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## To the Ladies：



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Don＇t let your grocer sell you a 12 oz ． package of laundry starch for 10 cents when you can get 16 oz ．of the very best starch made for the same price．One－third more starch for the same money．

## To the Dealers：

GO SLOW－In placing orders for 12－o．Launary Starch．You won＇t be able
to sell 12 ounces for 10 cents while your com－
DEPIANCE STARCH IS TEE BCCEST－ DEFIANCE STARCM IS TIE BICGEST－ tarch，and one－third more of it，than is con－ Having adopted every idea in the manu－ has made possible，we offer Defiance Starch， with every confidence in giving satisfaction． satisfied with the prevalent custom of get－
ting 5 c ．worth of starch and 5 c ．worth of some useless thing，when they want 10 c ．
worth of stareh．We give no premiums with Defiance Stareh，relying on＂fiality and f getting business．You take no chances n pushing this article，we give an absolute
guarantee with every package sold， T2 PACKACES IN A CABE． that a customer claims to be unsatisfactory in any way．We have made arrangements to advertise it McCord－Brady Co．，Omaha． Paxton \＆Gallagher H．P．Lau Co．，
Hargeaves Bros．． Grainger Bros．，



