business, namely, that their favorite was beat and feeling reof real estate broker, and one where his sentful toward Berlin, threw their strength own experience could be used to public to Crocker, who recalled the few votes that advantage. For that reason he was set had strayed from him, with the result that cratic administration when I might with upon winning out. It developed that his Berlin was defeated and Crocker nomprincipal competitor was George C. Thomp- insted. An incident similar had son of the Ninth ward, with Tom Crocker occurred in the republican city convention publican friends after having spent my of the Eighth ward as a close third. When a few months previously, when Berlin was the roll was called and the ballot feeted pushed by his friends for the newly-created Of course I refused to resign and put myup it was discovered that Berlin had just office of tax commissioner, and a complica enough votes to nominate and the chairman was on the point of declaring him had he insisted upon his rights, would the nominee of the convention when some have changed the outcome and would of the opposing delegates, in the confusion have made "Dick" Berlin the first tax comon the floor, began crying out that a mistake had been made and that the vote was not correctly recorded. There is no question but what this charge had no foundation, yet Berlin immediately mounted the platform and, securing recognition, de-

"Boys. I den't want this nomination unless it really belongs to me. I would like favor of Senator Manderson. When Sena-

A MAGA-

**FASCINATING SUMMER FICTION** 

The August Number of

OPENS WITH THE MOST BRILLIANT NOVELETTE OF THE YEAR

Sylvia's Husband

By MRS. BURTON HARRISON

A more charming story has not recently been published. The scene is laid in a beautiful old Irish castle during a country house-party, and the comedy played there is unfolded in the most delightful manner. Mrs. Harrison is one of the most popular authors of the day, and she has written nothing more entertaining than "Sylvia's Husband." For a summer afternoon this novelette will prove an attractive companion.

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"THE WIRE TAPPERS," an unusual, exciting tale,

"THE BROTHERS." a strong piece of fiction.

"VERS DE SOCIETE IN FOREIGN TONGUES," a

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The poems are contributed by such well known verse writers as Madison Cawein, Guy Wetmore Carryl, Frank Dempster Sherman, Seumas MacManus, Clinton Scollard, Virginia Woodward Cloud, and Charlotte Becker.

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FOR SALE EVERYWHERE.

ESS ESS PUBLISHING CO ST FIFTH AVENUE, NEW YORK. C.

JAMES BRANCH CABEL, and others.

brillia t article. By BRANDER MATTHEWS

GARRISON, PRINCE VLADÍMIR VANIAT.

SKY, ANNA O'HAGAN, G. B BURGIN,

CLEVERNESS

## New Power of Trade Unionism | By John Gra-ham Brooks in Coller's

tinctive mint-mark upon organized labor. One may name a hundred towns that are at the present moment nearly at the mercy of the trade unions. There are New England cities in which practically every trade an estimate of the funds paid into the union treasury in a single year. Including fines it amounts to nearly \$250,000. Buch resources are the best material symbol of this new "Dick" Herlin, for he would not | merchants forced to discontinue the sale of

Neither court injunctions nor the wrath of employers has in it a tithe of the danger ness men of affairs, and even society to unionism that lurks in its own sudden wemen who have been known to drop in and undisciplined strength. A shrewd em-In groups for a social hour while watch- ployer tells me, "Oh, let them have rope ing a parade from the windows or to use and they will soon hang themselves." There is a good half-truth in this, but the figure "Dick" Berlin was one of those privi- is not a good one. Scores of local unions unions and multitudes of workmen will walk the streets. The employer will then have his innings, only, in too many cases,

The supreme need of the moment is, first, to assume the practical permanence of organized labor; and, second, to prepare systematically and effectively to meet it.

In the past, workmen-have suffered spefore a gaping crowd in the middle of cific abuses. Somewhat dazed by their new power, they are now striking back, and in many cases are sadly overdoing it. I know of no single abuse which has not been pressly to keep down wages, are part and troubles, yet one that annoyed him con- parcel of this long memory. The subtlest and most irritating forms of the boycott name by a well known figure in South have long been in use sgainst the ploneers employers association has begun. Em-

Organization has now developed so that of the unions can act. labor has its turn. The monopoly which unions in specific trades have secured betrays them, here and there, into excesses which correspond strictly to abuses that employers were first to practice. Certain conditions, like the exigencies of the buildgood old friend of Berin's would run up ing and the printing trades in large cities, fairly equalized and we can have a like the specializing of advertisements, like method of arbitration that shall work grip of this monopoly. A business or a until all resources of conciliation are exproduct made glaringly conspicuous by ad- hausted." This is precisely what is made the boycott, while the rapid spread of the as a whole-employers and workmen. The gate of the very weapons that are as harm cott. It is common to hear merchants and boot and shoe workers have learned that employers. manufacturers taunted with cowardice who in a business so open to every force of trades and conditions here considered, the profits is very parrow; that, therefore, no a panacea, but the first hopeful stages in direct and indirect uses of the boycott have extortionate demands for higher wages can properly organized industrial life.

Under ordinary circumstances this mag-

tion arose regarding certain votes which

That Grievance Against Thurston.

The only political contest which ever

provoked "Dick" to personal bitterness

was his long standing grievance with Sen-

ator Thurston. Berlin had been appointed

Missouri river commissioner through the

By ARTHUR STRINGER

By ELLA W. PEATTIE

\$5.00 PER YEAR.

missioner instead of Fred J. Sackett.

The sense of power is just now the dis- terrors which no man can measure who be made. In one of the largest New Eng-

unions. The fight of the employer must erally what this means in relation to all even clerks, waiters, newsboys and boot- be collective and organized. Industrially, inconsiderate demands. blacks-has been brought into line. In a the overtopping fact of our time is organcity of some 46,000 inhabitants I have made igation. Swiftly as it has increased, it is yet in its beginnings. Capital is systemmechanism. Its next step is that of a counter organization of employers against the unions. It will demand the same kind of sacrifices that are involved in trade union membership. An employer struggling to form such a body in his own trade has just told me, "I don't know why, but It is ten times harder to get employers together than it is for the workmen to get together. The workmen will run risks and take losses for an idea. They will suffer for their class far more than we will." In the trades into which a powerful unionism has come this is a difficulty, nevertheless, which business men must overcome. They must have the force of their full group strength against that of united workmen. But why is this so essential? Employers must organize first of all to get adequate strength to steady them in their struggle with the unions. Organization is imperative to secure the various forms of insurance that will more and more be necessary

And yet is is not merely to organize against the unions. Employers must organize in order that they may work peaceably with the unions. Employers must organize because no other device promises lusions than that aggressive labor organiza- so much and so surely that kind of common education which slowly removes the chief causes of misunderstanding and consequent Maeterlink defines hell as a state of infinite misunderstanding. The present bell of the labor conflict is in large measure the suspicion based upon misunderstanding The limits of this article permit me to give but a single illustration. The employer knows exactly what the workman gets. The workman has no such sure knowledge about the employer's gains. It is an ignorance full of dangers. This double organization means inevitably a systematized conciliation board through which the essential facts of the business may become known to the workmen. It means common-price on the other side, is the dreary and uneasy taught them by the more conscienceless of schedules which will show each employer multitude of bare wage workers. Those employers. Overtime, fines, the use of ma- what his rivals are paying. In strictly chinery, piece work and apprentices ex- legitimate trade, the old reasons for secrecy will disappear as this completer organi-

gation develops. ployers have their own walking delegates the separate industries which, in their very (business agent) with whom the delegate nature, throw a steady and increasing light

I asked one of our foremost shoe manufacturers if he was willing that his men should know what profits he is making. He said. "Absolutely willing, if prices for labor are

into office in 1895, during the presidency of

followed, as Berlin used to tell it, was as

"Just think of it, the very day after

President McKinley came into office Thurs-

ten demanded my resignation. I had man-

aged to hang on through an entire demo-

propriety have been supplanted with a

noney and worked to put them in office.

self in the position of having done some

thing to justify being ousted. But that

didn't stop Thurston. He prevailed on the

president to send in another name for the

From that time on no one could mention

Thurston committed his "White Rose" in

with decorative marks of approval and took pleasure in calling the attention of

How Dick Produced the Cash.

"Dick" Berlin had financial ups and

downs, and while they distressed him at

times he seldom gave any external signs of worry. By far the greater part of his

the banks here in Omaha carried some

nine or ten thousand dollars worth of paper

times. The efficers of the bank are said to

PRATTLE OF THE YOUNGSTERS.

Mother-You naughty boy, you've been playing with these Sniff children againt

"A gander," replied the youthful student,

Mamma-What are you doing, Harry?

ingry I should count a hundred.

Mamma-Yes, so I did.

nadder'n when I started.

Harry-I'm countin'. You said when I got

Harry-Well, I've counted 237 and I'm

"My!" exclaimed the guest "what an array of pretty little dollies you have at my

"Yes," piped little Willie, "ma says she

can't have you messin' up the clean table-

cloth like you did the last time you was

"There, Georgie, you not only broke mam-

about it, which is much more naughty

teacher of a small pu, 1.

'is a rooster goose."

his visitors to his striking exhibit.

position I held and off went my head."

democrat. I was to be turned out by re-

follows

land shops the net profit is certainly not above 51/2 per cent. The national leaders The day is passed when it is worth while know this to be true. They are striving certain days during for the individual employer to fight trade to teach the locals and the workmen gen-

By John Gra-

Given a national organization of employers to act with the federacion of unions and the most threatening excesses of inatizing its impersonal forces of finance and dividual and local demands would be curbed. The real danger point is now in the rashness of the local labor union or the pigheadedness of certain employers. Organization lessens both these evils. The public has a very dim conception of the unremitting struggle that goes on between the national labor organization and its own local unions. The national body, as it strengthens, stands more and more for peace and order. Its leaders are learning the severe conditions that limit business They fear the sympathetic strike. They fear the haste and unfairness of the sepa-They urge with increasing rate union. sincerity the keeping of contracts and the broadening of the field of arbitration. We never shall get really effective arbitration, and the consequent education which goes with it, until labor organization is met by employers' organization. The worst phases of arbitrary power in both are thus put in

> But, best of all, the kind of conciliation that naturally springs up in this new relation has in it the educational discipline for both parties that is the next step toward that more democratic business management that is developing, as with birthpains, in our midst. The racking friction now caused by an imperious trade unionfsm has in it this immense good, that it is forcing us to adopt methods like the joint agreement with increased publicity and arbitration. These are now too scattered and unrelated. Employers' associations that match the strength of combined labor will add tenfold to the sducational and peace-making power of the joint agree

The divisien of the wealth product that now goes on leaves us with the grotesque spectacle of a distracted faction of multimillionaires on one side, plagued to death by the sphinx-riddle how to use their surplus so that society shall not suffer; while, who dare to hope for a future in which a genuine co-operation shall have decent scope may have this assurance, that the long preliminary training for this more In the shoe industry, this beginning of equal and wholesome life can nowhere be found except in educational devices within upon the whele industrial process under which employers and employed alike secure their portions. What we now await is this internal business education properly organized.

All that is worst in the career of the walking delegate will continue just so long as lack of employers organization allows the present guerrilla warfare to go on. the influence of the union label, tighten the within the trade so as to prevent strikes Banded together, employers can command (not from state boards, but within the area of their own business) methods of conciliavertising is fatally open to the forces of necessary by this organization of the trade tion which will deprive the walking deleunion label redoubles the force of the boy- men who control the national body of ful to the unions as they are harassing to

yield to these threats, but in the special free competition the margin of employers' masters and men offer us-not the farce of

"Will he feel awful bad cause I did it,

ma. I'll tell him you did it." the Thurston movement. Thurston went "Gramps, did you ever chute the chutes retained his position. The story of what when you was a young man?"

"I'm so sorry. I know what I'll do, mam-

"No, Artie, but I shot at the shootersundreds of times." Artie reflected a moment. "Oh, yes; that was when you was a soldier in the war. How many did you kill, grampa?"

"None that I know of, but I shot at them in many battles." Artie's eyes dilated with amazement, and then he replied in a tone which plainly showed disgust: "Well, grampa, I'd be ashamed to draw a pension for such

The small boy was deep in thought, and finally he went to his mother for help in solving his big problem. "Mamms," he said, "did God make all the world?"

shootin' as that!"

Thurston to Berlin without starting an out-"Yes. dear." "Did He make the ground and the water pour of his pent-up resentment. When the trees and the flowers?" "Yes, little boy." discretion and J. Sterling Morton rubbed

brine into the wound with his nitiless "Did He make all the animals and the parody on the poem. Berlin took the front people? page of the Conservative and pasted it in "Yes, dearest. He made everything." "Well, mamma, what business is God in minent place on the wall of his office

> Don't be guided by anam prejudices Order Champagne according to your own good taste-then it'll be Cook's Imperial.

## RELIGIOUS.

Right Rev. Thomas M. Clark, bishop of Rhode Island, celebrated on July 4 the had leaded up by picking up so-called bargains that came in his way as a real estate broker during the boom days, and which were left on his hands in the days of depression. The story is told that one of the broker during the boom days, and which were left on his hands in the days of depression. The story is told that one of the blands of the united States.

John T. Gibbons is quoted as saying that nine or ten thousand dollars worth of paper for which Berlin was responsible in the face of the panic that produced the hard

have gone over their assets and had just chalked this obligation down to prefit and loss along with other stuff of daubiful Romanesque style with imposing spires survaiue, when, lo and behold, Berlin walked in when money was as scerce as hen's in when money was as scarce as hen's teeth and paid the whole thing over the counter in cash. It was examples of this kind that kept for him the confidence of all the leading business men and bankers of the city.

Be built on a high his overlooking the city.

Rev. A. B. Shields, rector of the Church of the Redeemer, Boston, is an artist as well as a priest. He carned enough money painting the last winter to afford a summer in the galieries of the old world, and sailed for Europe to paint in the National galiery of London, in the Louvre and Luxembourg galleries during his vacation season. in when money was as scerce as hen's The greatest monoliths that are to stand about the choir of the new cathedral. New York, have begun to arrive from Maine. With the exception of the obelisk in Central park, there are no monoliths in this country equalling in size and weight the lower sections of these pillars. As soon as these pillars are in place the construction of the cathedral itself can proceed. Wellington-No, I hain't, mai I jus' been "What is a gander, Tommy?" saked the

tion of the cathedral itself can proceed.

The late Cardinal Vaughan was probably the handsomest and most distinguished looking of the Roman ecclesiastical hierarchy. Just as Cardinal Manning looked in the learned ascetic, so Manning looked in true Roman prince of the church. But he was simple in his tastes and habits. Several times Roman Catholic women presented him with costly robes, and on one occasion they presented him with a carrage. But they found that he soon sold their gifts and spent the money in charity. They therefore at last "lent" him robes and a carriage, in order to oblige him to retain them.

A Swedish missionary who was endeavoring to gain a foothoid in Abyssinia was
brought before King Meneick, who asked
him why he had left his home in Scandinavia in order to come to Abyssinia. The
missionary replied that he had come to
convert the Abyssianian Jows. "Are there
no Jews in your country?" saked Meneick.
The missionary admitted that there were a
few, "And in all the countries that you
have passed through did you find no Jews
or heathens?" the king continued. Jews
and heathens, the missionary admitted,
were plentiful. "Then," said Meneick to his
guards, "carry this man beyond the frontier and let him not return until he has
converted all the Jews and heathen which
lie between his country and mine." ma's pretty dish, but you told her a story

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6 ft. x 9 ft., reduced from \$11.00 to
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9 ft. x 12 ft., reduced from \$22.00 to
10 ft. x 18 ft., reduced from \$28.00 to \$20

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