

THE COMMERCIAL TRAVELER.

Steps Taken to Organize a Club at the Meeting Yesterday.

A CHICAGO DRUMMER ABROAD.

Sim Attends an Odd Hop—Advice For "Fritzie"—Samples From the Grips—Movements of the Tourists.

Fun Away From Home.

Everybody knows the drummer, and above all, knows that sublimated quiescence of the commercial missionary who hails from Chicago, says the Herald. He towers about like Saul, above his competitors. Everybody knows him, his dressy suit, massive watch chain and appurtenances, his genial smile, his self-assertive personality, his push and business tact. He is the evolved product of western life, tireless alike in work and play, fit representative of the metropolis of the west.

But not everybody knows how he, collectively and individually, manages to extract the sweets from life and to crowd a tremendous amount of fun into his existence. In this laudable endeavor, the drummer meets with the hearty co-operation of a division of the human race but for whom life would not be worth living. There is a prevalent idea that the drummer goes about like a roaring lion seeking whom he may devour. He is supposed to be a masher and to give his entire time to preying upon the hearts of susceptible females. It is a great mistake. The drummer is not a masher, but a mashee. So far from spending his life in destroying the happiness of the young and unfortunates about what he is pleased to call his clientele, the drummer is himself a victim. His harassed heart is scarred by the bright glances shot at him by thousands of beautiful eyes, and were it not for his wonderful recuperative powers he would be a wreck. The fact is that the drummer is the slave of love, bound, like a knight of old, to wear a lady's favor in his cap and to devote himself to the service of his dulcinea.

Take, for instance, the case of Smith, the representative of a leading firm of Chicago, with a salary of \$3,000 a year and an easy-going casar to overlook his expense account. Thirty years old, well-dressed from hat to boots, good-looking, with a ready and full of health and good spirits, he grabs his grip ten minutes before train time and in a few hours is a conqueror of sundry miles away from home. He is also late at the far-off town; see also what fate has thrown in his way. It is his fault that the belle of Colorado, the most beautiful and the most gorgeous vision Smith would be extremely ungrateful if he did not raise his hat to such a trim-built figure. The lady looks again; she smiles; Smith's susceptibility is aflame. He speaks, the lady replies—the mischief has begun.

Suppose then the acquaintance made. Love laughs at locksmiths, and Smith's time is short. Somehow or other he manages to get permission to call. Armed with the biggest bouquet in the city, he goes, offering at the feet of his temporary divinity. He can't help it. If the girl—but what is the use of trying to divide the responsibility in such a fatal case? The fatal case, since the first garden party has characterized all of Eve's daughters still burns in their hearts. Smith has forgotten the name of the rightful claimant to his affections, who bears his name and spends his salary for him.

Occasionally our friend makes a mistake, but that is inevitably caused by his too earnest desire to please. Like the sailor, with a lass in every port, Smith sometimes falls into the error of making his attention too general. There have been cases where this philanthropist has mixed his dates, so to speak, and where two ladies come down to see him off. It is very awkward when, on a lengthy parting from Miss — at her father's garden gate, he strolls down to the depot to exchange and bring farewell to his other best friend, and the first innamorata follows in the hope of "seeing him out of sight," as the girl did in Tom Hood's poem. Such catastrophes are depicted here and there, but not entirely outside of the experience of our traveling friend. Over the consequent scene of hair-pulling, the unkindly recriminations of the ladies and their joint and several denunciations of the base deceiver let us draw the mantle of charity.

Rather let us think of Smith in the bosom of his family, all his trials over except that of squaring his expense account. With his youngest hopeful in his arms, and Tommy (aged nine) performing on the trumpet for his special benefit, you may fancy him explaining to the partner of his joys and sorrows, what a grand time he had. "Poor hotels, long waits at side stations, but a soul to speak to except merchants who would not buy; such is the burden of his comrade, and he is glad to get a good time; he is going to quit this confounded road business. The firm must give him office work and he will be home evenings with his family." "Nothing," says Smith, "is so destructive of the domestic ties as these compulsory absences from one's wife and family, and I am glad to get once more back to my own roof and to see you all again." And of course his wife believes him.

Sim Attends an Odd Hop.

In a previous communication I stated that I had had my share of adventure. Perhaps, the oddest thing that occurred to me on the road, was the following: My house had taken a considerable contract in furnishing supplies for an asylum for the insane. It was my duty to superintend the delivery of the goods, so that I often met the superintendent of the asylum, a very clever, humane old gentleman.

On one of these occasions he asked me whether I would like to remain to a hop, to be given the inmates that evening, assuring me that it would be a very enjoyable affair, as all violent and totally idiotic patients would be excluded. I accepted the invitation. The ball was really delightful. The patients entered into it with a zest. With the exception of an occasional slight bewilderment, a discordant laugh, or some irrelevant remark or sound, everything went on as at any similar hop given by sane people. At one time a young lady entered into conversation with a very charming, sweet-looking young lady, who sat near me. To my surprise I found her conversation refined, connected and intelligent. She was young, her easy grace of manner, her youthful beauty, and her evident advantages of education, induced me to look at her with some interest. I covered with her for some time, and was unable to discover what her particular mania was.

Stick to Your Mother. OMAHA, May 25.—To the Editor of THE BEE: If all reports are true, the meanest man on earth resides at C. Neb. We will not mention names, but the boys who make that town will probably tumble without requiring any eighteen-story brick building to give it an item. The story in circulation is that this man has forced his own mother to the wall and is now trying to run her out of town. She was supporting him by keeping a hotel which was given into his charge, and he induced her to allow him to buy out a rival concern and operate both. Since then he has been telling the boys that his mother would accommodate boarders, and on the strength of the assertion, has succeeded in getting about all the transients. Yesterday there were several on the ground. Freight for C. and some one who had been informed of the circumstances brought the matter up for discussion, and a plan of action was soon decided upon: A marking pot and board were produced

and the sketching artist of the party embellished it with the following epigram: "Stick by your mother, Fritzie." The board was mounted on a pole and presented to the drum major. On a raised platform, the procession formed in single file and marched up to the hotel—not Fritzie's hotel, but Fritzie's mother's. The house was filled that night to overflowing, and the boys slept two in a bed, for the first time on record, without kicking. CONKER.

Words of Wisdom From Sim.

Perhaps nothing is more desirable for a traveling man than to be a good judge of character and human nature. Sales are frequently effected where others have failed by the salesman who knew the peculiarities of his customer, who falls in with his humors and who has the tact to urge his wares just at the proper time. A salesman should always look neat and tidy, never be overdressed, always be pleasant without being obtrusive. It is in bad taste for a drummer to make himself the most prominent subject of the conversation. In these days, merchants even in remote country towns have good facilities for keeping informed, so a bad impression will be made by the drummer who assumes a lofty air and endeavors to make the trade feel that he knows it all, and that his opinion should be accepted without question. A drummer should never misrepresent any article he offers for sale, as it is difficult to regain confidence after it has once been abused. Courteous and careful attention should be given to every complaint and where such is found reasonable and just the prudent salesman will use his best endeavors to have the same rectified by "the counter." There is a fictitious or unreasonable demand made he should firmly decline to interfere. Pleasant social qualities are most desirable. A story well told, song well sung, a neat little speech at table, will often produce happy results.

I have in mind a brilliant drummer who made many friends during the late presidential campaign by delivering an occasional political speech; he kept himself well informed and interested his rural auditors greatly. I am compelled in candor to add that his speeches were republican or democratic, according to the crowd he was in.

Hastings Notes.

HASTINGS, Neb., May 25.—[Special Correspondence of THE BEE.]—The many friends of W. O. Lewis, who is special agent and traveling correspondent for Bradstreet's mercantile agency, will be exceedingly sorry to learn of his having been confined to his bed at the Lehigh hotel in Hastings, this week, by a severe cold.

Thomas H. Blucher, of Spearhead tobacco fame, who had his leg broken in Grand Island some weeks ago, and whose friends had been hoping that there would be personal care and attention, is able to move around on crutches, and hopes to be able to start for his home in the east. See also what fate has thrown in his way. It is his fault that the belle of Colorado, the most beautiful and the most gorgeous vision Smith would be extremely ungrateful if he did not raise his hat to such a trim-built figure. The lady looks again; she smiles; Smith's susceptibility is aflame. He speaks, the lady replies—the mischief has begun.

The following are stopping at the Eastwick: D. J. Reynolds, Chicago; T. J. Hill, Creighton, Ill.; A. H. Boardley, Springfield, Mo.; Charles Fraser, New York; B. F. Chase, Chicago; T. B. Horion, Kansas City; W. A. Martin, St. Joe; J. F. Parker, Omaha; N. G. Rowtree, Lincoln; A. Aron, Lincoln; Hal Williams, St. Joe; R. M. Letore, Des Moines; J. L. S. O'Dell, Chicago; George H. Taylor, Omaha; J. H. Alexander, Omaha; George A. Spord, Wichita, Kan.; A. F. Floyd, Winona, Minn.; A. W. Fuller, Chicago; R. Jones, H. P. Grand Island; F. M. Crow, Lincoln; J. Lindeman, Philadelphia, Pa.; H. W. Martin, St. Louis; King red, out nearly to the middle of the stream and zig-zagged down the river until he passed the lower bridge where he landed. He was following in his course by men in boats, who kept sufficiently near him to rescue him in case of mishap.

Subscribed to Cupid's Bait. We note a mid-time among traveling men of Nebraska. Mr. M. Hill, one of the representatives of Linauer, Metcalf & Co., of Omaha, is well and favorably known all over the state, and "knights of the grip" and his friends everywhere will not only be surprised but pleased to learn that he has succeeded to Cupid's bait. He is a fastidious and elegant dresser, and in words: "Married—Wednesday, May 23, 1890, at Stockbridge, Mich. Mr. M. Hill and Miss Laura Babcock."

After May 25, the happy couple will be at home to their friends at 1823 Twenty-first avenue, Omaha. The bride is a lady of talent and education and possessed of rare personal beauty as well as charms of intellect.

J. V. Winchell, the traveling man who attempted to commit suicide at the Millard Saturday morning, is getting along as well as could be expected. He rested easy yesterday, and the attending physicians say he will recover.

The Club Room. A meeting of the club room was held at the Murray hotel Saturday evening for the purpose of discussing the club room question. After an informal discussion, and due to the late hour, the meeting adjourned until next Saturday evening at 8 o'clock.

Samples. A. H. Santee, St. Louis, is at the Barker. Sol Nasham, of New York, is at the Murray. J. H. Stringfellow is at home at the Barker. William Frank, St. Louis, Mo., is at the Windsor. Henry E. Park registered at the Murray yesterday. D. J. Stark, Minneapolis, spent Sunday at the Barker. E. M. Butte, D. S. Hirs, E. L. Honore are at the Murray. John Davy, of Stribley & Co., Cincinnati, O., is at the Murray. J. E. Burr, Rochester, N. Y., has been at the Windsor for several days. W. H. Hawley, representing as Omaha house, was at the city yesterday. John Crough, representing John Kelly, of Rochester, N. Y., is at the Murray. E. P. Caba, the representative of a Chicago house, was in the city yesterday. A. J. Duffer and J. J. Johnson, two Kansas City traveling men, are at the Barker. T. H. Wiley, with the Richardson Drug company, came in Saturday, and is at the Windsor.

Stick to Your Mother. OMAHA, May 25.—To the Editor of THE BEE: If all reports are true, the meanest man on earth resides at C. Neb. We will not mention names, but the boys who make that town will probably tumble without requiring any eighteen-story brick building to give it an item. The story in circulation is that this man has forced his own mother to the wall and is now trying to run her out of town. She was supporting him by keeping a hotel which was given into his charge, and he induced her to allow him to buy out a rival concern and operate both. Since then he has been telling the boys that his mother would accommodate boarders, and on the strength of the assertion, has succeeded in getting about all the transients. Yesterday there were several on the ground. Freight for C. and some one who had been informed of the circumstances brought the matter up for discussion, and a plan of action was soon decided upon: A marking pot and board were produced

THE OMAHA DAILY BEE: MONDAY MAY 27, 1890 BOYS' DEPARTMENT.

Our stock of fine Children's Suits we place on sale to-day and for this week in our 180 Fine Cheviot and Cassimere Suits in Checks and Fancy Mixtures, elegantly made, the regular price for which is \$5.50. WE OFFER THEM NOW AT \$3.50. 150 Very Fine Cheviot and Cassimere Suits, some of which sold as high as \$6.50, WE OFFER THEM NOW AT \$3.75. The above two lots are in all sizes from 4 to 14, and are an extraordinary big bargain. We have again received and offer for this week another lot of those substantial Blue Sailor Suits at 75c—other houses have tried to imitate this price, but the suit they are offering is not worth one-half; what our suit is worth.

A New Line of Knee Pants at Astonishingly Low Prices. FOR GENTS AND YOUTHS.

We have just opened 400 Excellent Cheviot and Cassimere Suits in five different styles, made up in first class manner and sold everywhere at \$10. OUR PRICE IS \$5.00. A lot of very good Cheviot Suits of a neat plain pattern, coats half lined and elegantly trimmed and made—in fact fully as good a suit as others are offering for \$12. OUR PRICE IS \$6.75. Eight different styles of extra fine silk mixtures, Cheviots and imported Weaves—beautiful patterns and high-class goods, for which you have to pay elsewhere \$18. OUR PRICE IS \$10.50. The workmanship, trimming and cut of these goods are first class. They are honestly the best suits we have ever placed on sale at anywhere near that price, and such splendid values, that every man who values money, and style, will make a mistake if he buys a suit before he sees these.

Special for Decoration Day. \$7.50.

500 fine all wool Blue Flannel Suits, warranted indigo blue, well trimmed and made with eyelets, for G. A. R. buttons at \$7.50. You can get no better suit, if you pay elsewhere \$12 for it. BIG DRIVE IN PANTS.

1,000 pair excellent MEN'S PANTS of honest all-wool goods in different patterns and stripes at \$1.75. This is the biggest drive ever offered in pants. The regular value is fully \$3. Another big lot of very fine Pants in dark and light stripes at \$2.75, these are worth from \$4 to \$5. SPECIAL IN SHOE DEPARTMENT.—Just opened 40 cases very fine Calf Shoes, in Congress and Lace, different styles of toe, an excellent article. Price \$2.50: You never bought a better shoe for \$4.

Nebraska Clothing Company Corner Douglas and Fourteenth Streets, Omaha.

GWIN & DUNMIRE, Sporting Goods Headquarters. Successors to J. J. Hardan. 101 S. 15th St., Corner Dodge Street, Omaha. Guns, Ammunition, Fishing Tackle, Lawn Tennis, Base Ball, General Athletic and Sporting goods. All kinds of repairs. Send for Catalogue. For Sale by M. H. BLISS, Omaha, Nebraska. STRANG & CLARK STEAM HEATING CO. Steam and Hot Water Heating and Ventilating Apparatus and Supplies. Engines, Boilers, Steam Pumps, Etc.

SOUTH OMAHA NEWS. Laying of the Corner Stone of St. Agnes Church. The absence of Rt. Rev. James O'Connor, D. D., bishop of Omaha, was the only one thing which might be considered a drawback to the ceremonies attending the laying of the corner stone of St. Agnes Catholic church Sunday afternoon. All else was perfection. The attending priests were: The Very Rev. R. A. Shaffel, S. J., vicar-general of the diocese, who officiated in place of the bishop, who was sick; the Rev. Father A. M. Colaneri, chancellor of the diocese; the Rev. Father St. Lawrence, who preached the sermon, and Rev. Fathers P. F. McCarthy, of St. Philomena's, J. J. Jenette and P. J. Barrett, of St. Patrick's; C. Breitkopf, of St. Mary Magdalene; J. Doxacher, of St. Joseph's hospital; W. T. Kinsella, S. J., and Very Rev. T. S. Fitzgerald, S. J., president of Creighton college, of Omaha, and John J. Tighe, of the city. The procession was formed in the order published, and made the most imposing parade ever seen in the city. The Rev. Father W. Moriarty, and the visiting priests preceded the procession in carriages. Promptly at 8 o'clock the procession of priests, preceded by a cross bearer and city regents, according to the ritual, blessed the cross, blessed the stone and blessed the walls. The Very Rev. R. A. Shaffel, vicar-general of the diocese, assisted by the building committee and Messrs. John and George Parks, the contractors, laid the corner stone of St. Agnes church. The Rev. Shaffel used a solid silver trowel, procured for the occasion, bearing the following inscription: "Presented to the Rev. James O'Connor, D. D., on the occasion of the corner-stone laying of St. Agnes church, South Omaha, Neb., May 26, 1890."

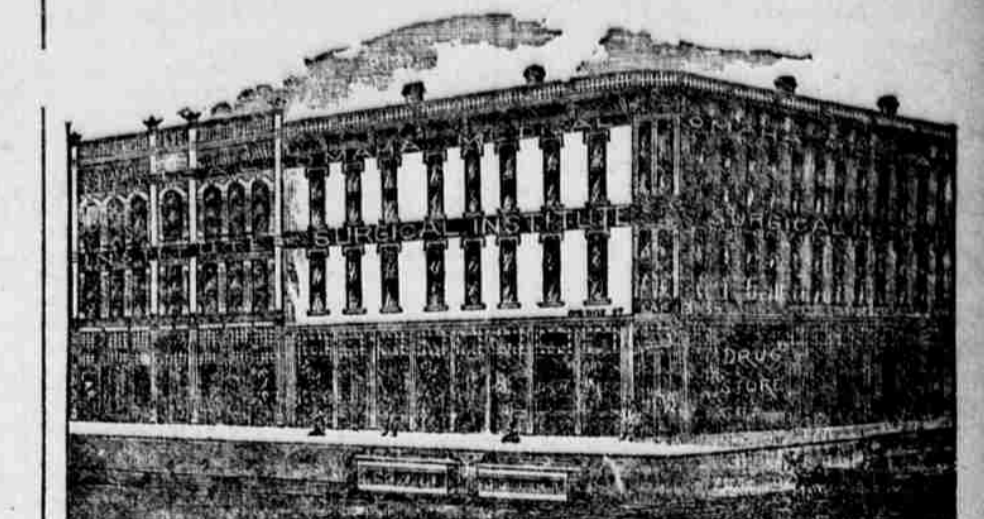
On the return were the names of the building committee: "Daniel Hartley, Dr. M. J. O'Rourke, Peter J. Corrigan, Richard Swift, Joseph J. Brown." In the box in the corner stone were a copy of the articles of incorporation of St. Agnes church, a copy of the growth of the Catholic church of South Omaha, by the Rev. Father W. Moriarty, the names of the national, state and city officials, copies of the city papers, and coins of the day. On the face of the corner stone are cut the words, "St. Agnes."

The Rev. Father St. Lawrence, a man of imposing appearance and elegant address, from a dais specially prepared, delivered in a most eloquent and captivating way a truly beautiful and significant sermon. While the Rev. Father St. Lawrence was delivering his discourse, sixteen collectors paraded through the crowd, estimated to be fully 5,000, and collected upwards of \$500 for the building fund. Re-forming, the visitors were marched to A. O. H. hall, where they were entertained by division No. 3, A. O. H. The Rev. Father Moriarty and his zealous parishioners working under him are to be congratulated on the successful laying of the corner stone for the largest Catholic church in Nebraska, for having the largest and most imposing parade ever held in the city, and the least attractive of which were the school children, the excellent management and a success without a mishap to add to a high to their success.

Hailroad Notes. Vice-President Clark, of the Missouri Pacific system, is in the city. General Manager Eddy, of the Interna-

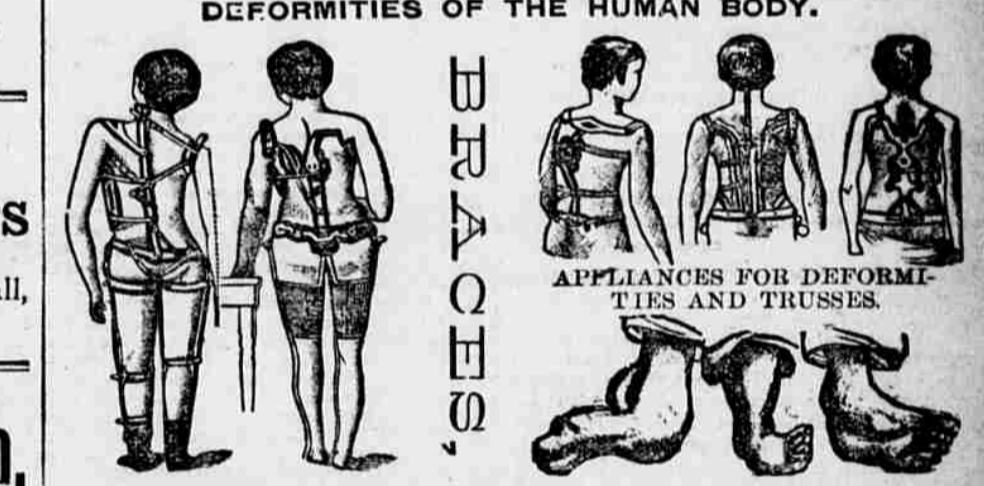
OMAHA Medical and Surgical Institute, N. W. Cor. 13th and Dodge Sts., Omaha, Neb.

THE LARGEST MEDICAL INSTITUTE IN THE WEST FOR THE TREATMENT OF ALL Chronic and Surgical Diseases and Diseases of the Eye and Ear.



PARTICULAR ATTENTION PAID TO DEFORMITIES, DISEASES OF WOMEN, DISEASES OF THE URINARY AND SEXUAL ORGANS, PRIVATE DISEASES, DISEASES OF THE NERVOUS SYSTEM, LUNG, THROAT, DISEASES, SURGICAL OPERATIONS, EPILEPSY OR FITS, PILES, CANCERS, TUMORS, ETC. J. W. McMENAMY, M. D., President, And Consulting Physician and Surgeon.

This establishment is a permanent medical institution, conducted by thoroughly educated physicians and surgeons of acknowledged skill and experience. The Institute buildings, situated on the northwest corner of Thirteenth and Dodge streets, is composed of two large three-story brick buildings of over ninety rooms, containing our Medical, Surgical and Consultation Rooms, Drug Store, Laboratory, Offices, Manufactory of Surgical Appliances and braces, and the Boarding Department for Patients, in charge of competent persons, constituting the largest and the most thoroughly equipped Medical and Surgical Establishment in the West, one of the three largest in the United States, and second to none. We have superior advantages and facilities for treating diseases, performing surgical operations, boarding and nursing patients, which, combined with our acknowledged ability, experience, responsibility and reputation, should make the Omaha Medical and Surgical Institute the first choice. You can come direct to the Institute, day or night, as we have hotel accommodations as good and as cheap as any in the city. We make this explanation for the benefit of persons who may feel inclined to go further east for medical or surgical treatment and do not appreciate the fact that Omaha possesses the largest and most complete Medical and Surgical Institute west of New York, with a capital of over \$100,000.



DEFORMITIES OF THE HUMAN BODY. BRACES. APPLIANCES FOR DEFORMITIES AND TRUSSES. Best Facilities, Apparatus and Remedies for Successful Treatment of every form of Disease requiring MEDICAL or SURGICAL TREATMENT.

In this department we are especially successful. Our claims of superiority over all others are based upon the fact that this is the only medical establishment manufacturing surgical appliances, and constructed as to give the most gentle as well as the most powerful current. Persons treated at this Institute by electricity recognize at once the difference between our expensive and complete electrical apparatus and the common, cheap batteries, in use by many physicians. Over 3,000 dollars invested in electrical apparatus.

ELECTRICAL TREATMENT. The treatment of diseases by electricity has undergone great changes within the past year, and electricity is now acknowledged by all schools of medicine as the great remedy in all chronic, special and nerve diseases, for nervous debility, paralysis, rheumatism, diseases of women, etc., and in many eye and ear diseases it is the most valuable of all remedies. In order to obtain its full virtues, it is absolutely necessary to have the proper apparatus. We have lately purchased three of the largest and most complete apparatuses manufactured, so constructed as to give the most gentle as well as the most powerful current. Persons treated at this Institute by electricity recognize at once the difference between our expensive and complete electrical apparatus and the common, cheap batteries, in use by many physicians. Over 3,000 dollars invested in electrical apparatus.

PRIVATE, SPECIAL, NERVOUS AND BLOOD DISEASES. We claim to be the only reliable, respectable establishment in the west making a specialty of this class of diseases. Dr. McMenemy was one of the first thoroughly educated physicians to make a special study of this class of diseases, and his methods and inventions have been adopted by specialists in Europe and America. He is the inventor of the Clamp Compress Suspensory, acknowledged the best in use. All others are copied after his invention. By means of a simple operation, painless and safe, recently brought into use, we cure many cases that have been given up as incurable by medical treatment. (Read our book to men, sent free to any address.)

DISEASES OF THE EYE AND EAR. We have had wonderful success in this department in the past year, and have made many improvements in our facilities for treatment, operations, artificial eyes, etc. We are now using the most modern and improved methods of treating cases by correspondence, and are having better success in this department than ever before. We are fully up to the times in all the latest inventions in medical and surgical operations, appliances and instruments. Our institution is open for investigation to any persons, patients or physicians. We invite all to correspond with or visit us before taking treatment elsewhere, believing that a visit or consultation will convince any intelligent person that it is to their advantage to place themselves under our care. Since this advertisement first appeared, many boasting pretenders and frauds have come and gone and many more will come and go, remembered only by their unfortunate and foolish victims. A wise man investigates first and decides afterwards. A fool decides first, then investigates.

The Omaha Medical and Surgical Institute is endorsed by the people and the press. More capital invested, more skilled physicians employed, more modern appliances, instruments and apparatus in use, more cases treated and cured, more successful surgical operations performed, than in all other medical establishments in the West combined.

144 PAGE BOOK (Illustrated) SENT FREE TO ANY ADDRESS (QUALIFY). CONTENTS: Part First—History, Success and Advantages of the Omaha Medical and Surgical Institute. Part Second—Cases of the Urinary System, Liver, Kidney, Bladder, Piles, Cancer, Catarrh, Epilepsy, Rheumatism, Inhalation, Tapo Worm, Electricity, New Remedies, etc. Part Third—Diphtheria, Curvature of the Spine, Club Foot, Hip Disease, Paralysis, Wry Neck, How Legs, Hair, etc. Part Fourth—DISEASES OF THE EYE AND EAR, Diseases of the Nervous System, Catarrh, Strabismus, etc. Part Fifth—DISEASES OF THE URINARY SYSTEM, Diseases of the Liver, Catarrh, Strabismus, etc. Part Sixth—DISEASES OF WOMEN, Leucorrhoea, Ulceration, Displacements, Prolapsus, Flexions and Versions, Tumors, Lacerations and Cancer of the Womb. Part Seventh—DISEASES OF THE CHILDREN, Scrophulous, Scurvy, Spasmodic (Spinal Weakness), Impotency, Varicocele, Stricture, Gleet, Syphilis, and all diseases of the Genito Urinary Organs.

DISEASES OF WOMEN A SPECIALTY. WE HAVE LARGELY FOR WOMEN DURING CONFIRMATION. (Strictly Private). Only Reliable Medical Institute Making a Specialty of PRIVATE DISEASES. All Blood Diseases successfully treated. Syphilitic Poison removed from the system without mercury. New Restorative Treatment for Loss of Vital Power. Patients unable to visit us may be treated at home by correspondence. All communications confidential. Medicines or Instruments sent by mail or express securely packed, no marks to indicate contents or sender. One Year's course of treatment for \$10.00. Call and consult us or send history of your case, and we will send plain wrapper, our BOOK, TO MEN, FREE! Upon Private, Special or Nervous Diseases, Impotency, Syphilis, Gleet and Varicocele, with question list. Address: OMAHA MEDICAL & SURGICAL INSTITUTE, 13th and Dodge Streets, Omaha, Neb.