Turning from the more substantial features of industrial betterment to what may be called its lighter, though not less important side, there are all

Recreation for Working People.

sorts of opportunities for recreation. A llarge factory or department store has 'a social life all its own; there are clubs, athletic social, literary and musical. The sensible outdoor life of the English leads to open-air match games, tennis, bowling, cricket and tennis for the women. Compulsory gymnastic exercises are given in the company's time by physical directors. Where there is a piano in the recreation rooms a dance or concert brightiens the noon hour, says Mary R. Cranston, in the Reader. Picnics and vacation camping parties in summer take the place of dances and match ball games in winter. The saloons have found a powerful rival in the latter, for practice at noon leaves little time and less inclination for beer or other stimulants. Dublin, Ireland, Pittsburg and New York may boast the distinction of roof gardens for employes. It is queer that roofs are not more frequently used in cities where it is so difficult to make any kind of improvement without great expense. For very little the roof of the average factory could be made a joy forever and a great safeguard . by keeping young people from idling in the streets

A Hindoo editor has gone to jail for printing a large section of his mind in his paper. If the British government insists on making a popular hero out of this editor doubtless he can stand it. A jail sentence is nothing, says Chicago Daily News, if the populace outside is standing around shouting for the prisoner and during lulls is making faces at the British government. That editor may get his name in history long after the impetuous official who caused his arrest has been forgotten. This may be some consolation to him. Then again he may get better grub in jail than he was able to rustle outside. On the whole, the British government has done him a great kindness, but that isn't saying that he appreciates it.

The glass eye crop comes from Thuringia. As Newfoundlers are fishermen, or as Cubans are tobacco a maker of glass eyes. Almost every where. The first and last thing to play. If you want to enjoy business-Thuringian house is a little eye factory. Four men sit at a table, each with a gas jet before him, and the eyes are blown from plates and molded into shape by hand. The colors are traced in with small needles, and as no set rule is observed in the coloring, no two eyes are exactly alike.

It has been decreed by the manufacturess of those articles of feminine attire that next year skirts shall be worn longer and so loose-fitting as to hide all suggestions of curves. Maybe so, but history goes to prove that it all depends.

Miss Robb, who has died in Edinburgh at the age of 94, has been a naval pensioner for 93 years. She was the posthumous child of Capt. Robb of the royal navy, and was put on the state pension roll at birth.

When the new racetrack is estaband in the air doubtless the enterising gentlemen who affect checkad suits will build a commodious oon and establish a poolroom on beyond the three-mile limit to to books on the races.

The city council of Lexington, Ky. passed an ordinence forbidding s to sleep all day and bark all ht. As the penalty for violation is the regulation is not as foolish the two mix. at looks.

LITTLE POINTS THAT HELP II SELLING GOODS.

SE READY FOR OPPORTUNITY

Let the Public Know What You Have to Sell-Never Stop Pushing-A Hint for the Clerics.

How often you hear one bu man say of another who has been suc-

Business men who have achieved

thing else to a man is that determination of character known as pluck, and an enthusiastic confidence that he will

To persevere against great odds. face of almost impossibilities, it reimpulse

To cultivate pluck one must encour age steadfastness of purpose. When a thing is begun it should be fin-

The trouble with most of us is not

so much that we have a hard row to hoe but that we dislike hoeing. Opportunity knocks once-and often dozen times-at every door, but you have no kick against the fates if rut, boss doesn't appreciate your ef-Opportunity knocks, finds you lost in forts. Interest in your business wear-

return. Bacon said: "The mold of a man's fortune is in his own hands."

All men cannot be captains of industry. All men cannot succeed phenom- there" unless they're pushed. enally. All men, it seems, cannot sucmake an effort to succeed.

willing to sink to the bottom. If we me-up job-hunting is to some people.

Columbus Journal FOR THE MERCHANT time most businesses, but mine is different." The digriff sold him out, and ferent." The sheriff sold him out, and now he works for his successor, who does advertise.

> The secret of most successes lies in the man rather than in the method. Making people want the goods is after all, about as near the secret of it as there comes to being any secret. Make the public want what you have to sell and the sale is half made. Epitaph of a failure: "He worked overtime dodging work."

That Man with the Overalle. When the man with the overalls comes into your store don't turn cessful: "Ain't he lucky?" Luck has around and take your time to wait on nothing to do with anyone's success. him. Don't snub the man with the overalls in order to wait upon some Pluck and enthusiasm are the pow- elite of your town-that is, if the overers which make the winner. With all man came into your store first. these two qualities, which are in. Your overall man usually stands by variably found together, a man will the home town. He works in the shops, in the stock yards, in the factories and in the mills. iHs dollar is greatness in their line are those who just as good as the dollar given to possess an abundance of enthus you by the man who tries to put on all kinds of airs in your town. The

A possession that is better than any. old American eagle on the silver dollar given to you by the man attired in overalls counts for just as much and screams just as hard as the bird on the dollar turned over by the man who belongs to the "upper tens." Beand to make a victorious fight in the sides, if the man in the overalls wants credit until Saturday night or until quires fluck which is not governed by the first of the month, you'll stand to win to get the cash from him when he says he'll pay you. Don't give him the marble heart. You want his trade. He needs dry goods and gro-

Stuck in a rut, are you? Same old a pipe dream and turns away never to ing thin at the edges? Eh? Thought so! Well, what are you waiting for? You know nothing really comes to the fellow who waits, except the "push." Some people never

ceries, and he will spend his money

Business Sickness a Common Com-

with you if you treat him right.

If you're sick of your job you're doceed even moderately, but all men can ing yourself and your boss a bad turn by hanging on. Start looking around We must not stop striving to reach for another job-that'll keep your a higher and better place until we are mind liquid. Wonderful what a pick-



Turn to and bury the mail-order house monopoly under the sod of local prosperity. You can do it by spending your money with the local merchants. If you give them an opportunity they will treat you fairly, and they, like your-self, represent the interests of the home town.

simply expect to float and not try to If you get "turned down" two or three swim we might just as well quit. It times you'll begin to think what small would be well for us to keep as a potatoes you really are after all, and motto before us: "Perseverance and that's good tonic for business sickness pluck conquer all things," for it bears close relationship to the subject chosen. If we regarded the little opportunities in life more seriously and made the most use of them we would be better able to master the golden opportunities.

Let It Be Known.

You may know that you have the best assorted stock in town, but the public will not know it unless you tell interest in his job. He wouldn't get them about it; they are not clairfoy. the "know how" if he did. ants. First use the newspapers liberally, then circulars, personal letters, ness is when you get the proper spirit. talk to them when you can catch them Some men obtain more genuine nleasgrowers, so the typical Thuringian is in your store, at their homes—any- ure from business than they do from bear in mind about advertising is that study it—soak yourself in it, and imait is as wide as human nature in its gine it's play.

success, and without it the business you couldn't be kept out of it with a shawi, she exclaimed, "What shall I world would be minus its dynamo of pickax.

Push All the Time.

If it pays to push when business is good, it pays to push when business is

If it pays to push when business is pad, it pays to push when business is If it pays to push at all, it pays to

push all the time. Therefore, don't let it die. When everything is coming your

way, push to make it come the faster. When everything is going the other weeks ago the socialists developed sur-way, push to make it come back to prising strength, and, consistent with

Push all the time and you'll feel the better for it, and make more

It takes hard thinking and hard work to increase business in the face of strong competition. But the busiaess is there, and somebody will get it -you or your neighbor, or perhaps your competitor in the next town.

Which shall it be? Help your employes increase your

Be Business Through A joke is a joke, but business is no joke, and it is mighty hard to make

A man once said. "It nave to adve

-the first sign of recovery, in fact. Your present job will, maybe, acquire a fresh interest to you, and yow'll come at it again like a two-year-

If you were born with a square chin and the normal amount of gray matter you'll probably want to get ahead of the procession. There is only one sure way, and that is "know how." A fellow with "know how" never loses

It's marvelous how interesting busi-

You won't have to imagine long, and Advertising is the mighty engine of when you've got the spirit of the game Shiveling in her lace bonnet and

> Women as Lawmakers. congress. What do you think of it? sine. Not in any little congress of women's clubs or anything of that sort, but in

the lawmaking body of a nation. Not one in ten thousand people in this quarter of the globe know this is a fact, although there is really no reason why they should not know it. These women have won congressional honors and assumed the duties of lawmakers in Finland. At the election held in that country only a couple of their pretensions, they nominated number of women for congressional

to do the same thing. When the ballots were counted it was found that 19 women had been elected, nine of them socialists. They have taken their seats and promise to make good lawmakers. To fully appreciate the importance of this it must be borne in mind that never before have women or a woman been elected to the national lawmaking body of any

seats. This forced the other parties

country.-Woman's National Daily. Millions in Line of Shipping There is about \$100,000,000 invested in transatiantic passenger boats steaming from New York bay.

AT A WAYSIDE HOSTELRY. Darky Servitor Most Obliging Under

A traveling man stopped recently at a little country hamlet some miles from a Texas city to sell a merchant Mil of goods. There was only one hotel in the place, and this had an unsavory reputation. He had only one night to stay, however, so he coned to make the best of a had bar-

He went to his room early, and feeling the need of some hot fater to remove the stains of his Jurney, cast his eye about the vall for an electric button, which, si course, was cuous by its steence.

He happened to think that he had seen a negro " .rter below, and, sticking his heaf out of the door, he yelled

"Hey, you black rascal, come

"Yas'r, yas'r, I's comin'." was the quick response, and a moment later the old darkey appeared before the drummer, bowing obsequiously, cap in

"I want some hot water, and I want it quick," said the drummer. "I's pow'ful sorry, boss, pow'ful sorry," replied the negro, his voice trembling. "We ain't got no hot watah, but I kin hot yuh some."

PURIFIED LIFE INSURANCE.

Benefits from New Law, Which Remains Substantially Unchanged.

Through the influence of Gov. Hughes, the New York Legislature decided to make no radical changes in the new insurance law. It was pointed out by Gov. Hughes that the New York law has already accomplished widespread reforms, with proportionate benefits to policyholders, and that it should be given a thorough trial before any amendments were seriously considered. It is estimated that the cost of the mismanagement of the past did not average more than 20 cents to each policyholder, while the benefits to present and future policyholders will amount to many times more and be cumulative besides. The speed craze of the big companies and the excessive cost of securing new business was the most extravagant evil of the old managements. Under the new regime the cost of new business has already been greatly reduced, along

with other economies. The showing made by the Equitable Life Assurance Society in its report for 1906 was a strong argument against meddling with the new law. besides an increase in the income from the Society's assets amounting to as much more. The ratios of the Equitable's total expenses to its total income was 19.42% in 1904, 17.38% in 1905, and only 14.48% in 1906. The dividends paid to Equitable policyholders in 1906 amounted to \$7,289,734. which was an increase of more than 9% over 1905.

While the Equitable made a better showing than any other big company, all reported radical economies and under such conditions the Legislature wisely decided to leave the law substantially as it stands.

His Idea of a Good Time. The retired contractor sighed as he got into his dress suit and thought of the elaborate dinner and the opera that were to come.

"Some day," he said, "Til git real desp'rit, an' then do you know what "Something terrible, no doubt," re-

plied his ambitious wife. "I suppose it wouldn't look well in print," he admitted, "but I can't help that. What I'll do will be to throw away these high-priced cigars, put on some old clothes, go out an' come in by the back way an' smoke a quarter pound of cut-up chewin' tobacco in a cob pipe while I'm talkin' things over with the coachman in the barn."-The

Prizes for Tanned Faces. With the object of encouraging the ounils of the Farnham grammar school to spend their recent holiday in the open air as much as possible, the Rev. S. Priestley, the head-master, offered a prize to the boy who returned to school with the brownest face. On the pupils reassembling for the summer term 12 were picked out as being the most tanned, and it was announced that the judges had awarded the prize

It is understood that Foster declines to divulge to the other boys the secret of his preparation, if any.-London Quaker Wit. A Quaker riding in a carriage with fashionable woman decked with a profusion of jewelry, as a substitute, perhaps, for her scantiness of clothes, heard her complaining of the cold.

to Foster, the captain of the school.

do to get warm?" "I really don't know," replied the Quaker solemnly, "unless thou put on Nineteen women holding seats in another breastpin."-Sunday Maga-

WENT TO TEA

And It Wound Her Bobbin.

Tes drinking frequently affects people as badly as coffee. A lady in Salisbury, Md., says that she was compelled to abandon the use of coffee a good many years ago, because it threatened to ruin her health and that

no food seemed to agree with her. She further says: "As this time I was induced to take up the famous food drink, Postum, and was so much pleased with the results that I have never been without it since. I commenced to improve at once, regained my twenty-five pounds of fiesh and went some beyond my usual weight. "I know Postum to be good, pure,

and healthful, and there never was an article, and never will be. I believe, that does so surely take the place of coffee, as Pestum Food Coffee. The beauty of it all is that it is satisfying and wonderfully nourishing. I feel as If I could not sing its praises too loud." Read "The Road to Wellville," in page. "There's a Reason."

PUDDING THAT WILL KEEP. Bavory and Cheap Dessert Ready to Serve at Any Time.

One-half cup beef suet chopped fine, one and one-half cups seeded raisins, one cup New Orleans molasses, one cup milk, three cups flour, one-half easpoon soda dissolved in warm water; beat the molasses and soda water well: add milk snet raising then flour. Put in an airtight vessel and set in boiling water to steam four hours. Sauce for same.—One pint water thickened with two tablespoons cornstarch, one-half teaspoon cinna mon, half cup sugar: just a little nutmeg and alispice, juice of one lemon, little grated rind, whisky to taste; boil and serve hot. When done and turned out on a plate it resembles fruit cake. Slice as much as you want in thin slices and put the remaining portion away. Turn a granite cooking vessel over it to keep it moist, and it will keep a long time. When you want to serve it again cut as much as you need and warm it by steaming in closed vessel.

HAVE THE HOME ORIGINAL

Ideal Abiding Place Carries Stamp of

Individuality. The surest way of making the home distinctive is to do all we can ourselves, and stamp it with our own

individuality. Never copy other people's ideas of comfort and decoration, but employ your own talents and experience to the best advantage by carrying out original designs and schemes. Don't

copy; originate. If you can't afford to buy a new parlor table on the installment plan, you may buy a cheap table, and cover it with pretty chintz and muslin very reasonably indeed; and if the cover ing matches the wall paper, the success of the venture will be doubly

All husbands appreciate the efforts of wives to make the home pretty. bright, and dainty, and as they are mortal, and do not possess inexhaustible purses, it will please them still more when they hear it is all "home-made."

Swiss Curtains.

A wretty way to finish white swiss curtains for summer use is to edge them down the fronts and along the bottoms with narrow linen or cotton lace. It is not fulled in, but stitched on flat by machine. Curtains of swiss never should fall below the window sill, and, when edged with lace, may In the Equitable alone there was a have a hem an inch or more wide on out of the way. saving of over \$2,000,000 in expenses, | the fronts and bottoms, with the lace sewn to the edge. This finish is far more durable and neat than ruffling the material on, and the expense is about the same, since lace may be bought for from three to five cents a yard. Overdraperies of cretonne also may be finished at the edges with lace, and this will tend to make them hang better, as the stitching and extra weight of the lace make the edge firm.

Brown Sauce.

Two ounces of butter, two pounds of beef, two onions, a quarter of a pound of lean bacon, two cloves, one bay 'leaf, pepper, salt and two quarts of water.

Put two ounces of butter in the bottom of a stewpan, with the bacon cut into small bits and the beef into very thin slices, with two small onlone, a little pepper, salt, cloves, bay leaf and a little water, just enough to keep it from burning; stir over the fire for ten or 12 minutes, then let it simmer until it looks brown and rich; fill up the stewpan with two quarts of water and when boiling draw it to the side of the range, skim off all the fat and allow to simmer slowly for an hour and a

To Can String Beans.

The beans must be young and newly gathered. If toughened by long-keeping or if old and stringy, they are not available for our purpose. With a sharp knife remove the strings from both sides of the beans. As you do this let the prepared beans fall into ice cold water. Now cut them into inch lengths, still dropping the bits into water. Put over the fire covered with cold water, slightly salted and peppered. Boil until soft, but not broken. Transfer to heated jars, cover with boiling salted water from the kettle and seal.

Souce for Roast Meats.

A quarter of a pint of water, a sprig of parsley, the juice of one lemon, pepper, salt and one ounce and a half of butter.

Put the butter into a stewnan with a sprig of parsley, chopped fine; the juice of one lemon, strained; season with pepper and salt and a quarter of a pint of water; set it over the fire for about ten minutes until hot or just on the boil, and serve with reast meat.

Gingerbread. One cupful of molasses, one-half

cup of butter, one-half cupful of brown sugar, two eggs, one and one-half teaspoonfuls of soda dissolved in one cupful of hot water, one teaspoonful each of ginger and cinnamon, three cupfuls of flour. One cupful of chopped raisins and citron may be added if desired. Bake in well-greased pan in moderate

Monument to a Bull. Dan R. Hanna, son of the late sens

tor, is about to erect a costly monu ment of gray granite at his Cottage Hill farm, Ravenna, to the memory of Bapton Diamond, an imported bull empty egg shells. It is said the shells that was the pride of his famous short | are large, well-shaped and resemble | roast will be burned before the inteat leading stock shows in the coun-

Washing Berries.

Take an ordinary tin milk pan, a hammer, and nail and punch holes all over the sottom. Put in your berries. let the water run over them in the sink, and all the mand and dirt will wash right through those holes. Put in holes from inside of pan, so that it will stand a little way from the floor of sink.

No Right to Wear Them. fused to allow the girls to wear caps and gowns, which he says are wholly wreng in schools below the college



A good grindstone will save a hear of time on the farm. Th spruce tree needs no cultivation

after planting. Sow rape with spring grain so as

to make pasture after the grain is off.

Lime and sulphur is said to check pear blight under some conditions.

Don't forget that the early cultiva-

October. Corn you be there?

ion of the corn is the most important. The farmer must keep read up on

Be a first-rate farmer. To be such requires the use of brains and brawn, but it pays.

Land which is soaked with stagnant water will not raise good crops. Drain will save many an annoying delay. it if you would use it.

Remember the best kind of a pull is the one which comes from hard muscles and a busy brain.

Save the pea straw for the sheep as they prefer it to all other fodders save perhaps that of clover hay.

Don't forget that noultry like skim

give a good return in increased egg excellent appetites and they get away Avoid dust in the barn at milking

the necessity of using a high-grade at night. boar in breeding. That is if the herd

is to be built up. The shrinkage of corn in the corn crib is considerable during a season, and hence the holding for a higher price is often a questionable policy.

Give good care to the young chicks. Disease and vermine are more easily prevented than fighting them after neglect has caused the flock to fall a prey to them.

good crop production than any other one thing. Keep at it. Put in a lick whenever you can and the harvest will reward you.

According to decision by the agricultural department all cheese made would a new one and with the work from skim milk must be labeled as skim milk cheese before offered for sale in the markets.

Crown gall may be easily conveyed from tree to tree by the saw or knife which has been used to cut it out of the diseased tree. The knife should be disinfected after each use.

Sterilized skim milk is better for the calf than unsterilized according to investigations by Prof. Otis, of Wisconsin. He found that there was less tendency to scours and fewer "off feed" days.

Integrity is a great factor in the heed it. work on the farm. The farmer cannot deal deceitfully with his soil or his stock without having it react upon him. Good, honest, faithful work is the only kind that will bring results.

One advantage of planting potatoes planter is able to see so much better to do night work. If not plant in the one who never dreamed that he was day time without reference to the loaded.

Kindness is the first requisite in the breaking of a colt. Why should you go at the nervous animal haman indifferent quality of animal, but the "breaking" is necessary? Be sure the colt understands what you want and then gently but firmly enforce your commands.

your plans for rotation of crops this they gave 564 pounds or a gain of 110 year? Didn't think far enough ahead pounds. and so the old routine was followed? Start now and plan for a better rotation next year. Study to find which parts of the farm need fertility the most and put those parts into pasture temperature of the oven, for the or meadow as soon as possible.

have a white Wyandotte hen that lays neither yolk nor white matter. The hen lays one such egg each day. Empty-headed farming is a feature in some localities, and perhaps this hen is emulating the example of its owner.

of age" shall be sold.

Promote the cows to the butchering en who do not come up to the avergo yield of the herd.

Seeing is believing, is an old saying, but just remember that the eyes are not always to be trusted.

Meadowbrook farm notes are a good appetizer, but some good farm journal should be read in addition.

Buckwheat honey is thin and for this reason should be stored in a warm room for awhile to evaporate.

stunted and her future unefulness in-Because of the high price of beeswax the production of that commo

is of far more importance than it

Let the helfer get her growth before

breeding. If you do not she will be

Air the stables before milking, even in the coldest weather of winter, but save the cleaning up until after the milk is safe in the dairy room.

It requires skill in handling the farm team to get the most out of it. Study to know your horses, and the The corn exposition at Chicago in easiest methods of handling them.

> Experiments by the Purdue (Ind.) experiment station shows that the hogs following steers which are fed ear corn and clover hay, make the greatest gains.

Any thing which excites the cow disturbs the milk-making functions. farm topics if he would be progres- Never permit hard driving, abuse, loud talking or anything which will disturb the herd.

Go over at least once a week the farm implements which are in use and make sure that the bolts are tight. A little forthought and care

The bee keeper should make it a point to study up clover culture, for there is nothing finer than clover honey, and it is said that some of the finest clovers are unknown in this

country. The poultry raiser should stop and consider that many a Thanksgiving dinner goes down the wrong throats in milk as well as the hogs, and they the spring, for the lice and mites have with many a young chick.

To dock the lambs tie a cord tightly time. Never handle bedding or hay around the tail and clip off with a pair at such time. Wait until milking is of sharp pruning shears. Leave the tail about an inch long. Cover the The poorer the sows the greater is lated vaseline and remove the cord

A good boar may cost more than mer and tongs thinking that a literal few dollars difference in price will be more than repaid in one season's breeding. Penny wise and pound

foolish will ruin any stockman. China's representative at Washington has asked our government for seeds and samples of every variety of plant of recognized importance raised in this country. A compliment to American agriculture and a sure-Cultivation has more to do with enough indication that China is wak-

> The old cultivator which will only half do the work had better be cast aside and a new one secured. It takes more labor to use the old than it half done how can good results be

> Stock feeders have learned that what is called a balanced ration is necessary to obtain the best results. One-sided foods will always produce one-sided results, and that on the wrong side.

> It would hardly seem necessary to say that the hand separator needs washing every time it is used, and yet there is so much carelessness creeps into the dairy sometimes and things are just let go, that we feel that we must drop a reminder. Now

Like the unloaded gun its the gentle bull that is dangerous. The bull known to be dangerous is watched and extra precautions are taken to see that he does not get the opportunity of doing harm, but the gentle bull has in the time of the full moon is that the all kinds of opportunities of doing harm and some day he takes the noin doing his work. That is, if he wants tion with disastrous results to the

Why do you feed salt to your cows? The Mississippi experiment station has made a practical test of the question, which shows conclusively that salt is beneficial. Three cows were kept without salt for a period of four weeks. During the last two weeks a record of their milk production was kept and they gave 454 pounds. They were then given their usual allowance How did you come out in laying of salt and in the following two weeks

In roasting meat the housewife should remember that the smaller the piece of meat the higher should be the quicker the exterior coagulates the more the meat jalces are prevented A Maryland farmer is reported to from drying up. With larger roasts. however, the ten perature of the oven must be modified or the exterior of the ry egg, but they contain rior is heated through. In broiling, this same principle holds-an intensely hot fire is to be desired.

Farmers are realizing more and more the friend they have in cement. The various cement mixtures are as follows: Rich Mixture-One part English municipalities are con- Portland cement, 2 parts of clean. cerned about the milk supply, as well coarse sand, 4 parts of crushed rock as are the large American cities. This is used for floors, fence posts. The excessive infant mortality is etc. Medium Mixture-1, 24, 5 parts charged to bad milk, and a bill has (respectively of cement, sand and been introduced in parliament provid- crushed rock). This mixture is used ing for the establishment in cities of for walks, thin walls, etc. Ordinary 54,000 or over of municipal milk Mixture-1, 3, 6, for heavy walls. depots. A clause of the bill directs piers, abutments, etc. Lean Mixture that "milk specially prepared for con- -1, 4, 8, for footings and in places samption by infants under two years where volume and not great strength in needed.