

You have closed the pages of yesterday, live for today, and today build the foundation of tomorrow.

I Can Show You How to Make Big Money How to Build Your Foundation

I WANT to show you how you can make your brains work and earn for you money. Through my scientific instruction hundreds of young men—farm hands and clerks—have been enabled to reap immense profits from their labors. You can do as well. Your chance is as good as theirs was. This is the age of real estate investments.

No matter where you are located I will teach you how and make you my special representative. Write today for my free book, "The Real Estate Business and its Opportunities," telling how to start a successful real estate business. This book contains letters from many who have started without money or experience and have made a success without help. Ask for the book NOW—TODAY. We incorporate all the best modern methods.

Included in this package will be a pamphlet—telling what my settlers have accomplished—by scientific and intensive farming on their 10, 20, 40 and 160 acre farm homes on Copita Prairie. When you get this information which contains the facts—as to THE OPPORTUNITY I AM OFFERING YOU—to make money with me, I will take my chances as to whether you will say "Hurd is Wrong," or "Hurd is Right," as it won't interfere with our feelings or friendship, neither will you be under one cent of obligation to me if you never enroll for my instructions or if you never write to me again.

My six weeks course of lessons and lectures will teach you every branch of the business including salesmanship. I want you to know about our splendid plan and our co-operation that co-operates. If you are ambitious and want to engage in the best profitable business on earth, fill out the coupon and send for my free book—As a farmer boy I started without capital. I have started hundreds of others the same way who are now successful.

A practical business training that is not taught in the schools and colleges of today. Every young man should have this course of instructions even if he never intends to engage in the business.

THE PROOF

"I have gained much knowledge of the business by taking the course, and I know others can do the same. My money which I paid for it was well invested."
E. V. SCHROEDER, Lebanon, Kansas.

"I cannot estimate the great benefit I have received and will continue to receive, and I appreciate the honesty manifested and the kindness shown your pupils."
MRS. KIZZIE G. SNYDER, Cheyenne, Oklahoma.

"A good investment for anyone to take up, whether they intend to go in the real estate business or not."
F. M. FRAZIER, Cisco, Utah.

"I have gained a great deal of valuable information and if I avail myself of the instructions I will make thousands of dollars."
J. R. CARROTHERS, State Manager, Rand McNally Co., Lincoln, Neb.

"The general knowledge which you give is well worth the cost of anyone, and I heartily recommend your school of instruction to anyone who wishes to gain good practical information."
GEO. W. HERRINGTON, Delta, Idaho.

"My opinion of your lessons, all the way through, is that I don't think they could be beaten, they make everything plain from start to finish."
J. KEELY, Union, Oklahoma.

"I stand ready to recommend your course to anyone at any time I may have an opportunity to do so."
GEO. F. LEESEBERG, Baldwin, N. D.

"Your first lesson is certainly an eye opener as it contains the elementary principles necessary to a beginner in the business."
THOS. P. BRANKIN, M. D. V., Joliet, Ill.

"The advice and instructions given by the President in his supplementary letters which accompany each lesson I think are worth the price of the course."
MAC COLLIER, Marshall, Ark.

We have 2,000 indorsements from others who have taken our course, hundreds of whom have since made a phenomenal success of the Real Estate Business.

AS TO OUR RELIABILITY WE REFER BY PERMISSION TO THE FOLLOWING
GATE CITY NATIONAL BANK, Kansas City, Mo.
FALFURIAS STATE BANK, Falfurias, Texas.
FIRST NATIONAL BANK, Eagle Lake, Texas.
WE ALSO REFER YOU TO ANY COMMERCIAL AGENCY OR ANY LEADING BUSINESS HOUSE IN KANSAS CITY.
We will send you letters and affidavits for the asking that will establish your confidence in me and my company.

I KNOW that every natural man has the ability—give me the opportunity and I will develop your talents in the real estate business. I will show you that opportunities for success are almost without number. I will undertake to qualify you and to pick out the opening. Master my teachings and your rewards will be proportionate to your efforts. Never in the history of the world have the chances for achievement been so great as they are today.

Now just a minute while I give you a few facts. Perhaps many of the readers of this paper know me already, but to those who do not, I want to say that I have been doing a national and international Real Estate and Emigration business out of Kansas City and Chicago for over twenty years.

My co-operative organization is the greatest of its kind in the world—made so by my special representatives in all parts of the United States, Canada and Mexico.

I have built up many communities in the western countries. I am familiar with the immense opportunities that our Western States and Central West still hold in store for the rising generation of our nation. Of the enterprise in which I have been engaged I am now building the biggest one of all. I am in position to render a service to many of the young men of my country. Will you be one of them—one of the first to act? Let my program act as a Pathfinder to your success. Fill out coupon and mail it to me today.

CUT THIS OUT AND MAIL IT TODAY.
GRAY REALTY COMPANY, Date
569 Dwight Bldg., Kansas City, Mo.
Gentlemen:—Kindly send me your Free Book and Literature about your co-operative course of instruction. This is to be sent to me without any cost whatever and without any obligation on me of any kind.
Name
City
R. R. State

SOUNDS INTERESTING, DOESN'T IT? Don't you often get tired and disgusted, working as hard as you do with such little chance of advancement, and what do you get for it?—JUST A LIVING—Now, isn't this true? I say I CAN SHOW you how to branch out, start a business of your own, with practically no capital, and make a big success. Just get the red blood in your veins to moving and go after it tooth and nail—It is your opportunity—just what you have been looking for. TODAY it is yours—yes YOURS. You know as well as I do that this is the age of real estate. People are realizing more and more forcibly every minute that real estate will never be any cheaper, it is going higher and higher and making men rich—You know these to be facts, you see the shrewd men of your locality buying real estate. You can't show me a man who has no ambition and is satisfied with his present condition who ever achieved success. If I had been doing working in a factory in Monmouth, Illinois, I would be there now. The discontent with what you are doing now, and the ambition, grit and determination to accomplish more is what brings success, and the time to start and build your foundation to success is RIGHT NOW.

HERBERT HURD, PRESIDENT, KANSAS CITY, MISSOURI

GRAY REALTY CO.

Real Estate Transfers.
Transfers of real estate for the past week. Compiled by Madison County Abstract & Guarantee Company. Office with Mapes & Hazen.
Andrew Ranklev to Nettie S. West-rop, warranty deed, \$4,500, lot 7 and the s½ lot 6, block 9, Durland's First addition to Norfolk.
Jeremiah Long to William E. Haight, warranty deed, \$11,500, n½ s½ lot 4 and s½ nw¼ 8-22-1.
Mary E. McKibbin to Jackson W. McKibbin, warranty deed, \$1,600, e¼ w½ ne¼ 22-24-2.
N. A. Rainbolt to Dor Comfort, warranty deed, \$3,000, nw¼ 14-23-1.
C. C. Allberry to Anna Wanthu, warranty deed, \$1,000, lots 1, 2, 3, 4, 5, 11, 12, 13 and 14, block 2, Day's addition, Battle Creek.
Henry R. Lyman to Ferdinand Wisch, warranty deed, \$24,000, e½ 17-23-3.
Lucy Henderson to Edward Uecker, warranty deed, \$19,416, part of w½ of w½ 2-24-2 and ne¼ sw¼ and n½ ne¼ 36-24-1.
Edward Uecker to Lucy Henderson, warranty deed, \$11,880, se¼ 5-24-1.
Isaiah Lightner to Esther L. Matson, warranty deed, \$550, lot 9 and w½ lot 8, block 90, F. W. Barnes Fifth addition, Madison.
Sarah Ann Goodwin to George M. Lewis, warranty deed, \$9,875, ne¼ 18-22-1.
Swan Monson to Jacob D. Gabelman, warranty deed, \$12,000, n½ ne¼ se¼ ne¼ and ne¼ se¼ 2-21-4.
Frederick Pike to S. W. Switzer, warranty deed, \$16,800, se¼ and ne½ ne¼ 34-22-4.
Martha Cleavinger to Theodore Knudson, warranty deed, \$350, lot 5, block 16, R. R. addition, Newman Grove.
Lillian D. Garver to Robert P. Pearson, warranty deed, \$11,200, se¼ 5-21-4.
Robert P. Pearson to Joseph Du-hacek, warranty deed, \$12,000, se¼ 5-21-4.
Lyman P. Sutley to Robert S. Pugh, warranty deed, \$12,000, e½ 3-23-4.
Oscar Gustafson to Frans T. Oberg, warranty deed, \$6,400, e½ ne¼ 22-21-4.
Jacob Maurer to John Maurer, warranty deed, \$10, w½ sw¼ 35-21-2.
Jack Koeningstein to Fred Schwede, quit claim deed, lots 1 and 2, block 3, Pasewalk's Fourth addition, Norfolk.
T. E. Odiorne to Isaac Powers, quit claim deed, \$1, lot 7, block 1, Gardner & Braasch addition, Norfolk.
T. E. Odiorne to Isaac Powers, warranty deed, \$386, lot 6, block 1, Gardner & Braasch addition, Norfolk.
William H. Pratt to Gustav Schlueter, warranty deed, \$20,000, nw¼ and part sw¼ 30-24-3.
T. D. Wells to Rudolph Kerbel, warranty deed, \$800, lots 5 and 6, block 3, North addition, Madison.
John H. Garrett to M. C. Garrett, warranty deed, \$5,400, part nw¼ 32-22-1.
Martha A. McMillan to Gustav Schwede, warranty deed, \$3,100, lot 12, block 4, Subdivision, Durland's ad-

dition, Norfolk.
Emma Kraft to Ernest F. Ott, warranty deed, \$12,000, sw¼ 3-23-4.
James H. Colgrove to Louis M. Weltz, warranty deed, \$2,100, part ne¼ 25-24-4.
Albert De Groot to Sarah F. Nahnstedt, warranty deed, \$3,100, w½ se¼ 13-22-1.
Marion F. Thomas to Laura M. Thomas, warranty deed, \$2, lots 2 and 3, block 11, Bauch's addition, Madison.
R. C. Miles to Arthur M. Berg, warranty deed, \$12,500, sw¼ 12-22-4.
James H. Morriek to G. E. Thompson, warranty deed, \$1, ½ int., lots 7, 9 and 10, block 19, R. R. addition, Newman Grove.
Hattie A. Lenser to F. R. Lenser, warranty deed, \$240, lot 3, block 1, C. S. Hayes' addition, Norfolk.
Mary M. Wells to Susan A. Makelin, warranty deed, \$3,500, w½ lots 6 and 7, block 36, Clark addition, Madison.
Andrew J. Durland to Alex Morrison, warranty deed, \$250, lot 3, block 14, Subdivision, Durland's First addition, Norfolk.
Anton Wyland to Isaac Garrett, warranty deed, \$7,000, part se¼ 31-21-1.
R. Broecker to James E. Miles, warranty deed, \$12,000, lots 9 and 10, block 2, Mathewson's addition, Norfolk.
Theodore Knudson to George A. Whitcher, warranty deed, \$2,450, lots 13 and 16, block 2, Hauges' addition, Newman Grove.
Charles H. Hanks to Louis C. Ruegge, warranty deed, \$1,500, lot 15, block 6, Kimball & Blair addition, Tilden.
Henry Henrickson to Bertina Field, warranty deed, \$1,450, part of lot 3, block 24, R. R. addition, Newman Grove.
Hans J. Hansen to Henry Henrickson, warranty deed, \$1, part of lot 3, block 24, R. R. addition, Newman Grove.
FRIDAY FACTS.
M. Brush was at Madison.
Ira Hamilton was at Hoskins.
M. C. Hazen went to Madison.
John Herzen went to Madison.
E. P. Weatherly went to Madison.
Arthur Popstein of Madison was in the city.
H. S. Thorpe was at Foster on business.
City Attorney H. F. Barnhart returned from Pierce.
E. D. Maherling of Kearney is in the city on business.
Miss Ricka Gettinger is at Tarkio, Mo., visiting with friends.
Constable John Flynn is in Gregory county, S. D., on business.
Miss Mina Pierre of Wisner is visiting Miss Harriett Mather this week.
Mrs. E. M. Huntington went to Fort Dodge, Ia., for a week's visit with her sister.
Charles and Donald Bridge are home from Culver military academy for Easter vacation.
Miss Edith Feyerherm of the county treasurer's office of Stanton was in the city calling on friends.
Mrs. M. K. Sargent of Brockton,

Wis., is a guest of Mrs. N. A. Rainbolt. Mrs. Sargent and Mrs. Rainbolt were playmates in childhood and had not seen each other for thirty years.
Born, to Mr. and Mrs. Pearl Barret, a son.
Born, to Mr. and Mrs. L. H. Lederer, a daughter.
Miss Lizzie Schram has accepted a position with the A. L. Killian company.
R. Blatt is loading a car with his household effects and will move to Carter, S. D., in a few days.
Many dead chickens are found on the roads leading into Norfolk from the country. The cause is not known.
Miss Mattie Lease, while working with a mangle at the Norfolk steam laundry, burned the fingers of her right hand.
The Teske case was withdrawn from trial at Madison Friday. It was believed the jury would be dismissed by Saturday noon.
Ten thousand dollars in round figures was received by five farmers living near Norfolk Friday for the returns on hogs and cattle which they sold at South Omaha this week.
J. W. Ransom has purchased the half interest of the A. H. Kiesau furniture store from A. Ranklev. Mr. Ransom, who is secretary of the company, will probably sell his interest to Mr. Kiesau in a short time, it is said.
An important meeting of the Norfolk lodge, A. O. U. W., will be held next Tuesday night for the purpose of voting on the proposition to annex Colorado and some other states to this jurisdiction. All members are urged to attend.
B. L. Wanzer, an old county charge, died at the hospital for insane from old age yesterday. Attempts by the superintendent to get in touch with relatives of Mr. Wanzer have been fruitless and the remains will probably be interred here.
Councilman E. E. Coleman returned from California, where he had spent nearly a month. Mr. Coleman left Norfolk a sick man, but has completely recovered his health. At Orange, Calif., Mr. Coleman visited with Robert and Oscar Johnson.
Ira M. Hamilton was deputized as constable by Justice Eiseley to execute an attachment on the photograph supplies of F. Perry, who is charged with leaving the city without paying his board bill to Mrs. Florence Ruxton. The photograph outfit is valued at \$135.
M. Krueger, a laborer believed to be demented, was found by Officer Livingston turning switches in the Northwestern railroad yards at the Junction. He was brought before Justice Eiseley and will probably be bound over to the district court. Krueger was arrested a few days ago by Livingston for vagrancy.
Charles Beiersdorf received a clear deed for 1,000 acres of land in Mathew county, Oregon, which cost him just 20 cents per acre, a total of \$200. Mr. Beiersdorf drew the highest number

in the land lottery of the Oregon Valley Land company some time ago. The land, according to Mr. Beiersdorf, can probably be all cultivated. It has a river running through one corner of it and has a rich productive soil.
A. W. Finkhouse, who had just returned from Page, where he has been looking after his farm, reports many thousand bushels of corn still unpicked in the fields, with many high drifts of snow still handicapping farmers from getting their corn into their cribs. Some of the farmers during the warm weather have not attempted to pick corn, expecting a colder wave soon. Those who have been lucky enough to get all their corn in are beginning to plow their fields.
Miss Pattie McBride, former manager of the Western Union Telegraph office at Hamburg, Ia., is in the city to take charge of the local telegraph office during the absence of E. J. Townley, present manager, who goes to Concordia, Kan., to relieve the manager there for a few weeks. Miss McBride is well known in telegraph circles, having held down some very important positions as telegrapher with the Western Union company. She is an expert telegrapher.
Captain A. C. Logan of Center, ex-county judge of Knox county, was in the city on business. "I see you are going to pave at Norfolk," said the captain to a Norfolk friend on the train, while enroute to Norfolk. "That will be a big thing for Norfolk. It will add very greatly to property and help the appearance of the town. I am always willing to pay taxes when it's for the public improvement, and when I know, as everyone else must know, that it's for the enhancement of the value of property. I think no town of the size of Norfolk can afford to neglect such internal improvements as paving. I always liked Norfolk and maybe I will become a resident of that city soon." Captain Logan, it is said, owns some valuable real estate here.
Governor Shallenberger is the most logical governor for the state of Nebraska, according to the decision of a debate between Dr. O. R. Meredith and George R. Desmond, two members of the Woodmen of the World camp here, last night. A large number of Woodmen were in attendance at the debate, and a lively tilt between the two speakers resulted. Desmond, who argued for Mayor Dahman of Omaha as the most logical man for the governorship, made a strong plea for his man, but in a secret ballot, George B. Christoph, C. W. Seefeld and O. Baldwin of University Place, Neb., brought in a vote of two to one in favor of Dr. Meredith, who ably defended Shallenberger. Light refreshments were served after the debate. At the next meeting of the Woodmen in April the debating team will cross swords on the question of "Whether the Negro Should Be a Citizen of the United States."

TO WRITE UP NORFOLK.
Northwestern Sends Publicity Man Here to Gather Data.
Manager Butler of the publicity bureau of the Northwestern railroad company, with headquarters at Chicago, was in the city Friday calling on officers of the Norfolk Commercial club with a view of making Norfolk a feature in the Northwestern's new folder. Mr. Butler did not state just what material he wanted from Norfolk for his booklet, but stated that he would confer later with the officers of the Commercial club for what he will require.
Photographs of various business houses and industries may be a feature, it is said. The many chances for new businesses will also be discussed in the folder. Mr. Butler stated that his folder should at this time be ready for the press and the former Northwestern agent here should have gathered all information required by him some time ago. This, however, was not done, and Mr. Butler is now here to do this work himself.
When a question was put to Mr. Butler about the new proposed depot at the Junction, he said he believed the plans for the depot at the Junction had been completed by his road and the only drawback to the going ahead with the building was the question of whether the road would put on dining car service or continue the eating house proposition.
Runs Down a New Clue.
Sheriff C. S. Smith was in the city Friday and reported that the man held at Falls City on suspicion as being the assailant of Mrs. B. C. Stanfield is not guilty of the act and will no doubt be turned loose in a few days. According to Sheriff Smith, J. H. Malone, bankers' detective of Lincoln, was at Falls City and put the prisoner there through the "third degree," after which he made it known to Sheriff Smith that he was confident that the man was innocent. A photograph of the man was shown by Sheriff Smith and in no way does the picture tally with the description given by Mrs. Stanfield of her assailant. The man in the picture wears a sweater, jumper and overalls, has straight long hair and is slender of build. The authorities have no means given up the case, and are running down a clue which they believe will show the case up in its true light.
Claude Killen in Romance.
Former Norfolk Boy Marries Girl Whom He Aided When Injured.
Claude Killen, a former Norfolk young man and son of Mr. and Mrs. William Killen, South Fourth street, is the groom in a romantic elopement that has just taken place at Holly, Colo.
Mr. Killen is chemist in a sugar factory at Holly, Colo., and in this capacity he met his future bride when she was injured, while being shown

through the factory, last winter. Giving first aid to the injured, he revived the young woman and now he has eloped with her.
A Colorado paper says of the romance:
The records of the county clerk show a marriage license granted yesterday to Claude Killen of Holly, Colo., and Miss Louise Phillips of Manzanola, Colo. Behind this little announcement lies a most interesting romance. The bride is a resident of Swink, and has, for the past two years, been in charge of the Kintner-Potter Meronville company. Not only is Miss Phillips one of the favorites of Swink, but her hosts of friends and admirers are to be found widespread throughout the county, and she is in the employ of the Holly Sugar company, and holds the responsible position of chief chemist of the Holly factory.
One night this winter, during the operation of the sugar factory, Mrs. Phillips, in company with a party of friends, was visiting the plant when by accident she sustained an injury by a fall. Being taken to the laboratory, Mr. Killen, who was in charge, applied the necessary medical aid and brought comfort to the sufferer. This was the beginning of the romance, which has run since that time and culminated yesterday forenoon in the two being united in holy wedlock. After the above related incident, Mr. Killen saw much of his bride and his attentions were marked, yet no one suspected the elopement which took place Tuesday afternoon. Miss Phillips went to Rocky Ford, presumably to purchase some goods. She was met, however, by Mr. Killen, who followed on a later train. Remaining in that city several hours, they then journeyed to the county seat, thus throwing their friends from any possible clue as to their whereabouts. So bright and happy were the two that they were united early this morning a marriage license one.
When you learn how to use want improvements in your business and in your home life.

six (6), seven (7), seventeen (17), and nineteen (19), in block three (3), lots seven (7) and eight (8) in block six (6), lots two (2) and three (3) in block eleven (11), and lots thirteen (13) and fourteen (14), in block thirteen (13), all in Riverside Park addition to the city of Norfolk, in Madison county, Nebraska, for sale at public auction to the highest bidder for cash in hand on the 19th day of April, 1910, at the hour of 1 o'clock p. m., at the east front door of the court house at Madison, in said county and state, that being the building wherein the last term of said court was held, when and where due attendance will be given by the undersigned.
Dated this 14th day of March, 1910.
C. S. Smith,
Sheriff of said County.

WANTED—Success Magazine. One with experience, but would consider any applicant with good natural qualifications; salary \$1.50 per day, quires the services of a man in Norfolk to look after expiring subscriptions and to secure new business by means of special methods usually effective; position permanent; prefer with commission option. Address, with references, R. C. Peacock, Room 102, Success Magazine Bldg., New York.

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