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Owners of limousine service get involved in clients' fun

By Judi Nygren

Driving country western singer Johnny Lee through Lincoln while he mooned local residents might not have been what Dan Hurlburt expected when he ventured into the limousine business.

Hurlburt and Fred Webster, co-owners of Limousines of Nebraska, 3325 A St., formed Lincoln's only limousine service in 1980.

"Rock stars often demand a limousine in their contract," Hurlburt said. "If Lincoln did not have a limousine service, we would not attract the big names to our area."

Unlike past limousine services in Lincoln that went bankrupt Limousines of Nebraska stays in business because Hurlburt and Webster use the corporation to supplement the money they earn as insurance agents.

"I use the business as a tax write-off and for fun," Hurlburt said.

"In the insurance business, people call you because they have problems. In a limousine, I get involved in people's fun," said Hurlburt, who chauffeurs his own limousine. "I can just be a boy, sit back, relax and open a few doors."

Besides serving stars that visit Lincoln, Limousines of Nebraska caters to

local clients. Business leaders, wealthy Lincoln residents and out-of-state football fans who fly in for games use the limousine service. Wedding parties make up the majority of clientele, Hurlburt said.

Limousines of Nebraska charges \$25 for the first hour of rental and \$35 for every hour that follows. A free bottle of champagne is included in wedding rentals.

"In some cases, we do something a little extra for customers," Hurlburt said. "Mac Davis wanted to golf, so we lined up a golf pro to go golfing with him."

When Charley Daniels' truck driver was killed, the service broke its "no funerals" policy and agreed to drive in the funeral procession.

As long as a request is "within reason," Hurlburt said, the corporation tries to cooperate with a client's wishes.

One woman, a regular customer, rents a limousine to attract men.

"She has three bars she always goes to," Hurlburt said. "She drives up in the limousine, goes inside for a while and then moves on to the next bar. If a man begins to bother her, she stands next to her chauffeur. Now that is entertaining."



Staff photo by Craig Andresen

This 1974 Cadillac Fleetwood shines in the driveway of Limousines of Nebraska, 3325 A St.

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