OUR NOTE TO

Mr. Richter of

GERMANY

MEANT BUSINESS--it meant that we were to have the only Richter Instruments to be shipped after the opening of hostilities in Europe.

It meant business for us and it was fortunate for you.

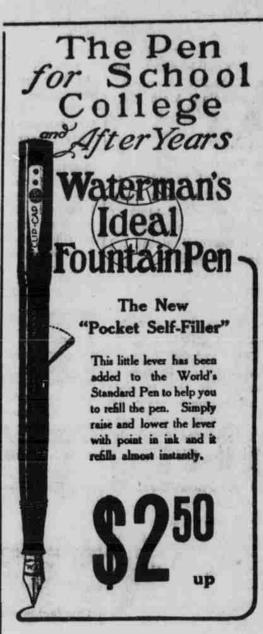
Last fall, when the first effects of the war on shipping began to be noticed, the Richter people notified American dealers that it would be some time before shipment could be made.

We were among the few who didn't cancel. As a result we received our shipment shortly before imports from Germany stopped permanently and

WE HAVE THE GOODS

BUY \$ 000
A BOSTON
PENCIL SHARPENER

History



1000 PENS

High Grade-Self Filling Safety Fountain Pens To Be Sold While They Last at the Price of

85c

A Greater Value Than Our Famous Porter \$1.00 Special