

THE COMMERCIAL TRAVELER.

Matters of Personal and General Interest to all Knights of the Grip.

THE QUESTION OF REDUCED RATES.

Sad Fate of a Drummer Who was Given to Music—How a Threatened International Difficultly was Adjusted.

One of the most common, and at the same time most prevalent, notions held today, says the fallacy Age, is that commercial travelers, so called, contribute to a large extent to the business of railroads and are therefore entitled to and should receive reduced rates of transportation, and to this end a bill has been introduced in the lower house of congress which provides that railroads may give reduced rates to that class. This notion is altogether wrong: that is to say, considered apart from the question as to whether the rates charged are in themselves either too high or too low, there is no reason why the commercial traveler because of the business he contributes to the railroad company should be entitled to lower rates than any other traveler. The fact is that a commercial traveler, instead of adding to the passenger receipts of a railway, contributes directly to diminish them to a very large extent. The system itself is akin to that of the traveling and contracting agent of a railway company, supposedly necessary in order to keep pace with the competition of rival concerns, but practically a bill of expense, which could be in a large degree saved to the employing parties, provided, of course, the whole system could be abolished. But coming back to the question of the advantage of commercial travelers to railway companies, what are the facts? In former days, and what would still be the practice, were it not for these traveling men, very many of the merchants throughout the country would take one, two or more trips to the commercial centers where they are accustomed to buy goods, for the purposes of selection, and a better acquaintance with the parties with whom they deal. At the present time this large aggregate of travel is minimized by the commercial traveler, who visits towns in the course of his trip, and thereby removes an occasion for the local dealer to visit, except at rare intervals, the firms with whom he deals, doing his business year after year through the commercial traveler who periodically visits him. We are not discussing the advantages or disadvantages of the system. We are merely pointing out the fact that the claim of the commercial traveler, which asserts that on account of the business contributed to the railroads he is thereby entitled to reduced rates over the ordinary traveler, is a fallacy. So far as the railroads are concerned the commercial traveler comes very near being a nuisance. By reason of constant travel he is fully posted in all of the manipulations whereby advantages may be taken of the railroads, other than through the diligence or dishonesty of their employees, and the motto "anything to beat a railroad," finds in him its perfect exponent. Sample trunks are multiplied until, although charged for as extra baggage, they add materially to train expense on account of the obstruction they offer to rapid station work. One, two or three minutes' delay at a station is on a fast time card an expensive matter against which the small amount collected for excess baggage cuts no figure. The commercial traveler of all others should be made to pay full rates. He certainly is entitled to no reduction on account of his relation to the railroads.

Flirtation by Whistling.

He had read his papers and didn't know what to do with himself. He had been over the route so many times the scenery and barren signs on the road did not interest him; but the pretty girl with a music roll and a natty traveling dress did. He caught a glint of her merry blue eyes as she looked up at him once in indeliberate curiosity, and he had studied the dainty coil of brown hair until he had an impulse to run his pencil through the seductive little curl that strayed over the back of the seat as she snuggled her head into a comfortable position to sleep. He wished to. The owner of the curl, however, was apparently oblivious of his presence. Presently he took up his paper and, under a pretense of reading, softly whistled, "She's as Pretty as a Picture."

This made no evident impression on the young lady, who was looking dreamily at the fleeting landscape. Not discouraged, the impudent flirt started off with more insinuating intonations, "Oh, Eyes so Blue and Tender."

"The maiden fair moved a trifle uneasily and pressed her face against the window pane. "A Sweet Face at the Window" readily whistled the quick-witted tormentor. There was no mistaking the personal allusion in the whistle, and the young lady moved as if to change her seat, but an ominous silence following this move, she settled down again to ponder and to dream.

"O, Speak to Me, Speak" whistled the musical fiend, with fine intonations, as dramatic as a whistler could make them. "Omaha the next station," announced the conductor.

"How Can I Bear to Leave Thee?" began the whistler, telling the cheerful fact that Omaha was his destination. The young lady sat up with a more interested expression upon her heretofore listless countenance. "Would I Never Had Met Thee," whistled the young man, as he drew on his overcoat, and striking into "Farewell Forever" as he disappeared.

The train stopped, he passed the window and caught a glimpse of a bonny face radiant with smiles of appreciative mischief. It was almost his undoing. He had an impulse to spring on the train and go to Chicago, but already the train was whizzing past. With a farewell wave of his hand he joined along, whistling "Her Bright Smile Haunts Me Still."

Fact. Astounded by Free Speech. "What line do you handle?" said a New York dry goods commission salesman to an English commercial traveler whom he met in the Southern hotel, St. Louis, last fall, says the New York Herald.

The Englishman handed over a card embossed with the royal arms and containing among other things, "By special appointment, Hostlers to the queen and H. R. H. the prince of Wales." "Does that mean," said the American, "that the firm you represent manufacture hosiery for Queen Victoria?"

"That is what it means," replied the other. "Doesn't it say so?" "Yes, it says so, but do you know it to be so?" queried the American.

The Englishman remained silent, nor did he attempt to conceal the disgust that the question inspired.

"Did you ever know the queen to buy her stockings from your firm, or did you ever see her wearing them?" continued the first speaker.

came in with crape around his hat and a woe-begone expression upon his face. "You vos der undertaker?" he asked. "I admitted the impatience," Mehn brother, have just died and I would like to send him to his home in New York. Vos vos der boat way to ship him?" "You'd better freeze the body and send it on ice," I suggested.

"Twelve dollars," I replied.

"Twelve dollars! Don't that was a good deal! Couldn't you do it for ten?" "I replied that twelve was the lowest price.

"Well," replied the German, wiping away a tear, "I give you \$10 to freeze poor Fritz's labor you just freeze him to der feet. Dey don't need it, for dey was been frost-bitten last winter anyhow!"

Dr. Birney cures catarrh, Bee bidg.

AN INDIGNANT IRISHMAN.

He Refutes Some Charges Made Against the Emerald Isle.

OMAHA, Feb. 7.—To the Editor of THE BEE: In your issue of Sunday, January 25, there appeared a letter purporting to come from a certain priest in Ireland, in which a condition is portrayed as existing in his parish and around it, that is I must confess, a severe strain upon my credulity to accept. The questions arose in my mind on reading it, "Who is the writer, anyhow? How comes it that he can address himself to the editor of an Omaha daily? Is it possible that the said BEE now circulates in the wild west of Ireland as in America?"

It occurred to me then, as it often did before, that this sending around the Irish hat in America is becoming rather chestnutty, to say the least, and that this remark may sound harsh to superstitious persons as existing in his parish and around it, that is I must confess, a severe strain upon my credulity to accept. The questions arose in my mind on reading it, "Who is the writer, anyhow? How comes it that he can address himself to the editor of an Omaha daily? Is it possible that the said BEE now circulates in the wild west of Ireland as in America?"

If the statement concerning savings is correct, then Ireland is able to care for her own poor, and if the fund alluded to above, makes such a grand showing and will still grow, where is the need for any such far away appeal? It is not very creditable for the country found so frequently stretching out her hands, and it is sheer nonsense to charge it to the misgovernment by a people that are always ready to respond to every appeal as the English do. I have seen ragged and scanty covering in Ireland, but never such absolute nakedness as implied, and I think I am safe in saying that a rule of raggedness and thriftlessness go hand in hand. Apologizing for trespassing so much on your time and space, I am, sir, As, I wish, sir.

People who use arsenical preparations for their complexion do so at the risk of their lives. Ayer's Sarsaparilla is guaranteed free from any injurious drug and is, therefore, the safest as well as the most powerful medicine in the world. It makes the skin clear.

Predictions for February Weather. As there are but twenty-eight days in this month there ought to be less cold atmosphere than in January, but "all signs fall in dry weather," therefore we can only say that the electric-lighted, steam-heated, vestibuled, limited trains of the Chicago, Milwaukee & St. Paul railway will continue to run daily between Omaha, Council Bluffs and Chicago. The electric light reading lamp in each berth is the novelty of the age. Ticket office, 1501 Farnam street, Omaha.

PERSONAL TAXES.

How Hall County Brings the Shirkers to the Wicket.

GRAND ISLAND, Neb., Feb. 7.—To the Editor of THE BEE: In an editorial you call attention to the delinquent personal taxes of Douglas county for a long term of years. This matter of allowing personal taxes to become delinquent is one of the evils that the taxpayer is bound to fight, and of which many are in ignorance. It would be well, therefore, if a little light could be let in on the subject. In this county (Hall) the same state of affairs existed up to within the past two years, when the present incumbent of the county measure office commenced, and has prosecuted vigorously, a successful effort to collect the delinquent personal taxes. The experience here is that these delinquent taxes are not always in the lower classes, but to a considerable extent from well-to-do people, and is as much a question of honesty as ability. Many have allowed the tax to remain unpaid, because no demand had been made for them, and there was no restriction upon people either selling or removing from the county, personal property on which taxes were owing. In other words, the treasurer had simply acted in the capacity of a receiver, and in no sense the collector of personal taxes.

It is more than probable that other counties in the state have undergone a similar experience. It is evidently the intent of the law that all personal taxes should be collected during the fiscal year for which they are levied, and such an item as delinquent personal taxes ought not to be part of a treasurer's accounts. "The receipt is given in the law by which the treasurer can receive credit for uncollectible personal taxes, and a clean balance sheet should be the only method of settlement for that class of taxes. If, therefore, treasurers were required to account for all personal taxes and the collections properly closed up, the evil above referred to would, in a large measure, be remedied, and those who pay their own taxes would not be called on to make up the deficiency caused by the delinquents.

This matter will bear looking into, and possibly a little vigor infused into the tax collector's office will make a different showing for Douglas county's delinquent tax list.

READER.

There is no danger of a cold resulting in pneumonia when Chamberlain's Cough Remedy is used as directed "for a severe cold." It effectually counteracts and arrests any tendency of a cold to result in pneumonia. This fact was fully proven in thousands of cases during the epidemic of influenza last winter. For sale by all druggists.

Don't Fool Yourself. Notwithstanding all rumors to the contrary, the Chicago, Milwaukee & St. Paul Ry's new steam heated palace sleeping cars, with "electric lights in every berth," still leaves the Union depot, Omaha at 6:10 p. m. daily, arriving at Chicago at 8:30 a. m., in ample time to make all eastern connections. Ticket office, 1501 Farnam st.

J. E. PRESTON, F. A. NASH, C. Pass. Agt. Gen. Agt.

New York Herald: Sanso—Women are wedded to fashion. Rodd—Yes, and they love, honor and obey it cheerfully.

"Do you know you are speaking disrespectfully of the queen of Great Britain?" snipped the former, savage in tone.

"Now, hold on, my friend," said the other. "I'm speaking of the queen, I know, but not disrespectfully. She's a nice old lady and they say she is fond of Scotch whisky. There are plenty of nice old ladies in this country every bit as good as she is and fond of a wee nip themselves. They are sover-eigns, too, each and every one of them."

"You need not get angry when I speak of the queen wearing stockings. She does wear them, doesn't she?"

The foreigner stood aghast at hearing the queen spoken of as a nice old lady who loved Scotch whisky and about whose stockings a man dared to insinuate a doubt as to whether she wore any or not.

The situation was becoming strained when the American, seeing that he had carried his assumed ignorance as far as it should go, burst out into a laugh, made the proper explanations and apologies and settled the matter with liberal libations in true American style.

A Coffin Drummer's Yarn. "I should like to business my tale," said a coffin drummer. "I used to be an undertaker in Cincinnati. One day a German

The Majority

Of so-called cough-cures do little more than impair the digestive functions and create bile. Ayer's Cherry Pectoral, on the contrary, while it cures the cough, does not interfere with the functions of either stomach or liver. No other medicine is so safe and efficacious in diseases of the throat and lungs.

"Four years ago I took a severe cold, which was followed by a terrible cough. I was very sick, and confined to my bed about four months. I employed a physician most of the time, who finally said I was in consumption, and that he could not help me. One of my neighbors advised me to try Ayer's Cherry Pectoral. I did so, and before I had finished taking the first bottle was able to sit up all the time, and to go out. By the time I had finished the bottle I was well, and have remained so ever since."—L. D. Bixby, Bartonville, Vt.

Ayer's Cherry Pectoral, PREPARED BY DR. J. C. AYER & CO., Lowell, Mass. Sold by all Druggists. Price 25c; six bottles, \$1.50.

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Physicians, Surgeons and Specialists, 1409 DOUGLAS STREET OMAHA, NEB.



The most widely and favorably known specialists in the United States. Their long experience, remarkable skill and universal success in the treatment and cure of Nervous, Chronic and Surgical Diseases, entitle them to the highest respect and confidence of the afflicted. A CERTAIN AND POSITIVE CURE for the awful effects of early vice and the numerous evils that follow in its train.

PRIVATE BLOOD AND SKIN DISEASES, specifically, Scrophulous eruptions, Eczema, NERVOUS DEBILITY AND SEXUAL DISORDERS cured readily by their skillful treatment.

HEMORRHOIDS, FISTULA AND RECTAL ULCERS guaranteed cured without pain or detention from business.

HYDRICULE AND VARICOCELE permanently and successfully cured in every case. SPHILIS, GONORRHEA, Gleet, Spermatorrhea, seminal Weakness, Lost Manhood, Night Emissions, Heavily Faculties, Female Weakness and all delicate disorders peculiar to either sex positively cured, as well as all functional disorders that result from youthful follies or the excess of mature years.

STRICTURE Guaranteed permanently without cutting, caustics or dilatation. Cures effected at home by patient without a moment's pain or annoyance.

TO YOUNG AND MIDDLE AGED MEN. A SURE CURE The awful effects of chronic weakness, of early vice which brings about general debility, destroying both mind and body, with all its dreary ills, permanently cured.

DRS. BETTS paired themselves by improper indulgence and solitary habits, which ruin both mind and body, uniting them for business, study or marriage.

HAPPY LIFE, aware of physical debility, quickly assisted.

OUR SUCCESS. In based upon facts. First—Practical experience. Second—Every case is specially studied, thus starting medicines are prepared in our laboratory exactly to suit each case, thus effecting cures without injury.

DRS. BETTS & BETTS, 1409 DOUGLAS STREET, - - OMAHA, NEB.

To cure Biliousness, Sick Headache, Constipation, Malaria, Liver Complaints, take the safe and certain remedy, BILE BEANS.

Use the SMALL SIZE (40 little beans to the bottle). They are the most convenient; suit all ages. Price of either size, 25 cents per bottle.

KISSING at 7, 17, 70. Photo-errures, panelsize of this picture for 4 cents (coppers or stamps).

J. F. SMITH & CO., Makers of "Bile Beans," St. Louis, Mo.

No other preparation is "as good as" Pond's Extract.

DR. BAILEY GRADUATE DENTIST A Full Set of Teeth on Rubber, for the Sick, Old and Infants. A perfect fit guaranteed. Teeth extracted without pain or danger, and without anaesthetics. Gold and Silver Work, Teeth with-plates. All work warranted.

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MEN'S DEPARTMENT.

Special Sale of Trousers, \$3.75.

We make a point every season to close out heavy weight Trousers before the arrival of spring goods. This week we will have the biggest bargain sale of fine Trousers we have ever had.

Remember, \$3.75 will buy some of the finest fabrics we have had in stock this season. Sizes are somewhat broken, but so many lots have been consolidated that all sizes can be fitted. They are in fine fancy worsteds, cassimeres and chevots. Plenty of large pants for big men.

Mail orders will be filled with the same care and attention that any customer would receive in making his own purchase. Send mail orders with the understanding that you take no risk; as if goods are not satisfactory they may be returned at our expense.

BOYS' LONG PANTS, \$1.50 AND \$2.00.

We have accumulated a large lot of Boys' Long Pants during the season and will offer them at this sale in two special bargain lines at \$1.50 and \$2.00.

BOYS' KNEE PANTS, 50 AND 75 CENTS.

We mean to clothe the smallest as well as the largest, and will offer a bargain line of Knee Pants at 50c and 75c, which are worth a great deal more, but are remnants and must be closed out.

FREELAND, LOOMIS & CO.

FIGHT, FIGHT.

There is war among the manufacturers of Rubber Boots, Shoes, Sandals, Arctics, Lumbermen's Overs and all kinds of specialties in Rubber Foot Wear.

The raw material is very high and advancing, still the prices go DOWN! DOWN, DOWN!!! The Grand Old

New Jersey Rubber Shoe Co.

Leads the procession as usual, and I am "loaded for bear" with a complete line of the New Jersey Co's feet protectors. Some of the rubber companies are going to get Badly Hurt in this fight. Don't place an order until you get my new prices from my office or my traveling men. My stock of

FELT BOOTS AND GERMAN SOX.

Is fairly assorted but small. The gay ground hog saw his shadow yesterday (Fe. 2d) and no one doubts that we are to have

Six More Weeks of Winter.

I am in no way connected with any retail stores, nor will I retail goods to anybody. Come on, McGuffey. Yours truly,

ZACHARY T. LINDSEY,

1111 Harney Street, Omaha.

P. S. Ask shoe dealers for "Jerseys."

GREAT SUCCESS Our Sale of Fine Trousers. We shall continue during the month of February, offering \$1.00 discount on all Trousers above \$5.00. We have a most attractive line at \$2.50 and \$3.75. Robinson & Larmon 1311 FARNAM

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