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Carpenter's Letter

(Continued from Seventh Page.)

Chinese. He believes he can manufacture here ten times as cheaply as in the United steady at all times." States, and says the high freight is nothing in comparison.

This man is right about the artistic ability make magnificent monuments. They cut turtles and memorials of various kinds out sas City is a great town for it." of marbles and their work in the Ming tombs and in some of the great bridges near Pekin is as fine as that of any sculptor. It chewing gum cities in the country. Chiseems odd to think of the Confucian Chinese cago has gone ahead of New York in this cutting out tombstones for the Christian cemeteries of the United States, but this is a possibility

How to Get Mines in China.

The chief money to be made here is in the industrial metals. I am told there are ists made such fun of the habit that a rubles, amethysts, sapphires, diamonds and good many of the girls stopped chewing opals in different localities, but these are and the sales fell off very heavily. Boston nothing in comparison with the value of was a pretty good gum town at one time, the copper, coal and iron. If concessions but never so good as our western cities. are granted and the country made safe there will be an influx of foreign prospectors as soon as the treaty of peace is city, like New Orleans, the people don't settled. There will probably be many Americans, and our government should see that French are not gum chewers. The Gerthe mining regulations are so fixed by treaty that there can be no dispute as to title and the working of the mines.

At present China has a bureau of mines and railways. It has certain laws as to people like it, but the old people won't foreigners who wish to open up such ter- let them use it. I have seen many a boy ritory, but at present these laws are al- spanked by his German mother for using together in favor of the Chinese.

I have before me the concession of the

more than once in two or three days. They only keep one or two kinds on hand, whereas in such stores in the north and east a dozen different kinds will be kept constantly for sale and the demand is

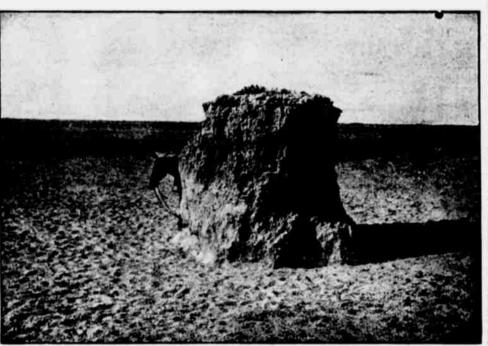
"Where is the best market for chewing gum in the United States?"

"All west and north of St. Louis. Lots of the Chinese in stone cutting. They of gum is sold throughout Kansas, Nebraska, the Dakotas and Minnesota. Kan-

"How about Chicago?" "Oh, Chicago is one of the greatest respect. New York used to be a great town for it and one couldn't go anywhere in the city without seeing girls working their jaws as if their lives depended on it. But the caricaturists and the paragraph-

"As a rule the newer the city the better the chewing gum trade in it. In an old seem to take to the habit at all. The mans don't chew gum either. In some of the places where there are many Germans. as in some of the cities of the northwest. we sell but little chewing gum. The young chewing gum."

"Do you export much of it?"



PICTURESQUE WESTERN NEBRASKA-BLOWOUT WITH CORE, SIOUX COUNTY.

Pekin syndicate, which went into operation tal stock and 10 per cent for a sinking fund ety of brands there." to repay the capital invested. In other dend and a 10 per cent sinking fund before oplum habit?" anything else is paid. Of the balance it receives 75 per cent, and this is to go on for sixty years.

per cent on the cost of working the mines want. The first few days their jaws are and double the usual taxes on the govern- never at rest, but about the end of the ment lands held by the concession. Similar first week they don't chew quite so steadregulations are made as to all companies ily. At the end of two weeks they chew operating in China.

three-tenths of the stock of every foreign all. They are cured and you couldn't hire mining concession must be owned by the an old hand to chew gum." Chinese. It is impossible to get a concession where all the capital is foreign. In no case will the government be responsible for losses of any kind.

All grants of such concessions must be sanctioned by the bureau of mines and premoters are required to show proof of having capital before their applications will be considered. The books of all mining companies must be open to government inspection and every such company must establish a school of mines for young Chinese mining engineers.

FRANK G. CARPENTER.

Chewing-Gum Towns J. J. Amend, traveling representative of one of the largest chewing gum manufacturing companies in the United States, expressed surprise, in speaking to a reporter of the New Orleans Times, that the establishment of a chewing gum factory at New Orleans is talked of.

"It is true that much of the gum we use comes by way of New Orleans in its raw state from the tropics," he said, "but I can see no other reason for putting up a factory here. I don't believe sugar is any cheaper here than it is in the north and glucose is no cheaper, if as cheap. Then this is a very poor market locally for chewing gum."

"It is?" "The worst place in the United States."

"Why is that?" "I don't know the reason, but it is a fact nevertheless. Why, I know lots of towns in other parts of the country that use ten times as much chewing gum-yes. fifty times as much-as New Orleans and WANTED Reliable women or men to sell our goods to the consumer in communities from 1.000 to 10,000 population; permanent employment at good pay. Address THE GREAT EASTERN COFFEE AND TEA CO., 301 South 10th Street, St. Louis, Mo. they are not nearly as big as this city. they don't have a call for chewing gum a

"Only to England and Australia, None two years ago. It provides that the prop- of the European nations take kindly to erty and all improvements shall revert to chewing gum. They won't have it at all the government after sixty years and that in Germany and there is absolutely no the company shall in the meantime pay the sale for it in France or, in fact, anywhere government 25 per cent of all its profits, on the continent. England uses a great with the exception of 6 per cent on its capi- deal, but they don't care much for a vari-

"Do you think the chewing gum habit words, the syndicate gets a 6 per cent divi- grows on one like the cigarette or the

"Not to such an extent as those you mention. Now take it in our factories. When we employ new girls we tell them The government also receives a tax of 5 to go ahead and chew all the gum they very moderately and after they have been According to the present law at least in the factory a month they don't chew at

One on the Attorney

Attorney (cross-examining)-You are of the Jewish race, Mr. Isaacs, I believe. Witness-No, sir. Caucasian race, same as you. Jewish religion.

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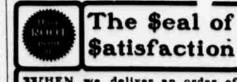
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