# Economist: 'We're running a costly country club'

By Marian Lucas

"We're running a country club where the dues are too high," a member of the Federal Reserve System's board of governors said Saturday morning.

Economist Robert Holland told members of an open student forum that the monetary problem of New York City is a result of what he called their "social spending."

He said if the city defaults, Nebraskans also will be hurt, and added that New York City hasn't shown enough self-effort to justify the nation's assistance.

If the city made a gesture such as voting a significant tax increase, Holland said it would get the nation's sympathy. Nebraska citizens then could raise their taxes one Holland said. per cent to aid them, he said.

The Federal Reserve System has a tremendous net yield, Holland said.

"It's a great advantage when you pay two cents to produce a one dollar bill," Holland said. "That's our profit margin."

Holland, whose three day visit was part of the College of Business Administration's executive-in-residence program, said America is experiencing a succession of economic shocks to its financial institutions and markets.

'How much different the adjustability of markets and institutions are rests on the fact that financial markets are more adjustable than financial institutions,"

Markets adjust, he said. If New York City defaulted next week, there would be a great shock wave, but the markets would conform, he said.

He added that, by their nature, markets are "bumpy, unfair and ruthless."

However, Holland said that although financial institutions are valuable to capitalism, their adjustability is inhibited. Great strains and stresses are put on these institutions to readjust, he said.

Institutions, including banks, savings and loan companies and insurance companies, have grown because of markets, Holland said. "They are go-betweens among borrowers and savers," he said.

Future directors of these institutions will need foresight to prudently manage them so they absorb these adjustments.

Holland said. He said he would like membership of all banks to the Federal Reserve System made

"Wherever banking work is done, it ought to carry the burden of reserve re-quirements," he said.

With respect to a change in the Social System, Holland said he Security advocates moving the retirement age up. Even if the age requirement were moved up one month every year, he said, it would change the burden problem and the fiscal

### Montgomery Ward executive:

### Consumer confidence slowly rising

A shift in consumer spending is occuring, the executive vice president of finance of Montogomery Ward and Co. said Friday afternoon.

Chicagoan Gordon Worley, who spoke to an open student forum as part of the College of Business Adminstration's executive-in-residence program, consumers shopped around much more before making purchases last year. Customers, now are buying lower priced promotional items, he said.

"I think you've seen some trading down in the last 18 months among consumers and stores," Worley said.

Consumer confidence is up, but is increasing slowly, he said. He added that the Midwest has a stronger economy than

The retail business has improved over the last four months, he said.

However, Worley said a rise in the number of individual people filing for bankruptcy has been discouraging. These bankruptcies, he said, seem to originate from the same law firm.

According to Worley, the American consumer has done well in the recession. He said customers stopped buying when they saw they couldn't pay for an item.

Montgomery Ward has had increased credit losses, he said. Among 6 million credit accounts, 40 per cent of the store's credit losses are in bankruptcy, Worley

"We think it's a bad trend," he said. "Generally, I think it (bankruptcy) had been abused in our system.'

Montgomery Ward Co., Worley said, had a total sale of \$3.5 billion last year among their 465 retail stores and catalog sales.

Worley said the secret to lower prices is that Wards buys in large quantities. Without their volume, manufacturers' costs would go up, he said.

Although he said there is a place for the department store, Worley said he thinks the consumer gets more quality in a chain

Worley, formerly of Lincoln, said Montgomery Ward Co. has continued to expand even though costs have risen because they built up a large cash reserve between 1940 and 1958.

## daily nebraskan

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Second Class Postage paid at Lincoln, Neb.,
88501.

Address: The Daily Nebrsskan, Nebraska
Union 34, 14th and R streets, Lincoln, Neb.
68508. Telephone: (402) 472-2588.
The Daily Nebraskan is published by the
Publications Committee on Monday, Wednesday, Thursday and Friday through the autumn and spring semesters.

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