

THE MAN WITH THE GRIP.

Rev. Charles W. Savage's Sermon to the Angels of Commerce.

AN ADVENTURE IN WYOMING.

Disappearance of a St. Joseph Drummer Under Suspicious Circumstances—A Very Hot Day at the Omaha Hotels—The Commercial Traveler.

A Sermon to Drummers.

Rev. C. W. Savage took for the text of his sermon to the traveling men at Cushman Park, Kings ii, 2. "Show thyself a man."

He said our subject this afternoon is "The Three Elements of Christian Manhood."

I take this subject by special request of a traveling man present.

I address this sermon to "the angels of commerce," though one of our southern preachers says that you are very different from the angels of the olden time. Their visits were few and far and far between, but yours are every day and everywhere.

I do not know exactly why you sent for me to preach this sermon. Certainly it was not because you thought me especially liberal. I am old-time in my beliefs. I believe in this bible from lid to lid; I believe in a bottomless hell and a topside heaven; I believe in a personal God and that the devil is an actuality. I believe that these two great leaders of the forces in this universe are bidding for the love and service of every soul, however inferior that soul may be. But they bid for you especially. You know the devil has asked you to go into his service. He wants you because you are a mighty army of 300,000 men in this country. What a power you are in the field of morals and in the world of commerce! It is not strange that the prince of darkness wants you. He does not come from the pit with horns and hoofs after you. On the contrary, sin comes to you as an enticement. He sends you men to build gilded palaces of sin that you may be entrapped. Some of you have visited that elegant ante-chamber of hell, in Chicago, where repairs on one room lately cost \$75,000. Where the pictures were the most precious of art of great value, and the stately well high as fine as Phidias ever cut.

The devil comes to you with the captivating but vicious game of cards. He tells you that you cannot do anything else that will while away the time so quickly, and the stake you put up is just enough to make it interesting. The arch fiend comes to you in the person of a woman, as beautiful as a fallen angel could be. He racks your brain that he might bring the awful pressure of temptation to bear on these 300,000 traveling men.

It is not strange that so many of you fail. Few men have means and power enough to stand temptation. Many a man is a Christian at home and keeps the Sabbath, but when he goes abroad he goes to see the Spanish bull fights on God's day.

But I am glad to tell you that God bids for this mighty army of traveling knights, also He comes to you when the bill of goods is sold and speaks to you in the teachings of a mother long since dead or with a mother's heart in a picture for you a picture of your home with wife and little ones begging you to be pure and good. You cannot drown the still small voice of God. The divine Jesus says to you to-day, "How can I give you life?"

Which of these great leaders will you serve? I would say to these people who are here who do not travel on the road, we ought to help these men in this choice which means eternal destiny. For this they have no other wage has all the intensity of a life and death struggle. A kind word, an invitation to the house of God, and a noble example are never lost on our brothers of the grip.

God wants you to be a success, and He wants you to join his army that will be this. He would remove all obstacles in the way of the grandest prosperity.

God does not fail in this world for lack of ability, but because of unfaithfulness and sin. A man may come from the common walks of life and still do the best work. Stanley was born in Wales in 1840, the son of a man who was too poor to keep him, hence he was put to the poor house for a term of years, and that brave soul has gone on and up, and has carried a torch that has lighted up the dark places of the earth. That some of you have not done all that you hoped to do, need not dishearten you. "It is by the shipwreck that we learn to build ships," and though some of you who carry the grip say "I am not so young, as I once was, my hair is turning gray," answer, "A man is never old until his heart is old." Age ought to bring sense and skill. At seventy years of age one of the greatest spirits of the old world rose up and said "I will hang in the Pantheon in mid-air." If you could only realize the benefits that result from being on God's side, you would not hesitate for a moment. Read the third chapter of Proverbs and you will find some of these. Happy is the man that has wisdom and the man that getteth understanding, for the merchandise of it is better than the merchandise of silver and the gain thereof than fine gold. She is more precious than rubies, and all the things thou canst desire are not to be compared unto her. Length of days is in her right hand, and in her left hand riches and honor.

I will name for you three principles of Christian manhood that I am sure our Father wants you to have.

The first of these is the blessing of Almighty God. You have had this in a good measure or you would not be here to-day under such favorable circumstances.

God has been better to us all than we deserved. You look up here at me very innocently as though you never did a wrong thing in your lives, but you would not be willing to write out the record of the past and have people read it.

I have come to the conclusion that some of the biggest scamps that run, go to church. A young Scotch girl came to our home the other day and told Mrs. Savage and myself the saddest story I ever heard; of the base betrayal by one who was called a man. Yet that thing frequently attended church. Many men have a good measure of the vine blessings, though they do not merit them. But by the blessing of God I mean not only the general blessings which fall upon all, but divine blessing and forgiveness. How easily obtained is this. Every man that travels on the road in a legitimate line can be God's child if he wishes. This prize is not to be worked for or bought, but accepted as a free gift. The sins of the life and the evil thoughts of the heart must all be left, and as a little child comes to its mother, so in the simplicity and honesty of our hearts must we come to God. Then are we taken out from the number of the condemned and put in the lists of the saved. How simple that is. A Sunday school teacher wanted to tell his class how it was, and he told his boys he would give his watch to the boy who would take it. But not till he came to the smallest boy was the watch grasped and held on to.

It is yours to take. There are many examples that might be given to illustrate this point of God's blessing. Read the beautiful story of Esther, the queen, and you will see this thought: The king gave a banquet, where everybody got drunk, and sent word for Vashti, the queen, to come in. The queen refused, and was dismissed from the palace. Esther, the Jewess, became queen in her stead. Old Mordecai, the Jew, who had brought her up, would not bow to Haman, the prime minister. That old Jew had on one horse in his back, and that was straight. The traveling man ought to be like him in that respect. Through Haman's intrigue, the Jews in all that province were to be put to death on a certain day. Riders on swift horses, through the wilderness, through the old Mordecai, Esther hears of their fate and she touches the scepter of the king and invites her husband and the prime minister to a private dinner. When a woman reaches a man's heart, she often does it through his stomach. They are again invited to dinner a second day. That night the king can't sleep. He finds by the records that old Mordecai has saved his life, and that he has been rewarded. He compels Haman to dress the old Jew in the king's apparel and place him on the king's horse, and makes him lead the horse through the city. You know the sequel. Haman is hanged, and the Jew is saved. Old Mordecai is made prime minister. God's blessing rests on his own. His blessing saves in danger and in peril.

You may have it. If I had time I would like you another example of how God can not only bless in this general way, but can save from sin.

One of your own number who lives in my town was last winter convicted for the first time of a golly wolly crime. His wife prayed in the family and said grace at the table, until her husband told her that he would have no more of that "foolishness," with an adjective before the "foolishness." He had been thinking of the matter, and he had come to the last ditch. The wife did not give him up. She said "these meetings cannot close until my husband is converted." A meeting was appointed for that man's special benefit. The whole church in the region got in the place of him. He said, "this meeting is for one man. Will he give his heart to God? He hesitated just a moment, then rising up in his seat he said: "I am a man, and I will be a Christian by God's help. He came to the altar and prayed for himself, but he did not get anything. God can wait a million years till the conditions are fulfilled. Jack went home, resigned his \$2,000 job, and his resignation to the St. Joseph liquor house and returned his sample case of liquors. Again he knelt at God's altar and this time he got religion. Jack weighed 225, but he went over that house as light as a feather, urging the most hardened and desperate to come to Jesus. If only you will pay the price you may have God's blessing that saves from sin.

senting Lee, Clark and Andreesen, hard-core merchants, of Omaha, all well known and representative traveling men, who frequently make the rounds of the Black Hills, have just returned from Sundance, Wyo., and they relate an experience which would indicate that some of the officers of justice there are very peculiar in their ideas.

On Saturday last the above named gentlemen, at the request of Mr. Martin, who has frequently visited Wyoming, and who represented the fishing on Sand creek to be excellent, decided to make a trip out to Sundance and spend a portion of the time in fishing. Leaving Deadwood on Saturday they reached Beulah, a small village just across the Wyoming line, the following day about noon, where they took dinner at the Wheeler house, and were proceeding to the fishing on Sand creek, which runs through the town. Mr. Wheeler, the proprietor, advised them that they had better desist from fishing as it was contrary to the law, and also told them that the proprietor of the opposite hotel, one Bunker by name, who was also a justice of the peace, might have them arrested and cause some trouble. The boys, acting upon his advice, abandoned their fishing project and went to bed, but observing a small drag net on the bank of the creek they threw it in and sported and caught a few fish, which they immediately released and threw back into the water. Bunker's nephew and son, having doubtless been watching for the purpose, were watching, and the proceedings and reported in due time what they saw to the old man. In the meantime the boys had gone on to Sundance.

On Monday, while they were soliciting orders for beer to be respectively Meyer Frank & Co., a dry goods establishment, went before Justice Martin and swore out a warrant for Mr. Wallot for selling goods by sample without having been licensed to do so. The sheriff and his deputy and taken to the police court, where he was fined \$20 and costs, amounting to \$30. Mr. Wallot, regarding the proceeding as unjust and entirely unwarranted, refused to pay the fine and asked for an appeal to the district court of Crook county. This display of legal knowledge on Mr. Wallot's part gave a turn to the affair which evidently had not been expected, the parties thinking and doubting as to whether they would pay his fine peaceably, and that no occasion would be given for resorting to arbitrary and harsh measures which might lead them onto dangerous ground. But the cowardly piece of work having been done to the satisfaction of the court, a bond was fixed at \$500 and pending the search by Mr. Wallot's associates for some one to go on his bond he was thrust into jail and put in the petty company with a number of horse thieves, where he remained for nearly an hour.

By this time, however, a number of the leading citizens of Sundance got wind of what was going on, and they lost no time in devising a plan for a brutal and outrageous assault on the best citizens of Sundance, including Todd Pettigrew, Don Porter and W. J. Hawkins, a wealthy cattle man, gave security for Mr. Wallot's appearance.

Mr. Wallot at once procured the services of Fowler & Metz, attorneys of Sundance, to bring suit for \$5,000 damages and for false imprisonment against Meyer Frank and all parties engaged in his arrest, and the laugh now looks as if it might turn out to be a laughing matter for the mouth. At any rate Meyer Frank and some of the so-called officers of justice of Crook county are likely to experience some trouble before the business is done with. The matter is determined to push the matter as far as the law will allow, and he has consulted a prominent attorney of Deadwood, who will probably conduct his case for him. It will probably come up in the August term of court.

But this was not all. Returning to Beulah, on their way to Deadwood, the party were at once arrested for fishing on Sunday, to which they pleaded guilty, and were fined \$10, which was paid. The boys think it extremely probable that Judge Bunker pocketed this fine, but as they had considerable fun at his honor's expense, and were cordially invited to "have something" on him after court, they were not a bit nicker on that score. Taken altogether, they think their treatment by the civil authorities of Wyoming to have been about as shabby and iniquitous as they have ever experienced anywhere in their whole career on the road. They wish, however, to bear witness that the respectable citizens of Sundance were not parties to the affair, but on the other hand were most outspoken in their indignation at the outrage.

C. G. WALLETT, J. C. CARSON.

Drink His Downfall.

Louis C. Horr, representing in St. Joseph, Mo., the wholesale tea and cigar house of H. C. Fisher, who left his home as usual at 10 o'clock last Wednesday morning and since that time nothing has been seen or heard of him either by his distracted wife or friends. The firm of H. C. Fisher was formerly located in this city, but several years ago removed its business to Chicago. Three years ago Horr was appointed representative of the company at this point. He was supplied with samples and a small stock of goods, his business being to take orders and forward to the firm for delivery, or if the order was small, fill it from the stock he kept on hand. In addition to taking orders, Horr was to collect the collections and paid all bills against the firm incurred here. Armond LaBerg, formerly a resident of St. Joseph, is also connected with the house of H. C. Fisher, in the capacity of a partner, and is a personal friend of the Horr family, and being in Kansas City for the Fourth, he had received an invitation to visit with Horr, but on his arrival was informed of that gentleman's disappearance as a member of the firm he at once took charge of Horr's books and in a short time discovered a shortage of \$900.

The accounts were somewhat mixed and Horr had appropriated money to his own use that he should have used to pay bills, at other times he had collected money and instead of forwarding it to the firm, had used it to pay bills. LaBerg has been at work looking up the books for the past few days as the speculations extend over quite a period, has not yet been able to get at the exact amount. He does not think it will exceed \$900. Horr has an interest in an estate in Mechanicsburg, Ohio, that will pay the shortage, but no effort has been made to find him. Horr's downfall was drink.

The Uncertainties of Coffee.

J. L. Ailworth, representing Winslow, Rand and Watson, importers of teas and coffees, Boston, Sunday at the Millard. He has just returned from a trip to the coast and reports having found business unusually promising.

"We are having a hard time," said Mr. Ailworth, "in our trade because of the coffee market, which has been very unsteady."

He produced a letter from Mr. Watson, who writes: "Now, in regard to the market, while we cannot see any benefit to us in having it go higher, yet we feel that the crop conditions are such that coffee is liable to be a great deal higher for many months to come; so you need not be afraid to sell your good customers large bills of coffee, as in our judging there will be no chance of its going down, but a great chance for its going up."

"On the strength of this," said Jimmy, "I sold one man 6,000 pounds, and in less than a week the market went down. The result was that we will have to make him good; consequently the trade under such circumstances is hard to handle."

A Chapter on Hats.

"The man who can discover a jet black dye that in its color will make a fortune," It was Samuel H. Levy, a New York traveling man, who made this declaration to a BEG reporter yesterday while dilating quite eloquently on the process a hat goes through in its manufacture. Mr. Levy represents the firm of Denzer, Stern & Co., New York, and is now at the Millard with a large display of sample goods for customers to examine. While exhibiting two or three black derby hats, he ran his hand over them to show that the coloring would rub off, and explained the fact that a fast dye, except for brown colored hats, had not been invented.

"But," said he, "we will get the right thing some time. All the stiff and soft felt hats are made from the fur of an animal. It is blown on to a cone first, then covered with a brass funnel and belled about two hours in hot water. This mats the fur. Then it is pounded, colored, and put into the block for shaping and sizing. Before the finishing touches are added the hat is left in a hot room until thoroughly dried out. The revolving machine which the fur is blown on to the cone has an instrument attached to it by which the operator determines just the amount to blow for a certain sized hat."

Mr. Johnson explains.

He tells about his relations with the Sidney Bank.

Impurities of the blood often cause great annoyance at this season; Hood's Sarsaparilla purifies the blood, and cures all such affections.

JOHNSON EXPLAINS.

In view of the fact that a variety of opinions exist regarding the affairs of the bank at Sidney, of which Charles Morgan was cashier, E. B. Johnson was selected and asked to state just what his relations were with the institution. Said he: "I was not a partner, and have had no business connection with the Sidney bank for over two years. I was shown a paper purporting to be a partnership agreement between myself and Morgan. It had my name signed to it, but I never saw the paper before. The date of filing with the county clerk was not entered on the paper."

"All the connection I had with the institution was in this way: When it started it was in the hands of Morgan and another partner and myself were to go in with Morgan. When the time came the other man backed out, and I lent Morgan money to start with. This was afterwards returned. I have loaned him money at different times, and have discounted paper for him."

"I did not get it for a bad case of cough, but I found the reason best of what was fair, merely because of friendship for Morgan, who was an old chum and schoolmate. I don't care to become mixed up in litigation, and would assume reasonable obligations, but I would not do this because I feel that I am responsible in any way for the affairs of the bank."

Mr. Johnson stated that the statement in some of the papers that there was any danger of trouble between Morgan's relations and himself was a lie out of whole cloth.

The following is only one of over fifty families who have testified to the cure effected by Chamberlain's Colic, Cholera and Diarrhoea Remedy in Pope county, Ill., during the epidemic of bloody flux last summer. Daniel W. Poe, Rock P. Co., says: "I had it for a bad case of colic, and found the reason best of what was fair, merely because of friendship for Morgan, who was an old chum and schoolmate. I don't care to become mixed up in litigation, and would assume reasonable obligations, but I would not do this because I feel that I am responsible in any way for the affairs of the bank."

Local Military Notes.

There was no Sunday concert at Fort Omaha on Sunday, the reason being that the Second Infantry band, accompanied by the Musical Union, gave an excursion.

On Saturday there was a juvenile picnic at Fort Omaha, and it was a most enjoyable affair.

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dy Bros. & Co., and Frank Adler, with D. Adler & Son. "It's war—'Somebody kill him,' rasped one of them.

"Waiter, bring us an overcoat!" yelled another, while the other two gazed moodily upon the lappets of the negligee flannel shirts, which bore the legend "It's always warm in summer."

This quartette knew nothing about the state of trade, and didn't want to for the present hour. They wanted chiefly a cool breeze, an infallible fly extinguisher and a pass to the base ball grounds.

S. Gutmann with Max L. Gutmann, of Rochester, was one of the guests who makes a stop every three months from the city by the lake to Kearney. "Trade," he says, "is a little up a stump; it's hot you know. Who in thunder wants to buy goods when the lumpness of their collars and shirt-cuffs engrosses the principal share of their attention."

The others who spent Sunday at this house were: Fred E. Dayton, Chicago; E. A. Firestone, J. S. Smith, Chicago; E. H. Erie, New York; D. F. Lehmann, Boston; W. H. Cosgrove, Chicago; A. Oppenheimer, Rochester, N. Y.; A. Brietsteed, Rochester; H. Story, New York; W. C. Spaulding, Cleveland; J. E. Dean, Chicago; M. W. Reynolds, New York; J. E. Robinson, New York; A. M. Sinnott, New York; Louis Werniger, Chicago; E. C. Grant, Chicago; J. L. Peck, Chicago; L. Hamburg, New York; John God, Chicago; H. D. Martin, Indianapolis; H. Wright, New York; G. L. Luchman, Chicago; J. C. Smith, Chicago; S. Meyer, Chicago; James McLaren, St. Louis; W. C. Price, St. Louis; C. H. Smith, Chicago; J. H. Whit-taker, Chicago; Frank Fleiss, Chicago; H. A. Foster, Chicago; Clint Bultfield, Denver; J. S. O'Connor, New York; G. W. Mason, New York; Max Glazier, Chicago; J. J. Little, Chicago; L. H. Waterbury, Chicago; George Smith, Chicago; M. Lyman, Chicago; and W. E. Miles, Chicago.

Impurities of the blood often cause great annoyance at this season; Hood's Sarsaparilla purifies the blood, and cures all such affections.

JOHNSON EXPLAINS.

He tells about his relations with the Sidney Bank.

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