

OUR NOTE TO

Mr. Richter of

GERMANY

MEANT BUSINESS--it meant that we were to have the only Richter Instruments to be shipped after the opening of hostilities in Europe.

It meant business for us and it was fortunate for you.

Last fall, when the first effects of the war on shipping began to be noticed, the Richter people notified American dealers that it would be some time before shipment could be made.

We were among the few who didn't cancel. As a result we received our shipment shortly before imports from Germany stopped permanently and

WE HAVE THE GOODS

BUY

A

BOSTON

PENCIL SHARPENER

\$1.00

History

The Pen
for School
College
and After Years

Waterman's
Ideal
Fountain Pen

The New
"Pocket Self-Filler"

This little lever has been added to the World's Standard Pen to help you to refill the pen. Simply raise and lower the lever with point in ink and it refills almost instantly.

\$2⁵⁰
up

1000 PENS

High Grade-Self Filling
Safety Fountain Pens
To Be Sold While They
Last at the Price of

85c

A Greater Value
Than Our Famous
Porter \$1.00 Special