

# Henry C. Smith LANDS & LOANS

240 acres well improved, 1 1/2 miles from Depot in Kas. Good spring. Best of terms. Will take 40 acres as part payment, balance long time at low interest.  
200 acres 1 1/2 miles from depot, Richardson county, Nebraska. Good buildings and land. Will take 40 or 80 acres as part payment  
160 acres upland, 1 mile from depot, Richardson county, Nebraska. \$12,000.  
160 acres Johnson county, Nebraska. 80 rods to church and school. Best of terms. Might rent  
197 acres near Brownville, Nebraska  
80 acres 3/4-mile from Falls City high school.  
640 acres, \$8,000 improvements. Also 640 acres adjoining. Will take 160 acres as part payment. Fine running water. A No. 1 opportunity.  
Money to loan

## TALKS ABOUT PAINT

### HOW TO BUY PAINT AND PAINT MATERIALS.

Dr. Morsman hits the Contract System. The last of the paint papers.

There are two ways of buying paint in the bucket or on the wall. Which means intelligent purchase against the contract system.

The contract method is the lazy man's method and he usually pays the price.

The owner of a building decides to paint. He gets several "bids" from painters for the completed job, and the dollars look big to him he takes the lowest offer. He thinks the man who bid high was trying to "skin" him. Now the probability is that the highest bidder was nearer right than the other fellow. But the low priced man wanted the job and he knew what was the way to get it.

Having got the contract he finds that if he does it according to agreement he must sacrifice a part of his profits. Now no man likes to give up part of his legitimate earnings. Best of all a painter whose earnings are small at best. What will he do about it. He can't afford to lose any portion of his earnings. His family need them all.

Say his contract calls for 200 lbs. of Carter's lead. He buys 100 lbs. and buys 100 lbs. of all wool-and-ayrward-wide guaranteed - strictly pure stuff that is labelled, "White lead," and that is nearly pure barytes. The painter doesn't know what barytes is. He is fooled by the claims that are made for it because he wants to be fooled. When he buys oil he knows he is getting a cheap oil, but it is labelled "Linseed Oil." Now he mixes his paint and thins it all he can and spreads it as far as he can. Sometime later the property-owner wakes up to the fact that his job isn't a very good one, and he says, "Paint isn't what it used to be." He got just what was coming to him and by all logical reasoning he should have expected it.

I have no doubt that there are painters who take contracts with the intention of filling them honestly but they are not low bidders.

But why contract and thus tempt the man to cheat you. Isn't the job worth a little bit of your time and energy. Are you so busy that you can't go to a dealer and buy your materials and know what you are getting. Isn't that the logical thing to do.

Get your painter to make out a bill of materials for your job. He will order the best, you can depend upon that, if he isn't to pay for them. I have never yet seen the painter who would order poor materials if the house owner paid for them. With your list of materials go to an honest

dealer and buy them and get the things you pay for. You can select to fit your purse but get what you pay for. If the job is to be scamped, scamp it yourself and you will know just how much it is below par. Don't leave your painting until the last minute and then rush it through. Order your material early. Something may be out of stock. It will not take you any longer to get it than it will take the painter to get it.

Above all things do not contract for a job with a painter who claims to be "agent" for some mixed paint house. No high grade mixed paint is marketed through painters.

If one does decide to have the work done by contract, and not to give any personal attention to the materials used, then by all means he should take the highest bid and not the lowest. Even if the kind of materials are specified in the contract, take the highest bid, the square man will always bid high.

It is impossible to tell anything about paint after it is mixed or after it is spread on the wall. Only time can show what kind of a job it is.

If one has contracted a job and left it all to the contractor until it is ready for acceptance, he can send a blind man to inspect it and pay the bill just as well as to make a bluff of inspecting it himself. It will look all right when it is new, even if poor materials have been used.

This matter of materials is important. The labor is the largest part of the cost of painting but good materials are more essential to a first class job than skill. I would rather trust good materials in ordinary hands than bad materials in skilled hands.

What I am urging is that you buy the materials yourself, so that you will know what you are getting. It doesn't cost you anymore. The painter cannot sell you materials cheap unless he cheapens them. The profit on paint materials is very small. There is no room to cut prices. Many men think if they buy five or six dollars worth of paint, the dealer should throw in a paint brush, give them a can or so and wait three or four months for his pay. There is mighty little velvet in a paint bill. Sugar and salt are not sold any closer than lead and oil. I have been asked to throw in a brush worth 50c on a sale that didn't pay me 35c net.

If paint stock is sold on that kind of basis how can one expect the painter to make a low price for material on a contract job. He can cut the price on his labor if he chooses but he cannot afford to do that because it is his living and not too good a one often.

Whenever the houseowner sets several painters to competing for his job he is going to get the worst of it. Some one of these competitive painters will want the job bad enough to

cut the price too low and he will take it out of the materials.

Don't do your job the lazy man's way. Do it right and know that it is right. If you buy a keg of Carter's or Dutch Boy lead you know you've got it and nothing short of stealing can keep it off your house. Isn't that the only sensible way to do.

But if you are bound to do your work by contract, then take the highest bidder.

**A. MORSMAN, M. D.  
Morsman Drug Co.**

**Hedge Posts**

We are in the market for a car load of hedge posts. If you have any to sell call on us, Phone 396 or 318 A.

**Heck and Wamsley.**

**For Sale**

A Pedigree Poland China Boar, raised by Bill Reischick, in good condition. Rout 2. Christ Horn.

Room and board for two gentlemen in private family. Convenient and pleasant location. Phone 226 or call at this office.

The Sunday School Times of Philadelphia, Pa. offers its readers a wealth of up-to-date information and interesting reading matter on the subject of the International S. S. Lessons. They will be glad to send any a sample copy of the S. S. Times who will write them.

Constipation is the cause of many ailments and disorders that make life miserable. Take Chamberlain's Stomach and Liver Tablets, keep your bowels regular and you will avoid these diseases. For sale by all druggists.

When buying a cough medicine for children bear in mind that Chamberlain's Cough Remedy is most effective for colds, croup and whooping cough and that it contains no harmful drug. For sale by all druggists.

## Vinol

**Will Build You Up and Make You Strong**

Old people, tired, weak, run down people, delicate children, frail mothers, and those recovering from severe illness, this is a fact.

Thousands of genuine testimonials from reliable people prove this claim, and to further support the fact and prove our faith in what we say, we unhesitatingly declare that any one who will try a bottle of VINOL will have their money returned without question if they are not satisfied that it did them good.

**A. G. WANNER, Druggist,**

Master Albert Tanner who spent the holidays at the home of his grand mother, Mrs. Caroline Tanner, returned Sunday to his home in Lincoln. Frank Peck went to New York Saturday with a car of poultry for E. E. James. Paul Greenwald was on the Kansas City market with a car of cattle Monday. Mr. Davis of Omaha was a guest of Mr. and Mrs. Hutchings over Sunday.

## THE COMERS AND GOERS

### HAPPENINGS OF INTEREST TO YOU AND ME.

**What Your Friends and Their Friends Have Been Doing the Past Week.**

—Eat Sowler's Candy.

—Dr. Wilson, Wahl's building.

For Groceries go to L. C. Manger Mrs. O. P. Heck was quite ill the first of the week.

Joseph Runyon of Salem was in the city on business Saturday.

J. R. Shrader of Humboldt was in our city Saturday on business.

M. E. Simmett was down from Humboldt Saturday on business.

The weatherman is behaving himself admirably.

C. Hunt and brother Emery were Falls City visitors Saturday.

Prof. T. J. Oliver preached at Reserve, Kansas, Sunday.

J. H. Shields spent Friday in Hiawatha with relatives.

Telephone your wants to L. C. Manger. Phone No. 21.

The division people are taking very kindly to Falls City life and accommodations

Prof. Harneck was over from Hiawatha last Saturday.

Wayne Windle came down from Salem Friday evening to attend the Peru-F. C. basket ball game.

The Nebraska Association of Superintendents and Principals holds its annual meeting in Lincoln this week.

Mrs. Dorland was down from Humboldt over Sunday to attend the funeral of her aunt, Mrs. Cornell.

J. H. Miles returned Sunday from a month's visit with his family in Los Angeles.

Mrs. G. C. Kaiser and daughter, Lillie, of Preston were shopping here Monday.

J. T. McDonald has been in Pierce, Neb., this week, called there by the death of his father.

J. S. Crosby who has been working on a paper in Frankfort, Kas., is here on a visit with friends.

Ben Reichers has resigned his position in Craig, Mo., and is now employed by A. Graham & Son.

Hon. J. H. Morehead came down from Lincoln to spend Sunday with his family. He returned Monday.

The county board is in session this week with an unusually large amount of business on hand.

Mr. John Ward and children of Tecumseh visited on Sunday with her mother Mrs. Caroline Miller.

Jack Miller came down from Tecumseh to spend Sunday with his mother, Mrs. Caroline Miller.

Miss Rose Seff returned to Sioux City where she holds a stenographic position.

George Gilligan came down from Lincoln, Saturday for a few days visit with friends.

Mr. and Mrs. J. A. Rose of Kansas City were week end guests of their daughter, Mrs. Ted Wright.

Frank Gossett was up from Horton over Sunday for a visit with his parents.

Miss Nora Jones of Wymore spent the latter part of last week with her parents, Mr. and Mrs. Dick Jones.

George N. O'camb, Rulo's boss merchant, was a business visitor here, Tuesday.

Miss Daisy Albright of Humboldt visited over Sunday with her cousin, Miss Minnie Albright.

Miss Stella Shields left Sunday for a visit with relatives in Fairbury.

J. R. Cain Jr., of Stella was looking after business here last Saturday.

Miss Mary Sullivan returned the latter part of last week from New Mexico where she has spent the past six months.

The Cafe' formerly the Germania, has been remodeled throughout and under new management. Give us a trial. Cal and Harry, Props.

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Mrs. Charlie Davis and Mrs. Conrad Brecht\* returned Friday from a short visit with Omaha friends and relatives.

Miss Gertrude Lyford came down from Tecumseh to spend, Sunday at home. Miss Helen Swan of Tecumseh accompanying her.

Mrs. George Jennings went to Salem, Tuesday to spend the week with her parents, Mr. and Mrs. Campbell while Mr. Jennings is in Colorado with the Coal Excursion party.

Peter Kaiser and father Hoffman went to Omaha, Sunday on business connected with the new Catholic church. They were looking at samples of art windows for the new edifice.

Miss Gladys Hoffman of Lincoln who visited last week with Miss Marion Simanton returned, Saturday to her home.

### Notice of Garnishee.

M. Martines, S. Marlais, Joe Martines, A. Ferous, D. Logerous, Joe Gaetia, will take notice that on the 6th day of December A. D. 1910, J. D. Spragins, a Justice of the Peace within and for Falls City Richardson County Nebraska, issued a Summons in Garnishee, on the M. P. R. Co., a corporation, against each of you in the following amounts:

A. Toronis \$3.75, M. Martines \$6.00 D. Logerous \$4.00, Joe Gaetia \$3.85 M. Marlais \$6.40, Joe Marlins \$5.65

In an action pending before him, wherein the above named parties are Defendants, and John Hermes is Plaintiff.

Said cause has been continued until January 31st 1911.

John Hermes, Plaintiff.

### LAND SALE.

Notice is hereby given that I, Alexander Hilgenfeld, by virtue of the power to me given, by the last will and testament of Ludwig Hilgenfeld, deceased, I will on the 28th day of January 1911, at 2 o'clock P. M. at the west front door of the court house in Falls City, Nebr., offer for sale and sell to the highest bidder the following described real estate, to-wit: The north half of the southwest quarter of Section 32, Twp. 2, Range 17, and Lot 21, 22, 23, and 24 in Block 22, and the eight room, two story dwelling, these all in Steele's addition to the city of Falls City, Nebr., all of said real estate being in Richardson county, State of Nebraska. Terms of sale, cash on delivery of deed.

Alexander Hilgenfeld, Executor.

Mrs. John Syster and daughter Grace of Reserve were trading here Saturday.

Mrs. Harriet Hart of White Pigeon, Mich., is with her daughter, Mrs. A. J. Weaver, and will remain during the winter.

Be Sure and read the Contest offer.



**Ladies' Suede and Velvet Shoes**  
**H. M. Jenne Shoe Store**

You may not have time to read about the excellencies of

**OLD GOLDEN COFFEE**

but you've got time to drink it—you'll take time to linger over an extra cup after you're acquainted with the joy it brings your palate.

At Grocers—30c a pound.

Tone Bros., Des Moines, Iowa  
Millers of the famous Tone Bros. Spices

**POPULAR MECHANICS MAGAZINE**

—Written So You Can Understand It—

**300 Pictures Every 400 Articles 250 Pages Month**

A wonderful story of the Progress of this Mechanical Age. Instructive, but more fascinating than any fiction. A magazine for Bankers, Doctors, Lawyers, Teachers, Farmers, Business Men, Manufacturers, Mechanics. Has 1,500,000 readers every month. Interests everybody. When you see one you understand why. Ask the man who reads it. Your newswriter will show you one, or write the publishers for a free sample copy.

The "Shop Notes" Dept. of 20 pages, tells things—How to make repairs, and articles for home and shop, etc.

"Amateur Mechanics" 10 pages, tells how to make repairs, and articles for home and shop, etc.

\$1.50 per year, single copies 15 cents

**ASK YOUR NEWSDEALER Or Address POPULAR MECHANICS MAGAZINE 223 Washington St., Chicago**

See the whole West under one roof

**WESTERN LAND PRODUCTS EXHIBIT**

Omaha, Jan. 18-28

Exhibits from every western state, showing what is grown and how to grow it. Exhibits irrigation and dry farming methods. Exhibits showing how to raise more corn—wheat—oats—alfalfa and potatoes. Good roads exhibit and lectures—how to prevent hog cholera. Moving pictures and illustrated lectures—good music and clean entertainment. Admission 25 cents.

**Come to the Omaha Land Show**

Neglected wounds produce old sores and these in time develop ulcers which eat away the vitality.

**Ballard's Snow Liniment**

Is a Healing Remedy for All Ailments of the Flesh of Man and Beast.

The speed with which this splendid liniment heals up a bad wound or sore has surprised and pleased those who were accustomed to the slower and uncertain effect of less powerful remedies. It mends the lacerated flesh so quickly that there is but little time lost from work. In relieving rheumatic pains, neuralgia, sciatica, it has done and is doing a wonderful work. Many chronic victims of these diseases have found to their great satisfaction that it cures an attack in a fraction of the time required by the ordinary treatment.

It is equally effective in the flesh ailments of animals. Owners of blooded stock value it highly for two reasons: It heals sores and wounds quickly, and leaves no disagreeable scars.

This remedy is needed in every home. If its great power and efficacy was generally known, no family would be without it.

**Price 25c, 50c and \$1.00 per Bottle.**

**JAMES F. BALLARD PROPRIETOR ST. LOUIS, MO.**

Stephens Eye Salve is a safe and speedy remedy for Sore Eyes.

**SOLD AND RECOMMENDED BY**