

The Daily Nebraskan

Property of THE UNIVERSITY OF NEBRASKA Lincoln

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MONDAY, DECEMBER 14, 1914

Know the true value of time; snatch, seize and enjoy every moment of it. No idleness, no laziness, no procrastination; never put off till tomorrow what you can do today.—Chesterfield.

All people like applause whether deserved or not.

The second all-University party was a huge success. Seven hundred and fifty students, sprinkled here and there with members of the faculty, found their way to the Armory. Put it down that parties of this kind are here to stay. And we can safely trust that the Regents will see to it that adequate room is provided.

One word more. The Daily Nebraskan wishes to congratulate the committees who were chiefly responsible for the good time enjoyed. The University public is indebted to them.

"I JUST CAN'T CALL YOUR NAME"

It's embarrassing to have to say that. It immediately marks the person to whom you address the apology a stranger to you. He feels it. It reminds him of his unimportance. He is resentful. He is an alien to you.

But if you could walk up and say "Why, Mr. Smith," or "Howdy, Mr. Jones," immediately the man is on friendly grounds with you. You have recognized his identity. He feels he is somebody. He is flattered and you have won your man.

A young man went to a town recently to lay a business proposition before a commercial club. It meant money to him. Among the delegation of business men which went down to the train to meet him was an influential banker.

The young man climbed down the steps of the coach, traveling bag in

hand. He walked up the station platform. When he neared the delegation he stepped out of the stream of passengers and, extending his hand toward the banker, said: "Why, Mr. Blank, I am glad to see you." The banker tried to think who the man could be. "I met you in St. Louis at the convention last spring," the young man prompted.

Then the banker said the customary, "I remember your face, but just can't call your name." The young man told him who he was. It was the man the delegation had come to meet.

Talking later to his business associates, the influential banker said:

"That's a smart young man. He means business. Do you know, he recognized me the second he got off the train, and he had only seen me once before in his life." And the proposition went through.

You say, "I wish I had a good memory for names." You can. It is just like anything else—learning to play the piano, to sing, or to be a good doctor. It takes effort at first. And perseverance. Pay more attention to names. Practice associating faces and circumstances with names. Little by little it will become a habit. Once the habit is formed you have added much to your efficiency, no matter what you may be doing in this world.—University Missourian.

UNI. NOTICES

Fremont Club

All members and former students of the Fremont Normal College should be at the next meeting, called for tonight at 7:30 o'clock, in room 310 Library Building.

Michigan Increases Professors' Salaries

Ann Arbor, December 3.—The Board of Regents revised the faculty salary schedule of the literary department and the academic divisions of the engineering department at their last meeting. The revised and the original scales follow:

"Instructors, \$1,000-\$1,600, formerly \$900-\$1,400; assistant professors, \$1,700-\$2,900, formerly \$1,600-\$1,850; junior professors, \$2,100-\$2,400, formerly \$2,000-\$2,200; professors, \$2,500-\$4,000, formerly \$2,500-\$3,500."

The revised scale affects 200 teachers and increases the year's budget by approximately \$40,000.

The department of sociology at the University of Kansas is making a state-wide survey of the prohibition situation in Kansas. The object of the investigation, conducted at the request of the International Temperance Society, is to learn how much liquor is being shipped into Kansas.

Curtain!

Freshman—"I wish, dear, that we were on such terms of intimacy that you would not mind calling me by my first name."

College Widow—"Your second name is good enough for me."—Daily Kansan.

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Famous Dinohyus Now Complete—Box Containing Two Bones Received From Yale University

A box containing two important bones of the famous Dinohyus was received by the State Museum from Yale University. Four years ago collectors from Yale and also from the University of Nebraska were working side by side on the Agate Springs Ranch in search for specimens of this sort, when these two bones were discovered by the Yale party. After some investigation it was found that the discovered members belonged to Dinohyus, of the Nebraska State Museum, and they were accordingly sent here by the collectors of the Yale party. On account of the courtesy of Yale University, all the missing members of the giant fossil hog have been supplied.

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