Council Bluffs Shows Up a Splendid Record for the Old Year.

HAPPY OUTLOOK FOR THE NEW YEAR

How the Business Men Feel and Talk-Their Experiences and Purposes-Growth of Trade; and Prospects for the

Future.

In turning down '92 Council Bluffs put on a smile of satisfaction at the result of the twelve months' work. It's been a good year -not a boom year-in fact, Council Bluffs wants no more boom. Solid gains, steady growth, is what she wants, is what she is getting.

Now for the facts, witnout gush or sentiment, or sophomoric writing against space. One of the most important events of the new year is the starting of active work on the bridge connecting East Omaha with Council Bluffs, the laying of railway tracks, and the other work done under the control of Mr. John W. Paul. Wonderful changes in the bottoms have been started, and they seem but the beginning of wonders. The predic tion is confidently made that the enterprises, the actual work of which was commenced last year, will result in such important changes and improvements in the future as to cause all to look back to 1892 as the most important turning point in the history of Council Bluffs.

How about the city's wallet? Assessed valuation, \$5,450,000, which, under the peculiar method in vogue here, is not over one fourth of the real valuation. Taxes have been reduced from 30% mills to

#### About the City's Finances.

Council Bluffs has been rapidly paying off its debts. The past year it has paid off \$118,-900 of bonds, and has issued only \$30,300, thus decreasing its bonded indebtedness \$86,000. There has also been a decrease in the amount of general warrants outstanding of about \$30,000, and a decrease of \$5,000 in water fund warrants, Thus Council Bluffs has reduced its in-

ebtedness this year \$123,600. City warrants have jumped up from 93 cents to 97 cents.

Economy in city affairs has been telling Economy in city affairs has been telling. The ordinary running expenses of the city for 1891, not including special street improvements, judgments paid, etc., were about \$142,000. The past year they have reached only \$133,500, making a decrease in running expenses of \$8,500.

To this should be added the cost of the new city hall, which is included in the amount above for 1892, and which amounted to \$10,000. The building has been paid for

to \$10,000. The building has been paid for and the taxpayers have hardly known it. Thus economy has really reduced the run-

ning expenses of the city for 1892 \$18,500.

The same financial healthfulness characterizes the commercial circles of the city. The banks, six in number, with a capital of \$000,000, to say nothing of their increasing surplus, have pursued a conservative policy and may well feel proud of the fact that through all the perilous events of a quarter of a century Council Bluffs has never had a bank failure. The Kimball & Champ Investment company was the g failure this city has ever had, but the ing department was in no way involved, and not a dollar was lost to any depositor. This record is one which few cities in the whole land can equal. The increase in the savings of the people, as shown from the bank reports show that the wage workers are prospering.

### Some of the New Buildings.

It is difficult to get at the building improvements for the year because not one-half of those who build comply with the ordinance requiring the taking out of a permit. The stubs in the present book form but a trifling part of the record, there being but ninety-seven, the total amount reaching only \$148,085. In one locality in the city twenty-three residences were put up this year and not one of them is recorded on the permit book. There are so many such instances that the building record is valueless. The amount of building improvements may safely be estimated at between \$300,000 and \$400,000. Among the most notable improvements are the agricultural implement warehouses, that of E. A. Wickham, for the Pioneer compancosting at least \$15,000; the one being built by Dan Carrigg, costing nearly as much. An extensive plant for lighting and heating railway cars has been put in near the trans-fer, at a cost of \$10,000. Wheeler & Hareld have put \$5,000 into a cold stor-age warehouse. O Lower has spent several thousand dollars in hotel improvements, while the Bechtel hotel, later known as the Hotel Gordon, is being transformed into a mammoth furniture house. The city hall has been improved this year to the extent of \$10,000. Numerous other improvements such as the large livery stable of Terwilliger's and the Sanborn block, mark the progress of the year.

The churches have not only been adding to the moral worth of the city, but also to its material improvement. The Free Methodists have been struggling like heroes, and have got their improvements started Episcopal has got its selected and its plans drawn. The Danish Lutheran at Seventh street and Seventeenth avenue, has erected a fine church. The German Evangelical church has put up a \$4,000 church, and the Swedish Lutheran is lifting \$5,000 for a church at the corner of Mill and Seventh streets. The other churches have been making improve-ments, starting missions and manifesting in all ways greater activity than for years past.

## Morals and Statistics.

Talking of saints naturally suggests sinners. Their number seems decreasing. Three years ago the police arrests numbered 1,915; two years ago 1,795, and the past year only

1,484.

City Marshal Templeton, besides caring for prisoners in the county jail, has provided for 338 lodgers. The previous year the number reached 576, so it seems that the humbler classes of society are finding work more plen ty or misfortunes less numerous.

The city marshal has collected fines and

licenses \$40,701.55, and with the amount paid in directly at the city clerk's office, the re-ceipts from its fund will reach close to The county jail begins the new year with

prisoners of the unlucky number of thirteen. The number of commitments to the jail during the year was 191, a few less than the pre-vious year. The total number sent to the penitentiary the past year was twenty-two, whose total sentences amounted to over thirty-four years. Of those committed to the county jail here, only 137 claimed to be residents of lowa, the others hailing from alsewhere, twenty-four being from Omaha. This being a great railway center as well as the state border, many of the criminals caught here belong elsewhere.

## Marriages and Children.

From those capured by the sheriff to those captured by Cupid is a great jump, but love, as well as crime, comes into the year's record. Jimmie Fenlen, with a blushing smile, lays down 540 marriage licenses as the year's showing, eight less than the previous

From marriage to children is a natural change of thought. How about the public schools? A four-room addition has been built to Avenue B school house, costing about \$2000. about \$9,000; two rooms have been added to the Twentieth avenue building at a cost of about \$5,000; a \$10,000 school building is in process of construction, corner of Madison and Kappel avenue. Council Bluffs has reason to be proud of its schools. It pays out on them about \$100,000 yearly, about half of which goes for teachers, of whom there are about ninety. There are in the city about 7,000 persons of school age, entitled to attend school. The daily attendance is over 3,000, and the enrollment about \$3,500. of the buildings is 4,500. Some the buildings are overcrowded, while others have seats to spare. In the natural discussion of schoolroom capacity it is a suggestive coincidence that there are as s the proportion of one school pupil for every

voter a correct one? Including the school buildings, valued at about \$300,000, the government, state and county buildings, churches and hospitals,

Council Bluffs has in public buildings \$2,-

There are 255 miles of street, twenty miles of them paved. There are sixteen miles of main sewers and nine miles of branch sewers. The public library has about 10,000 well

selected volumes, and although all have free use of it the city has never suffered the loss of a single book. It costs the tax-payers about \$1,500 a year to maintain it. The two hospitals, St. Bernard's and the Women's Christian association's, have done grand work the past year, and by the generous response to calls the public has enabled those in charge to make numerous improve-

ments. A city of parks. No other city of 30,000 population in the whole world can boast of having 616 acres of public parks, and the commissioners are planning on increasing this by establishing another small one in the western part of the city. The city spends about \$10,000 a year in maintaining and improving them

The record of real estate transfers shows that Council Bluffs has been holding her own in spite of the depression all over the western country. The total amount of the transfers is \$1.873,515.07.

#### Some Fire Protection.

The efficiency of the fire department and the ample supply of water have caused the fire loss for the year to be kept down to less than \$2,000. The department has had sevthere loss for the year to be kept down to less than \$83,000. The department has had seventy-live calls, but nearly all the fires have been put out before they have done more than a nominal damage. Only two losses reached \$2,500 or over. The most important blaze was that which destroyed the Rock Island freight depot, causing a loss of \$10,000. The other fires caused losses ranging from \$3 to \$300. The department has four hose carts, two hook and ladder trucks, one chemical engine and twelve horses, the total value of the apperatus being \$10,700. Besides the chief and electrician there are only 16 men. The water works company has spent a snug little sum of money the past year in im-

proving the service. One of the large reservoirs at the river has been rebuilt and a large amount of money spent on the Glen avenue reservoir. The works have a capacity amply sufficient for a city of 100,000 people. There are over 1,000,000 feet of water mains, and 275

fire hydrants.

The city has seventeen miles of electric street car service and four miles of steam

street car service and root street car line.

The State School for the Deaf, located near the city, suffered to the extent of \$25,000 from fice last summer, but this does not fall properly in the city's fire record.

#### Health Record.

The statistics kept by City Physician Jennings shows a very satisfactory record of the health of the city. There were 230 deaths during the year, or an average of less than 20 per month. There have been 298 cases of contagious diseases reported, a rather large number, to be sure, until it is taken into consideration that last spring there was an epidemic of the measles, there being 181 cases reported. This reduces the list of serious cases considerably over half. list of serious cases considerably over half. That no great epidemic took place is shown by the fact that there were only 14 deaths from contagious diseases during the year. Dr. Jennings attributes the freedom from contagious diseases to the rigid quarantine laws and the strict enforcement of the ordinances relating to the cleanliness of the city. The rate of mortanty in Countries is lower than in any other city in the The rate of mortality in Council

#### PULSE OF TRADE.

How the Arteries of the City Throb With

the Blood of Industry. The following interviews with well known business men indicate somewhat how the year has come and gone. Never has there ocen expressed greater satisfaction with the past or more confidence in the future. It is the one noticeable feature of the year that every merchant tooks back with gratification on achievements past and forward with hope, as the expressions hereto attached indicate

Peregoy & Moore.

"Watch which way the smoke goes if you want to know which way the trade wind is blowing," quaintly remarked William Moore of the well known wholesale cigar house of Peregoy & Moore, when asked how the year's trade had been. What do I mean? Just this. When crops are poor and prices worse and everything seems going to the pow-wows, many a fellow contents himself with a corncob, with an occasional nickle cigar, but the minute there's a little of the flush, a 10 cent straight is none too good. That is why we char men are in pretty good condition to judge of the trade generally. From the fact that we have sold this year a larger proportion of fine goods than we did last year, I know times have been better through this section. Our total trade too, has increased about \$50,000. We thought we had reached the limit years ago, but each year snows a gain, this come from increasing our territory! No; we reach out pretty well. As far west as Wyoming and Montana, but we've been adding no new years ago, but each year shows a gain. Does As far west as wyoming Montana, but we've been adding no new territory. The gain comes from the old, old territory. The gain comes from the distriction that the field. How do I account for it? Well, very field. How do I account for it? Well, very field. naturally too, I think it is due to the fact that we are an old firm—that makes me that we are an old hrm—that makes he think our firm will reach its majority and be able to vote this month—21 years old. We never let the quality of our brands drop. That's another reason. Thousands of That's another reason. Thousands of smokers throughout the west won't smoke anything unless the box bears our name, and these consumers beat your newspaper adver-tising all to pieces. Once in a while we hear some one say that he got some Santa Rosas at some place or other, and that they were not so good as they used to be. Of course, we know that they are just as good, and it don't take long to find out what the trouble don't take long to find out what the trouble is about such a kick. Some unscrupulous dealer, whom the fear of the penitentiary can't make honest, will get some imitations, and after emptying one of our boxes will fill it with these others, and go on selling them on the strength of the popularity of our goods. We have run some such fellows down, and satisfied ourselves that this was the trouble. You know a poor thing isn't worth imitating. The general prosperity of the country, the well-known and staying quality of our goods, and the usuh! staying quality of our goods, and the usual amount of rustling necessary in this western country, account to me for the \$50,000 in-creased sales this year. We keep eight men in the field, and with our increased facilities for handling goods in our new quarters we confidently expect to have a still better show-ing for the coming year. We get lots of complipents on our new quarters. Traveling men and others who know, declare our salesroom the airiest, the largest, in fact finest in every way of any in the west. With fifty feet frontage on each street, and room enough for a \$100,000 stock of cigars, there's nothing in this neck of the woods to compare

## Lougee & Towle.

"So you want to know what we think of the old year," and Mr. Towle reached for the records showing the amount of the col-lections, loans, etc., of Lougee & Towle, investment bankers, since they started in bus-iness fourteen months ago. "I don't, of course, want you to publish our private buscourse, want you to publish our private business, but I'll show you the footings just for
your own satisfaction." To the astonishment of The Bee man the footings ran up
into high figures, among the hundreds of
thousands. The showing was one that
would make an old firm tip-toe with
pride. "Yes, we're satisfied with the
way the business has started. Of course
we could not have hoped to do so well but we could not have hoped to do so well but for several fortunate circumstances. A large amount of old business was put in our hands to collect and clean up, and the way these old loans have been paid off shows remarkably for the healthy financial condition of this section of country. Another thing in our favor has been that although young as a firm, we have both been closely associated for five years or so with many lenders and borrowers, and have a large acquaintance-ship in this line. Hence we have had no trouble in securing new business. Our per-sonal acquaintanceship in the cust enables us to easily place loans. So as you see, we have much to congratulate ourselves upon. What is the feeling of eastern capt tal? It has a healthy confidence in this locality. More caution is shown in regard to the reliability of the channels through which loans are made, but there is an assurance that values of rebut there is an assurance that values of re-alty in this vicinity will not be subject to fluctuations, and whatever change comes must be in the nature of a steady advance. The eastern lenders feel secure, and only need to be assured of the reliability and in-tegrity of the western agencies. The out-look for '03 s a bright one, and we expect to go right along quietly increasing our busi-ness as rapidly as we can do so with abso-lute safety to all concerned. Yes, we're sat-

is fied with the old, and confident of the W. A. Maurer,

"I'm not grumbling by any means," remarked W. A. Maurer, the wholesale crockery man. "My trade the past year has been larger than ever before. My entries at the Omaha custom house have been greater than all the jobbers of crockery in Omaha put together—that is what the collector's books show. Council Bluffs is all right as a jobbing center. I have increased my territory somewhat, and as you know my salesroom and store from facilities have been greatly enlarged and improved this year. In fact it's been a prosperous, successful year, and it looks been a prosperous, successful year, and it looks as if the coming year would surely bring an even larger increase of trade."

#### First National Bank.

George P. Sanford, president of the First National bank, when asked for his views on the situation, said: Business for the past year has been very prosperous. The whole-sale-trade has never been better, and collec-tions throughout the country have been ex-cellent. The retailers have had a good holiday trade. The farmers have had good crops and good prices for the past two years and are in excellent financial condition. Farming lands are in excellent demand; city real estate is looking up, and in fact the outlook is most encouraging along all lines.

### T. D. King & Co.

"It's been a pretty good old year, and I'd hate to part with it if it wasn't that I believe the new one is going to be a better one," was the answer given by L. A. Bergman of the cigar jobbing and manufacturing firm of T. D. King & Co. "Our business is steadily T. D. King & Co. "Our business is steadily growing. The past year we sold 2,156,000 cigars, and of these 261,700 were of our own manufacture. At our brand—Our Partagas—we sold 180,000 during the year. Our sales reached \$56,400, which is an increase of \$12,600 over the previous year. We haven't reached the end by any means. Next year we are going to enlarge our territory, and we will be working the our territory, and we will be working the Nebraska trade thoroughly. We have Nebraska trade thoroughly. We have almost twice as many cigar makers as a year age, and we hope to keep on doubling up. Yes, times are all right."

Architectural Testimony. "The architects have their fingers on the pulse of trade all the time," said Mr. Wood-ward of J. C. & W. Woodward, the active and vigorous young architects, who are building the modern homes of the modern city. "They feel every variation of that pulse. It has beaten vigorously for the past year, and it promises to go bounding along at a healthy rate for the new year. We have on our boards many magnificent homes and public buildings in the twin cities and surrounding country and are confident that 1893 will leave a record that we all will be proud of.

#### Tested by Butcher's Scales.

"I owe dame fortune nothing but thanks," said George H. Mescender, the genial gentlemen who is about as prominent in the provision business in Council Buffs and Omaha as Governor Boics is in politics. "I close the old year with square accounts every way, although I may owe a little to the kickers who have tried so instations to discrete who have tried so industrious to down me during the last months of the year. however, as the very best indications of the growth of the city and the infusion of new blood that they could not succeed in doing more than getting a lot of contracts doing more than getting a lot of contracts off my hands that the increased price of cattle made losing transactions. The buther business may not be the very best means of indeating the condition of trade, for people are bound to cat. They won't go hungry even if they are not rolling in prosperity, but if it indicates anything my business for the past year shows that the people of Cameil Bluffs and shows that the people of Council Bluffs and Omaha are exceedingly prosperous. My success has made me a few enemies of the old style, who believe they can only succeed when they combine to pull down the man is doing more than they. This pure jealousy and spite is the sole cause of the notoriety that has been given me during the last few months. When such men as Swift & Co. volunteer to come over here and show the public that I have bought more meat from their packing houses than all the other Council Bluffs dealers comtined, and that not a pound of it has not been inspected and reinspected by the government inspectors, it shows that these people have done little or no business, or else have obtained their stock from sources that United States inspectors do not visit. I buy all my meats di-rect from Swift's, and I get the very best

that Iowa and Nebraska produces.
"I am thoroughly satisfied with the out look for the new year, and my knowledge of the affairs of my fellow merchants convinces me that they are equally prosperous and ene to assure the world that Council Bluffs has a greater per cent of safe, strong and financially sound merchants than any other city I know of. With this belief and with enthusiasm I enter upon the work of the new year, confident that I will double

## my business before the end of next December."

Facts of a Grand Industry. "I think there is nothing that indicates "I think there is nothing that indicates the prosperity of this part of the country to such an extent as the fruit and gardening industry," said Mr. J. P. Hess of the real estate irm of Day & Hess. "There are thousands of acres of land in the vicinity of Council Bluffs producing and capable of pro-ducing fortunes. It does not cost one-fifth as much as California lands, is ten times cultivated, and yields mously with no expensive outlay. The last few years have shown that our lands will produce from \$\$00 to \$200 per acre in grapes, \$500 in strawberries, \$150 to \$200 in blackberries and \$250 in raspberries. Those fig-ures are the returns for this year, with an ordinary crop and low prices. There is no nicer or safer business, and there are men here who have besome independently rich by it. Wit better facilities for handling and marketing, which we will have this year, better prices will be obtained and better regards follow. While the prices will be obtained and better regards follow. better prices will be obtained and better re-wards follow. While there has been no boom in the city, there has been a steady and rapid growth and prices of city property have risen. With the new railroad bridges and new roads I think we will have a growth this year that will be very gratify-ing. We have many inquiries, but the greatest interest has been awakened in our fruit and garden lands. We have recently brought into the market a tract of 400 acres of the choicest lands of this character in of the choicest lands of this character in this vicinity, which we have laid off in ten acre lots. It lies just outside of town and offers rare advantages to men of small capital who want to embark in this business."

## Indicated by Implements.

"Farm implements are the barometer to indicate the pulse of trade," said Mr. W. S. Cass, general western manager of the Marseilles Manufacturing company. "T show that it has unquestionably been one the most prosperous years ever known in the country. The quantity of sales, the manner of selling and the collections, show that the west is on the crest of the great wave of prosperty that is rolling over the country, and that the dealers and consumers are in better shape than they ever have been before. We are within direct touch with the great producing class of the country, and we feel every throb. Our business for the past year has not been of a nature to cause us any regrets, but has kept right along with the great tide of progress. This, of course, is so of all other agricultural implements handled in the city, and this, if were known, would show a grand aggre-te that would astonish the world, and turn the eyes of the business world upon Council Bluffs as the great distrib-uting point for farm implements. The corn crop has not been up to western expectations, and this of course has shortened up the cornsheller frade, but we have put out a vast quantity of our shellers, especially the larger cyclone force-feed power shellers. No complaints, but only universal words of praise from all over our great territory that reaches over Nebraska. western lowa, South Dakota and the corners of Minnesota, Missouri and Colorado, show that the Marseilles goods are satisfactory standards everywhere. In addition to all of our old reliable standard goods we are manufacturing the 'Adams' bay loader that has won its way to the front wherever intro-duced and this year will make it a feature in our territory.

## As Shown by Shoes.

"I know of nothing that shows the pulse of trade more faithfully or more quickly than the shoe business," said Mr. Plerce manager of the great S.A. Pierce & Co shoe house, "Measured by this and our experience, the past year has certainly been an exceedingly pressurences one throughout an exceedingly prosperous one throughout the west. The business is also an index of the immediate future, and the same unerring indications are given for the coming year. Why shouldn't '93 be a prosperous year for The farmers have never received such prices for their products as they are getting now, and they never had as much to sell.

what it was an year ago, and throughout western lown find Nebraska the farms were never more plantifully stocked. People have about getten through paying off mortgages in this vicinity and now the millions of dellars from the farms will go into permanent improvements the purchase of goods and the luxuries of life. This will make the coming a year a memorably prosperous one for business enterprises and as it is just the commencement of a series of good years that for business enterprises, and as it is just the commencement of a series of good years that we have every regimen to expect. I feel justified in the prediction of a tidal wave of prosperity for Council Bluffs and the west. Our last year's business was the heaviest and most satisfactory in all respects we have had, and the Docomber business exceeded by far all previous records. We have increased our trade over all previous years and we attribute it not so much to the fact that Council Bluffs is a good retail shoe point as to the more important thing that we have carried a shoe stock that met the demands and sold the public the best guaranteed goods at prices they could not guaranteed goods at prices they could not find anywhere else. We have not put a small fortune in building and fixtures, but do business at the least possible cost. And when you consider that we buy in such immense quantities direct from the factories, we can make retail prices that cuts out all competition. We carry as good lines of shoes and footwear as are made, and we have our own honor and the big factories in United States backing our guarantees, are going to make an extra effort this

## fident that we can save money for every man, woman and child living within 100 miles and double our trade for the year." Music and Prosperity.

We are going to make an extra effort this winter to draw trade to Council Bluffs, con-

The Mueller Music and Piano company, represented by J. Mueller, manager, reports the piano and organ business for 1892 to have been the best in the history of the firm, in both cash and time sales. Their territory is not only Omaha, South Omaha and Council Bluffs, but extends all over Nebraska and western lowa. Particularly gratifying to them are their sales in Omaha and South Omaha, where it is hard to compete with the local declars, but fine goods, and low prices local dealers, but fine goods and low prices tell every time. "Of course," remarked Mr. Mueller, "much of our success is due to the fact that we handle only the best grades of instruments and deal straight, fair and square with everybody. In some localities the musical instrument business has been degraded by irresponsible agents, not strictly dealers, and they will resort to the same dishonest trickery to sell a worthless same dishonest trickery to sell a worthless article that a confidence man or a patent right shark will to fleece his victim. For fore than thirty years I have been handling musical instruments in Council Blufs, and when I sell a customer I know he has received the worth of his money. The year has only added triumphs to the famous Hardman pianos, and that name has become more than ever a synonym of beauty, sweetness, harmony and all that is desirable in a musical instrument, whether for concert or for the home fireside. Our other specialty is the Harrington, an instrument made under the supervision of the Hardman people, and without any doubt in my opinion the best thing ever offered the trade for a medium lastrument. Then add to these our organs and every other kind of musical instrument known to civilization, which together with our stock of sheet music, fills this four story building, and you

will see why we have been able to increase our trade and why we think the past year was all right.
"With the immense stock of new scales and styles of planes now on hand and on the way, we welcome the new year with genu-ine enthusiasm, confident we will make many more happy homes before it ends. If all other dealers have been as prosperous as we have I see no reason why Council Bluffs should not make this the best year in her history. We also thank our many friends for good words spoken and recommending our pianos to others. Surely we appreciate kind favors, and trust by fair dealing to continue to be worthy of them."

In the Clothing Trade. "I don't know that anybody is ever fully satisfied," said Mr. Thomas Metcalf of the clothing house of Metcalf Bros., "but while we always want more trade, yet we're not grumbling about the result of '92. Our trade has increased a good deal. I think this is due in part to our having moved into a better location. It is due also to the fact that an old established house should naturally have a yearly increase it. ally have a yearly increase in business, but aside from these reasons our trade indicates prosperity on the part of the people. The crease has come largely from selling more of the better grades of clothing. Folks buy more clothes when times are good."

## Carpets and Prosperity.

general prosperity, 1892 has been a very prosperous year in the Missouri river val-ley," said Mr. D. W. Keller of the Council Bluffs Carpet company, an institution that is widely and favorably known throughout the west. "Our business has been very satisfactory, and we can see no reason should not continue so for the coming year. Our trade has not been confined Council Bluffs by any means, our experience must indicate condition of a large scope of territory. the As another indication of the fact that we are thoroughly satisfied with our last year's business, it might be of public interest know that, with the commencement of the year, we engage in the wholesale trade. In January we will put our traveling men on the road, and they will cover the territory every thirty days. We know that Council Bluffs is the natural jobbing center for this territory, and we have grown naturally into this branch of the business. We have carried a heavier stock by a good many thousand dollars than on previous years, and, while we are more heavily stocked in some lines than we care to be at this season of the the year, yet we have cleared away an immense amount of goods. The surplus in some lines will only call for special cut sales that wiff be of special interest to the housekeepers every-where. A very pleasing feature of the year's business is the growth of our out-of-town trade. People have learned that they can come or send 100 miles and purchase a bill of goods and save a good deal more than their expenses. And as we buy only from the manufacturers, we can give customers even better prices than they can get in Chi-cago on all grades of goods. Our purchases for the new year already aggregate more than all of last year, and with heavier stock, light expenses and small profits, we will make better prices than ever, and draw new trade to Council Bluffs.

## By the Furniture Test.

"I want to tell you that '92 has been hum-mer for Council Bluffs and that we have not only enjoyed a greater degree of prosperity than we think, but we have surpassed any other western city," said Mr. G. E. Meyers. the vigorous young man who is leading the furniture business in this vicinity. "And by the way, the furniture trade is a good index to the general prosperity and as safe a rule to measure it with. People will make the old parlor suits do, varnish up the old dining room chairs when money is scarce and pros-perity at a low cbb. As an indication of what the year has done for me here I am at its close with the the biggest retail furniture building in the west too small for me, tearing up to get into finer and more commodious quarters down town, and 1 take this fact, with the others that in some lines my business has increased nearly 300 per cent during the year to indicate that it has been a prespectors year to all, and that more than usual good times prevail. I tell you there no better locality in the west for jobbing business than Come ii Bluffs. We have an advantage that reables thousands of dol lars in freight rates alone, and can reach every town Within 500 miles without reshipping. I am wholesaling furniture now, not alone to dealers but consumers. A man can buy a single artile now as cheaply as a western dealer can buy in car lots, and this kind of thing will continue until after my removal on February 1, when I move into my new building, formerly the Gordon hotel. People of the twin ciries, Nebraska and western Iowa, can furnish their houses foa the next thirty days at the same rates as dealers stock their stores, and you bet they're going to do it."

## McFarlan Carriage Co.'s Opinion.

'In hard times people walk, but during the past year all the people in the country have begun riding if the carriage business in this part of the country is any indication," said Mr. H. Luring, manager of the western branch of the McFarlin carriage company of Connersville, Ind., one of the largest fac-tories in the world. "It has been one of the best years for the carriage business the west ever had, and you will find this is the uni-versal opinion of all Council Bluffs jobbers. The McFarlan carriages are carrying thousands of people all over this country, and there are more new ones in use that passed through our hands during the year than we The price of hogs and cattle is double almost even hoped for. The new year I think will

be still better, for the farmers will be in the market with money realized from big crops and the highest prices they have ever re-ceived, and so will the McFarlan people with

the best carriages than can be built."
State of the Wall Paper Trade. "Well, I don't know but what the wall paper trade is a pretty good thing to indicate the pulse of trade," said John B. Long, preprietor of the largest wall paper establishment in Council Bluffs. "I have had a very statement in Council Bluffs." ment in Council Bluffs. "I have had a very satisfactory business during the year, and I am thoroughly convinced that the coming year will be much better. People do not as a general thing indulge in fine room decora-tions when they cannot afford it, for modern papering and decorating must be classed among the luxuries. The fact that I have been justified \*in putting in the argest an I finest stock of expensive papers and decorating materials ever brought to the city is good evidence that the town and the city is good evidence that the town and the people are not hard up. I have transformed many of the residences of Council Bluffs late homes that are as handsome as palaces. Not a small indication of my confidence in the future and what the past year has done for me is the fact that I have purchased this building. Another thing that indicates thrift and prosperity is the number of orders for expensive raised letter gold signs, which has been sufficient to induce me to make this work a specialty and make it a feature of work a specialty and make it a feature of the best appointed sign room in the city. I am sure of a prosperous and busy year and prepict the same for all my business

#### Some Clean Opinions

"The laundry business isn't a bad indicator of general presperity," remarked Mr. S. F. Evans, manager of the great Evans laundry in this city. "Cleanliness is next to godilness, but in hard times people do their wash-ung at home. During the year the demand ppon us has been such as to indicate that the cople in this vicinity are very righteous or very prosperous. We have grown all the year, new machinery, new buildings and increased help. We take pride in the fact, and we be-lieve the people of Council Bluffs do to, that we have one of the finest as well as largest laundry plants here in the west, and we beleve that all will rejoice to see it grow still more during the new year which promises so well. Ours is a modern laundry and is worth visiting. The machinery is so fault-less that it seems to be endowed with human intelligence. This year we will make an especial effort to do family washing, and do it cheaper than it can be done at home. We will also offer advantages that will draw still more trade from out of town."

Greenshields, Nicholson & Co. "We've been rustling in real estate here "We ve been rustling in real estate here for five or six years," said Alderman Mayne, of the well-known real estate firm of Greenshields, Nicholson & Co., "but the past four or five months have been the best we have ever seen. There has been a great deal more activity them for several years, and a confidence marked by a slight but steady advance in prices. Of course this is more noticeable in some sections of the six but still it. able in some sections of the city, but still it is true of realty throughout the city. We have more inquiries from Omaha than ever before. Among those who seem to be just getting it through their heads that homes can be had in Council Bluffs at a mere song song in comparison with prices across the river. We are sure that the next two years will be banner ones in our line. We honestly believe that Council Bluns is the best place for investment just now of any city in the United States. You see that prices never go back, and it seems as certain

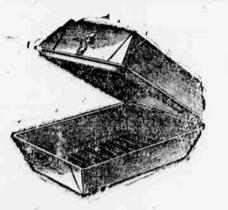
as surrise that advances are to continue steadily and surely. Our present prices are so low for a city of this size, and with the wonderful advantages which Council Bluffs has, that they can't move but one way, and that is upwards. So invest naturally look on it as a sure thing for the future. The National Mutual Insurance Company.

"We are not a year old yet, but the clothes of adolescence don't fit us any longer," re-marked Judge James of the National Mutual Fire Insurance company, the latest institu-tion that has challenged the pride of Council Bluffs. 'Our company, based upon the broadest and safest plans of mutual pro-tection under the strict lowa law, has sprung into popular confidence will, with a rapidity that is simply astonishing, and when 1803 closes we will show you a record that will justify congratulation. The merchant ar the farmer only has to examine our plgn to be assured that we can give him the best protection to his property for the least money and greatest security. Millions of dollars of fire insurance will be placed during this World's fair year and the National Mutual will get its share of it."

## Council Bluffs Insurance Company's Ideas.

"It has been a provident and profitable year," said Secretary Anderson of the Council Bluffs Insurance company, one of the most prosperous and deserving institutions in the west, "and all legitimate enterprises have felt a genuine stimulus that would make the new year prosperous, even if the outlook was not so flattering. It has been the red letter year in the history of our company. We have taken \$7,000,000 in risks, upon which the premiums were \$62,000, a gain of 40 per cent over last year. While the fire losses have been very heavy all over the country, they have been light with our home company and do not exceed \$18,000. In short, the sults have been all and more than was expected, and the company in consequence starts upon its thirteenth year more vigorous than ever, with every prospect of a most healthy and continuous One thing that is particularly gratifying to us is the strong determination evinced by western people to patronize home institu tions. They realize that with other things are equal it is better to keep their money at home, and while getting the best protection for their property on the most advantagous terms they help themselves by strengthen-

ing their home company." Feeding the Brain. I. C. Brackett seemed happy over his trade in books and stationery. "Yes, my trade has largely increased. My change of location has caused some increase, and the people read more than they used to. I carry probably the largest line of periodicals in th city, and their increased sale shows that the public is feeding brain as well as brawn I'm satisfied with the way my trade thas been, and the outlook is even better,"



THE PARTMENT HOME BAKER AND ROASTEB (none genuine without brass fittings), our latest improved style, a fisolid make, has deep flange strong but highgrate and closes perfectly tight; saves like per cent nutritious elements. Full descriptive circular on application. AGENTS WANTED in overy county in the U.S. Address, CHARLES SCHULTHEISS 4) N. Main St., Council Biuffs, In.

## Notice.

Notice is hereby given that the annual meeting of the stockholders of the Omaha Union Depot company will be held at the office of the Union Depot company, at the headquarters of the Union Pacific Railway company, in the city of Omaha, on the 9th day of January, 1893, at 3 o'clock p. m., for the election of directors and transaction of any other business that may legally come before the meeting T. L. KIMBALL, President Omaha, December 20, 1892. P21d20t

Scaled proposals will be received by the State Board of Printing at the office of the servetary of state, at any time before Thursday January 12th. 1893, at 2 octock p. m., for printing and binding in cloth 5,000 copies report of State Board of Horticulture for the year 1893, of 300 pages each, the same to be printed in long primer type. The size of page weight and quality of paper, style and quality of binding, style of lettering on cover and it all respects the work to be the same as the Horticultural Report of 1892. Sample of wormany be seen at the office of the secretary of state.

Work to be completed within sixty days from the awarding of the contract.

Hight reserved to reject any and all bids by the State Printing Board.

Dated December 28th, 1892.

JOHN C. ALLEN.

D 30 d 10t Secretary of State.

### MINOR MENTION.

N. Y. Plumbing Co.

Council Bluffs Lumber Co. Coal. S. M. Wallace died at 6 o'clock yesterday morning at his home, 210 East Pierce street, aged 56 years. Announcement of the funeral will be made later.

The Chautauqua circle which has held meetings in the Young Men's Christian association rooms, will not meet for regular assion until Monday evening, January 8.

If The funeral of Niels Olsen will take place this afterneon at 2 o'clock from the residence, 714 First street, instead of at the

time and place first announced. Council No. 11, Commercial Pilgrims of America, purchased a lot in Walnut Hill cemetery yesterday, in which will be buried such traveling men as are buried by the order.

Mrs. Emma White Ward, wife of William Mrs. Emma White Ward, wife of William Ward, died yesterday noon quite suddenly of pneumonia, aged 52 years. She came to this country from Newberry, Berkshire, England, and resided at the time of her death at 143 Vices Vine street. H. Pyburn, the Omaha man who was con-

victed and sentened to the penitentary for obtaining money under false pretences, was released yesterday afternoon on an appeal bond, he having taken up the case to the supreme court.

Marriage licensus wers issued yesterday to the following parties: W. H. Bollerman of Perry, and Annie M. Basten of Council Bluffs; W. M. Koltz and Mary E. Hornbeck of Council Bluffs; George Kotz and Laura Moore of Council Bluffs. Robert, the 6-year-old son of R. O. Fink, ity editor of the Omaha Tribune, died Fri-

day evening at the family residence, 220 Ninth avenue. The funeral will take place this merning at 11 o'clock from St. John's English Lutheral church in the Merriam block, Rev. G. W. Snyder officiating.

Monday will be observed by the Young Men's Christian association as New Years, A cordial invitation is extended to all business men. All young men are invited to visit the room some time during the day. The ladies of the Weman's Christian association will receive and serve refreshments from the will receive and serve refreshments from 3 to

□ L. M. Tinkelstein, who was formerly engaged in the bottling business in this city, died quite suddenly at Oskaloosa last Sunday and was buried at Des Moines on Tuesday last. Mr. L. Harris, who succeeded him in business here, was among those who at tended the funeral. Mr. Tinkelstein owned considerable property in Council Bluffs and was a young business man of much energy eliability. He leaves a wife and two

Monday as New Year's Day. The Boston Store will be closed all day Fotheringham, Whitelaw & Co., Council Bluffs, Iowa.

Mr. Tudor, the refractionist of the Tudor Optical Co., with an associate oculist, will be at the store of their agent, Paul G. Schneider, druggist, 541 Broadway, on January 6. No charge for

Koal spar is a chemical preparation easily spread on hard or soft coal that saves 25 per cent fuel. Call at 371 Pearl street for sample package.

examination.

It is no longer a mystery to the ladies of Council Bluffs and vicinity where to get, and what is the correct thing in floves for evening, as a visit to the Boston Store will convince you that their stock is composed of all the leading shades in Musquitaire and shoulder length, in the most desirable tints suitable for evening wear.

Some one may say, I can only be suited in the Foster or Alexandria, and others may say I prefer the Trefousse, all of which is to be had at our glove department, as well as every quality in stable glace goods in black and colored. gioves warranted and fitted to the hand. FOTHERINGHAM, WHITELAW & CO Boston Store. Council Bluffs

Do you smoke? Have you tried T D. King & Co.'s Partagas? It's charmer. Just light one.

The snow and cold weather does not Klein tract, 24 miles east of the postoffice; 300 acres yet for sale in from one to ten acre tracts, suitable for fruit and garden. Day & Hess, agents, 39 Pearl

For warming guest chambers, bath rooms, etc., our gas heaters are just what you want. Look at them. Clean, convenient cheap. C. B. Gas and Electric Light Co.

Whitney Mockridge, the famous tenor, and his excellent company, at the Presbyterian church Monday evening. Bought organ stock of C. B. Musi Will sell them cheap. Mar. Bour-

icius, 116, 114 Stutsman street. Carl Burhorn, successor to E. Burhorn, has the only new jewelry stock in city. Many holiday novelties.

Wanted-Cash offer for ten shares Citizen's State bank stock. Must be sold. Address E. H. Sheafe. Coal and wood; best and cheapest

Missouri hard wood in the city; prompt delivery. H. A. Cox, No. 4 Main. Brighter than gas, encaper than electric light and as beautiful as a dream-

McPhail pianos and Crown organs, cash or installments. Mar. Bouricius, 116 Stutsman street.

those new art lamps at Lund Bros.

#### Special Notices. COUNCIL BLUFFS.

EMPLOYMENT. WANTED-GRIL TO DO HOUSEWORK, \$4.00 Per week paid. Apply to Mrs. Horace Everett

WANTED A good trial lawyer of 25 years' nelive W ANTED—A good trial lawyer of 22 years active of the practice and a good library wants to form a partnership with a reputable attorney in Council Bluffs who has some practice and good acquaintance in the Bluffs. Address "Lawyer," Bee Office Council Bluffs. Ia. WANTED-LADY SOLICITORS COMPETENT

to present a business proposition to business men. Must work in lowa. Give past and present employment. Lock Hox 480, Omaha. HOUSES AND LANDS.

ABSTRACTS and loans Farm and city property bought and sold. Puscy & Thomas, Council Blofts.

FARM and city loans. Money loaned on stoca find grato. Heat estate for sale. Dwelling and business rentals. Money loaned for local investors, Lougee & Towie, 255 Pearl ptreet. 64 ACRES upper Broadway; splendid piecs for platting; cheap for eash, or will executes for improved residence properly in Council Bluffs Greenshields, Nicholson & Co.

GARDEN AND FRUIT land: richest and most beautiful tract in Foltazatianic spunity: sea Enterprise Place: five or ten area lots. Gress-shields, Nicholson & Co., 621 Broadway.

WEWANT ten acres of land within five inlies of city. Don't care how rough it is. Gress shields, Nicholson & Co. ENTERPRISE Place, for fruits or gardent suburban homes, fine acre lots, twenty minutes from motor line. Greenshields, Nicholson & Co. FRUIT FARM—Improved a mile and a hair from the postedies, 34 acros: 5 room house, stable, etc. Will excanned for residence in Council Binds, Greevahields, Nicholson & Co.

125 ACRES, 3ig miles from city: will sell at cut if taken this week. Greenshields, Nicholson & Co. 50-CHOICE lots in Mayne addition near east end Sof the new interstate bridge. Will sell in bunches or singly. George Metcair, Council Bluffs.

155 ACRE farm in Neb., 5-room house, stable and sheds, 75 acres in cultivation. Price \$0.00 per acre. Terms easy. Johnston & Van Patten. DANCING SCHOOL.

# Mondays in S. A. pariors, children, 4 g.m.: Madults, 7:30 p. m. Socials second and fourth Mondays sp.m. Music furnished parties and clubs Address R. A. Pariors, Council Binds, or 1913; Farnam st. Omaha. W. E. Chambers, instructor.

MISCELLANEOUS. Gatthage removed, cosepools, vanits and Gathmanys cleaned, E. D. Burke, city bld z.

QURNISHED ROOMS FOR RENT-205 PARK AVE

## CONSUMPTION.

PREVENTION BETTER THAN CURI

When and Bow to Conquer the Disease-The Trend of Effort New to Prevent It-The Great Feeder of Lung Diseases.

The cure for consumption, pure and simple has not yet been found. At the present time there is one way to cure consumption, and one way only. That is to apply remedial agents in the first stage of the disease. The only safeguard against fatal results is a timely attention to the earlier symptoms.

When a series of colds develops a catarrh of the head and throat, when the catarrh reaches the lungs and a cough begins and snows a tendency to continue and become chronic, then is the time to cure consumption.

When the chest becomes sore and the breathing difficult then is the time to cure consumption.

on.

When a feeling of oppression and tightness
omes into the chest then is the time to cure

comes into the chesi then is the time to cure consumption.

When the lungs begin to rattle and wheeze, and blood shows in the souta, then, too, consumption can be cured.

Drs. Copeland & Shepard's new lung treatment evolved in treating thousands of cases of bronchial catarrhers the most efficacions agent now known for the eradication of this disense. Its results are magical. The sufferer is relieved at once from the severity of his cough, from wheezing and labored breathing, from soreness in the lungs and chest pains; from hight sweats and splitting of blood. The catarrh is driven out of the system and the lungs restored to a normal condition. Hundreds of Omaha people have been benefitted and cured by this treatment. Every week testimonials to its wonderful results are published. It is unquestionably the best means now known of checking consumption and curing the early consumptive.

THEY SAY THIS IS COINC TO BE A HARD WINTER. DON'T THINK OF STARTING INTO IT WITH THAT COUCH, THAT SORENESS IN YOUR BREATHING. IT IS BRONCHIAL CATARRH NOW-IT MAY BE CONSUMPTION IN THE SPRING. STOP IT NOW.

TAKEN IN TIME.

Mr. John McKinley Avoids Consumption by Coring His Broachial Catarri.

My neighbors already know how much I am improved, but I will give you briefly the facts in the case. The gentleman who spoke was John McKinley, of Grawid, in, where he is associated in business with his father.



MR JOHN McKINLEY, Guiswold. IA.

"My first symptoms were of a catarrhal kind which were disgusting to make fand every one else. My head, throat and now were filed with muchs and I swallowed much of it, for I could not help it, athough I knew it would injure me. After awhile my lungs became sore, with chest pains and a bad cough. My stomach was very weak and felt heavy after eating. I could not eat anything in the morning. My breath was very whort and slight exertion utterly exhausted me. Later on, I becaus to have night sweats and a fever that consumed my flesh and gave me a pale, unhealthy look that alarmed our family. My next step was to consult Drs. Copeland & Shepard and as a result we are surprised at the change in me. My catarrh and my couch are first leaving, and I feel every day a steady return of my lost appetite and strong th. No more night sweats. In short, I know that I am in the hands of safe and careful physicians, and better still, that I am steadily getting weil." MR. JOHN MCKINLEY, GRISWOLD, IA.

### BOTH CLASS PRESIDENTS. Dr. W. H. Copeland was president

of his class at Bellevue Hospital Medical College, New York, where he graduated, the most famous institution of its kind in the country. Dr. Shepard's credentials are no less abundant and unqualified. He was the president of his class at Rush Medical College, Chicago, the most

noted medical school in the west. Also member of the Iowa State Medical Society and of various other medical and surgical organizations. Both gentlemen, after thorough hospital experience and practice, have devoted their lives to the practice of their specialties, with what

success the columns of the dally papers show. "SNUFFED FOR FIFTEEN YEARS."

How Neglected Colds Lead to Chronic Catarrhal Disease.

"Shortly after I came to Council Bluffs, in 1875, I took a bad cold which resulted in a severe case of chronic catarrh". The speaker was Mr. D. D. Thomas, for was Mr. D. D. Thomas, for several years the well known salesman for J. Leutzinger, baker, and living with his family at 124 Harrison street, Coun-

living with his family at 124 Harrison street, Council Bluffs.

"It knot me hawking to cear my throat which was aiways full of mucus which I could not raise and which have down into my stemach. This seemed very disgusting to me, besides it rulned my digestion and seemed to door me all up. All through my head there was a duil pain and weight which made me stupid daytimes and kept me from resting at night. I lacked ambition to do anything. Hawking, spitting and smulling for layears nearly wore ne out. I tried everything I could hear of for a cure but got discouraged and gave up—thinking I never would get relief. After a careful inquiry about the work of Drs. Copeland and Shepard I placed myself in their hands. The personal interest and attention shown me by Dr. Shepard in his treatment of my case have had remarkable results. I am perfectly satisfied for it has really done wonders for me. The nose and throat trouble is entirely removed. My stomach is free from the dripping of noisonous mucus from the throat. My lunys are free and clear and I know my blood and whole system have been thoroughly cleaned out. I am using my influence with my friends in favor of these physicians."

\$5.00 A MONTH. Catarrh treated at \$5.00 a month-mediines free. For all other diseases the rates will be low and uniform. Patients at a distance successfully treated. Send for sym-

## COPELAND MEDICAL INSTITUTI Rooms 311 and 312 New York Life

Building, Omaha, Neb. W. H. COPELAND, M. D. O. S. STIBLAMED, M. D. Specialties: Catarra and all diseases of the Eye. Ear. Throat and Lungs: Nervous Diseases, Skin Diseases, Chronic Diseases. Office Hours-9to Ham., 2 to 5 p. m., 7 to 8 p. m. Sunday, 19 a. m. to 12 m.

Comaha, Neb. December, 5, 182. Sealed proposals in triplicate, subject to the usual conditions, will be received here until 20 clock now, central standard time. January 5th, 183, and then opened, for furnishing wagon transportation between Cearmont and Fort Mokinney, Wyoming thirty-five miles, during remainder of this fiscal year. The government reserves the right to reject any or all proposals. All information furnished on application to this office or to post quartermaster. Fort McKinney, Wyoming, Envelopes containing proposals to be marked "Proposals for Transportation." and addressed to WM B. HUGHES, Heutemant colonel and deputy quartermaster general, U. S. A., chief quartermuster.

#### Stockholders' Meeting -- Omaha & Eikho Valley Railway Company

Notice is horeby given that the annual meeting of the stockholders of the Omaha & Eisborn Valley Railway Company, for the election of seven directors and such other business as may properly come before the meeting, will be held at the office of John M. Thurston, Union Pacific building, in the city of Omaha, Neb., upon Wednesday, the 4th day of January, 1888, at 16 o'clock a.m.

The stock trans er books will be closed teadays before the date of the meeting.

ALEX, MILLAR, Secretary.

Boston Mass., December 19 1891. d 15 0215