## THE COMMERCIAL TRAVELER

News and Gossip of the Tourists at Home and on the Road.

TRAVELING MEN NOT CREDIT MEN

One of the Fraternity Gives his Reasons for the Opinion-The K. K Twelve-Samples from the Grip Sacks.

The Drummer and His Grip.

BY F. M. GILBERT. Though the rain and sleet are falling, And the roads are "awful muddy,"
Though all mea "hard times" are bawling.
Though a fellow's nose gets ruddy.
Though the rivers may be frozen. And the frost may bite and nip, They can never stop the advent Of the drummer and his grip.

Though the trains may all be smashing, Though the horses all go lame, The drummer, like the bedbug,
Will get there just the same.
And when his time is over,
Will come smiling from his trip, For he always "makes connection, Does the drummer with his grip

Ah, he teaches us a lesson, With his energy and grit. Things that "paralyze" mos Don't astonish him a bit. And he's ever bright and cheerful, And a smile is on his lip; He's a daisy from away back, Is the drummer with his grip

Give him a kind word always, He'll give you back the same; for the doings of some "black sheep" Don't give the whole tribe the blame. For down, clear down to Hades, Some so-called "good men" slip, While along the road to heaven Goes the drummer (with his grip).

The Credit Question. The idea of a traveling man writing a letter on credits is to a certain extent a laughable, one since almost all credit men would rather get their information from someone that was not interested any further than to build up and tear down some man's credit. The traveling men, it is true, do not pay any attention to a man's responsibility; that is, generally speaking. And why is it? One reason, the houses as a rule do not ask it of them, and such things require some time and thought. It has got to be a habit with the boys (a bad one, it is true), to say, well, I am going to sell him all the goods I can, and they (meaning the house) can see about the pay. This has been brought about by the houses not consulting the salesman more about his trade, and by houses saying we will pay you so much for selling such an amount of goods without making any condition in regard to the loss figuring any against him. Now, some may say we have a fine judge of credits. We will grant that; but can you point to a credit man that does not lose money for his house. In a number of cases if there had been a careful watch kept on the customer by the salesman, and his views given any attention by the credit man, the greater amount of the account could have been saved. If houses should say to their salesmen, 'We want you to make out a special re port on all of your customers at least twice a year, so as to enable us to keep then the boys would feel as i some of the responsibility rested on their shoulders, and would look into the matters more carefully. And another thing, let a man be shown once in three months, say, how his customers stand with the house. Often a man will send in mail orders, and in that way increase his account beyond what the salesman would allow had he known it. There is no doubt but what plenty of men get a better rating than they are entitled to, and traveling men can sometimes tell the credit man some things that would benefit him on this subject. One thing more, in order to get some of the boys to give their opinion. I think a house doing a large business should create a job in the way of an assistant credit man. This man' business would be to visit all the trade once a year and make note of each man, his habits, how he handles his stock, his general appearance, the size of the town, resources of the country how much territory he has to draw trade from, etc. Then the credit man sitting in the office can review the field notes of his man who been there, and can something about him. Moreover, this assistant would be an assistance to the house by being able to inform them as to how the territory was being worked

Along the Line.

by their men, and certainly would be

the proper one to send to adjust losses.

more shaky each year and new schemes

are being worked all the time to de

fraud wholesale houses, it is evident

something must be done to enable us to

take better care of ourselves financially

Why not train the traveling man to

take a large amount of this responsi-

On the Union Pacific train leaving Grand Island on the 14th inst. for Ord and Loup city transfer, one of the fraternity who keeps THE BEE posted, counted noses with the following result F. C. Wood, with Kopp, Driebus & Co., Omaha, Neb.; Mr. W. has lately returned from a holiday visit with the first families of Virginia, and is again

soliciting orders for "sweetmeats" on his old territory. C. A. Diamond, with Steele & Walker teas and cigars, St. Joe. Mo. "Cal" i a rustler; and never loses an opportun

ity to give a customer a chance to place an order with his house. Billy Murr, the courteous and gentle manly salesman who represents the Empkie Hardware company of Council Bluffs, Ia., has returned to the Lour country and will no doubt secure his

house an increased trade in that terri Mr. M. Swallow, who has recently re turned from Bellbrook, O., where h has been spending the holidays, takes up his grip for the same house.

A. J. Walcott, with the Star Lubri cating Oil company, Cleveland, O. Mr. W. always sustains the reputation that all oil men have for being smooth

W. S. Horn, with Blood & Reader wholesale confectioners. York, Neb. Henry Bohn, with D. M. Steele & Co. grocers, Omaha, Neb. Mr. B. makes his home in Grand Island, and is seen rustling for business in the neighbor

ing cities every two weeks.

T. B. Harlan, with Consolidated Tank Line company, Omaha, Neb., was seen calling on the merchants of Ord and expressed himself as doing more visiting than business.

The death of J. H. Rahn, of Phila delphia, is universally regretted by the traveling men of Nebraska, and it is hoped he has been assigned a better territory where sorrow and troubles are

no more. There were ten traveling men reg istered at the Scott hotel, Arcadia Neb., Wednesday night of last week and judging from the number and variety of sample cases carried, nearly all

lines were well represented. It is well known by all those whose business require them to visit Arcadia that the train arrives about 7 p. m./ leaving there about 6:50 a. m., and in order to make time one must do his business be tween those hours. There is a freight train leaving there about 10 a. m., however, and many who cannot transact their business in the evening, wait over and take this train.
J. W. Kennedy, who represents

Chamberlain & Co., Des Moines, Ia., was destined to be the unfortunate whose sample case was taken to the train at 6:50 a. m., by the delivery man, and placed in the car. The mistake was not discovered until Mr. Kennedy had occasion to use his samply case. sent to Lincoln. By wireing the conductor of the train and general baggage agent at Liucoln, he succeeded in get ting the case back to Arcadia Friday night, losing two days' valuable time be-sides expenses. The liveryman agreed to pay him for the sample case if it was lost, besides to pay all expenses and damage. He also expressed himself as being "very sorry," but upon Kennedy's asking how much he was "sorry," he re fused to express the amount of his 'sorrow's in dollars and cents. few traveling men care to go to the ex pense and trouble of compelling payment for damages, and it is very seldon that such parties who are responsible for mistakes of this kind are willing to pay for the damage they cause. If traveling men would impress upon the

that they would be held strictly responsible for all baggage entrusted to their care or else look after their baggage in person, there would be fewer losses of time and baggage. On Harney Street.

On Saturday a BEE reporter looked

up a few wholesalers on Harney street

minds of all hotel porters and liverymen

and tried to ascertain at what points their travelers would be frozen in. ·W. L. Parrotte & Co.: Word had been received from Jack Garratt that by way of unnovation he would like to have his mail forwarded to Lincoln. The house is contemplating a move to

Ed Roe is working the main line of the Union Pacific for all it is worth. William Scott spent Sunday at head-

the state capital for Jack's benefit.

quarters. William Bryant is still on the Elkiorn, notwithstanding the fact that on a recent trip his livery expense was This item was explained away by Billy's statement that there had been a failure of the "hoat" crop in his

territory J. W. Bailey, with headquarters at Denver, is considered an expert on salarism. It was made to appear that not long ago Bailey was carry-ing a line of light colored hats and that he was selling good orders right along. But fate had an ordeal in store for him, and Baily struck it in the shape of a general storekeeper in one of his small towns. The man insisted that a dark hat would shade a man's head better than a lightcolored one. "Why," said he, "do you darken a room in the hot weather?" and gazed at our traveling man with manifest pity for his stupidity. Baily declined a controversy on the lines laid down, and told the storekeeper to cut a piece from one of his hats and place it by the side of a square of the dark material on the grass, and that if he did not at the end of a month find three inches of grass under the latter and nothing but a bare space under the former he would receipt the bill of goods that he proposed to place with

without any experiment. Lynch writes the house tha Emmott he is now wearing a new suit, a new pair of shoes and a new hat, collected on account of Benjamin Harrison, and that he is ready in the character of a nice, clean man to visit the spring

W. B. Field, an old Minneapolis traveler, now on B. & M. territory, has proved to be a valuable man. He has been in the hat business since 1875.

F. L. Lewis, formerly in business at Cortland, is doing good work in his territory. He has between \$3,000 and \$10,000, accumulated in the boom of estate real good looking and unmarried, and would make a good catch for some enterpris-

Joe Hendee is keeping up his old gait on the Sioux City & Pacific and in Dakota, and is securing a good proportion of business. When in Dakota he is an enthusiastic clamorer for statehood.

Gilmore & Ruhl: A. L. Baker is in Dakota, J. E. Corbett in Colorado, F. R. Hunter in Iowa, E. M. Braddock in Idaho, J. F. Kirkendall in Southern Nebraska and Jet Ruhl in Western Nebraska. Mr. Kirk endall was in town over Sunday. ports from the boys are to the effect that the spring trade is opening up well.

W. J. Broatch: L. B. Sny Sundayed at North Platte, at Norfolk, J. K. Tebbitts at Norfolk, J. R. Dennis at Omaha and H. H. Hayford at Lincoln. The warm weather has had an unfavorable effect upon the lines carried by this house, and the cold wave was welcome. D. M. Steele & Co.: John Fleming,

old timer on the rail, of stern Nebraska and Eastern Western Colorado territory, stopped in Omaha vesterday. He asserts that the prosects for business are fair. Blue Grassman George Burdett was at the Barker yesterday. He has looked

ver the coming business situation and cels sanguine. E. A. Morgan, specialty man in Southrn Nebraska, is sending in orders right

along.

John Ginly perigrinates from Deadwood just enough to know that his spring orders will be heavy.
N. B. Apple is on his old stamping ground in Colorado and Wyoming. Frank Judson left on his usual three

months' western trip. Nat Connell, of eigar and teaspecialty having a good run in the Black Hills Deacon John Kerr is swinging his grips in emphatic declaration of his prohibitionist sentiments and pounding way at his customers in Iowa.

Midland Electric Company: Lewis Mondelssohn is having a new storage battery for illuminating pur-poses placed in his house. This battery s an invention of Mr. Mendelssohn, who as soon as this first plant is in successfu operation, will organize a manufacturing company, and put the battery on the

Superintendent Henry W. Rothert, of the Iowa Deaf and Dumb Institute at Council Bluffs, bought material last week. The recent fine weather has enabled

electric men to finish up old contracts and to get in shape for spring work. The K-K. Twelve.

Don't be alarmed; there is no kuklux organization in Omaha, and least of all connected with the drummer boys; but they do have within their numbers an even dozen, who represent the Kilpatrick-Koch dry goods company, who are so exceedingly modest that they have never been heard from in the drnmmers' column.

Several of these gentlemen are so

well known that it is scarcely necessary to give their history. But we don't wish any to feel that they are slighted, and so will start out with Charley Hann. Charley makes his home at Grand Is-land, and is known from the Gate City throughout the entire state. He has a large number of friends, and while the members of the fraternity from other points greet him cheerfully with "Helio, Charley," when they strike the same town, yet they all realize that that they must hustle to get the start of

D. S. Seitz is also an old timer, though yet ayoung man. Omaha is his headquarters, and his territory extends to Norfolk. He, by the way, has a large following, and is a great favorite with the ladies. He might have been seen daily during fair week with some friends at either the base ball park or the fair grounds. It is needless to add that he is a bachelor and a good catch.

"Handsome George," whose full name is George Savage, makes his home in this city, also. His business is increas-ing rapidly, and he is a general favorite. He starts at David City on the Atchison & Nebraska railroad and from Seward on the B. & M. and makes the rounds of the Republican Valley, with due regu-

L. B. Terrell lives at Hastings, and is known as the "Merchants' Priend' from Adams county to Dundy. The trade swears by him. He is a family man, and is happy if he can be with the wife and baby on Sundays. We will let it go at a third of a dozen,

assorted, this week—two benedicts and two bachelors. Next week we may cover the other two-thirds of the dozen; and later may touch on some of their personal peculiarities, etc.

D. P. Owen, with the same firm, is up in the Loup country, seeking whom he may devour. D. McGinnis and C. W. Close, with

over Sunday. C. DesCamp, with Peycke Bros & Co., is in after a successful trip in the southern part of the state.

Voegle & Dinning, were in the city

Mr. J. A. Lester, with Max Meyer & Co., was shaking hands with his friends in town last week. He left last night. Mr. C. C. Stiffler, with headquarters at Ogden, Utah, will represent Peycke Bros. & Co., in Utah, Montana and

Idaha. Charles A. Brandt, with W. F. Mead, was in town last week getting a supply of pictures for the increasing demand in southern Nebraska.

E. B. Rayner, of the Churchill Pump company, started last week on his spring trip over the Union Pacific, and put in yesterday at Grand Island.

Mr. A. S. Cost, of the Churchill Pump company, on Sunday at Red Cloud rested in his work among the towns of the western part of the state.

M. S. Van Deusen, manager of the candy department of Poycke Bros. & Co., has just returned from Sioux City, where he has been looking after the jobbing trade. B. Y. Yoder, the prominent implement dealer of West Point, Neb., was in the city on the 21st and placed an

order for a line of pumps with the Churchill Pump company. W. E. Brock, the well known repre sentative of Grommes & Ullrich, visited Omaha the fore part of the week. Mr. Brock, since his marriage, December

27, makes his home at Crete. John K. Longnecker, with the Sam Reed Tobacco company, of St. Joe, one of Turner, Frazier & Co's. old-timers, last week came from Des Moines to him. The goods were sold and paid for Omaha He had just returned from the obsequies of his father, that occurred

> The following Sundayed at Chadron last week: Julius Born, with D. M. Steele & Co., Omaha; L. C. Dunn, with Peregoy & Moore, Council Bluffs; T. B. McEldoway, with M. E. Smith & Co. Omaha; W. C. Patrick, the Deadwood giant, with Paxton, Gallagher & Co.; S. S. Hoyt, Lincoln; W. H. Cornell with D. M. Steele & Co.

R. M. Simons wrote THE BEE from Chadron last week: "Fine weather; no winter up here; no snow yet, and no use for overcoats. A new hotel here is nearly completed, but not letyet. Lots of snow between Norfolk and Valentine. Sleigh riding good, trade dull; all merchants kicking, and all traveling men ditto.'

C. E. Thornburg, representing the McClurg Cracker company, came in from his southern Dakota trip Saturday, to spend Sunday at home. Charlev says the people are very enthusi-"Omaha & Yankton astic over the road," and say they will have it if they have to build it themselves. It would open up a big territory for Omana.

The Chill Blast

That sets the naked branches a-quivering is not felt by the wealthy valetudinarian in doors, but not all the covering that can be piled on his warm bed, nor all the furnace his marrow when chills and fever runs itsic; fingers along his spinal cotumn. Hostotter's Stomach Bitters is the thing to infuse new warmth into his chilled and anguished frame to remedy the fierce fever and exhausting sweats which alternate with the chill. Dumb ague, ague cake, bilious remittent—in short, évery known form of malarial disease is sub-jugated by this potent and, at the same time, holesome and genial medicine, Bilious iess, constipation, dyspepsia, sick headache loss of appetite and sleep, kidney trouble, rheumatism and debility are also remedied by it. Use it with persistence to effect a thorough cure.

A San Diego Woman's Nerve. Mrs. Benjamin Biddle's nerve is the wonder of San Diego. While running the press in hea husband's printing office, her left foot caught in the treddle and the upper joint of her second toe was taken off. Biddle went for a surgeon, but none would dress the toe for less than \$125 and she said she would pay do such bill. She took a razor, cut off all the shreds of flesh, picked out the splintered bones and dressed the toe herself. She is now running the press

Give Him \$2, and Let Him Guess. We once heard a man complain of feeling badly, and wondered what ailed him. A humorous friend said, "Give a doctor \$2, and let him guess." It was a cutting satire on some doctors, who don't always guess right. You need not guess what ails you when your food don't digest, when your bowels and stomach are inactive, and when your head aches every day, and you are languid and easily fatigued. You are billous, and Dr. Pierce's Pleasant Purgative Pellets will bring you out all right. Small, sugar-conted, easy to take. Of druggists.

Death of a Heroic Old Man. Joseph Langston died of suffocation yesterday in the burning Anawan mill, says a Fall River, Mass., dispatch. The fire started on the third floor, and Langston, who is seventy-two years of age, stuck to his post trying to quench the flames with a pailful of water till he was suffocated by the smoke. The women and children who were employed on the fourth floor made their way down the fire escaset or were taken out by firemen.

That hacking cough can be so quickly cured by Shiloh's Cure. We guarantee it. For sale by Goodman Drug Co.

NEW CALIFORNIA LINE

The Union Pacific Engineers Are at Work on Surveys.

FRUIT GROWERS MEET AND TALK.

The Orange Men are Feeling Fine, But the Dried Fruit Men Despond Greatly-A Change of System.

Coal is Very Dear.

SAN FRANCISCO, Jan. 22 .- [Special to THE BEE. |-The coal problem is seriously engaging the attention of patriotic Californians, for it is of the greatest importance. No one who has not visited the Pacific slope recently can form any conception of the development of manufacturing interest here, and the consumption of coal which is rendered necessary is enormous. One of our papers here has gone into figures and ascertained that the total for 1888 was 1,386,463 tons, and this was an increase of 25 percent over the consumption of 1887, in spite of the coal famine. The average price paid was \$10 a ton, and this includes, it must be remembered, an immense amount of rubbishy stuff not fit for domestic use or for manufacturing, but only for stationary and locomotive boilers. This will give an inkling of the price paid for grates and stoves and for furnaces. At present coal is coming in very slowly from the Wellington colliery in Van Couver's island, where only the Finns and the Belgians among the miners have gone to work. The southern Pacific has been our good angel, for the company has purchased a coal mine in the Nanaimo region of Van Couver's island, bought steamboats, and has brought in some coal. Nevertheless the solution lies as I have consistently stated, in bringing the coal from Utah and California, and there are rumors of a line from the Webber coal mines of that territory to Los Angeles. When this is in steady operation there and then only will this state be really

WHAT IS THE U. P. UP TO?

relieved.

There is no doubt that the Union Pacific has survey parties in our state and people who were aware of the fact have been wondering what that company was up to. From the place to which drafts of money have been sent it is clear that the contemplated line is to extend from from eastern Oregon to Sacramento. Now the Union Pacific has failed campletely in its endeavors to hoodthe United States, and the hand of federal authority is about to be laid upon the shoulder of that defaulting corporation. The government lien is not upon any branch lines, and it is the opinion of railroad experts that the Union Pacific is acting in expectation of having to surrender its main line, and proposes to do precisely what the Central Pacific has done. It has a branch which starts out at Granger, in western Wyoming, and which runs to Pocatello. in southeastern Idano, one branch going up due north to make connection with the Northern Pacific near Helena, Mont., and the other going into eastern Oregon through Boise City, Idaho. This line connects at Buker City, in Oregon, with the Oregon Railway & River Navigation company's line to Umatillo, but it also turns south at the junction point. and some fifty miles of rail have been completed. This is the line which is to be extended to Sacramento. The Southern Pacific officials say that they do not care particularly about the impending competition. They predict that the Fremont, Elkhorn & Missouri Valley extension of the Chicago Northwestern will be the castern end of the new road to California, and say that it will connect either with Pocatello or some point north of it. In this case there will be a through line to California from Chicago, and Omaha will be left out, the Union Pacific of to day becoming a leased and purely local line like the Central Pacific. But if the coal road should be built from Salt Lake City to Los Angelos or San Bernaiding then there would be a through line to southern California from Omaha, and this would carry nine-tenths of the oranges and raisins, and would avoid very high grades. Obviously there is a new deal all round, but it seems to me that if the United States seizes both the Central Pacific and the Union Pacific, the ace of trumps will be in the hands of the government and rates will be what

they make. GOVERNOR WATERMAN'S REPORT. The governor's message is chiefly ineresting from the stress he lays upon the injury to the state of large holdings n land. He says that California contains eighty million acres of land that is arable or can be made so in places by rrigation, in other places by drainage. One-eighth of this up to the present time has been cultivated, and is in farms and orchards. Of these the total number is 36,000, being an average of too, too mush-300 acres per holding. When we remember what a numof fruit farms are only fifty acres in extent, it shows how large is the percentage of every big ranch. In 10 per cent of them are one thousand acres or more. Since public attention has been arawn to the enormous prices asked for land in Los Angeles and San Diego a number of real estate holders have come forward in the papers offering small farms of fifty acres or \$50 an acre. But how can any man expect immigration to come into California to any considerable extent when and as fertile for raising cereals can be had in Nebraska for \$5 an acre. It is with considerable mortification that the Californian sees his state visited by eastern men and European immigrants only to be neglected, and the men go on to Washington territory and Oregon and settle there.

CALIFORNIA FRUIT GROWERS. The Fruit Growers' union of the state have been in convention, and they came in such numbers that the place of meeting would not contain them, so they adourned to the headquarters of the viticulturists in Platt hall. So greatly has the traffic in oranges surpassed all other pranches of the green fruit business that it really was a convention of orange growers and shippers, and as it was reported that in spite of their pros-perity, there was bad feeling, many persons went, and many others were It was, however, extremely dull and decorous, and though I was in formed almost every speech contained allusion to the causes of wrath, no one spoke out in meeting, and the whole matter was fixed up in sidewalk conferences during the recess. The whole gist of the difference was that the agent appointed for Chicago was opposed to the auction sale business, and it was naturally thought that an agent who was enthusiastically in favor of it would be a better man, for the convention was unanimously of the opinion that this was the best method. There was some complaint also of the general manager, who, being a large grower, had, it was said, so managed shipments as to favor

himself, at the expense of other growers. But the dirty linen was washed pri-

THE SIDE CONVENTION

The orange men had so much to say that their side partners, the members of the Dried Fruit association, had to wait for two days before they could deliver themselves of their views. The general tone of the dried fruit men was despondent to gloominess. With the exception of ruisins, all other fruit comes into competition with eastern dried fruit eastern cities, and under the want of system that has prevailed hitherto, Californian dried fruit in many cities sold this year, for much less than its value. This will be remedied in the future by the appointment of two agents, one in New York and another in Chicago, who will have the fruit consigned to them, and will place it and price it according to their best judgment. The Chicago agent will deal with all grocers from Denver to Pittsburg, and the New York house will confine its operation: to the region east of Pittsburg. It came out in the course of discussion that not a few consignments of California dried fruit were so poor in quality that they could not be sold at all, since they would not pay freight and charges. This was the result of people rushing into the business with no knowledge of it, under the belief that anything would pass muster under the name of Californian. This is the kind of thing that makes true Californians fatigued,

Hood's Sarsaparilla is a purely vege table preparation, being free from in jurious ingredients. It is peculiar in its curative power.

NEVADA'S WILD HORSES.

They Are Picturesque But of Little Practical Value. We have all read of wild horses on the plains, but there are not many people who know that there are several bands in the mountains of Nevada, says the Eureka Sentinel. Such is nevertheless the case, and at least three bands have been seen in this county along the high range near the Lander line. There is one group of seven or eight animals that is seen every summer on the very top of Shacknasty mountain, southwest of Cortez. An old stallion seems to be king-pin of this herd. He is essentially a polygamous brute, as nothing but mares are ever seen in his company, and he is said to guard them with a fatherly care. Last sumnur some of the cowboys out in that section gave chase to the band for two or three days. When hotly pursued the old stallion was seen to drop in the rear and vigorously bite the others to make them accelerate their speed. He allows none to escape, and if a "tame" animal falls in his way it is taken along also. In a remarkable short time a domestic animal becomes as wild as the rest.

Several are known to have been lost in this way. These wild horses especially large and fine when climbing the precipitous mountains. They can go anywhere where a mountain sheep will go. But they do not bear close investigation. When caught they are found to be not much larger than a big greyhound. The boys out on the old Shed Wells ranch corraled one last season after a two days' hard drive over the hills. The poor little thing was not worth the effort. It completely broke his heart and constitution to be brought under the rules of civilization. As the boys expressed it, "He wasn't worth a short bit," and they now

horses of Shacknasty mountain. The following shows how Chamberlain's Cough Remedy stands where it has been sold for years and its intrinsic value is well known. "I sell large quantities of Chamberlain's Cough Remedy and have never sold goods that gave more general satisfaction. The purchaser almost invariably returns for more when again in need of such a remedy. C. H. LEWIS, Druggist, Des Moines, Ia." Sold by all druggists.

pay no attention whatever to the wild

Like the Madonna's Face.

The leveliest woman that I have seen in St. Louis-and I have seen many, and all of the celebrated beauties, says a writer in the New York Mercury-is not "in society." She is a humble school Sister of Notre Dame, a teacher of the poor and ill-clad pupils of a parochial school in what the editor of the Republic would call the slums of St. Louis. Day after day I see her accompanying a long line of restless little ones to and from church. Meeting, her (to me) is like beholding a vision the other and perfect world. Clad in the coarse habiliments of her order, she glides along, the outlines of her figure showing the aeme of grace and symmetry. Her hands and feet are such as artists dream of, but seldom create. Her face-"Oh, call it fair, not pale"-is such as one imagines the Madonna had-so pure, so noble, so exalted. It is not the face of an ascetic. but that of a woman contented and penceful in mind, healthy of body and gifted with a trusting faith that illunines it like a light from heaven. eyes—the windows of a sinful soul have such an expression that a glance from them penetrates one's heart like a ray from above, filling it with strange sense of unworthiness and a vague longing painfully pleasant. On such a woman no man dares to

look with base desire. Her innate virtue disarms passion. Such as she is too good for man. She is God's-"the spouse of Christ"-and truly she appears entirely worthy of her distinguished vocation.

He Is Not a Negro. Sam Dates, the hackman, says a great inustice has been done him in a late issue of THE BEE by calling him a negro. He also claims that he only charged 75 cents for de-

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Used by the United States Government. Endorsed by the heads of the Great Universities and Public Food Analysts, as the Strongest, Purest and most Healthful. Dr. Price's Cream Blaking Powder does not contain Ammonis, Limeor Aluxo. Dr. Price's Delicious Playoring Kathacts, Vanilla, Lemon, Orange, Almond, Rose, etc., do not contain Poissnous Gils er Chemicals.

PRICE BAKING POWDER CO., New York, Chicago, St. Louis.

livering three trunks.

## PAIN REMEDY In the world that instantly stops the most exernciating pains. It never fails to give ease to the sufferer of Pain arising from whatever cause; it is truly, the great CONQUEROR OF PAIN, STREETE

has done more good than any known remedy. For SPRAINS, BRUISES, BACKACHE, PAIN actTHE CHEST OR SIDES, HEADACHE, TOOTHACHE, or any other external PAIN a few appliances, rebbed on by hand act like magic, causing the pain to instantly stop. For CONGESTIONS—FLAMMATIONS, RHEUMATISM, NEURALGIA, LUSBAGO, SCIATICA, PAINS IN THE SMALL OF THE BACK, more extended, longer continued and repeated applications are necessary. All INTERNAL PAINS DIABRHCEA, COLIC, SPASMS, NAUSEA, FAINTING SPELLS, NERVOUSNESS, SLEEPLESSNESS are relieved instantly and quickly cured by taking inwardly 20 to 60 drops in half a tumbler of water. So cents a bottle; sold by all Druggists.

WITH RADWAY'S PILLS there is no BETTE—CURE OR PREVENTIVE of FEVER or AGU

Pears' Soap Fair white hands.

Brightclearcomplexion

Soft healthful skin.

"PEARS'--The Great English Complexion SOAP,---Sold Everywhere."

R. R. RADWAY'S READY RELIEF

SUBURBAN NEWS.

Springing From the Ashes.

FAIRBURY, Neb., Jan. 27.—[Special to THE BEE.]—W. H. Letton, who owned one of the four brick buildings which were destroyed by fire in this city on January 11, has concluded to rebuild immediately. The other losers will probably follow suit, and the result will be four buildings more elegant than those destroyed.

The losers by the fire are still wrangling with the insurance adjusters, with the ap-pearance that no speedy settlement will be

crived at. Several are talking of bringing suit against the companies.
Chensweth & Barber Bros., formerly of Hubble, Neb., have taken charge of the ex-clusive boot and shoe stock of the late O. Rugg, and Fairbury still revels in the luxury

Lindsay's Bright Prospects

LINDSAY, Neb., Jan. 27.- [Special to THE Bee. |-The citizens of Lindsay are an energetic set of men and are improving the town. Lindsay is blessed with an excellent farming country around it, and the prospects for its future are very bright. There is considerable talk of the B. & M. railroad coming through here this coming summer, the survey having been made some time ago. If this should be a fact. Lindsay will beem

Some of the farmers of this vicinity have organized themselves into a club called the Farmer's Protective association, with Michael Lennetz, president, and William Shulte, secretary. Their intention is to ship their own grain, and hogs. It is not what might be called a suc-cess so far, as their brother farmers don't appear to want to join, holding off to see how it will come out.

Jeweler and watch maker, H. G.

Honell, packed up all his portable goods and left the town in the night for parts unknown, some two weeks ago. His going in that style was a surprise to his numerous friends here and they cannot imagine why he did it. He paid up all his bills and was well liked. He no doubt had to make a certain point by such an hour and had not time to bid his friends good bye. We are not without a jeweler, however, having another in town. The Lindsay Sentinel, our only newspaper, went up the spout some three weeks ago, the press and outfit having been taken away on a mortgage. The paper has been running

since the town started. The reading portion its news Some of the farmers have been victimized y an alleged doctor and are now troubled to know how they will meet the obligations

Not a Dead Town. NORTH LOUP, Neb., Jan. 27 .- [Special to THE BES. !- North Loup has always been represented to me as a dead town, but a livelier corpse I have never found. I was taken out for a drive by one of the citizens We went up what is known as Mira valley. This valley is from five to eight miles wide and about forty miles long, and contains as nice farming land as I ever looked at. The town is substantial, of about a thousand inhabitants, with a good citizens, who have just completed a survey of a canal which will be fed from the North Loup river. The result of the survey was very satisfactory A stock company is now being formed to build this canal, and when completed will afford one of the best water powers in the state. The town now has the Union Pacific road, and from information received lately there is no doubt that the Northwestern will be built in there this year.

Valparaiso Notes.

VALPARAISO, Neb., Jan. 27 .- | Special to THE BEE. |-The Lindell hotel, furniture and fixtures is advertised to be sold on the 30th of this month. This will be a rare change for some good hotel man who desires a good location, the building is an elegant one and the furniture very nice and will probably sell very low. It is the general supposition that C. J. McFarland has left for parts un known, as he left before daylight—the morning after the cutting scrape mentioned in The Bee a short time ago and has not been heard from since. He had sold his livery stock and barn just a day or so before. D. M. Deane, head miller for several years of C. C. White's mills, at this place, goes the lst of February to take charge of the Loup

The trial of Isaac Willis, under indictment for the shooting of J. M. Greever last fall, has been put off until the may term of court, meanwhile Willis is under \$5,000 bonds.

Smallpox at Oberlin, Kansas. Atwood, Kan., Jan. 27 .- | Special to The Ben.]-The latest telegram from Oberlin re ports three new cases of smallpox at that place, making a total of nineteen cases up to date. No deaths have yet been reported.

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