

The Daily Bee.

COUNCIL BLUFFS.

Monday Morning, Aug. 7.

SUBSCRIPTION RATES: 10 cents per week.

By Mail, - - - - - \$10.00 per year.

Office: No. 7 Pearl Street, Near Broadway.

M. G. GRIFFIN, Manager.

H. W. TILTON, City Editor.

MINOR MENTIONS.

An unusually large edition of THE BEE is to-day circulated throughout the city...

Great bargains at Bliss'.

J. Mueller's Palace Music Hall.

A new line of neckwear at Bliss'.

The city council is to meet in regular session to-night.

A full line of silk and kid gloves at Bliss'.

Sheraden makes photographs.

Go to Bliss' for your gloves.

Mr. Edwards is building a new house on Frank street...

The pulpit of the Presbyterian church was occupied by Rev. N. H. Fife...

Halfroth skirts and bustles at Bliss'.

Sam Haas is making a marked improvement by the building of an addition to his residence.

More gravel on the walk in the park would not be amiss.

L. B. Cousins has a car load of coils for sale by the wagon load.

"Texas," the irrepresible darkey, was again arrested Saturday...

The Macdonald Tribune has got onto the policy of the Nonpartisan and sums it up in two words - "scientific straddling."

Seaman has removed his paper, book and stationery store to No. 405 Broadway...

Mr. Scofield, of Scofield & Co., is building a new house on the street just north of Washington avenue.

Dakin's Lilliputian comic opera company are to present "Jack the Giant Killer" at Dohany's Thursday and Friday nights this week.

Leopold Kern, who will be remembered as an enthusiastic disciple of Potter Christ, and who like him, avowed he would not die, is reported as having died recently in the west.

There were several drunks for the police to care for Saturday night.

A very desirable piece of property for sale, on south side of Sixth street...

A young man of our city, quite a "Beau Brummel" in his way, is very fond of chewing gum...

The funeral of Ed Clinton was held yesterday afternoon, and was largely attended by friends...

At the shot factory the other day, an experimental batch of iron shot was made, which, to the surprise even of the stockholders, averaged eighty per cent. good shot...

A CARD - I have for sale or trade cheap, one 8-room house, \$3,000; one 2-room house, \$250; one 6-room house, \$1,800; two store rooms, \$5,000; 200 acres of land; 10 acres of land, improved, at the head of Broadway in the city, \$2,800; a lot on Main street, \$750; 100 cheap lots, beautiful residence lots, \$40 each, nothing down and \$3 per month; 40 acres improved, in two miles of the city, \$60 per acre; 160, partly improved, choice land within nine miles of B. & M. R. R. in Nebraska, price \$5.50 per acre. Also nice native post-boys, call and get a bargain. Also a 6-room house and a store room for rent.

Exc-MAYOR VAUGHAN, Council Bluffs, Iowa.

TALK ABOUT TRADE.

Notes Gathered From Among the Men and Places of Business.

A Glance at Some of the Prosperous Enterprises of the City.

Some Valuable Hints by Which The Bee Readers Should Profit.

There are many prosperous business enterprises in this thriving city.

THE BEE has not the space, nor has its readers the time, to consider but few of them at once, and even those few can only be hastily glanced at.

It is said that one-half of the world knows not how the other half live, and true it is that while such is so busy with his own affairs he is apt to overlook the affairs of others that there is always something new to be learned, even of those with whom one is most familiar.

In order to jog the memory of some of the readers and add to the knowledge of others THE BEE has gathered up some fresh facts concerning a few of the leading houses of Council Bluffs, and noted down some of the observations taken in a trip among the business men.

As many already know, H. E. SEAMAN has lately moved into new and spacious quarters at No. 405 Broadway street.

Harkness, Orcutt & Co.'s, and has taken possession of the entire building, a handsome brick, three stories and basement. This move was necessitated by the growth of business and the demand for more room for the heavy stock of paper, books, stationery, etc., needed to supply his jobbing as well as retail business.

It has become centrally located and has as large and complete an establishment as can be found in most cities many times larger than this.

The main floor is devoted to retail business. It is the same as the other floors, about 25 by 100 feet, and is very attractively finished in walnut and birds-eye maple.

Along one side is shelving filled with a mammoth library of miscellaneous books. Along the other side is a large and varied supply of blank books, memoranda books and stationery of all kinds.

Down the center of the spacious and attractive sales room are show-cases placed across the room, one after the other, ten or more in number.

These present a most pleasing display, and a rich and tempting array of paper-ware, handkerchiefs and glove sets, and ladies arm bags. Then there are inkstands and paper weights of unique and pleasing designs.

In one showcase is noticed an elegant assortment of pocket-books and purses, then there are albums of all sorts, both autographic and photographic.

In one case is a display of very rich and attractive gift books, beautifully bound volumes of poetry and art, which would grace the most elegant home.

Toilet sundries in great variety also appear, and perfumes with charming novelties for the boudoir as well as the library.

Gold pens and holders, in fact a bewilderingment of various articles, combining utility with ornament.

Above the show-cases, on both side walls, appear pictures, forming an attractive art exposition.

Here are oil paintings, steel engravings, panels of various pleasing designs, oilographs, all tastefully and some richly framed.

There are many other displays in this retail department, to which one cannot do justice by an ordinary glance through the stock.

Here is sheet music, for instance, stereoscopic views, photographs of notables, and so on and on, seemingly without end.

At the rear of this floor one finds himself at the office, where appear neat desks and other needfuls and conveniences, the space being surrounded by a railing.

One could linger long in this retail department but for the reminder of the proprietor that this is, after all, but a department of the business, and as one enters the basement, it becomes evident that the wholesale business of the establishment is immense.

Here are the heavy goods piled from floor to ceiling, packed away closely on shelves and in cases, while at the rear the receiving and shipping is going on.

There are great packages of wrapping papers, twines, paper bags, strawboard, carpet lining, and other goods of the same sort.

Down a short from the alley ways and bundles of new goods slide, while the elevator in the corner furnishes easy transportation to and from the upper floors.

Going up to the second floor one finds a still further showing of the wholesale business being done by Mr. Seaman.

This floor is now well filled with stationery and printer's goods in boxes, bundles, and packages ready for packing and shipping, to meet the demand of the wholesale trade.

These goods are soon, however, to be moved onto the third floor, to make room for a large and new stock of toys, both for the jobbing and retail trade, which will be a still further extension of Mr. Seaman's business.

Parties will do well to interview him in regard to toys and to ascertain prices and see stock, for all the goods he has ordered in this line are of the newest and latest.

There are many lesser improvements which Mr. Seaman is making as rapidly as possible, but as it is the establishment is certainly much more extended and much more complete than one would think by giving it a casual glance.

During the years which are past the business has kept increasing, having a healthy, sure growth, and besides being able to supply fully the local demands it is constantly reaching out in the surrounding country and enlarging the extent of the territory in which the trade lies.

The move into these new quarters is evidently one for the better, and the outlook is so promising as to warrant Mr. Seaman in ordering the increase in stock, now on the way, and which will add still more to the magnitude of the enterprise.

JAMES FRANEY this morning opens a fashionable tailoring establishment in the store No. 372 Broadway, just vacated by Mr.

Seaman. This is a new enterprise, which will be heartily welcomed, liberally supported, and in the hands of Mr. Franey cannot but prove successful.

He is well known here by a residence of over thirteen years, and has a large circle of friends and acquaintances, who will gladly give their support to his enterprises.

For years he was the cutter for Oberfelder & Newman, and is as skillful and experienced as he is popular and widely known.

Mr. Franey has made extensive purchases of new goods in the eastern markets, and has bought only the most stylish and most durable, it being his purpose to handle no cheap goods.

He will thus surely secure the patronage of those who want only the best of goods, made in the best manner possible.

One small case which we noticed him getting in Saturday, contained about eighteen hundred dollars' worth, and that was but one.

His tailoring establishment will take rank at once with the very best in the west, and not only those living here, but those at a distance, desiring to get the best suits possible, made to order, which are always the cheapest, in the long run, will surely receive perfect satisfaction at Mr. Franey's hands, both in quality of goods, perfectness of fit, and thoroughness of make.

HARKNESS, ORCUTT & CO. are so well known that it seems as if no news could be gained there, but yet there is always something new, new goods, new styles, new fashions, new gains.

They have built up a business here of which not only they, but all citizens, may well feel proud.

Their wonderful success has been due to the policy maintained from the very start, of being fair in dealings, selling first quality goods at low prices, liberality in aiding and encouraging all new enterprises coming to this city, and being public spirited in all ways.

This house is an offshoot of the wholesale dry goods house of Smith & Crittenden, having been established by Mr. Smith in 1869.

Its growth has been space with that of our city, and today carries a stock complete in every department, and second to none in Iowa.

Mr. E. E. Harkness came into this firm in 1874, buying out Mr. Crittenden's entire interest, the firm then becoming Smith & Harkness.

In February, 1879, another change was made, by which Mr. F. H. Orcutt became Harkness, Orcutt & Co., a name which has become familiar throughout western Iowa and eastern Nebraska.

The firm does a large mail order business, and in this department it frequently keeps two salesmen on the jump all of the time to fill the orders.

There are altogether ten clerks employed in addition to Mr. Harkness and Mr. Orcutt, who give their personal attention to the wants and wishes of customers and the details of the business, as though these rooms were the headquarters of visitors inspecting and purchasing goods, there is no lack of courteous treatment and prompt attention.

Anyone desiring anything in the dry goods or carpet line should not forget that at Harkness, Orcutt & Co.'s they can surely be satisfied in variety, quality, and price of goods.

BUSHNELL AND BRACKETT'S store is one of the best known and most popular places in the city, it being conveniently located five doors north of the postoffice, and running through from Main to Pearl, with a frontage on each street.

Here one finds news in all forms, from all parts of the world, all the leading papers, political and illustrated; all the journals and magazines; popular literature in popular forms in great numbers.

Of stationery there is an endless variety, and too many novelties and unique ornaments to bear enumeration.

A fine display of pocket cutlery catches the eye, and pocket-books of all sorts. Then there is a great variety of goods to please the artist lover.

There are many beautiful pictures, engravings, oil paintings, panels and many beautiful art ornaments in the way of easels and hand-painted taborines, tiny banjos, in fact too many beautiful novelties to catalogue even, much less describe in detail.

Every little convenience of office stationery, and a great variety of blank books, memoranda, pads and paper-ware.

Bushnell & Brackett's stock is certainly one of the most complete and one containing as many novelties and unique articles as any in the west.

Much enterprise is shown in procuring the latest and the best, and much courtesy and fair dealing in dispensing the same to their customers.

THE PALACE MUSIC HALL. We called on our friend Mueller, of the Palace Music Hall. He was very busy and "played out," as he called it, and we did not wonder, when we learned what a busy and prosperous week he has had.

Besides filling numerous orders for smaller articles, he shipped fourteen organs and thirteen pianos.

The pianos were bought by the following: Wm. Harrington, of Tekamah, Neb.; W. Woodward, L. F. Waterman, T. M. Preston, of Villisca, Ia.; Miss L. N. Roe, of Castana, Ia.; Mrs. J. H. Smith, of Council Bluffs, each one Chickering T. Loup piano.

May L. Baird, of Malvern, Ia.; D. T. Phillips, of Hastings, Neb.; S. J. Swanson, Creston, Ia.; Mrs. L. Lodge, Naolia, Ia., each one J. Mueller piano.

Mrs. M. Manus, of Boone, Ia.; James O. and Joe H. West, of Spencer, Ia., each one A. Weber piano.

Talk about push and energy, our friend Mueller has both, and deserves success, but then he advertises, and one can rely on what he says.

His reputation as an honorable and reliable business man is well established and second to none.

He also informs us that he has a large lot of imported goods on the way, such as violins, bows, etc.; also his stock of toys, amounting to \$7,000, is on the way for his wholesale holiday trade.

Success to him.

S. T. WALKER AND CO. Council Bluffs can boast of one of the most complete book binding and job printing establishments in the west - that of S. T. Walker & Co., on Pearl street.

This establishment produces work which will compare favorably with that of any city.

In the making of blank books and records for railway offices and public officials they have gained such a reputation that they are constantly in receipt of orders from every part of the surrounding country, which in all forms of book binding and job work is commanded by business men they are

equally skillful, prompt and fair-dealing. They have recently added much to their facilities, and are constantly increasing in the quantity and improving the quality of their work, and are prepared to supply anything from an election ticket to the most complicated, intricately ruled and mammoth sized book in the office of any big corporation.

A NEAT DRUG STORE. Grady & Co. commenced business about one and a half years ago on South Main street.

Mr. Grady had been for years the efficient prescription clerk in Dave Williams' drug store. Pr. Finney, the other member of the firm, is a brother of Dr. Finney.

Their large acquaintance, square dealing, attention to business and thorough knowledge of the drug trade, soon necessitated their removal to larger quarters.

Their new store, the "corner drug store," South Main street, is one of the neatest in western Iowa.

They keep a new and complete stock of pure drugs and medicines, choice perfumeries, toilet and fancy goods.

They are noted for their care in putting up prescriptions. They make this line of their business a specialty.

THE SHIRT MANUFACTORY OF F. F. FORD is one of the most thriving industries of this city, and deservedly so.

Mr. Ford started in the business about six years ago, and by enterprise and merit has caused the manufactory to rank with the best in the west.

It now employs from fifteen to thirty hands, and orders are continually being received from different points in a territory of the extent of five hundred miles square.

His business the past year is more than doubled over the preceding year and four times that of the first year of the enterprise.

One customer is sure to induce others, so sure are the goods to please in make and wear.

Mr. Ford manufactures every sort of a style of white shirts, and also fancy imported Chevots and French ponangs, handling nothing but the best of material and insuring perfect fits.

He also manufactures a kind of gent's underwear, both summer and winter wear, and carries a full line of gent's furnishing goods and ready-made underwear.

A factory whose goods meet with such favor, and which draws from so large an extent of territory as that of Mr. Ford is certainly a credit to the city, and deserving of the hearty support of citizens.

BLISS, THE LEADING HOUSE for millinery and sundry notions, will sell goods during the month of August at prices below cost, to make room for fall goods.

The goods to be disposed of by this clearance sale are all new and stylish, and a rare opportunity is thus afforded, which the ladies will gladly improve, there being really no such thing as a free lunch.

This establishment is daily visited by customers from out of the city as well as from within the city, and the special offer made during August will be gladly taken advantage of by all.

All should call at 328 Broadway and see these goods and prices.

F. W. SPEERMAN AND BRO. is known in the city as one of the best firms of this city.

They commenced business here in November, 1877, and their enterprise and honorable dealing caused their trade to grow so rapidly as to demand the building of the handsome and spacious two story brick block, occupied by them since 1880.

Here they have a large and complete stock, suitable for their extensive trade.

One store is devoted to dry goods, of which they carry a full line, embracing always the latest and the best.

It is a goodly business by itself, but is after all only one of the several departments, for passing through the heavy archways one finds in the adjoining store a large and complete stock of groceries, where many customers are supplying themselves with all the necessaries of life.

One can find here clothing for the whole family, male or female, small and large, and here too can be found all that the same family may need in the line of provisions.

The firm have a large country as well as city patronage, and is evidently thriving and by its fair treatment of customers is bound to continue to thrive.

MORGAN, KELLER AND CO. is another of the well-known firms in this city, consisting of R. Morgan, S. S. Keller and John Dohany.

All three have long resided here and have actively engaged in business for years, until it would be worse than needless to try to inform the public concerning their reliability, so firmly have the years established it.

Mr. Morgan has had forty-five years' experience as an undertaker, and none understand every detail of the business better than he, and none more attentive to the performance of such duties as fall to his lot.

Few cities have so complete an establishment for properly caring for the dead, and in none are the prices asked so reasonable and just.

Aside from this branch of the business Mr. Morgan pays his personal attention to the manufacture of hair, mouse, huck and excelsior mattresses, and the coming fall will add to his business, and will employ a practical upholsterer, carpet layer and lambrequin maker, and this branch of the business will be greatly appreciated and heartily sustained by the public.

Mr. Keller devotes his time to his extensive furniture business, and is to be found on duty at his large sales-room and warehouse, where are displayed all sorts of goods to add to the comfort and beauty of home, as well as every needed kind of office furniture.

Mr. Keller is one of the most active and straightforward business men of the city, and his furniture establishment is one of the largest and most complete in Iowa.

Mr. John Dohany is also a member of this firm, he being one of Council Bluffs' oldest and most highly respected citizens.

Among the many enterprises, whose success is due to him, is the well-known livery stable bearing his name, and he is thus enabled to supply in connection with the undertaking business, of which Mr. Morgan has charge, the needful horses and

carriages for funeral occasions. He has two as fine harnesses as are to be seen in any western city, one being especially for bearing the caskets of children. In all the livery charges for such occasions, as well as for the undertaker's services, there is a reasonable amount which is in striking contrast with the often extortionate prices, of which those in this business in other cities take advantage on occasions of this kind.

SULLIVAN AND FITZGERALD, at No. 343 Broadway, are evidently having a lively trade in the grocery line. They keep an excellent stock, as one can readily see by glancing at their shelves and counters.

They keep a complete supply of groceries and provisions, and also carry a good assortment of crockery and glassware, as well as boots, shoes, etc.

One of the other features of their business is the agency of several steamship companies. Those who have occasion, for themselves or friends, to purchase tickets either to or from Europe, cannot do better than by calling on Sullivan & Fitzgerald, as they are agents for the Cunard, the American, American and State steamship companies.

Drafts are also for sale by them on the Royal Bank of Ireland, and Bank of Ireland, Dublin. We need hardly say that this firm is not only wide awake, but reliable, for many know that already.

L. H. MOSHER is a name well known here, and so long associated with the clothing business as to be almost a synonym.

His C. O. D. clothing house in the Pacific house block on Broadway is one of the popular resorts for those wanting well fitting and well wearing ready.

He has been in business here for about six years and has found his trade steadily increasing, until it is firmly established and highly prosperous.

He carries a large and varied stock, so that no child, of any size or age, can be well dressed there and at extremely low prices.

All kinds of gent's furnishing goods and underwear are also to be found here, and hats and caps of the latest styles and greatest variety from which to select.

Mr. Mosher is a close, careful buyer, and he gives his customers the benefit of the bargains for which he always has a keen eye.

Thoroughly experienced, widely known and alive to the demands of the public, he meets these demands with sure satisfaction to the purchaser.

M'ATEE AND FOX have a very thriving business at the corner of Main and Ninth avenue, their line being, as most know, groceries and provisions.

They have only been in business here about six months, but their trade has sprung into goodly proportions, as though by magic.

S. T. McAttee, the senior member of the firm, was book-keeper for M. Keating's wholesale house for a long time, and has a wide and valuable acquaintance.

Charles A. Fox, the other member of the firm, was for a long time book-keeper and salesman for Spelman & Bro., and gained rank as one of the most popular salesmen in the city, a rank which he still holds.

Both of the partners are young men, very popular, and wonderfully successful in building up a trade.

They carry a fine stock, which they keep in excellent condition and very attractively displayed.

They certainly satisfy customers, both as to prices and quality of goods, judging by the golden opinions heard on all sides.

The firm has started in very prosperously, and there is every promise that their trade will continue to grow.

Their policy combines enterprise and fairness, and it seems to be appreciated.

CONRAD LAZENBYER keeps on South Main street one of the neatest and best meat markets to be found anywhere.

He has been here for a number of years, has gained the confidence of the public, has won a large circle of customers, and when once he gains a patron he keeps him.

Being thoroughly experienced with the business and with the peculiar wants of his customers, he never flags in his endeavors to please in every instance.

In one respect he is peculiar. Instead of allowing hotels and dining cars to gobble up his best meats, he always saves the juiciest, tenderest and nicest cuts for those private customers who depend upon him for their supply of meat.

His change from the usual policy is greatly appreciated. By keeping only the best of meats, by carefully filling the orders he receives, by being reasonable in his prices and prompt in his attention, he has won a reputation for his market of which he may well be proud, and any one counting himself a customer of his may well congratulate himself on having found one of the best meat supplies to be found anywhere.

THOLL AND KRAECHT. The above well known dealers in groceries, provisions and produce are preparing to make a change in a few weeks.

Mr. Tholl is building in conjunction with Peter Weiss a handsome brick house on lower Main street, which will soon be completed, probably in a few weeks.

As soon as that building is ready for occupancy Tholl & Kraecht will move into it.

In the meantime they propose to sell their present stock very cheap indeed, so as to reduce it, with the intention of getting in a large and fresh supply when they move into their new store.

At their present location, 215 South Fifth street, the public can, therefore, get, during the next few weeks, big bargains in the grocery and provision line. This chance should not be forgotten.

GEORGE R. BEARD, the veteran paper hanger and painter, is having what he calls a little lull in his business, but were it not for the fact that he is a truthful man and says the spring and fall are what he calls busy times, one would think this his busy season.

As soon as it is constantly receiving orders, and seems to be ever in demand to furnish the material and superintend the work of decorating the finest residences in the city.

THE BEE office in its interior is a specimen of his work, which is admired by callers every day.

TIBBITT AND KUST, who for two years past have been in the grocery business here, have met with much success, and deservedly so, as their many customers will gladly here witness.

They carry an excellent stock, and handle it very wisely and with enterprise. Of groceries, fancy and staple, they have a fine line, and in addition keep a large supply of flour, feed, and provisions.

They also carry a good line of quinquina. They have gained

the confidence of their customers by their square dealing, by fair representation of goods, and by contenting themselves with only reasonable profits.

The confidence thus felt on the part of the public, and the enterprise and attention to business shown on the part of the firm, has caused their business to grow from its very start, and to place growing.

It is one of the best places to trade in the city, and new customers are daily finding it out and being added to the long list.

THE PHOENIX HALL is one of the popular resorts for those who seek relief from business or for a time to throw dull care away.

It has lately been greatly improved by its proprietors, Wagner & Meyer, its walls and ceiling particularly being very handsomely decorated under the supervision of George R. Beard, but no less credit is due Charlie Washburn for his skill in doing the work.

The hall presents a very attractive appearance indeed, and is daily admired by visitors, not only from this city, but transients from all parts of the country.

One of the best features of the establishment is the commissary department, of which Dick Ricketts has charge.

He is a proven a skillful caterer, and the lunches he prepares are ever tempting and toothsome, while he receives many orders to provide spreads for outside parties.